

LEGISLATIVE ASSEMBLY OF THE
NORTHWEST TERRITORIES
5TH COUNCIL, 33RD SESSION

SESSIONAL PAPER NO. 4-33

TABLED ON OCTOBER 31, 1966

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for release before
tabling during the
33rd Session of
Council.

NORTHWEST TERRITORIES

SESSIONAL PAPER NO. 4
(Second Session, 1966)

NORTHWEST TERRITORIES LIQUOR SYSTEM
ANNUAL REPORT 1965 - 1966

DISPOSITION

Tabled	To Committee	Accepted as Read	Accepted as Amended	Deferred (to Session)	Rejected	Noted not Considered
31 X 66	8 X 66	9 X 66				

GOVERNMENT OF THE NORTHWEST TERRITORIES

Office of
Superintendent N.W.T. Liquor System

P. O. Box 370
Yellowknife, N.W.T.

NORTHERN ADMIN. BRANCH	
OTTAWA, ONT.	
MAY 12 1966	
No.	
FILE	
REFER TO	(N2)

10 May 1966

Mr. B. G. Sivertz,
Commissioner of the Northwest Territories,
Centennial Towers,
400 Laurier Avenue West,
Ottawa 4, Ontario, Canada.

Dear Sir:

Northwest Territories Liquor System
Annual Report
1965 - 1966

I have the honour to present the Annual Report for the Northwest Territories Liquor System for the fiscal year ending the 31st of March 1966.

The steady increase in sales revenue experienced over the past years was maintained in 1965 - 66, as indicated by the following comparative figures:

	SALES	NET PROFIT	PERCENTAGE	
			Net Profit of Sales	Increase in Sales
1962	\$ 1,765,366.	\$ 803,093.	45.8	10.
1963	1,874,577.	848,552.	45.3	6.1
1964	2,153,287.	985,572.	45.8	14.8
1965	2,353,258.	1,059,027.	45.04	9.3
1966	2,669,435.	1,226,278.	45.9	13.4

Although the sales increase averaged 13.4% throughout the Territories, this varied considerably from one area to another:

<u>STORE</u>	<u>Increase %</u>	<u>Decrease %</u>
Yellowknife	10.7	
Fort Smith		1
Hay River	14.9	
Inuvik	17.	
Frobisher Bay	26.	
Norman Wells	9.4	

The unprecedented rise in sales in Inuvik and Frobisher Bay resulted mainly from the issue of Annual Special Licences to D.E.W. Line sites, permitting the resale of liquor and beer.

The slight decrease at Fort Smith resulted from the completion of the Taltson River power project, and withdrawal of the construction crews.

Following is a breakdown of the sales by area, showing the percentage of the gross revenue received in each area, the total population of the various areas; and the amount spent in each area on a per capita basis.

AREA	SALES	PER CENT	POPULATION	Per Capita Expenditure
Yellowknife	\$ 825,929.	30.4	6,900	\$ 120.
Hay River	640,963.	23.5	5,132	125.
Inuvik	474,214.	17.4	4,575	104.
Fort Smith	339,013.	12.5	3,200	106.
Frobisher Bay	238,385.	8.8	2,000	119.
Norman Wells	84,363.	3.1	1,160	73.
Tungsten	32,224.	1.2	200	161.
Rankin Inlet, Churchill & Eastern Arctic Mail Orders	20,416. 13,927.	.8 .5	550 Not known	37.
	<u>\$ 2,669,434.</u>			
Class B Permits	50,232.	1.8	Not Known	see note #1
GROSS REVENUE	<u>\$ 2,719,666.</u>			

#1- This covers tax on beer paid by "Annual Special" licence holders for resale purposes.

Buildings & Equipment:

The System continued to operate six stores owned by the N.W.T. Government.

During the latter half of the year rapid deterioration occurred to the foundation of the Norman Wells store. During the spring and summer of 1966 attempts will be made to halt and correct this situation. In the event that no permanent repairs can be made, which is considered likely, preliminary arrangements are being made to move the building to a new site.

It became apparent that major renovations are necessary to the Inuvik store for security reasons. The ease with which this store has been broken into twice in the past year indicates that this type of building as presently erected is not satisfactory, and this should be born in mind when new stores are planned.

All warehouse space available to the Liquor System in Hay River was only sufficient to offer the public the bare minimum in service, with the store being continually resupplied from Yellowknife and Fort Smith. A lot was purchased in the new sub-division, and funds have again been Voted to construct a new store. It is hoped that this building can be completed by Christmas 1966.

Licensed Premises:

The following Licences were issued during this period:

Cocktail Lounge - Hotels	5
- Clubs	7
Dining Lounge	4
Beer Parlour	4
Guest Room	6
Annual Special	95
Special Licences	928

* Plus an undetermined number to D.E.W. Line sites.

Routine inspections were made of all Club and Hotel Licensed Premises.

The store managers at Hay River, Fort Smith and Inuvik were appointed Liquor Inspectors, and are maintaining supervision of Licensed Premises in these areas.

AGENCIES:

The Hudson's Bay Company in Rankin Inlet continued to act as Agent for the Liquor System. Sales in this community, and in the surrounding area have risen to such a level that the Company are not able to warehouse a full year's supply of beer. Two remedies present themselves.

1. Obtain by rental or construction further warehouse space.
2. Discuss with the Hudson's Bay Company the possibility of their acting as Liquor System Agents at other centres in the district.

This latter proposal is suggested as apparently a substantial percentage of the beer sales made by the Rankin store is to non-residents.

Mr. A. W. Salter continued to act a Agent for the Liquor System at the Canada Tungsten mine.

PERSONNEL:

There are seventeen established positions in the Liquor System, with all positions filled at the end of the year.

Mr. H.F. Argue, Assistant Manager of the Yellowknife Store was retired on medical grounds at his own request, after being confined to the Aberhart Sanatorium for 1½ years. Mr. Jeffrey, Yellowknife, resigned on leaving the Territories. M. Groff was appointed Assistant Manager; W. Braden and J. Stella were hired as Clerks, filling the vacancies created.

As in the past three years, a considerable turnover in personnel was experienced at Frobisher Bay. Mrs. J. Cordy was replaced by Mrs. G. Amy, who was, in turn, replaced by Mr. G. Mansels. The practice of hiring a dependant of some civil servant on a casual basis as Store Manager was expedient when originally adopted, but the volume of business has now risen to such a level that the appointment of a full time Vendor is warranted. To this end it has been recommended that a permanent position be established at the Vendor Grade 3 level.

A new position of Senior Clerk was established in the Administration office, Yellowknife, and the present Secretary, Mrs. M. Gramma was reclassified to this position. Miss M. Paul won a competition as Clerk-Typist, her appointment to be effective 1 April 1966.

All personnel were much appreciative of the revised salary schedules, wherein salaries were adjusted to eliminate subsidized housing inequalities.

GENERAL:

The Managers of our four largest stores met in the Administration office in January, and acted mainly in the capacity of a purchasing board. Liquor orders were drawn up for the coming year, bearing in mind the preferences of the public in the various areas. New listings were considered, and unpopular lines discontinued. This was the first time such a meeting had been held, and proved valuable to the Managers and Superintendent.

I again wish to express my thanks to the staff of the N.W.T. Liquor System for their wholehearted co-operation and dedication to their work. In particular I would commend to you the staff of our Hay River Store, Mr. A. Webb and Mr. H. Lefebvre. These two men, operating in what can best be described as totally inadequate quarters, handled just

under one quarter of the sales of the Liquor System, at all times maintaining that attitude and deportment expected of a public servant.

It has been most satisfying to work with your Deputy Commissioner, and his staff. Their assistance has always been readily available and was greatly appreciated.

I have the honour to be Sir,

Your obedient servant,



T. C. Robinson,
Superintendent,
N.W.T. Liquor System.

TCR/mc
Attach.

RECEIVER GENERAL OF CANADA N.W.T. REVENUE ACCOUNT (LIQUOR)

CASH RECONCILIATION FOR FISCAL YEAR 1 APRIL 1965 - 31 MARCH 1966

	<u>DEBIT</u>	<u>CREDIT</u>
<u>1964 - 65 REVENUE:</u>		
Bank Balances 31 March 1965:		
Yellowknife		\$ 19,596.73
Watson Lake		322.80
Outstanding Deposits 31 March 1965		30,096.37
<u>1965 - 66 REVENUE:</u>		
SALES:		
- Spirits & Beer		2,660,458.60
- Special Licences		3,610.00
REFUNDS		
- Claims		16,956.01
- Travel		802.28
- 1964-65 Expenditures		462.45
R. Jeffrey- Pension		43.12
H.F. ARGUE- Pension		241.04
- Death Benefit		16.00
- Fuel Tax		32.00
- C.S.M.H. Insurance		37.20
Rentals -		7,848.40
Licences Fees - 1965-1966		7,950.94
- 1966-1967		3,223.00
Misc. Revenue -		82.40
<u>TRANSFERRED TO TREASURY:</u>		
From:		
Yellowknife: 1964-65 Revenue	\$ 48,272.66	
Yellowknife: 1965-66 Revenue	2,376,146.34	
Frobisher Bay: 1965-66 "	238,378.60	
Frobisher Bay: 1964-65 "	796.15	
Churchill : 1965-66 Revenue	10,244.20	
<u>BANK BALANCES 31 MARCH 1966:</u>		
Yellowknife	28,598.20	
Fort Smith	204.85	
Hay River	536.90	
Inuvik	493.80	
Watson Lake	1,477.05	
<u>OUTSTANDING DEPOSITS 31 MARCH 1966:</u>		
Yellowknife	1,275.85	
Fort Smith	821.25	
Hay River	1,057.65	
Inuvik	4,202.35	
Norman Wells	2,260.65	
Frobisher Bay	6.60	
Rankin Inlet	505.44	
Canada Tungsten	484.35	
<u>BANK TRANSFERS IN TRANSIT 31 March 1966:</u>		
Fort Smith	7,023.85	
Hay River	19,843.55	
Inuvik	9,149.05	
	<u>\$ 2,751,779.34</u>	<u>\$ 2,751,779.34</u>

CERTIFIED CORRECT:

[Handwritten Signature]

NORTHWEST TERRITORIES LIQUOR SYSTEM

TRADING ACCOUNT

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>	
Inventory 1 April 1965	\$ 456,417.33	Inventory 31 March 1966	\$ 384,704.97
PURCHASES:		Stock in Transit 31 March 1966	2,585.47
Spirits-\$	502,710.16		
Wine -	69,748.70	SALES:	
Ale & Beer -	<u>524,945.18</u>	Spirits-\$	1,267,512.55
	1,097,404.04	Wine -	196,728.85
LESS:		Beer & Ale -	<u>1,205,193.85</u> #
Refunds	<u>16,822.58</u>		2,669,435.25
	1,080,581.46	LESS:	
Brokerage	958.00	Discounts	<u>16,361.02</u>
Freight	170,642.85		2,653,074.23
LESS:			
Refunds	<u>455.88</u>		
	170,186.97		
	<u>\$ 1,708,143.76</u>		
GROSS PROFIT:	1,332,220.91		
	<u>\$ 3,040,364.67</u>		<u>\$ 3,040,364.67</u>

Includes \$7,035.00 (Sales Discount and Storage Allowance) deducted by Hay River Licencee from purchase price of Beer, and \$2,041.65, as of 10% of Gross Sales deducted by Hudson's Bay Company at Rankin Inlet for handling.

CERTIFIED CORRECT:


A. Pohlak, Accountant.

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>
<u>EXPENDITURES:</u>		
Administration-		Gross Profit \$ 1,332,220.91
Salaries	\$ 31,755.22	
Staff Bonding	24.94	
Tel. & Tel.	691.74	
Business Travel	2,087.50	
Postage	359.34	
Office Supplies	605.83	
Sundries	236.99	
Equipment	589.17	
	<hr/>	
	\$ 36,350.73	
Office-		
Maintenance	18.35	
Power	24.17	
	<hr/>	
	42.52	
Housing-		
Maintenance	1,482.27	
Power	191.93	
Fuel	221.21	
Water & Sewer	123.50	
	<hr/>	
	2,018.91	
	<hr/>	
	38,412.16	
Stores-		
Yellowknife	49,905.97	
Fort Smith	23,760.69	
Hay River	21,372.27	
Inuvik	26,272.48	
Norman Wells	9,591.36	
Frobisher Bay	15,484.64	
Outlets-		
Churchill	86.61	
Canada Tungsten	100.00	
	<hr/>	
	\$ 184,986.18	
NET PROFIT:	1,226,278.13	
	<hr/>	
	\$ 1,411,264.31	\$ 1,411,264.31
	<hr/> <hr/>	<hr/> <hr/>

CERTIFIED CORRECT:


A. Pohlak, Accountant.

NORTHWEST TERRITORIES LIQUOR SYSTEM

TRADING ACCOUNT

YELLOWKNIFE STORE

1 April 1965 - - 31 March 1966

DEBIT

CREDIT

Inventory 1 April 1965- \$ 142,102.87

Inventory 31 March 1966-\$ 132,648.50

PURCHASES:

Spirits- \$ 168,840.17
Wine - 23,471.91
Beer &
Ale - 168,033.64
360,345.72

Less
Refunds 4,441.03

355,904.69

Brokerage 367.20

Freight 54,235.01

Less
Refunds 238.63

53,996.38

Stock Transfers from:

Fort Smith-4,976.76

Inuvik 5,316.00

10,292.76

\$ 562,663.90

GROSS PROFIT: 425,133.97

\$ 987,797.87

Stock in Transit

31 March 1966 - 2,585.47

SALES:

Spirits-\$ 384,249.60

Wine - 64,373.65

Beer &

Ale - 377,305.85

825,929.10

LESS:

Sales Disc. 3,555.60

822,373.50

Stock Transferred to:

Fort
Smith 3,750.84

Hay
River 8,695.64

Inuvik 17,743.92

30,190.40

\$ 987,797.87

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

YELLOWKNIFE STORE

1 April 1965 - - 31 March 1966

DEBIT

CREDIT

EXPENDITURES:

Salaries & Wages \$ 31,473.16
Staff Bonding 31.17
Tel & Tel. 162.00
Postage 4.17
Office Supplies 710.90
Store Supplies &
Materials 1,207.00
Equipment 69.50
Stock Insurance 2,655.28
Deliveries 4,619.21

\$ 40,932.39

Office & Store:

Maintenance 329.39
Power 1,100.31
Fuel 2,076.00
Water & Sewer 128.20
Insurance 1,767.00

5,400.90

Housing:

Maintenance 1,010.98
Power 885.79
Fuel 1,304.34
Water & Sewer 371.57

3,572.68

49,905.97

NET PROFIT:

379,108.39

\$ 429,014.36

Gross Profit

\$ 425,133.97

Other Revenue:

Rental 3,564.20

Misc. Revenue 82.40

1964-65 Refunds 233.79

\$ 429,014.36

NORTHWEST TERRITORIES LIQUOR SYSTEM

TRADING ACCOUNT

FORT SMITH STORE

1 April 1965 - - 31 March 1966

DEBIT

CREDIT

Inventory 1 April 1965 \$ 81,772.25

Inventory 31 March 1966 \$ 68,463.54

PURCHASES:

Spirits- \$ 54,528.66

Wine - 13,640.11

Beer &

Ale - 66,191.79

134,360.56

LESS

Refunds - 2,140.22

132,220.34

Brokerage

207.15

Freight

22,560.47

Stock Transfers from:

Yellowknife

3,750.84

\$ 240,511.05

GROSS PROFIT:

177,466.37

\$ 417,977.42

SALES:

Spirits- \$143,174.35

Wine - 48,445.45

Beer &

Ale - 147,393.00

339,012.80

LESS:

Sales Disc. 1,421.25

337,591.55

Stock Transfers to:

Yellowknife- 4,976.76

Hay River - 6,736.80

Inuvik - 128.97

Norman Wells- 79.80

11,922.33

\$ 417,977.42

NORTHWEST TERRITORIES LIQUOR SYSTEM

TRADING ACCOUNT

HAY RIVER STORE

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>	
Inventory 1 April 1965	\$ 41,285.59	Inventory 31 March 1966	\$ 51,630.63
PURCHASES:		SALES:	
Spirits -	\$ 124,673.74	Spirits -	\$ 282,547.15
Wine -	17,792.53	Wine -	55,219.80
Beer &		Ale &	
Ale -	126,930.88	Beer -	309,196.45**
	<u>269,397.15</u>		<u>640,963.40</u>
LESS:		LESS:	
Refunds	<u>8,715.29</u>	Sales Disc.	
	260,681.86	& Storage	
Brokerage	176.80	Allowance-	<u>7,121.63</u>
Freight	29,513.30		633,841.77
Stock Transferred from:		Stock Transferred to:	
Yellowknife	8,695.64	Imvik	63.60
Fort Smith	<u>6,736.80</u>		
	<u>15,432.44</u>		
	\$ 347,089.99		
GROSS PROFIT:	398,446.01		
	<u>\$ 685,536.00</u>		<u>\$ 685,536.00</u>

** Includes \$7,035.00 (Sales Discount and storage Allowance) deducted by Hay River Licencee from purchase price of beer.

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

HAY RIVER STORE

1 April 1965 - - 31 March 1966

DEBIT

CREDIT

EXPENDITURES:

Salaries & Wages	\$ 14,796.19
Staff Bonding	12.48
Tel. & Tel.	191.30
Business Travel	623.30
Postage	13.52
Office Supplies	576.07
Store Supplies & Materials	938.91
Equipment	118.00
Stock Insurance	1,301.67
Delivery Discount	86.62

\$ 18,658.06

Office & Store:

Maintenance	45.76
Power	622.93
Fuel	499.52
Water & Sewer	127.00
Insurance	1,419.00

2,714.21

21,372.27

NET PROFIT:

317,143.71

\$ 338,515.98

GROSS PROFIT: \$ 338,446.01

OTHER REVENUE:

1964-65 Refunds- 69.97

\$ 338,515.98

NORTHWEST TERRITORIES LIQUOR SYSTEM

TRADING ACCOUNT

INUVIK STORE

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>
Inventory 1 April 1965	\$ 94,388.21	Inventory 31 March 1966 \$ 70,523.01
PURCHASES:		SALES:
Spirits-\$ 60,994.41		Spirits- \$ 228,564.90
Wine - 6,965.16		Wine - 12,434.30
Bear &		Bear &
Ale - 103,703.64		Ale - 233,214.90
<u>171,663.21</u>		<u>474,214.10</u>
LESS		LESS:
Refunds- <u>1,384.34</u>		Sales Disc. <u>2,220.89</u>
	170,278.87	471,993.21
Brokerage	166.75	
Freight 41,322.16		Stock transfers to:
Less		Yellowknife- 5,316.00
Refunds- <u>217.25</u>		
	41,104.91	
Stock Transferred From:		
Yellowknife-17,743.92		
Fort Smith- 128.97		
Hay River - 63.60		
Norman Wells- <u>8.88</u>		
	17,945.37	
	<u>\$ 323,884.11</u>	
GROSS PROFIT:	<u>223,948.11</u>	
	<u>\$ 547,832.22</u>	<u>\$ 547,832.22</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

INDVIK STORE

1 April 1965 - - 31 March 1966

DEBIT

CREDIT

EXPENDITURES:

Salaries & Wages \$ 13,903.44
Staff Bonding 12.48
Tel. & Tel. 183.45
Business Travel 193.55
Postage 21.00
Office Supplies 417.88
Store Supplies &
Materials 451.77
Equipment 1,728.32
Stock Insurance 1,590.47
Delivery Discount 2,405.99

GROSS PROFIT:

\$ 223,948.11

OTHER REVENUE:

1964-65 Refunds 16.22

\$ 20,928.35

Office & Store:

Maintenance 565.65
Power 938.48
Fuel 3,250.00
Water & Sewer 90.00
Insurance 500.00

5,344.13

26,272.48

NET PROFIT:

197,691.85

\$ 223,964.33

\$ 223,964.33

NORTHWEST TERRITORIES LIQUOR SYSTEM

TRADING ACCOUNT

NORMAN WELLS STORE

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>
Inventory 1 April 1965	\$ 31,809.72	Inventory 31 March 1966 \$ 19,372.09
PURCHASES:		
Spirits- \$	10,390.22	SALES:
Wine	1,831.23	Spirits- \$ 53,203.30
Beer & Ale	<u>11,201.63</u>	Wine - 2,743.20
	23,423.08	Beer & Ale - <u>28,416.75</u>
LESS Refunds	<u>83.99</u>	
	23,339.09	84,363.25
Brokerage	40.10	Stock Transfers to:
Freight	5,553.39	Imvik- 8.88
Stock transfers from:		
Fort Smith	79.80	
	<u> </u>	
	\$ 60,822.10	
GROSS PROFIT	<u>42,922.12</u>	
	<u>\$ 103,744.22</u>	<u>\$ 103,744.22</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

NORMAN WELLS STORE

1 April 1965 - - 31 March 1966

DEBIT

CREDIT

EXPENDITURES:

Salaries & Wages	\$ 4,293.13
Staff Bonding	6.23
Postage	7.60
Office Supplies	55.57
Store Supplies & Materials	137.54
Equipment	6.95
Stock Insurance	269.56

GROSS PROFIT: \$ 42,922.12

OTHER REVENUE:

1964 - 65 Refunds 34.54

\$ 4,776.88

Office & Store:

Maintenance	1,017.09
Power	866.39
Fuel	268.00
Insurance	2,663.00

4,814.48

9,591.36

NET PROFIT:

33,365.30

\$ 42,956.66

\$ 42,956.66

NORTHWEST TERRITORIES LIQUOR SYSTEM

TRADING ACCOUNT

FROBISHER BAY STORE

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>	
Inventory 1 April 1965	\$ 62,818.81	Inventory 31 March 1966	\$ 42,067.20
PURCHASES:		SALES:	
Spirits-	\$ 62,285.51	Spirits-	\$ 147,313.30
Wine -	4,410.61	Wine -	10,794.50
Beer & Ale -	<u>30,464.00</u>	Beer & Ale -	<u>80,277.40</u>
	\$ 97,160.12		238,385.20
LESS:			
Refunds	<u>57.71</u>		
	97,102.41		
Freight	14,443.47		
	<u>\$ 174,364.69</u>		
GROSS PROFIT:	106,087.71		
	<u>\$ 280,452.40</u>		<u>\$ 280,452.40</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

FROBISHER BAY STORE

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>	
<u>EXPENDITURES:</u>		GROSS PROFIT:	\$ 106,087.71
Salaries & Wages	\$ 4,214.96		
Staff Bonding	6.25		
Tel. & Tel.	257.88		
Business Travel	2,264.49	<u>OTHER REVENUE:</u>	
Postage	10.00	Rentals	960.00
Office Supplies	256.82	Misc. Revenue	100.00
Store Supplies & Materials	371.05		
Stock Insurance	802.46		
Delivery Discount	609.45		
	<hr/>		
	\$ 8,793.36		
<u>Office & Store:</u>			
Maintenance	283.01		
Power	1,140.93		
Fuel	1,433.34		
Water & Sewer	318.00		
Insurance	3,511.00		
	<hr/>		
	6,691.28		
	<hr/>		
	15,484.64		
	<hr/>		
NET PROFIT:	91,663.07		
	<hr/>		
	\$ 107,147.71		
	<hr/>		
			\$ 107,147.71
			<hr/>

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

EASTERN ARCTIC & RANKIN INLET

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>	
Inventory 1 April 1965:		Inventory 31 March 1966	Nil
Rankin Inlet	\$ 2,239.88		
PURCHASES:		SALES:	
<u>Mail Order-</u>		<u>Mail Order-</u>	
Spirits- \$ 1,843.00		Spirits- \$ 2,567.65	
Wine - 519.79		Wine - 918.50	
Ale &		Ale &	
Beer - 122.88		Beer - 196.80	
	2,485.67		\$ 3,682.95
<u>Rankin Inlet-</u>		<u>Rankin Inlet-</u>	
Beer	6,400.00	Beer - 20,416.50	
Freight	2,533.30	LESS	
		Commission 2,041.65 *	
			18,374.85
	<u>13,658.85</u>		
NET PROFIT:	8,398.95		
	<u>\$ 22,057.80</u>		<u>\$ 22,057.80</u>

* 10% of Gross Sales to Hudson's Bay Company at Rankin Inlet for handling.

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

CHURCHILL, Man.

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>	
Inventory 1 April 1965	Nil	Inventory 31 March 1966	Nil
PURCHASES:		SALES:	
Spirits - \$	6,658.85	Spirits	\$ 9,329.30
Wine -	472.64	Wine	875.30
Ale &		Ale	39.60
Beer -	23.04		
	<u>7,154.53</u>		
Freight	481.75		
Stationery	86.61		
	<u>7,722.89</u>		
NET PROFIT:	2,521.31		
	<u>\$ 10,244.20</u>		
	<u><u>\$ 10,244.20</u></u>		<u><u>\$ 10,244.20</u></u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

PROFIT AND LOSS STATEMENT

CANADA TUNGSTEN

1 April 1965 - - 31 March 1966

<u>DEBIT</u>		<u>CREDIT</u>	
Inventory 1 April 1965	N11	Inventory 31 March 1966	N11
PURCHASES:		SALES:	
Spirits-\$	12,495.60	Spirits	\$ 16,563.00
Wine -	644.72	Wine	924.15
Ale &		Ale & Beer	14,736.60
Beer -	11,873.68		
	<u>25,014.00</u>		
Stationery	100.00		
	<u>25,114.00</u>		
NET PROFIT:	7,109.75		
	<u>\$ 32,223.75</u>		<u>\$ 32,223.75</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES: Spirits	\$ 1,065,974.45	\$ 1,267,512.55
Wine	159,414.85	196,723.84
Ale & Beer	1,127,869.30	1,205,193.33
	<u>2,353,258.60</u>	<u>2,669,435.23</u>
Gross Profit from Sales	\$ 1,131,722.37	\$ 1,332,220.91
Sales: Class "P" Permits	56,034.18	50,232.00
Special Licences	1,951.00	4,640.00
Refunds:		
Travel	385.74	802.23
Miscellaneous	.05	182.40
Previous year	2,337.81	462.45
Rentals:	6,176.16	8,658.25
Licencees Fees	13,716.88	14,066.02
	<u>\$ 1,212,324.19</u>	<u>\$ 1,411,264.31</u>
LESS: Operating Expenses-		
Administration:		
Salaries	\$ 26,372.43	\$ 31,755.22
Liability Insurance	5.00	
Bonding	30.25	24.94
Travel-Business	3,090.00	2,087.50
Travel-Medical	168.00	
Telegraph & Telephone	742.01	691.74
Postage	413.00	359.34
Supplies- Office	661.10	605.83
Supplies	57.47	236.99
Equipment	250.68	589.17
Office Maintenance	279.44	18.35
Power	24.00	24.17
Housing:		
Maintenance	477.01	1,482.27
Power	447.41	191.93
Fuel	663.12	221.21
Water & Sewer	295.40	123.50
STORES:		
Yellowknife	38,008.30	46,333.29
Fort Smith	18,316.90	22,919.05
Hay River	16,033.33	21,372.27
Inuvik	24,350.69	26,272.18
Norman Wells	5,900.73	9,591.36
Frobisher Bay	12,060.58	15,484.64
Churchill		86.61
Canada Tungsten		100.00
STAFF HOUSES:		
Yellowknife	3,749.73	3,572.68
Fort Smith		841.64
	<u>\$ 152,397.58</u>	<u>\$ 184,986.18</u>
NET PROFIT FOR THE YEAR	<u>\$ 1,059,926.61</u>	<u>\$ 1,226,278.13</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

YELLOWKNIFE STORE

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES:		
Spirits	\$ 335,089.75	\$ 384,249.67
Wine	51,429.25	64,373.65
Ale & Beer	359,053.80	377,305.85
	<u>\$ 746,072.80</u>	<u>\$ 825,929.17</u>
Gross Profit from Sales	\$ 372,255.96	\$ 425,133.97
Rentals	. 2,738.15	3,564.20
Refunds	1,258.63	316.19
	<u>\$ 376,252.77</u>	<u>\$ 429,014.36</u>
LESS Operating Expenses:		
Salaries	\$ 28,277.10	\$ 31,473.16
Bonding	37.80	31.17
Telegraph & Telephone	181.50	162.00
Postage	7.00	4.17
Supplies- Office	351.69	710.90
Supplies & Materials	256.96	1,207.00
Equipment	40.97	69.50
Stock Insurance	898.85	2,655.28
Deliveries	4,455.75	4,619.21
Maintenance	330.00	329.39
Power	1,161.10	1,100.31
Fuel	1,888.65	2,076.00
Water & Sewer	115.93	128.20
Insurance		1,767.00
Liability Insurance	5.00	
Loxtaves:		
Maintenance	151.94	1,010.98
Power	1,500.97	885.79
Fuel	1,378.62	1,304.34
Water & Sewer	718.20	371.57
	<u>\$ 41,758.03</u>	<u>\$ 49,905.97</u>
NET PROFIT:	<u>\$ 334,494.74</u>	<u>\$ 379,108.39</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

FORT SMITH STORE

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES:		
Spirits	\$ 146,958.85	\$ 143,174.35
Wine	45,705.90	48,445.45
Ale & Beer	150,083.60	147,393.00
	<u>\$ 342,748.35</u>	<u>\$ 339,012.80</u>
Gross Profit from Sales	\$ 178,276.98	\$ 177,466.37
Rentals	621.00	1,175.75
Miss. Refund	496.91	107.93
	<u>\$ 179,394.89</u>	<u>\$ 178,750.05</u>
LESS: Operating Expenses:		
Salaries	\$ 11,243.53	\$ 14,647.30
Liability Insurance	5.00	
Bonding	15.10	12.48
Telegraph & Telephone	207.85	210.95
Postage	27.00	35.00
Supplies - Office	176.40	390.04
Supplies & Materials	658.20	626.96
Stock Insurance	402.38	1,139.53
Delivery Discount	1,689.36	1,421.25
Store - Maintenance	562.15	990.54
- Power	786.47	305.46
- Fuel	2,243.54	1,938.44
- Water & Sewer	299.90	188.60
Equipment		69.50
Insurance		943.00
Housing Maintenance		600.00
- Power		241.64
	<u>\$ 18,316.90</u>	<u>\$ 23,760.69</u>
NET PROFIT FOR YEAR	<u>\$ 161,077.99</u>	<u>\$ 154,989.36</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

HAY RIVER STORE

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES:		
Spirits	\$ 239,045.05	\$ 282,547.15
Wine	39,056.85	55,219.80
Ale & Beer	279,674.05	303,196.45
	<u>\$ 557,775.95</u>	<u>\$ 640,963.40</u>
Gross Profit from Sales	\$ 286,000.46	\$ 338,446.01
Previous year's Revenue	175.18	69.97
	<u>\$ 286,175.64</u>	<u>\$ 338,515.98</u>
LESS: Operating Expenses:		
Medical Travel	\$ 206.00	\$
Salaries	12,221.85	14,796.19
Liability Insurance	5.00	
Staff Bonding	15.10	12.48
Telegraph & Telephone	179.20	191.30
Postage	10.00	13.52
Supplies - Office	243.36	576.07
Supplies & Materials	578.27	938.91
Stock Insurance	446.21	1,301.67
Delivery Discounts		86.62
Store - Maintenance	467.30	45.76
- Power	603.91	622.93
- Fuel	312.21	499.52
- Water & Sewer	99.80	127.00
Relief Vendor	583.56	623.30
Insurance		1,419.00
Equipment	59.56	118.00
	<u>\$ 16,033.33</u>	<u>\$ 21,372.27</u>
NET PROFIT	<u>\$ 270,142.31</u>	<u>\$ 317,143.71</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

INUVIK STORE

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES:		
Spirits	\$ 178,579.70	\$ 228,564.90
Wine	10,358.45	12,434.30
Ale & Beer	213,378.40	233,214.90
	<u>\$ 402,316.55</u>	<u>\$ 474,214.10</u>
Gross Profit from Sales	\$ 183,509.96	\$ 223,948.11
Miscellaneous Revenue	236.32	16.22
	<u>\$ 183,746.28</u>	<u>\$ 223,964.33</u>
LESS: Operating Expenses:		
Salaries	\$ 13,126.48	\$ 13,903.44
Liability Insurance	5.00	
Staff Bonding	15.10	12.48
Telegraph & Telephone	187.83	183.45
Postage	19.00	21.00
Supplies - Office	230.78	417.88
Supplies & Materials	310.89	451.77
Stock Insurance	539.63	1,590.47
Delivery Discount	1,847.34	2,405.99
Store - Maintenance	1,289.65	565.65
- Power	1,021.81	938.48
- Water & Sewer	120.00	90.00
- Fuel	4,767.50	3,250.00
Relief Vendor	854.13	193.55
Sundries	15.50	
Equipment		1,748.32
Insurance		500.00
	<u>\$ 24,350.69</u>	<u>\$ 26,272.48</u>
NET PROFIT:	<u>\$ 159,395.59</u>	<u>\$ 197,691.85</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

NORMAN WELLS STORE

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
Sales:		
Spirits	\$ 46,722.70	\$ 53,203.30
Wine	2,546.75	2,743.20
Ales & Beer	27,670.80	23,416.75
	<u>\$ 76,940.25</u>	<u>\$ 84,363.25</u>
Gross Profit from Sales	\$ 37,491.47	\$ 42,922.12
Refund of Rent	54.78	34.54
	<u>\$ 37,546.25</u>	<u>\$ 42,956.66</u>
LESS: Operating Expenses:		
Salaries	\$ 4,331.54	\$ 4,293.43
Bonding	5.00	6.23
Liability Insurance	7.56	
Postage	14.00	7.60
Sundries	25.00	
Supplies & Materials	191.86	137.54
Equipment	130.25	6.95
Stock Insurance	78.04	269.56
Supplies - Office	14.53	55.57
Store - Maintenance	131.23	1,017.09
- Power	125.37	866.39
- Fuel	52.50	268.00
- Insurance	303.85	2,663.00
	<u>\$ 5,900.73</u>	<u>\$ 9,591.36</u>
NET PROFIT:	<u>\$ 31,645.52</u>	<u>\$ 33,365.30</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

FROBISHER BAY STORE

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES:		
Spirits	\$ 104,046.15	\$ 147,313.30
Wine	7,912.70	10,794.50
Ale & Beer	77,201.25	80,277.40
	<u>\$ 189,160.10</u>	<u>\$ 238,385.20</u>
Gross Profit from Sales	\$ 60,137.02	\$ 106,087.71
Warehouse Rent	800.00	960.00
Refunds	116.01	100.00
	<u>\$ 61,053.03</u>	<u>\$ 107,147.71</u>
LESS: Operating Expenses:		
Salaries	\$ 4,961.67	\$ 4,214.96
Liability Insurance	5.00	
Staff Bonding	7.56	6.25
Telegraph & Telephone	219.94	257.88
Postage	23.00	10.00
Supplies - Office	114.29	256.82
Materials - Store	668.45	371.05
Stock Insurance	273.13	802.46
Delivery Allowance	1,148.33	609.45
Store - Maintenance	1,621.44	288.01
- Power	921.20	1,140.93
- Fuel	2,024.57	1,433.34
- Water & Sewer	72.00	318.00
Relief Vendor		2,264.49
Insurance		3,511.00
	<u>\$ 12,060.58</u>	<u>\$ 15,484.64</u>
NET PROFIT:	<u>\$ 48,992.45</u>	<u>\$ 91,663.07</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

CHURCHILL

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES:		
Spirits	\$ 7,173.10	\$ 9,329.30
Wine	1,041.20	875.30
Ale		39.60
	<u>\$ 8,214.30</u>	<u>\$ 10,244.20</u>
NET PROFIT:	<u>\$ 2,628.73</u>	<u>\$ 2,521.31</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM

COMPARATIVE STATEMENT OF OPERATIONS

EASTERN ARCTIC & RANKIN INLET

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u>	<u>1966</u>
SALES:		
Spirits	\$ 2,953.45	\$ 2,567.65
Wine	653.20	918.50
Ale	18,623.80	20,613.30
	<u>\$ 22,230.45</u>	<u>\$ 24,099.45</u>
NET PROFIT:	<u>\$ 9,525.38</u>	<u>\$ 8,398.95</u>

NORTHWEST TERRITORIES LIQUOR SYSTEM
COMPARATIVE STATEMENT OF OPERATIONS

CANADA TUNGSTEN

YEARS ENDING 31 MARCH 1965 AND 1966

	<u>1965</u> [*]	<u>1966</u>
SALES:		
Spirits	\$ 5,405.70	\$ 16,563.00
Wine	210.55	924.15
Ale & Beer	2,183.60	14,736.60
	<u>\$ 7,799.85</u>	<u>\$ 32,223.75</u>
NET PROFIT:	<u>\$ 1,896.41</u>	<u>\$ 7,109.75</u>

* Operating from 1 September 1964 to 31 March 1965.