NORTHWEST TERRITORIES 5TH COUNCIL, 27TH SESSION

SESSIONAL PAPER NO. 18-27_#
TABLED ON JUNE 2, 1964



NORTHWEST TERRITORIES

SESSION.L PAPER NO. 18, 1964 (First Session)

MULL REPORT OF

THE LIQUOR SYSTEM

FOR THE FISCAL YEAR

APRIL 1st, 1963 TO M.PCH 31st, 1964

GOVERNMENT OF THE NORTHWEST TERRITORIES

Office Of
Superintendent N.W.T. Liquor System
P. O. Box 370
Yellowknife, N.W.T.

4 May 1964

Mr. B. G. Sivertz,
Commissioner of the Northwest Territories,
Department of Northern Affairs and
National Resources,
Ottawa.
Ontario.

Dear Sire

Northwest Territories Liquor System
Annual Report
1963 - 1964

I have the honour to present the Annual Report for the Northwest Territories Liquor System for the fiscal year ending the 31st of March 1964.

This twelve month period saw a continued increase in sales revenue, with the result that for the first time since it was established in 1954, the Liquor System can report sales in excess of two million dollars.

A comparison of Sales and Nat Profit for the past three years follows:

	Year Ending 31 March			roh
		1962	1963	1964
Sales	\$	1,765,366.	1,874,577.	2,153.287.
Net Profit		808,098.	848,552.	985,572
Percentage Net Profit to Sales		45.8	45•3	45.8
Percentage Increase in Sales		10.	6.1	. 14.8

A slight decline of sales in Frobisher Bay, and only a small increase of 6% in Fort Smith were offset by a remarkable increase of \$113,284, or 35.8% at Hay River, and \$77,236, or 23.6% in Inuvik.

Personnel:

There are now seventeen permanent employees in the N.W.T. Liquor System.

Two new positions were established in 1963-64 to permit appointment of Assistant Vendors in May River and Inuvik.

Mr. W. W. McLellan, the first Superintendent of the System, retired after ten years in Yellowknife. I was most gratified to be named as his successor.

Mr. A. Pohlak, Assistant Accountant, has been appointed Accountant effective the 1st of April 1964.

The position of Assistant Vendor, Inuvik and Assistant Accountant, Yellowknife were vacant at the close of the year.

Buildings and Equipment:

There were six stores in operation during this period, the same number as last year.

A new Butler building was erected in Norman Wells to serve as store and warehouse. The Vendor took over this building early in 1964.

With the acquisition of this building, all stores and the Administration office are now housed in modern accommodation, owned by the Government of the Northwest Territories. The Hay River store did not suffer any damage in the flood in May 1963.

The increased sales in the Hay River - Pine Point area indicate that further warehouse space must be located within the coming year.

Licenceess

The following Licencees were operating in this report period:

Hotel Cocktail Lounges - 6
Hotel Boer Parlours - 5
Dining Lounge Licenced - 2
Club Cocktail Lounges - 6

Routine insportions of all licensed premises with the exception of Frobisher Bay were carried out at irregular intervals. One Licensee in Yellowknife was suspended for one week for purchasing liquor in a manner contrary to the Regulations.

General:

The beer stocks at Frobisher Bay were not replenished this year. The present stock has deteriorated and it is expected that a loss of about \$20,000,00 will be sustained.

The Hudson's Bay Company in Rankin Inlet acted as agent for the Liquor System in storing and retailing beer on a 10% commission basis.

The operations under review cover a period prior to my assuming office. The policies which have provon successful in the pest are being continued, and others will be adopted to further increase the efficiency of the System in serving the public and the N.W.T. Government. A moderate increase in sales is forecast for the coming year.

I wish to express my sincere thanks to the Staff of the N.W.T. Liquor System for their exemplary work, and to your Deputy Commissioner and Staff for their willing and pleasant co-operation.

I have the honour to be Sir,

Your obedient servant,

T. C. Robinson, Superintendent,

N.W.T. Liquor System.

TCR/mo Attach.

RECEIVER GENERAL OF CANADA

N. W. T. REVERUE ACCOUNT (LIQUOR)

CASH RECONCILIATION FOR TWELVE MONTHS ENDING 31 MARCH 1964

	DERIT	CREDIT
1962 - 63 REVENUE:		
Bank Balances 31 March 1963: Fort Smith Hay River Inuvik		\$ 1,285.50 15,264.25 2,472.10
Bank Transfer in Transit: Inuvik		4,547.45
Outstanding Deposits		30,250.40
1963 - 64 REVENUE:		
SALES: Spirits & Beer Class "A" Permits Special Licences		2,147,282.00 4,724.00 907.00
REFUNDS: Freakages Froight Travel Miso. 1962-63 LICENCEES FEES: RENTALS:		921.21 750.62 211.85 44.05 4,193.57 13,896.86 5,418.99
1964 - 65 REVENUE:	•	2,528.00
TRANSFERRED TO TREASURY:		
From Yellowknife - 1962-63 Revenue - 1963-64 Revenue - 1964-65 Revenue - 1962-63 Revenue - 1963-64 Revenue - 1963-64 Revenue - 1963-64 Revenue	51,519.55 1,926,760.96 1,753.00 2,300.15 180,799.85 7,871.05	
BANK BALANCES 31 MARCH 1964:		
Yellowknife Fort Smith Hay River Inuvik	38,191.98 4,985.65 6,624.45 7,842.48	
OUTSTANDING DEPOSITS:		
Administration - Yellowknife Norman Wolls Rankin Inlet	1,321.39 3,467.25 1,260.09	
	\$ 2,234,697.85	\$ 2,234,697.85

CERTIFIED CORRECT:

A. Pohlak, Accountant.

TRADING ACCOUNT

1 April 1963 - - 31 March 1964

DEBLT		CREDIT	
Inventory 1 April 1963	\$ 652,489.33	Inventory 31/3/64	\$ 487,500.45
Stock in Transit 1/4/63	47,160.73	Stock in Transit 31/3/64	35,978.72
PURCHASES:			
Spirits:\$ 322,369.2 Wine : 37,239.4 Ale/Beer: 392,980.1 752,588.7 Less Refunds 921.2	8 0 9	SALES: Spirits \$ 986,245. Wine - 121,458. Beer/Ale * 1,045,583.	30
Dodd Norming 721.2	751,667.58	2,153,287	,28
Brokerage: Freight 157,285.4	793 . 22	Less- Sales Disc. 11,713	.42
Less Refunds 750.6	2 156,534.81		2,141,573.86
Transit Insurance	1,927.05		
From Cartage- Barges	3,235.14		
Commissions	800.28		
	1,614,608.14		
Gross Profits from Salep:	1,050,444.89		
	2,665,053.03		2,665,053.03

^{*} Includes \$5,205.00 (Delivery & Sales Discount) deducted by Hay River Licences from purchase price of Beer.

CERTIFIED CORRECT:

A. Pohlak, Accountant.

PROFIT AND LOSS STATEMENT

1 April 1963 - - - 31 March 1964

DEBIT

CREDIT

EXPENDITURES:				
			Gross Profit from	
Administration-			Sales: \$	1,050,444.89
Salaries S		•	•	_,-,-,-,-,-,
Liability Ins.	10.00			
Staff Bonding	30.25			
Medical Travel	224.00		Other Revenue:	
Business Trave	1 3,696.94		Stores	
Tel. & Tel.	1,031.39		Class "A" Permits	1 606 00
Postage	358.00		Dow Line & Church	4,676.00
Supplies_			Class "A" Permits	1,048,00
Office	919.52		72000 11 102 12 02	1,040,00
Sundries	4.60			
Equipment	64.52		Smeet 2 7dames	
-darbana	04.72		Special Licences	1,148.00
Office-			Class "B" Permits	59,507,91
Maintenance	178.50 22.00)		27,500.472
Power	22.00)	•	
Water & Sewer	86.64	• •	Licencees Fees	16,050.86
17	•			10,00000
Housing-	2/2 //			
Maintenance	. 363.66		Rentals	5,418,99
Power	455.83			29420677
Fuel	699.24	•	Travel Refunds	277 05
Water & Sewer	296.40		TITAGE MATHEMA	211.85
Insurance	163.50	*	Misc.	11 05
		,	ufac.	44.05
Advances	75.00		Page 3 - 2060 (2	
		\$38,034.54	Refunds; 1962-63	4,193.57
		₩30,034.3 4		
Stores-				
Yellowknife				
Store &	Houstne	47,663.40		
Fort Smith	abzug	41,000,40		
Store &	Houselne	19.067.06		
Hay River	womening			
Inuvik		16,352.21		
Norman Wells		20,802.94		
Frobisher Bay		4,391.51		
r ton Taugh Day		10,860.14		
		157,171,80		
NET PROFIT		985,572.32		
	. ₹	1,142,744.12	₹.	1,142,744.12

CERTIFIED CORRECT:

A. Pohlak, Accountant.

* Insurance paid up to 30 Sept. 1966

TRADING ACCOUNT

YELLOWNIFE STORE

DEBIT		CREDIT
Inventory 1/4/63	\$ 236,572.24	Inventory 31/3/64 \$ 184,322.35
Stock in Transit 1/4/63	19,190.00	Stock in transit 31/3/64 14,477.88
PURCHASES:		
Spirits 121,814.68 Wine 14,446.24 Ale/Beer 147,979.85		SALES: Spirits 324,719.40 Wine 41,204.15 Ale/Beer 350,158.50
284,240,77		716,082.05
Less-Refunds 349,29	283,891.48	Less: Sales Discount
Freight 54,825.91 Less Refunds 236.58	•	712,362.50
	54,589.33	Stock Transferred:
Transit Insurance	543.49	Fort Smith 6,232.44 Hay River 15,767.80
Cartage from Barges	42.73	Inuvik 19,687.20 Norman Wells 5,394.04
Brokerage	360.81	47,081.48
Stock transferred from:		
Fort Smith 2,513.40 Hay River 831.84 Inuvik 2,268.24		
	5,613.48	
	600,803.56	
Gross Profit from Sales	357,440.65	·
	\$ 958,244,21	\$ 958,244.21
		4 720 144.44

PROFIT AND LOSS STATEMENT

YELLOWKNIFE STORE

		CREDIT		
EXPENSES!	•			
Salaries \$ Liability Ins. Bonding	30,297.15 10.00 37.80	Gross Profit from Sales	\$	357 //o 6e
Tel. & Tel.	165.00	Dales	Ψ	357,440.65
Postage Supplies_Office Supplies & Materials Equipment Stock Insurance Deliveries	7.00 45.57 1,441.73 844.04 1,415.15 4,360.23	Other Revenue: Closs "A" Fermits 1962-1963 Refund Rentals	•	1,547.00 4,193.57 2,781.00
		501025101		
Store:				
Maintenance	1,152.35			
Power Fuel Water & Sewer	1,286.96 2,233.08 102.87	4,775.26		
Housing:	•			
Maintenance Power Fuel Water & Sewer Insurance	475.87 1,550.80 1,487.15 705.85 44.80 *	<u>4,264,47</u> 47,663,40		
NET PROFIT from Sales:		318,298.82		
	\$	365,962.22	8	365,962,22

^{*}Insurance paid up to 1 October 1966.

TRADING ACCOUNT

FORT SMITH STORE

DEDIT		CREDIT	
Inventory 1/4/63 Stock in Transit 1/4/63	9,301.41	Inventory 31/3/64 \$ 79,64 Stock in Transit 31/3/64 7,88	8.87
PURCHASES:	•		
Spirits 48,004.09 Wine 11,271.05 Ale & Beer 62,387.04		SALES: Spirits 138,878.50 Wine 40,609.65	*
121,662,18		Ale & Beer 142,537.20	
Refunds 242.28	121,419,90	322,025.35 Less: Sales Disc. 1,695.00	
Freight 26,179,67		320,33	0.35
Refunds 209.48	25,970.19	Stock Transferred to:	
Transit Insurance	361.49	Yellowkmife	
Brokerage	210.27	2,513.40	
Stock Transferred from Yellowknife	6,232.44	Norman Wells 576.00	9.40
	248,702,16		
Gross Profit from Sales	162,247.65	•	
\$	410,949.81	\$ 410,94	9.81

PROFIT AND LOSS STATEARNY

FORT SMITH STORE

1 April 1963 - - 31 March 1964

DEBIT

CREDIT

EXPERSES:		Gr	oss Profit from	A 2/2 01m /m
Salaries \$ Liability Ins. Bonding Tel. & Tel.	11,875.12 10.00 15.10 192.50	Ot	her Revenue:	\$ 162,247.65
Postage Supplies-Office Supplies & Materials Equipment Stock Insurance	27.00 19.95 661.69 63.10 1.065.42	1	Class "A" Permits Misc. Rentals	741.00 .35 621.00
Delivery Discounts	1,838.84	15,768.72		
Stores		4.	•.	
Haintenance Power Fuel Water & Sewer	29.54 288.31 2,300.10 129.15			
•	-	2,747.10		
Housing:				
Power		551.24		
		19,067.06		
NET PROFIT from Sales:		144,542.94	·	
		\$ 163,610.00		\$ 163,610.00
			•	

TRADING ACCOUNT

HAY RIVER STORE

DESIT		GREDIT
Inventory 1/4/63	48,108.80	Inventory 31/3/64 \$ 52,779.00
Stock in Transit 1/4/63	5,331.10	Stock in Transit 31/3/64 7,301.73
PURCHASES: Spirits 69,234.79 Wine 7,411.02 Ale & Beer 87,734.04 164,379.85 Less: Refunds 206.93		SALES: Spirits 190,056.20 Wine 24,726.10 Ale & Beer 214,503.10 * 429,285.40
Refunds 206.93 Freight 25,671.90	164,172.92	Lese: Sales Disc. 2,602.50 426,682.90
Refunds 191.79	25,480.11 135.64	Stock Transferred to 1 Yellowknife 831,84
Transit Insurance	233.90	Norman Wells 715.20
Stock Transferred from: Yellowknife	15,767.80 259,230.27	
Gross Profit from Sales	229,080.40	\$ 488,310.67

^{*} Includes \$5,205.00 (Delivery & Sales Discounts) deducted by Hay River Licences from purchase price of Boer.

PROFIT AND LOSS STATEMENT

HAY RIVER STORE

1 April 1963 - - 31 March 1964

DEBIT

EXPENSES:

CREDIT

Gross Profit from

		Q1.	Sales	\$	229,080,40
Liability Ins.	8,985.53 9.96			•	
Bonding	15.10	GL1		_	
Medical Travel	80.00	Uti	her R _e venu	91	•
Tel. & Tel.	179.20			-	
Postage	26.00		Class "A"	Permits	1,155.00
Supplies-Office Sundries	16.16				
	4.25		•		
Supplies & Material: Equipment	666.59 1,747.43				
Stock Ins.	490.38				
Delivery Disc.	2,602.50				
	~,000,00	21 400 20			
		14,823.10			
Chamai					
Store;					
Maintenance	282.12				
Power	536,74				
Fuel	650.35				
Water & Sower	59.90				
		7 600 11			
	•	1,529.11			
		2 (200 0)			
		16,352.21			
NEW TROOTER TO C	_				
NET PROFIT From Sales	•	213,883.19			

		\$ 230,235.40			230,235.40

TRADING ACCOUNT

INUVIK STORE

1 April 1963 - - 31 March 1964

nmirt

CREDIT

Inventory 1/4/63	\$ 125,249.46	Inventory 31/3/64 \$ 90,211.24
Stook in Transit 1/4/63	13,338,22	Stock in transit 31/3/64 4,202.41
PURCHASES:		SALES:
Spirits - 44,329.29 Wine 1,011.65 Ale/Beer - 76,722.22		Spirits - 184,712.75 Wine - 6,023.15 Alo/boer - 213,731.98
122,063.16	•	404,467.88
Refunds 114.05	121,949.11	Less Sales Disc. 2,357.62
Freight 41,897.83		402,110,26
Refund 83.00	41,814.83	
Brokerage	86.50	Stock transferred to:
Transit Insurance	567.85	Yellowkmife 2,268,24
Cartage from Barges	2,172,15	Norman Wells 2,714.40 4,982.64
Stock Transferred from:		
Yellowknife 19,687.20 Nerman		
Wells 1,792.80	21,480,00	
		
å	326,658.12	
Gross Profit from Sales	174,848.43	
	\$ 501,506.55	\$ 501,506.55

PROFIT AND LOSS STATEMENT

INUVIK STORE

1 April 1963 - - 31 March 1964

_	
L) Line	THE P
DEE	11

CREDIT

EXPENSES:	Gros	s Profit from Sales	\$ 174,848.43
Salaries & 8,66 Liability Ins.	9,96 Othe	r Revenue:	
Tel. & Tel. 10 Postage Supplies-Office Sundries Supplies & Materials 50 Equipment 55 Stock Ins. 1,77 Delivery Discounts 2,20		nss "A" Permits	822.00 30.00
	14,124.01		
Store:			
Power 9 Fuel 4,4	01.69 24.42 57.50 95.32		
	6,678.93		
	20,802.94		
NET PROFIT from Sales:	154,897.49		
	\$ 175,700.43		\$ 175,700.43

TRADING ACCOUNT

NORMAN WELLS STORE

<u>De</u>	BIT			CREDIT		
Inventory 1/	4/63	\$ 21,228.09	Inventory 3	1/3/64	\$	17,868.80
PURCHASES:			Stock in Tr	ansit 1/3/64		2,115.51
Spirits Wine Ale &	12,323.96 763.76					
Beer	11,964.95		SALES			
Less:	25,052,67	•	Spirits Wine Ale & Beer	46,949.35 2,690.00 31,537.20		
Refunds	6.29	25,046.38				81,176.55
Freight	5,925.51		•			
Less: Refunds	29.77		Stock Trans	ferred to:		
	-	5,895.74	Inuvi	k		1,792.80
Transit Insu	rance	133.61				
Cartage from	Bargee	1,020,26 *				• •
Stock Transfe	morî berre					
Yellowknife Fort Smith Hay River Inuvik	5,394.04 576.00 715.20 2,714.40					
		9,399.64				
		62,723.72				
Gross Profit	from Sales:	40,229.94				•
	;	102,953.66			8	102,953.66
					٠,	

^{*} Includes \$141.00 Store Removal Expense.

PROFIT AND LOSS STATEMENT

NORMAN WELLS STORE

1 April 1963 - - 31 March 1964

DERIT	

CREDIT

EXPENSES:		A .	
		Gross Profit	
Salaries \$ Liability Ins. Bonding	3,393.00 9.96 7.56	Sales	\$ 40,229.94
Postage Supplies-Office	22.00 26.26	Other Revenue	1
Sundries Supplies & Materials	24.55 127.55	Closs "A" I	Permits 206.00
Stock Ins.	311.50	Misc.	13,70
· · · · · · · · · · · · · · · · · · ·		\$ 3,922,38	
Store:		•	
Maintenance Power	287.88 181.25		
		469.13	
		4,391.51	
NET PROFIT From Sales:		36,058.13	
•			
· ·		\$ 40,449,64	\$ 10,110.61
		# 40 JA4-740A	\$ 40 ₃ 449 ₆ 64

TRADING ACCOUNT

FROBISHER BAY STORE

DER	<u>II</u>			CREDIT	
Inventory 1/	/4/63	\$ 136,124.28	Inventory	31/4/64	59,144.31
PURCHASES: Spirits Wine Ale	19,849.09 1,818.55 76.80 21,744.44		SALES: Spirite Wine Ale	90,438.65 5,241.30 84,914.90	
Less: Refunds Freight	2.37	21,742.07 1,170.60	LESS: Sales Dia	180,594.85 scount 1,338.75	179,256.10
Transit Ins	urance	82.16 159,119.11			1 , 7, 2 3 3
Gross Profi	t from Sales	79,281.30			
		nainainaireann an Chaillean			
		238,400.41			238,400.41

PROFIT AND LOSS STATEMENT

FROBISHER BAY STORE

1 April 1963 - - 31 March 1964

DEBIT

CREDIT

79,486.30

EX PENSES		•	•	
Salaries \$ Liability Ins.	3,924.05 9.96	Gross	Profit from Sales	\$ 79,281.30
Bonding Tel. & Tel. Postage	7.56 156.96 14.00	Other	Revenue	
Supplies-Office Supplies & Materials Stock Ins.	5.00 437.06 733.41	пДп	Permite	205.00
Delivery Discount	1,851.30	7 ,139.3 0		
		الد ولاحدو ١		
Store:				
Mointenance Power Fuel Water & Sewer	300.63 1,362.85 1,858.36 199.00	•		
	-	3,720.84		
		-		
		10,860.14		
NET PROFIT from Sales	-	68,626,16		

\$ 79,486.30

PROFIT AND LOSS STATEMENT

CHURCHILL

DEBIT		CREDI	<u>T</u>	
Inventory 1/4/63	Nil	Inventory 31/3/6	4 ,	Nil
PURCHASES:	•			
Spirits \$ 4,770.15 Wine 213.05		SALES: Spirits	ŧ	7,392.75
2,000	\$ 4,983.20	Wine		430.30
Freight	314.00			•
	5,297.20			
Net Profit from Sales	2,525.85			
	\$ 7,823.05		. \$	7,823.05

HORTHIST TENTITORIES LICHOR SYSTEM

PROPIE AND LOSS STATES FAT

(Mail Orders)

EASTER'S ARCTIC A RANKIN LIBET

DESIT		CPEDIT
Inventory 1/4/63	N11	Inventory 31/3/64
PURCHACIZA		Fankin Inlot & 3,525.88
Spirito © 2,743.16 Wino 374.16 Ale &		SAL S: Spirits 3,097.70
Boor 6,115.20	f 8,462.52	Wino 533.65 Borr (Mail Ordor) 198.00
Freight	1,377.01	Boor (Ronkin Inlet) 8,002,80
Transit Insurance	9.767.08	Logn: Corrispion 800,23
		7,202,52
Not Profit from Enlas	4,700.67	
	£ 14,557.75	\$ 14,557.75

^{* 10%} of Gross Sales to Hudson's Bay Company at Rankin Inlet for handling.