



Government of Northwest Territories  
Gouvernement des Territoires du Nord-Ouest

# Grants and Contributions

## Results Report 2018 – 2019

# Subventions et contributions

Le présent document contient  
la traduction française du sommaire  
et du message de la ministre

**Rapport 2018 – 2019**

March 2020 | Mars 2020

If you would like this information in another official language, call us.  
English

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French

Kīspin ki nitawih̄tīn ē nīhīyawihk ōma ācimōwin, tipwāsīnān.  
Cree

Tłıchq̄ yati k'ę̄ ę̄. Dı wegodı newq̄ dè, gots'ō gonede.  
Tłıchq̄

ᑭerih̄t'ıs Dēne Sųlíné yati t'a huts'elk̄er xa beyáyatı theᑭᑭ ᑭat'e, nuwe ts'ën yóttı.  
Chipewyan

Edı gondı dehgháh got'ıe zhatıé k'ę̄ ę̄ edat'éh enahddhę nıde naxets'ę̄ edahıı.  
South Slavey

K'áhshó got'ıne xədä k'é hederı ᑭedjhtl'é yerınowę ní dé dúle.  
North Slavey

Jii gwandak izhii ginjik vat'atr'ıjāhch'uu zhit yınohthan jı', diıts'āt ginohkhıı.  
Gwich'in

Uvanittuaq ilitchurisukupku Inuvialuktun, ququaqluta.  
Inuvialuktun

Ċˆdħ ᠋᠋᠋᠋᠋᠋᠋᠋ ᠋᠋᠋᠋᠋᠋᠋᠋ ᠋᠋᠋᠋᠋᠋᠋᠋᠋᠋᠋᠋, ᠋᠋᠋᠋᠋᠋᠋᠋ ᠋᠋᠋᠋᠋᠋᠋᠋᠋᠋᠋᠋.  
Inuktitut

Hapkoa titiqqat pijumagupkit Inuinnaqtun, uvaptinnut hivajarlutit.  
Inuinnaqtun

Indigenous Languages and Education Secretariat: 867-767-9346 ext. 71037  
Francophone Affairs Secretariat: 867-767-9343



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# MINISTER'S MESSAGE

Our government is committed to empowering local businesses to succeed.

Be it manufacturers, film production companies, tourism businesses, or food producers, small and medium-sized businesses are crucial to the Northwest Territories' (NWT) economy. They create employment opportunities, products, and services for NWT residents and contribute daily to the improved quality of life in our North.

Through the Department of Industry, Tourism and Investment (ITI), entrepreneurs and small business owners can access financial supports, marketing opportunities, mentorships, and training programs to transform their ideas into thriving businesses.

Resources are available to residents in every NWT community, supported by individuals in ITI's regional offices who have a vested interest in seeing their communities thrive. Strong partnerships with

organizations like the Business Development and Investment Corporation (BDIC) and the NWT's network of Community Futures Organizations further provide support to the NWT business community.

In 2018-2019, \$16.7 million in grants and contributions were provided to more than 500 individuals, entrepreneurs, businesses, and groups with an economic interest in our territory.

This document is an accounting of our support for NWT businesses and emerging entrepreneurs. It highlights some of the ways in which our government is investing in our people towards the goal of growing a resilient and prosperous territory.

Hon. Katrina Nokleby, P.Eng.  
Minister of Industry, Tourism and Investment





# MESSAGE DE LA MINISTRE

Notre gouvernement tient à donner aux entreprises locales les moyens de réussir.

Qu'il s'agisse de fabricants, de sociétés de production cinématographique, d'entreprises touristiques ou de producteurs alimentaires, les petites et moyennes entreprises sont essentielles à l'économie des Territoires du Nord-Ouest (TNO). Elles créent des possibilités d'emploi, des produits et des services pour les Ténois et contribuent à l'amélioration de la qualité de la vie quotidienne ici, dans le Nord.

Grâce au ministère de l'Industrie, du Tourisme et de l'Investissement (MITI), les entrepreneurs et les propriétaires de petites entreprises peuvent accéder à une gamme variée de programmes de financement et de possibilités de commercialisation. Ils peuvent également profiter de systèmes de mentorat et des programmes de formation susceptibles de les aider à transformer leurs idées en entreprises florissantes.

Avec le soutien du personnel des bureaux régionaux du MITI, qui ont à cœur la prospérité des collectivités, des ressources sont mises à la disposition des Ténois de chaque

collectivité. Des partenariats solides avec des organismes tels que la Société d'investissement et de développement (SID) des TNO et le réseau des organisations d'aide au développement des collectivités du Nord apportent un soutien supplémentaire au milieu des affaires des TNO.

En 2018-2019, plus de 500 particuliers, entrepreneurs et organismes ayant l'intérêt financier des TNO à cœur se sont partagé 16,7 millions de dollars en subventions et contributions.

Dans ce document, nous rendons compte de notre soutien aux entreprises et aux entrepreneurs émergents des TNO, en mettant en exergue les moyens mis en œuvre par le GTNO pour investir dans le potentiel de nos résidents afin de promouvoir la résilience et la prospérité des TNO.

Katrina Nokleby, ing.  
Ministre de l'Industrie, du Tourisme et de l'Investissement



## PREFACE

The mandate of the Department of Industry, Tourism and Investment (ITI) is to promote economic self-sufficiency through the responsible development of Northwest Territories (NWT) natural resources and to create a prosperous, diverse and sustainable economy for the benefit of all NWT residents.

This is done through a number of measures including the sponsorship and management of a suite of financial grants and contribution programs to a wide range of clients and agencies in a variety of sectors including:

- development of the mineral and petroleum resource sector;
- development of renewable resource industries, including agriculture, commercial fishing, traditional fur harvesting and the knowledge economy;
- the promotion and support of tourism, trade and investment; and
- the promotion of businesses, including, manufacturing and secondary industries.

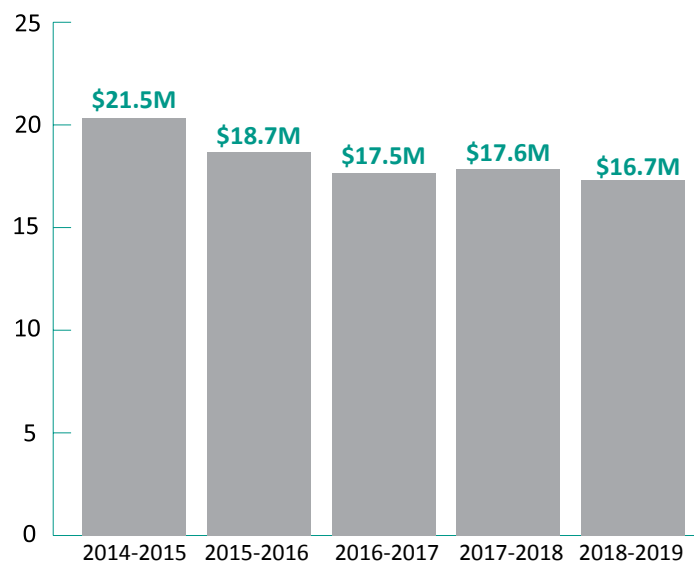
This report provides a summary of grants and contributions provided throughout the 2018-2019 fiscal year.

## SUMMARY OF RESULTS

Over the 2018-2019 fiscal year, ITI provided \$16.7 million in contributions to more than 500 individuals, entrepreneurs, businesses, governments, and groups across the NWT having an economic interest.

Contribution assistance over the 2018-2019 period decreased by \$966,148 or 5 per cent compared to 2017-2018, as shown in Chart 1. Starting in 2015, a decline is also noted as realignment of responsibilities among various government departments resulted in the transfer from ITI of programming and contributions associated with the fur harvesting industry to the Department of Environment and Natural Resources (ENR) and energy programs to the Department of Infrastructure (INF).

Chart 1: Grants and Contributions Over Past Five Years (\$ millions)



## MAJOR GRANTS AND CONTRIBUTIONS

ITI provided \$5.8 million in funding for two major NWT-wide organizations that have a significant impact on the economic well-being of NWT residents and businesses.

Those were: Northwest Territories Tourism (NWT) and the NWT Business Development and Investment Corporation (BDIC).

**Table 1: Contributions by Client exceeding \$1,000,000**

Client	Total Contribution
Northwest Territories Tourism	\$3,901,000
NWT Business Development and Investment Corporation	\$1,905,000

Other major contributions went towards economic and small business development through contributions to community, regional and territorial organizations, governments and educational institutions. Investments were in support and development of the mineral and petroleum resource sectors, as well as sector diversification and development in tourism, fisheries, agriculture and traditional economy sectors.

Just over \$4.3 million in contributions was provided to 23 recipients as detailed in Table 2.

**Table 2: Contributions by Client exceeding \$100,000**

Client	Total Contribution
Deh Cho Business Development Center	\$331,630
NWT Fishermen’s Federation	\$311,749
Tlicho Government	\$297,620
NWT & Nunavut Chamber of Mines	\$252,086
Margaret Lake Diamonds Inc.	\$251,615
City of Yellowknife	\$246,000
Western Arctic Business Development Corporation	\$239,270
Town of Hay River	\$203,325
Incorporated Hamlet of Tuktoyaktuk	\$191,657
Akaitcho Business Development Corporation	\$188,920
Thebacha Business Development Services	\$185,000
Hamlet of Tulita	\$179,000
Evrin Exploration Canada Corporation	\$160,000
Terrax Minerals Inc	\$160,000
Ne’Rahten Development Ltd.	\$153,455
Deninu Ku’e First Nations	\$135,600
Sahtu Business Development Centre	\$135,000
University of Alberta	\$126,020
Ulukhaktok Community Corporation	\$116,567
Mine Training Society	\$104,592
Bob Turner Enterprises	\$103,000
North Arrow Minerals Inc.	\$100,000
Tulita District Land Corporation	\$100,000

## COMMUNITY, REGION AND TERRITORIAL RESULTS

Providing \$16.7 million in grants and contributions in the 2018-2019 fiscal year, Table 3 details the allocations made to each community and region as well as the contributions made to clients delivering a service or product territory-wide. Chart 2 shows the distribution of funding by region. Chart 3 presents allocations made according to Level 1 and Level 2 communities and territory wide. Approximately 51 percent of all grants and contributions funds were made to agencies operating throughout the NWT. This would include contributions made to NWTTC, the BDIC and organizations representing business or economic sector development roles. 31 per cent of grants and contributions went to the 28 designated Level 2 communities.

**Table 3: Grants and Contributions – By Community, Region and Pan-Territory**

Recipients – Community and Region	Amount
<b>Beaufort Delta</b>	<b>\$1,354,400</b>
Aklavik	\$95,043
Fort McPherson	\$95,831
Inuvik	\$632,725
Paulatuk	\$15,777
Sachs Harbour	\$1,554
Tsiigehtchic	\$44,439
Tuktoyaktuk	\$306,331
Uluksaktok	\$162,700
<b>Dehcho</b>	<b>\$1,249,519</b>
Fort Liard	\$143,277
Fort Simpson	\$916,240
Jean Marie River	\$53,708
Nahanni Butte	\$30,759
Trout Lake	\$19,663
Wrigley	\$85,872

**Table 3: Grants and Contributions – By Community, Region and Pan-Territory**

Recipients – Community and Region	Amount
<b>North Slave</b>	<b>\$2,423,900</b>
Behchokò	\$46,562
Gamètì	\$182,068
Łutselk'e	\$58,760
Wekweètì	\$62,272
Whatì	\$140,682
Yellowknife*	\$1,933,556
<b>Sahtu</b>	<b>\$1,546,232</b>
Colville Lake	\$23,148
Déljñę	\$177,473
Fort Good Hope	\$220,852
Norman Wells	\$771,723
Tulita	\$353,036
<b>South Slave</b>	<b>\$1,665,274</b>
Enterprise	\$31,400
Fort Providence	\$102,768
Fort Resolution	\$189,397
Fort Smith	\$369,734
Hay River	\$874,630
Hay River Reserve	\$79,863
Kakisa	\$17,482
Territorial Recipients or projects are considered under this group if they serve all or a number of communities across the NWT	\$8,430,990
<b>Grand Total</b>	<b>\$16,670,315</b>

\* N'Dilo and Dettah



Chart 2: Grants and Contributions by Region 2018-2019 (\$17,636,463)

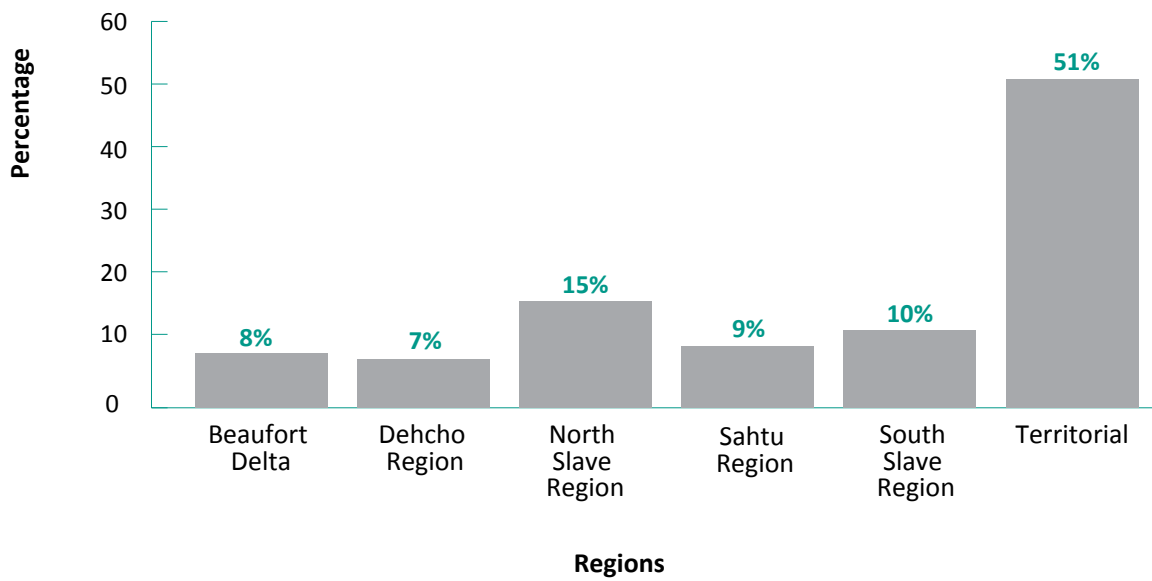
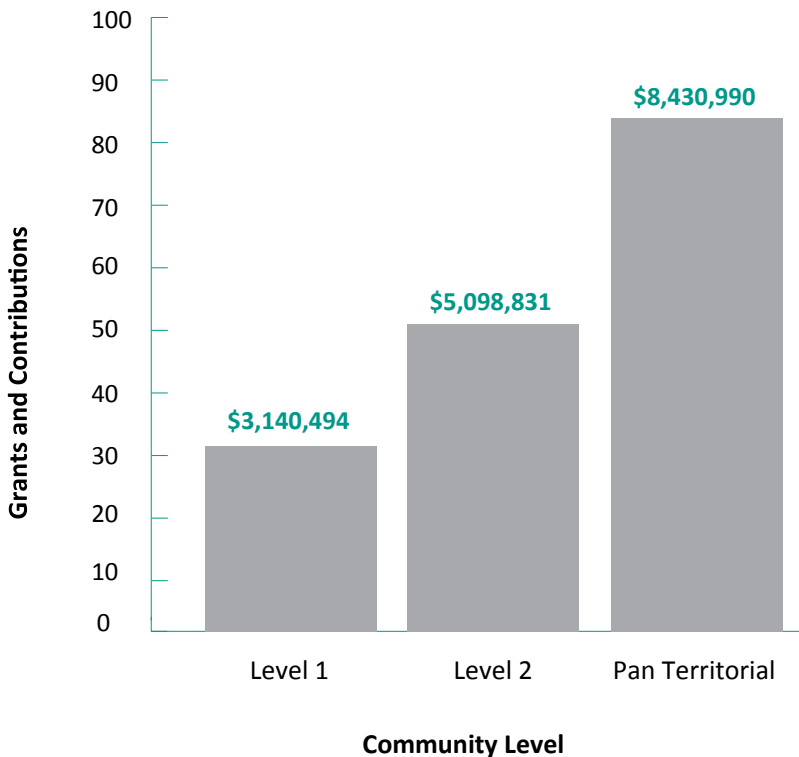


Chart 3: Grants and Contributions by Community Level



Grants and Contributions are categorized into three distinct groups:

**Level 1:** Communities are Yellowknife, Hay River, Inuvik and Fort Smith.

**Level 2:** 28 remaining communities.

**Pan-Territorial:** Projects are considered under this group if they serve all or a number of communities across the NWT.

## SECTOR DISTRIBUTION

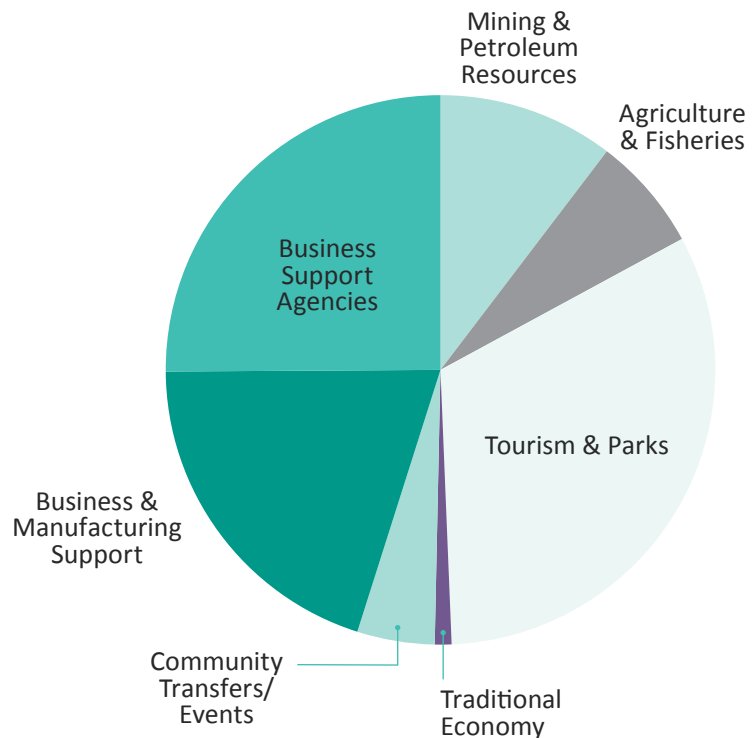
The Department’s grants and contribution programs are designed to support three broad investment themes or pillars. Unlocking Our Potential is aimed at providing support to the mineral and petroleum economic sectors including geoscience and permafrost study; Investing in Diversity encompasses programming around tourism, commercial fisheries, agriculture, and traditional economy, such as fur harvesting and craft and support to business development and sustainability. The third major investment target area, at times overlapping with Investing in Diversity, is Business Services whose programming areas are designed to support development of small and medium sized business and manufacturing in the NWT through either contributions or loans.

As shown in Table 4, the combination of contribution programming included within Business Services accounted for nearly half of the Department’s entire \$16.7 million in grants and contributions. These programs are supported through the Support for Entrepreneurs and Economic Development (SEED) program and the Business Support Agencies such as the Business Development and Investment Corporation. Tourism contributions formed 33 per cent of the total grants and contribution allocations at approximately \$5.6 million. This includes funding for marketing including training, research and product development, Indigenous tourism, and a host of other tourism-related support initiatives.

**Table 4: Grants and Contributions by Department Investment and Economic Section 2018-2019**

<b>Business Services</b>	Business & Manufacturing Support	\$3,334,935
	Business Support Agencies	\$4,182,525
<b>Investing in Diversity</b>	Agriculture & Fisheries	\$1,122,827
	Tourism & Parks	\$5,376,451
	Traditional Economy	\$163,508
	Community Transfers/Events	\$760,451
<b>Unlocking Potential</b>	Mining & Petroleum Resources	\$1,729,618

**Chart 4: Grants and Contributions by Economic Sector 2018-2019**



## PROGRAM DETAIL

ITI administered 27 separate funding programs in the 2018-2019 fiscal year for a total of \$16,670,315 in support contributions (Table 5). This is a decrease of \$966,148 from the previous fiscal year.

**Table 5: Contribution Funding by Major Program Activity for 2018-2019**

Program Activity	Actual Expenditure (\$)
<b>Economic Diversification and Business Support</b>	
Business Development and Investment Corporation	\$1,905,000
Canadian Agricultural Partnership	\$378,956
Commercial Fisheries	\$331,749
Community Futures	\$783,320
Community Transfer Initiatives	\$1,315,875
Contributions Various	\$10,000
Film Industry Program	\$119,000
Fur Program	\$85,000
Great Northern Arts Festival	\$25,000
Northern Food Development	\$412,122
Promote Arts and Craft	\$64,442
Support for Entrepreneur and Economic Development (SEED)	\$3,955,452
<b>Minerals and Petroleum Resources</b>	
Aboriginal Development Support Program	\$120,000
Contributions Various - Minerals & Petroleum Resources	\$215,237
Contributions Various - NWT Geological Survey	\$326,858
Mining Incentive Program	\$965,523
NWT Chamber of Mines	\$102,000
<b>Tourism and Parks</b>	
Community Tourism Infrastructure	\$178,330
Community Tourism Coordinators	\$150,000
Contributions Various	\$82,500
Convention Bureau	\$100,000
Skills Development	\$60,961
Tourism 2020	\$442,000
Tourism Industry Contribution	\$3,336,000
Tourism Product Diversification	\$1,043,990
Yellowknife Visitor Services	\$161,000
<b>Total Contributions</b>	<b>16,670,315</b>

Figures in this report include accruals at year end and may not include amounts actually paid out due to timing of final reporting.

## PRÉFACE

La mission du ministère de l'Industrie, du Tourisme et de l'Investissement (MITI) consiste à promouvoir l'autonomie économique grâce au développement responsable des ressources naturelles des Territoires du Nord-Ouest (TNO) ainsi qu'à créer une économie prospère, diversifiée et durable pour l'ensemble des Ténos.

Une série de mesures est mise en œuvre à ces fins, notamment le parrainage et la gestion de programmes de subventions et de contributions financières destinés à une variété de clients et d'organismes dans de nombreux secteurs, dont :

- le développement de l'industrie minière et pétrolière;
- le développement du secteur des ressources renouvelables, notamment l'agriculture, la pêche commerciale, la fourrure et l'économie du savoir;
- la promotion et le soutien des industries du tourisme, du commerce et de l'investissement;
- la promotion des affaires, notamment la fabrication et les secteurs secondaires.

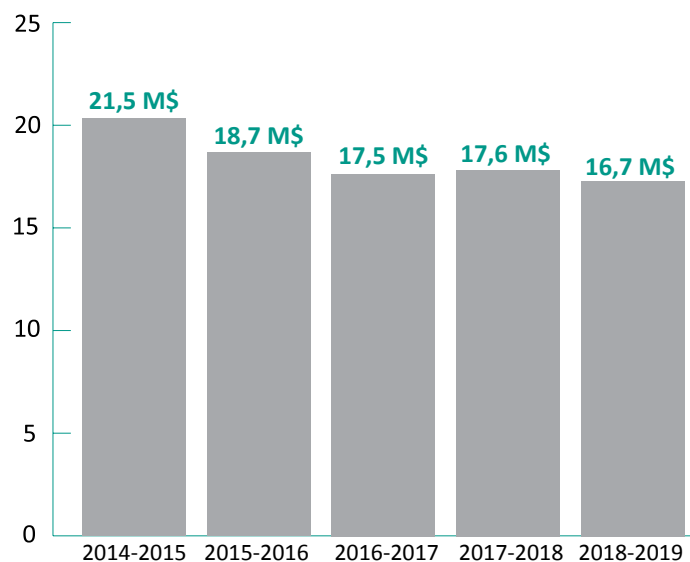
Ce rapport présente la liste des subventions et des contributions versées au cours de l'exercice 2018-2019.

### SUBVENTIONS ET CONTRIBUTIONS VERSÉES

Au cours de l'exercice 2018-2019, le MITI a versé 16,7 millions de dollars en contributions à plus de 500 particuliers, entrepreneurs, entreprises, gouvernements et groupes, dans l'ensemble des TNO, présentant un intérêt économique.

Au cours de l'année 2018-2019, les contributions ont diminué de 966,148 \$ million (5 %) comparativement à 2017-2018, comme indiqué dans le graphique 1. Depuis 2015, on note cependant une diminution des contributions, attribuable à la réaffectation de responsabilités parmi divers ministères gouvernementaux. Ainsi, des programmes et des contributions liés à l'industrie de la fourrure ont été transférés du MITI au ministère de l'Environnement et des Ressources naturelles (MERN), alors que des programmes énergétiques sont passés sous la gouverne du ministère de l'Infrastructure.

**Graphique 1 : Subventions et contributions des cinq derniers exercices (en millions de \$)**



## SUBVENTIONS ET CONTRIBUTIONS D'ENVERGURE

Le MITI a versé 5,8 millions de dollars à deux organismes ténois d'envergure qui créent des retombées économiques importantes pour les entreprises et les résidents, à savoir : la Société d'investissement et de développement (SID) et Tourisme TNO.

**Tableau 1 : Contributions de plus de 1 000 000 \$ par client**

Client	Total de la contribution
Tourisme TNO	3 901 000 \$
Société d'investissement et de développement des TNO	1 905 000 \$

D'autres contributions d'envergure ont été allouées au développement de l'économie et des petites entreprises, notamment à des organismes communautaires, régionaux et territoriaux, ainsi qu'à des gouvernements et à des établissements d'enseignement. Le Ministère a investi dans les secteurs des ressources minières et pétrolières, ainsi que dans la diversification sectorielle et l'expansion du tourisme, des pêches, de l'agriculture et de l'économie traditionnelle.

Des contributions d'un peu plus de 4,3 millions de dollars ont été versées à 23 bénéficiaires, comme indiqué au tableau 2 ci-contre.

**Tableau 2 : Contributions de plus de 100 000 \$ par client**

Client	Total de la contribution
Centre de développement des entreprises du Dehcho	331 630 \$
Fédération des pêcheurs des TNO	311 749 \$
Gouvernement tlichó	297 620 \$
Chambre des mines des TNO et du Nunavut	252 086 \$
Margaret Lake Diamonds Inc.	251 615 \$
Ville de Yellowknife	246 000 \$
Société de développement des entreprises de l'Arctique de l'Ouest	239 270 \$
Ville de Hay River	203 325 \$
Hameau incorporé de Tuktoyaktuk	191 657 \$
Société de développement des entreprises d'Akaičho	188 920 \$
Services d'aide aux entreprises de Thebacha	185 000 \$
Hameau de Tulita	179 000 \$
Evrím Exploration Canada Corporation	160 000 \$
TerraX Minerals Inc.	160 000 \$
Ne'Rahten Development Ltée	153 455 \$
Première Nation Deninu K'ue	135 600 \$
Centre d'aide aux entreprises du Sahtú	135 000 \$
Université de l'Alberta	126 020 \$
Organisme communautaire d'Ulukhaktok	116 567 \$
Société de formation aux métiers des mines	104 592 \$
Bob Turner Enterprises	103 000 \$
North Arrow Minerals Inc.	100 000 \$
Société foncière du district de Tulita	100 000 \$

## RÉSULTATS À L'ÉCHELLE LOCALE, RÉGIONALE ET TERRITORIALE

Les subventions et contributions versées durant l'exercice 2018-2019 totalisent près de 16,7 millions de dollars. Le tableau 3 illustre la répartition du financement par collectivité et par région, de même que les contributions allouées aux fournisseurs de services ou de produits à l'échelle territoriale. Le graphique 2 illustre la distribution du financement par région, tandis que le graphique 3 indique les subventions et contributions accordées aux collectivités de groupe 1 et de groupe 2, ainsi que les subventions et contributions accordées à l'échelle territoriale. Environ 51 % de toutes les subventions et contributions ont été versées à des organismes qui œuvrent aux TNO. Ce chiffre inclut les contributions accordées à Tourisme TNO, à la SID et aux organisations qui assument des rôles de développement d'affaires ou économique sectoriels. Trente et un pour cent des subventions et contributions ont été accordés à 28 collectivités dites de niveau 2.

**Tableau 3 : Subventions et contributions – par collectivité, par région et panterritoriales**

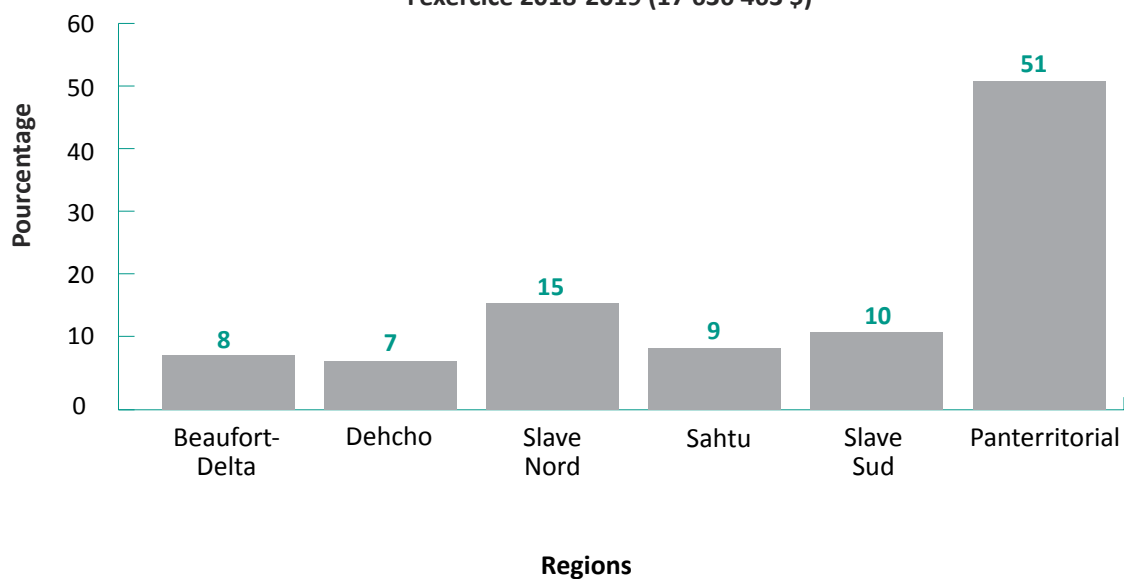
Bénéficiaires (collectivités et régions)	Montant
<b>Beaufort-Delta</b>	<b>1 354 400 \$</b>
Aklavik	95 043 \$
Fort McPherson	95 831 \$
Inuvik	632 725 \$
Paulatuk	15 777 \$
Sachs Harbour	1 554 \$
Tsiigehtchic	44 439 \$
Tuktoyaktuk	306 331 \$
Ulukhaktok	162 700 \$
<b>Dehcho</b>	<b>1 249 519 \$</b>
Fort Liard	143 277 \$
Fort Simpson	916 240 \$
Jean Marie River	53 708 \$
Nahanni Butte	30 759 \$
Sambaa K'e	19 663 \$
Wrigley	85 872 \$

**Tableau 3 : Subventions et contributions – par collectivité, par région et panterritoriales**

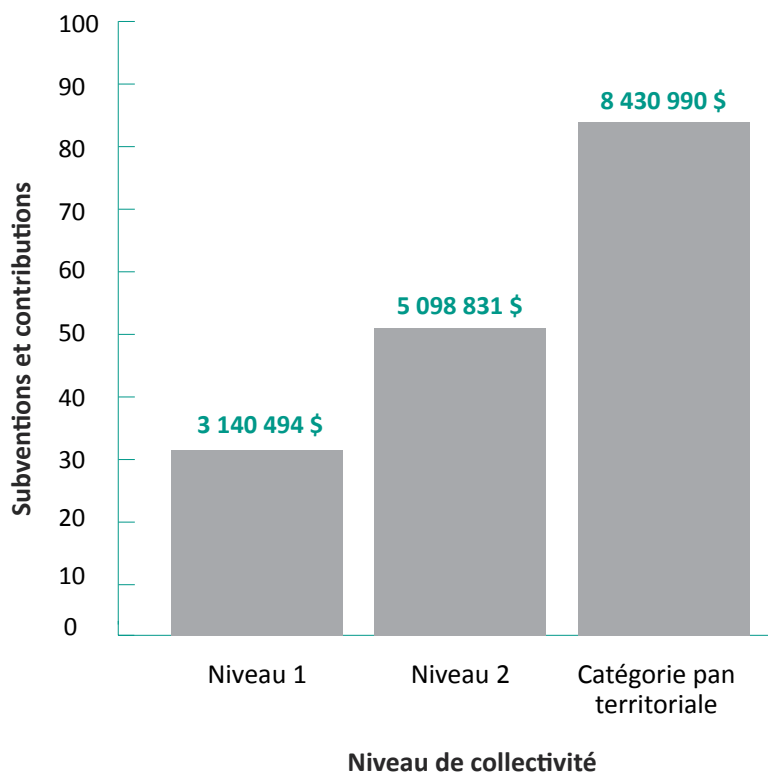
Bénéficiaires (collectivités et régions)	Montant
<b>Slave Nord</b>	<b>2 423 900 \$</b>
Behchokò	46 562 \$
Gamètì	182 068 \$
Łutselk'e	58 760 \$
Wekweètì	62 272 \$
Whatì	140 682 \$
Yellowknife*	1 933 556 \$
<b>Sahtu</b>	<b>1 546 232 \$</b>
Colville Lake	23 148 \$
Déljñę	177 473 \$
Fort Good Hope	220 852 \$
Norman Wells	771 723 \$
Tulita	353 036 \$
<b>Slave Sud</b>	<b>1 665 274 \$</b>
Enterprise	31 400 \$
Fort Providence	102 768 \$
Fort Resolution	189 397 \$
Fort Smith	369 734 \$
Hay River	874 630 \$
Réserve de Hay River	79 863 \$
Kakisa	17 482 \$
<b>Panterritorial</b> Les bénéficiaires ou les projets entrent dans ce groupe s'ils servent l'ensemble ou une partie des collectivités des TNO	<b>8 430 990 \$</b>
<b>Total général</b>	<b>16 670 315 \$</b>

\* N'Dilo et Dettah

**Graphique 2 : Subventions et contributions par région pour l'exercice 2018-2019 (17 636 463 \$)**



**Graphique 3 : Subventions et contributions par niveau de collectivité**



Les subventions et contributions sont classifiées en trois groupes distincts :

**Groupe 1** : Yellowknife, Hay River, Inuvik et Fort Smith

**Groupe 2** : Les 28 collectivités restantes

**Panterritorial** : Les bénéficiaires ou les projets entrent dans ce groupe s'ils servent l'ensemble ou une partie des collectivités des TNO.

## DISTRIBUTION PAR SECTEUR

Les programmes de subventions et de contributions du Ministère ont été conçus de façon à cibler trois grands secteurs d'investissement. La campagne « Explorons notre potentiel » (Unlocking Our Potential) vise à soutenir les secteurs de l'extraction minière et pétrolière, notamment les travaux géoscientifiques et les études sur le pergélisol; la campagne « Investir dans la diversité » (Investing in Diversity) regroupe des programmes axés sur le tourisme, les pêches commerciales, l'agriculture et l'économie traditionnelle, comme l'industrie de la fourrure et le secteur de l'artisanat, tout en favorisant le développement durable. La troisième campagne, « Services aux entreprises » (Business Services) chevauche parfois la deuxième. Les programmes qui s'y rattachent ont pour but de soutenir le développement de PME et d'entreprises de fabrication ténosées au moyen de contributions ou de prêts.

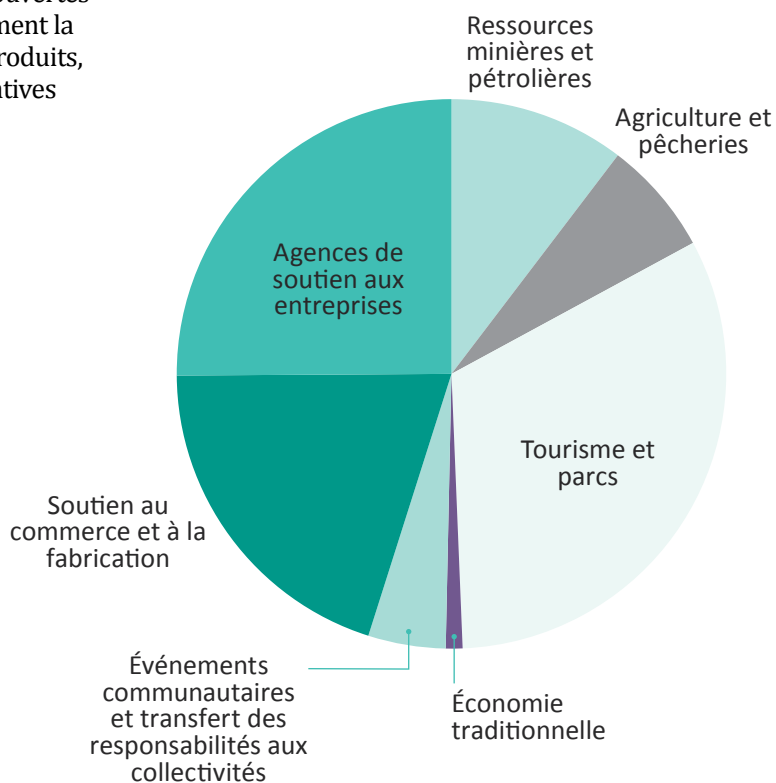
Comme indiqué dans le tableau 4, les divers programmes de contribution visant à soutenir les services aux entreprises ont accaparé près de la moitié des 16,7 millions de dollars offerts en subventions et contributions par le Ministère. Ces programmes sont menés dans le cadre du Programme d'appui aux entrepreneurs et au développement économique (PAEDE) et par des organismes de soutien aux entreprises, comme la Société d'investissement et de développement.

Près de 33 % de l'enveloppe des subventions et contributions, soit quelque 5,6 millions de dollars, a été versé au secteur touristique. Parmi les activités couvertes par ce financement figurent le marketing, notamment la formation, la recherche et le développement de produits, le tourisme autochtone et une série d'autres initiatives liées au tourisme.

**Tableau 4 : Subventions et contributions par secteur économique et d'investissement du MITI en 2018-2019**

Services aux entreprises	Soutien au commerce et à la fabrication	3 334 935 \$
	Agences de soutien aux entreprises	4 182 525 \$
Investir dans la diversité	Agriculture et pêches	1 122 827 \$
	Tourisme et parcs	5 376 451 \$
	Économie traditionnelle	163 508 \$
Explorons notre potentiel	Événements communautaires et transfert des responsabilités aux collectivités	760 451 \$
	Ressources minières et pétrolières	1 729 618 \$

**Graphique 4 : Subventions et contributions par secteur économique en 2018-2019**





## DÉTAILS SUR LE PROGRAMME

Durant l'exercice 2018-2019, le MITI a administré 27 programmes distincts de financement de projets, pour un total de 16 670 315 \$ en contributions (tableau 5). Il s'agit d'une diminution de 966 148 \$ par rapport à l'exercice précédent.

**Tableau 5 : Contribution financière d'envergure par programme en 2018-2019**

Programme	Charges réelles (\$)
<b>Soutien aux entreprises et à la diversification économique</b>	
Aide aux entrepreneurs et au développement économique	3 955 452 \$
Contributions diverses	10 000 \$
Festival d'art Great Northern	25 000 \$
Partenariat canadien pour l'agriculture	378 956 \$
Pêches commerciales	331 749 \$
Programme d'aide au cinéma	119 000 \$
Programme de développement des aliments du Nord	412 122 \$
Programme de développement des collectivités	783 320 \$
Programme des fourrures	85 000 \$
Projet de transfert des responsabilités aux collectivités	1 315 875 \$
Promotion des produits artistiques et artisanaux	64 442 \$
Société d'investissement et de développement	1 905 000 \$
<b>Ressources minières et pétrolières</b>	
Chambre des mines des TNO	102 000 \$
Contributions diverses : diamants, redevances et analyse financière	215,237 \$
Contributions diverses : ressources minières et pétrolières	135 645 \$
Programme d'encouragement aux activités minières	965 523 \$
Programme de soutien au développement des Autochtones	120 000 \$
<b>Tourisme et parcs</b>	
Bureau des congrès	100 000 \$
Contribution pour l'industrie du tourisme	3 336 000 \$
Contributions diverses	82 500 \$
Coordonnateurs du tourisme communautaire	150 000 \$
Développer les compétences	60 961 \$
Infrastructures de tourisme communautaire	178 330 \$
Programme de diversification des produits de tourisme	1 043 990 \$
Services aux visiteurs de Yellowknife	161 000 \$
Tourisme 2020	442 000 \$
<b>Total du financement sous forme de contributions</b>	<b>16 670 315 \$</b>

Les chiffres inclus dans les tableaux et les graphiques du présent rapport sont réajustés à la fin de l'exercice et peuvent ne pas comprendre les montants réellement payés en raison du moment de présentation du rapport final.

## BUSINESS SUPPORT AND TRADE

### BUSINESS DEVELOPMENT PROGRAM COMMUNITY FUTURES

**Purpose**

Industry, Tourism and Investment supports Community Futures Development Corporations (CFDCs) via the Community Futures Program.

**Eligibility**

Community Futures Development Corporations may be eligible for funding.

**Grant/Contribution**

Contribution

**Maximum Amount Available Per Applicant**

N/A

**Program Budget**

\$825,000 for the 2018-2019 fiscal year

**Program Manager**

Business Support and Trade Division

**Policy Authority**

Established under the authority of the Minister of Industry Tourism and Investment

**Application Process**

Operations funding, via the Community Futures Program, is based on a Contribution Agreement model.

**Results Reporting**

The Community Futures Program is a community-based economic development initiative, delivered in each region. CFDCs operate independently of government as non-profit organizations and are overseen by a volunteer Board of Directors that is representative of the region and communities that it serves. CFDCs provide access to capital and business support services to entrepreneurs in their operating area.

In the 2018-2019 fiscal year, a total of \$783,320 in funding was provided for Community Future Development Corporations. This amount includes accruals at year end. A separate and detailed report for the Community Futures Program is produced and tabled in the Legislative Assembly and posted on the Industry Tourism and Investment website on an annual basis.

### COMMUNITY TRANSFER INITIATIVES

**Purpose**

To provide funding for NWT communities to obtain the services of an Economic Development Officer (EDO), who is responsible to that community, through the provision of salary and operations funding to individual communities.

**Eligibility**

All NWT communities are eligible to request the transfer of ITI EDO positions where those positions have not already been transferred to the community.

**Grant/Contribution**

Contribution

**Maximum Amount per Applicant**

The maximum amount allocated per applicant varies by community depending on remoteness and whether the community is eligible for a half or full time position.

**Program Budget**

\$1,587,000 for the 2018-2019 fiscal year

**Program Manager**

Business Support and Trade Division

**Policy Authority**

Established under authority of the Minister of ITI

**Application Process**

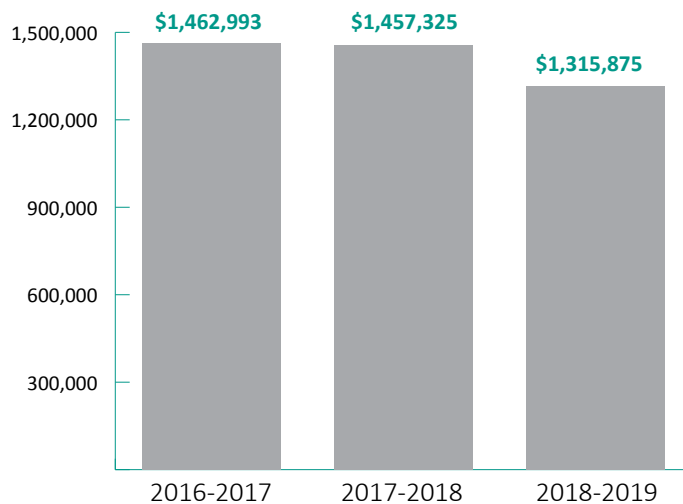
Funding is through negotiated agreements.

**Results Reporting**

Results of the Community Transfer Initiative are reported by ITI Regional Offices. Reporting includes an annual operational plan, a quarterly activity report and a performance appraisal for the EDO.

For the 2018-2019 fiscal year, 12 communities in the NWT participated in the Community Transfer Initiatives Program (Table 6). Total funding contributed was \$1,315,875 (this amount includes accruals at year end). Chart 5 provides a summary of transfer amounts for the past three fiscal years. The breakdown by Community for Community Transfer Initiatives is listed in Table 6.

**Chart 5: Community Transfer Program – Allocations 2016-2017 to 2018-2019**



**Table 6: Community Transfer Initiatives Program**

Program Detail	Community	2016-2017	2017-2018	2018-2019
Akaitcho Business Development Corp.	Yellowknife	\$108,500	\$108,500	\$108,500
City of Yellowknife	Yellowknife	\$50,000	\$50,000	\$50,000
Community of Fort Good Hope (K'asho Got'ine Charter Community)	Fort Good Hope	\$117,640	\$-	\$-
Dehcho Business Development Centre	Fort Simpson	\$108,000	\$108,000	\$108,000
Déline First Nation	Déline	\$114,028	\$-	\$-
Déline Got'ine Government	Déline	\$-	\$120,000	\$70,000
Deninu K'ue First Nation	Fort Resolution	\$116,400	\$116,400	\$116,000
Hamlet of Fort Liard	Fort Liard	\$-	\$-	\$57,000
Hamlet of Tuktoyaktuk	Tuktoyaktuk	\$135,180	\$121,180	\$121,180
Hamlet of Ulukhaktok	Ulukhaktok	\$136,000	\$136,000	\$114,000
Sahtu Business Development Corp.	Norman Wells	\$120,000	\$120,000	\$30,000
Tsiigehtchic Charter Community	Tsiigehtchic	\$44,625	\$44,625	\$8,575
Tulita Yamoria Community Secretariat	Tulita	\$120,000	\$120,000	\$120,000
Tłıchǫ Government	Wha Ti, Gamètì & Wekweètì	\$292,620	\$292,620	\$292,620
Ne'Rahten Development Ltd.	Fort Good Hope	\$-	\$120,000	\$120,000
		<b>\$1,462,993</b>	<b>\$1,457,325</b>	<b>\$1,315,875</b>

## SUPPORT FOR ENTREPRENEURS AND ECONOMIC DEVELOPMENT

### Purpose

The Support for Entrepreneurs and Economic Development (SEED) Policy provides contributions toward starting out in business, improving capacity or skills, and helping small communities to expand their local economy.

### Eligibility

All NWT businesses, business associations, band/ community councils and individuals are eligible. Specific eligibilities are provided under the individual program elements of the Policy.

### Grant/Contribution

Contribution

### Maximum Amount Available Per Applicant

Excepting the Strategic Investments program, which allows for contributions up to \$75,000, the maximum amount available is up to \$25,000, depending on program category, to any one client in any fiscal year, with a cap of \$30,000 to any one client in any fiscal year.

### Program Budget

Program funding was \$3,866,000 for the 2018-2019 fiscal year. This funding is inclusive of \$160,000 set aside for projects in the film sector, \$125,000 set aside for projects in the arts and crafts sector, and \$50,000 set aside for the Prospector Grubstake Program.

### Program Manager

Business Support and Trade

### Policy Authority

Established under the authority of the Minister of Industry, Tourism and Investment

### Application Process

Application forms may be obtained from any local Industry, Tourism and Investment office.

A Contribution Agreement will be drawn up for a successful applicant. Specific terms and conditions vary according to the nature of the contribution and the project or activity being supported.

### Results Reporting

In the 2018-2019 fiscal year, Industry, Tourism and Investment provided \$3,955,452 in contributions to 471 individuals, businesses and organizations in the NWT; up from \$3,839,112 in 2017-2018 and \$3,880,354 in 2016-2017 (Chart 6).

### By SEED Policy Program

Contributions made under the SEED Policy fall under six program categories (Table 7):

- Entrepreneur Support
- Sector Support
- Community Economic Development
- Micro Business
- Business Intelligence and Networking
- Strategic Investments

And one schedule:

- Film Industry Funding

Chart 6: SEED Allocations - 2013-2014 to 2018-2019  
(\$ millions)

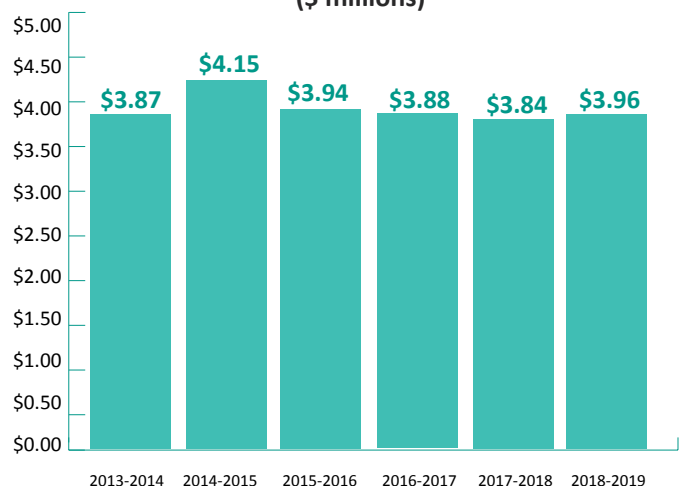


Table 7: SEED Allocations by Policy Programs

Distribution of Funding by SEED Policy Program	Contribution (\$)	Share (%)
Business Intelligence and Networking	\$112,447	3%
Community Economic Development	\$1,348,308	34%
Entrepreneur Support	\$1,385,134	35%
Micro-Business	\$420,686	11%
Sector Support	\$271,377	7%
Strategic Investment	\$417,500	11%
<b>Grand Total</b>	<b>\$3,955,452</b>	<b>100%</b>

### By Community Level

Under the SEED Policy, communities are defined as either Level 1 or Level 2 communities, as follows:

Seed Community Levels	
Level 1	Fort Smith, Hay River, Inuvik, and Yellowknife
Level 2	All Other Communities

- **Level 1:** The most developed communities in the NWT. These communities have well developed community business infrastructure and air/road transportation links.
- **Level 2:** Communities with less-developed business infrastructure and air/road transportation links.

Level 1 communities are Fort Smith, Hay River, Inuvik, and Yellowknife. All other communities are Level 2.

**Table 8: SEED Allocation by Community Level**

Distribution of Funding by Community Level	Contribution (\$)	Share (%)
Level 1	\$1,419,872	36
Level 2	\$2,168,841	55
NWT-wide	\$366,739	9
<b>Grand Total</b>	<b>\$3,955,452</b>	<b>100</b>

See **Appendix “A”** for the full Support for Entrepreneurs and Economic Development Policy Report by Region and Client.

### By Economic Sector

Under the SEED Policy, contributions are categorized into different economic sectors during the evaluation process. Where more than one sector could be considered for a project the most appropriate sector is chosen. Table 9 shows the economic sectors that received funding in 2018-2019:

**Table 9: SEED Allocation by Economic Sectors**

Activity Name	Contribution (\$)	Share (%)
Accommodation and Food Services	\$130,210	3.3
Agriculture	\$67,928	1.7
Arts and Crafts	\$443,681	11.2
Business Services	\$417,589	10.6
Construction	\$265,676	6.7
Educational Services	\$49,363	1.2
Entertainment and Recreation	\$101,584	2.6
Film	\$238,784	6.0
Fisheries	\$55,807	1.4
Forestry and Logging	\$66,710	1.7
Health Care and Social Assistance	\$11,409	0.3
Information and Cultural Industries	\$92,500	2.3
Management of Companies and Enterprises	\$120,000	3.0
Manufacturing	\$174,790	4.4
Mining & Mineral Exploration	\$48,100	1.2
Oil and Gas	\$100,000	2.5
Other Services	\$72,171	1.8
Professional, Scientific and Technical Services	\$73,377	1.9
Public Administration	\$247,472	6.3
Real Estate, Rental and Leasing	\$17,733	0.4
Retail Trade	\$192,065	4.8
Traditional Harvesting	\$123,071	3.1
Transportation and Warehousing	\$84,901	2.1
Travel and Tourism	\$681,215	17.2
Utilities	\$79,316	2.0
<b>Grand Total</b>	<b>\$3,955,452</b>	<b>100.0</b>

## ECONOMIC IMPACT OF THE SEED POLICY ON THE NWT ECONOMY

The purpose of this report is to provide the direct, indirect, and induced effects of the Support for Entrepreneur and Economic Development (SEED) policy on the gross domestic product (GDP) in Northwest Territories (NWT).

The data used in this study were taken from The Exceptional Assistance (TEA) software program. In order to conduct this analysis, the input/output model was used to analyze the direct and indirect & induced effect on NWT Economy.

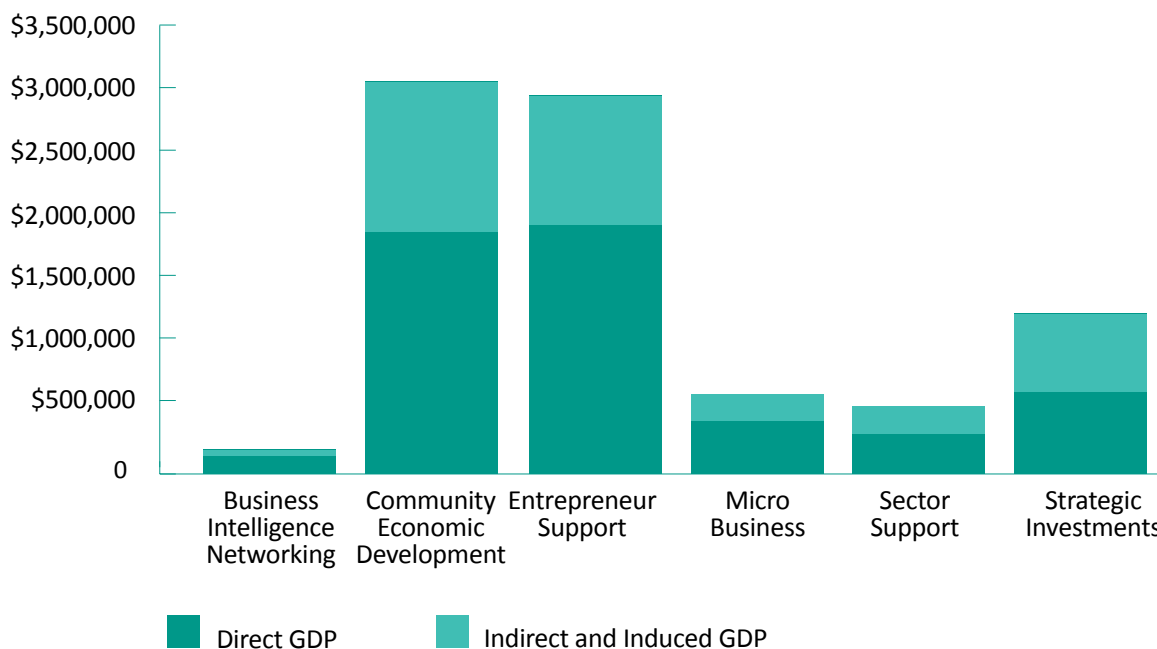
*Direct effects* are the results of the money initially spent as total project costs in the context of a SEED funded project. *Indirect effects* are the changes in GDP as a result of business to business transactions caused by the direct effect. *Induced effect* refers to the increase personal income caused by both the direct and indirect effects that leads to increase in household spending.

In 2018-2019, our estimation indicates a total investment of \$10,448,452 will have a total impact on GDP of \$9,385,024 (as summarized in Table 10). It is important to note that approximately 38% of this investment was financed by the SEED Policy, which represents \$3,955,452 funds committed by ITI.

**Table 10: Economic Impact of SEED 2018-2019**

SEED Programs	Total Project Costs	SEED Funding	Direct GDP	Indirect & Induced GDP	Total GDP
Business Intelligence and Networking	\$162,010	\$112,447	\$27,205	\$14,811	\$42,016
Community Economic Development	\$4,813,055	\$1,348,308	\$2,612,345	\$1,700,334	\$4,312,680
Entrepreneur Support	\$3,113,330	\$1,385,134	\$1,902,448	\$1,087,390	\$2,989,838
Micro Business	\$530,179	\$420,686	\$323,292	\$140,073	\$463,365
Sector Support	\$658,118	\$271,377	\$235,470	\$184,487	\$419,957
Strategic-Investments	\$1,171,760	\$417,500	\$571,850	\$585,318	\$1,157,168
<b>Total</b>	<b>\$10,448,452</b>	<b>\$3,955,452</b>	<b>\$5,672,610</b>	<b>\$3,712,414</b>	<b>\$9,385,024</b>

**Chart 7: Direct and Indirect and Induced GDP Impact by SEED Program 2018-2019**



**Chart 8: SEED Multiplier Effects, 2018-2019**

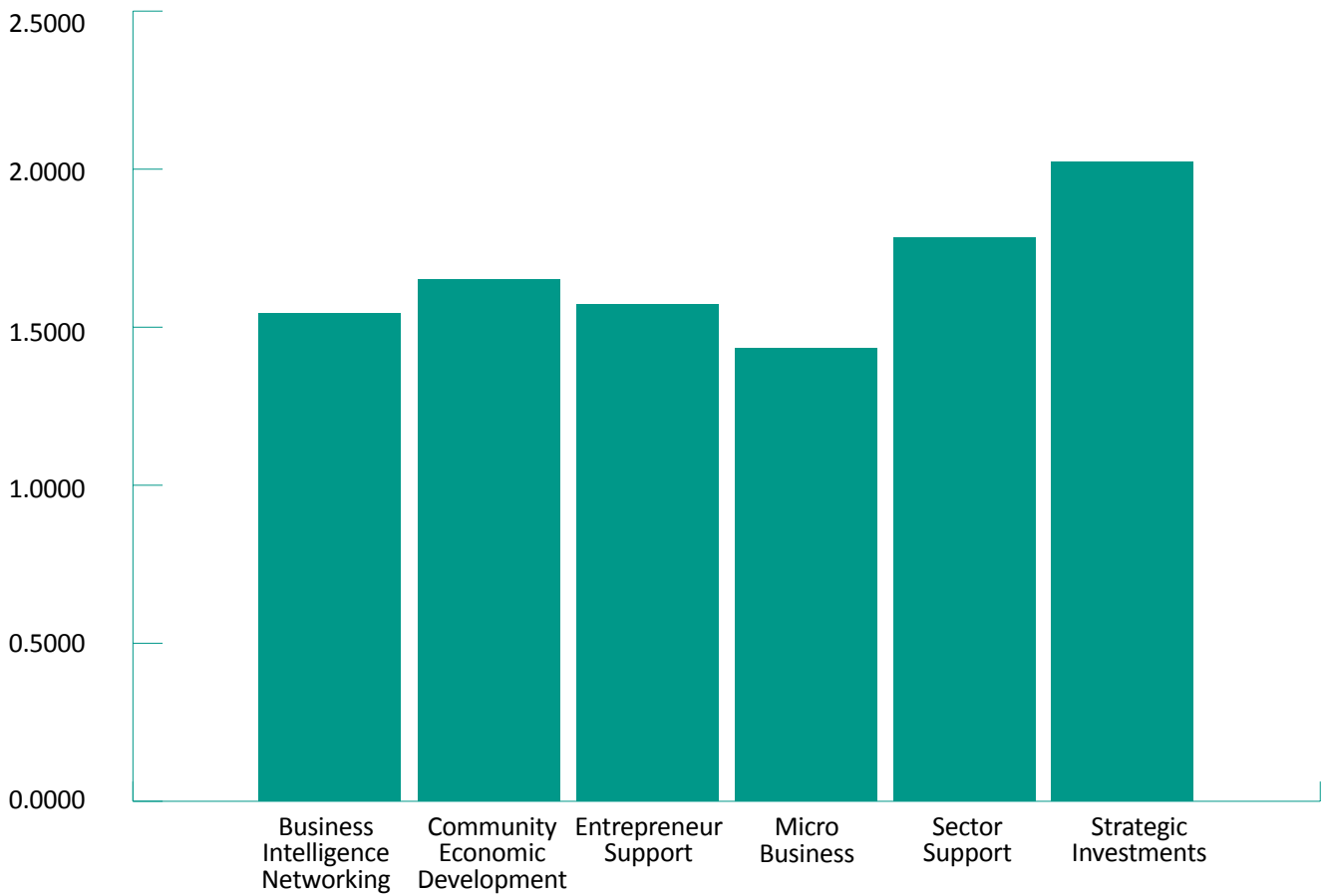


Chart 8 demonstrates the multiplier impact for each SEED program, such that a dollar of expenditure invested will impact the GDP as specified above. The program with the largest impact is Strategic Investments, for every dollar of expenditures will generate an additional \$2.02 GDP, whereby the average for all programs is one dollar of expenditure will translate into \$1.6 additional GDP.

## ECONOMIC DIVERSIFICATION

### AGRICULTURE

#### “CANADIAN AGRICULTURAL PARTNERSHIP” – VARIOUS INITIATIVES

##### Background to Multilateral Agreement

The multilateral Canadian Agricultural Partnership (the Partnership) agreement came into effect on April 1, 2018, and will expire on March 31, 2023. The overall intent of this program is to increase production of local agricultural products in the north. Its goals are to build sector capacity, diversify local economies and encourage market access to fresh food in the NWT.

Under the Partnership with the federal government, up to \$1.2 million annually (minus approximately \$100,000 annually for the administration fee to the federal government) in cost shared investment has flowed annually to the NWT agriculture sector to increase resource capacity to grow food in all NWT communities. The Partnership was cost shared on an approximate 40:60 basis. The annual federal government contribution equated to \$732,600, while the GNWT provided up to \$488,400.

##### Purpose of Contributions of Various Initiatives

Contributions made under the cost shared program supported business based and territorial wide initiatives that encourage agriculture sector development. Investments are intended to build resource capacity, promote greater agriculture awareness, encourage local and commercialized food production and facilitate access and marketability of domestically sourced meat, eggs, and produce from communities throughout the NWT.

##### Eligibility

Contributions were open to applications from NWT-based private sector partners, participants or organizations involved in planning, delivery and/or funding and support of one or more of the six strategic priorities set out under the Partnership.

- Market and Trade
- Science, Research and Innovation
- Risk Management
- Environmental Sustainability and Climate Change
- Value-Added Agriculture and Agri-Food Processing
- Public Trust

##### Grant/Contribution

Some entries may represent more than one project undertaken by a specific client within the 2018-2019 fiscal year.

##### Maximum Amount per Applicant

The maximum amount allocated per applicant varies based on the initiative and relevant program terms and conditions.

##### Program Budget

Specific funding for this cost-shared program was included in ITI's 2018-2019 Business Plan. Funding is subject to the availability of fiscal resources and the capacity within the Department to address them.

Annual allocations are determined through ITI's appropriation and expenditures.

The total approved appropriation specific to the Partnership within ITI for 2018-2019 was \$488,000.

##### Program Managers

Director of Economic Diversification and ITI Regional Superintendents.

##### Policy Authority

Agreement established under authority of the Minister of ITI.

##### Application Process

Funding is through application to the one of the Program Managers.

##### Strategy Results Reporting

In addition to the annual Grants and Contributions Results Report, ITI will report through the Main Estimates.

##### 2018-2019 Various Initiatives Results Reporting

In the following tables are initiatives funded in the 2018-2019 fiscal year in support of the Partnership.

The NWT Agriculture Strategy was approved and released in March 2017. The Strategy is currently in its initial phase of implementation.

Actual expenditures in grants and contributions by ITI as the GNWT's cost shared portion of the Partnership were \$488,800. Investments in contributions totaled \$953,060, including both Federal and Territorial amounts. A portion of the Partnership's expenses is also spent under other expenses resulting in a final Partnership spending deficit of \$87,869 for for the 2018-2019 fiscal year. The amount overspent in 2018-2019 will be covered through funds available in the following year's annual budget.



**Table 11: Canadian Agricultural Partnership – Allocations by Recipients, Location and Project**

Canadian Agricultural Partnership - 2018-2019 Listing Of Projects				
Region/Type/Projects Funded Under	Recipients	Projects/Purpose	Community	Amount
<b>SOUTH SLAVE REGION</b>				
MARKETS AND TRADE				
Market Development Program	Green, Helen o/a Greenwood Gardens	Market Garden	Hay River	\$2,500
	Katlodeeche First Nation	Market Garden	Hay River Reserve	\$2,250
	Boden Farms Inc.	Market Garden	Hay River	\$2,500
Small Scale Foods	Northern Farm Training Institute	Take A Kid Gardening School Programming	Various communities	\$30,000
	Hamlet of Fort Resolution	Establishing a Community Garden and Greenhouse	Fort Resolution	\$15,000
ENVIRONMENTAL SUSTAINABILITY AND CLIMATE CHANGE				
Agriculture and the Environment	Northern Farm Training Institute	Biomass Installation	Hay River	\$39,300
VALUE-ADDED AGRICULTURE AND AGRI-FOOD PROCESSING				
Agriculture and Agri-Food Processing	Green, Helen o/a Greenwood Garden	Market Garden	Hay River	\$15,000
	Boden Farms Inc.	Market Garden	Hay River	\$8,500
	Tambour, Henry	Market Garden	Hay River	\$34,029
	Dean, Darrell	Livestock	Hay River	\$29,832
	Katlodeeche First Nation	Market Garden	Hay River Reserve	\$12,404
	Boden Farms Inc.	Market Garden	Hay River	\$15,000
	Boden Farms Inc.	Market Garden	Hay River	\$7,196
	“McMeekin, Alexander o/a Riverside Gardens”	Market Garden	Hay River	\$2,413
	Boden Farms Inc.	Market Garden	Hay River	\$15,000
<b>Total South Slave Region</b>				<b>\$230,924</b>

Canadian Agricultural Partnership - 2018-2019 Listing Of Projects

Region/Type/Projects Funded Under	Recipients	Projects/Purpose	Community	Amount
<b>DEHCHO REGION</b>				
<b>MARKETS AND TRADE</b>				
Market Development Program	Midnight Sun Growers	Land Development	Fort Simpson	\$15,000
	Dragon Gardens	Market Garden	Fort Simpson	\$3,000
	Midnight Sun Growers	Market Garden	Fort Simpson	\$32,500
Small Scale Foods	Pehdzeh Ki First Nation	Community Garden Expansion	Wrigley	\$13,000
	Pehdzeh Ki First Nation	Greenhouse Project	Wrigley	\$8,000
	Fort Simpson Community Garden Society	Community Garden	Fort Simpson	\$8,000
	Hamlet of Fort Liard	Community Garden Expansion	Fort Liard	\$22,000
	Nahanni Butte Dene Band	Community Garden Expansion	Nahanni Butte	\$15,000
	Sambaa K'e Dene Band	Community Garden Coordinators	Trout Lake	\$10,000
Agriculture Training Program	Sambaa K'e Dene Band	To Attend NFTI Training	Trout Lake	\$2,474
	Northern Farm Training Institute	To Attend Waste Reduction for Community	Trout Lake	\$2,469
<b>Total Dehcho Region</b>				<b>\$131,443</b>

Canadian Agricultural Partnership - 2018-2019 Listing Of Projects				
Region/Type/Projects Funded Under	Recipients	Projects/Purpose	Community	Amount
<b>NORTH SLAVE REGION</b>				
<b>MARKETS AND TRADE</b>				
Market Development Program	Arctic Harvest	Purchase Birch Syrup equipment	Yellowknife	\$7,125
	Yellowknife Farmer Market	To Hire Market Manager	Yellowknife	\$15,000
	Johnson, Katie	To Purchase Greenhouse, Supplies and Promotional Products	Yellowknife	\$4,573
	Boreal Flavour	To Build a Commercial Greenhouse	Yellowknife	\$65,000
	Community Government of Gamètì	Supplies for Potato Research	Gamètì	\$4,320
	Ecology North	Fall Harvest Fair	Ndìlq	\$5,000
	Benoit, France	Purchase Greenhouse, Bear Fence & Consulting Fees	Yellowknife	\$4,000
Agriculture Training Program	Benoit, France	To Hire Local Mentee	Yellowknife	\$1,600
Small Scale Foods	France Benoit	Purchase Greenhouse, Bear Fence, Consulting Fees	Yellowknife	\$6,000
	Community Government of Wekweètì	Gameti Farm Tour	Wekweètì	\$4,000
	Community Government of Whatì	Garden Coordinator, Supplies	Whatì	\$6,500
	Yellowknives Dene First Nation	Agriculture Specialist, Garden Coordinator and Supplies	Ndìlq	\$31,600
	Lutsel K'e Dene First Nation	Travel Assistance to the Gameti Farm Tour	Łutselk'e	\$4,450
	Lutsel K'e Dene First Nation	Garden Coordinator	Łutselk'e	\$10,000
	Community Government of Gamètì	Greenhouse Upgrades & Farm Expansion	Gamètì	\$12,976
<b>VALUE-ADDED AGRICULTURE AND AGRI-FOOD PROCESSING</b>				
Agriculture and Food Processing Development	Auger, Marie	Purchase Bees	Yellowknife	\$2,100
	Community Government of Gamètì	Bees, Materials	Gamètì	\$1,240
<b>Total North Slave Region</b>				<b>\$185,484</b>

Canadian Agricultural Partnership - 2018-2019 Listing Of Projects				
Region/Type/Projects Funded Under	Recipients	Projects/Purpose	Community	Amount
<b>SAHTU REGION</b>				
<b>MARKETS AND TRADE</b>				
Market Development Program	K'asho Gotine Development Corporation	Commercial Agriculture Plan		\$5,000
	Mackay Range Development Corporation	Feasibility: Commercial Greenhouse		\$5,000
	Tulita Forest Products Ltd	Biomass Heat/Commercial Greenhouse Plan	Tulita	\$5,000
Agriculture Training Program	Community Garden Society of Inuvik	To lead Sahtu Region Community Garden Coordinators Training	Norman Wells	\$26,162
	Sahtu Gardens	Attend Invasive Species Conference in Yellowknife	Norman Wells	\$1,585
	Sahtu Divisional Education Council	Growing Resistance: Northern Agri-Education Program	Various communities	\$2,887
Small Scale Foods	Ne'Rahten Development Ltd.	Community Garden Coordinator	Fort Good Hope	\$11,442
	Town of Norman Wells	Take A Kid Gardening Summer Program	Norman Wells	\$4,053
	Ne'Rahten Development Ltd.	Community Garden Supplies/Materials	Fort Good Hope	\$9,695
	Tulita Garden Society	Agriculture Workshops	Tulita	\$5,800
	Hamlet of Tulita	Community Garden Coordinator	Tulita	\$10,000
	Déljñę Gotine Government	Community Garden Coordinator	Déljñę	\$10,000
	Tulita Garden Society	Farmers Market	Tulita	\$2,000
<b>SCIENCE, RESEARCH AND INNOVATION</b>				
Agriculture and Agri-Food Research	K'asho Gotine Development Corporation	Commercial Agriculture Program		\$15,000
<b>VALUE-ADDED AGRICULTURE AND AGRI-FOOD PROCESSING</b>				
Agriculture and Food Processing Development	Tulita Garden Society	Replace two Greenhouses	Tulita	\$7,727
	McNeely Gardens	Construct Heated Greenhouse to Extend Growing	Fort Good Hope	\$15,000
	Tulita Forest Products Ltd.	Biomass Heat/Commercial Greenhouse Plan	Tulita	\$10,000
	Sahtu Divisional Education Council	Growing Resistance: Northern Agri-Education Program	Various communities	\$45,163
<b>Total Sahtu Region</b>				<b>\$191,514</b>

Canadian Agricultural Partnership - 2018-2019 Listing Of Projects				
Region/Type/Projects Funded Under	Recipients	Projects/Purpose	Community	Amount
<b>BEAUFORT DELTA REGION</b>				
<b>MARKETS AND TRADE</b>				
Small Scale Foods	Community Garden Society of Inuvik	Greenhouse Spring Courses	Inuvik	\$31,232
	Community Garden Society of Inuvik	Greenhouse Maintenance	Inuvik	\$54,782
	Community Garden Society of Inuvik	Greenhouse Fall Courses	Inuvik	\$30,569
	Community Garden Society of Inuvik	Additional Garden Maintenance	Inuvik	\$9,538
	Community Garden Society of Inuvik	"Provide Assistance Winter Canning Workshops"	Paulatuk and Uluhaktok	\$9,246
	Community Garden Society of Inuvik	Purchase of Plants and Supplies	Inuvik	\$18,911
	Peel River Garden Society	Greenhouse for Aklavik	Aklavik	\$22,150
Agriculture Training Program	Community Garden Society of Inuvik	Attend Food Policy conference	Inuvik	\$5,291
	Peel River Garden Society	Canning Workshop	Aklavik	\$2,881
	Community Garden Society of Inuvik	Attend circumpolar Conference Finland	Inuvik	\$3,823
<b>PUBLIC TRUST</b>				
Agriculture Awareness Program	Community Garden Society of Inuvik	Marketing Photos	Inuvik	\$6,346
<b>Total Beaufort Delta Region</b>				<b>\$194,769</b>

**Canadian Agricultural Partnership - 2018-2019 Listing Of Projects**

Region/Type/Projects Funded Under	Recipients	Projects/Purpose	Location	Amount
<b>HEADQUARTERS</b>				
<b>MARKETS AND TRADE</b>				
Small Scale Foods	Arctic Farmer	Greenhouse Repair and Bee Purchase	Territorial input supplier	\$11,000
	Arctic Farmer	Attend Conference	Territorial input supplier	\$5,847
<b>RISK MANAGEMENT</b>				
Food Safety Program	NWT Food Network	Coordination of Food Safety workshops	Territorial industry association	\$2,079
<b>Total Headquarters region</b>				<b>\$18,926</b>

<b>TOTAL REGIONAL AND HEADQUARTERS G &amp; CS UNDER THE PARTNERSHIP</b>	<b>\$953,060</b>
<b>ADDITIONAL PARTNERSHIP COSTS INCURRED</b>	
<b>MARKETS AND TRADE: Small Scale Foods - GNWT Operations and Maintenance spending</b>	<b>\$275,657</b>
Eligible Partnership costs incurred through GNWT Operations and Maintenance (O&M) within the regions and headquarters include program delivery costs such as: freight and shipping of equipment and supplies, travel to/from communities, providing outreach and extension services, costs associated with participation in national agriculture working groups and leadership tables, agriculture equipment and supplies	
<b>TOTAL PARTNERSHIP EXPENDITURES/INVESTMENTS FOR 2018-2019</b>	<b>\$1,228,717</b>
Agriculture Projects funded through other ITI funding programs: Northern Food Development Program (NFDP) and Support for Entrepreneurs and Economic Development (SEED):	

Program	Recipient	Project/Purpose	Location	Amount (\$)
NFDP	McNeely Gardens	Construct Heated Greenhouse	Sahtu	\$5,000
NFDP	Déljñę Gotine Government	Community Garden Consulting	Sahtu	\$4,993
NFDP	Wright, Susan	Attend Bee Symposium, Bee Keeping Expansion	Sahtu	\$8,178
NFDP	Yukon, Caroline	Develop Commercial Greenhouse	Sahtu	\$19,999
NFDP	Carmicheal, Florence	Market Garden Start-up	Inuvik	\$5,000
SEED	Boreal Flavor	Start-up Funding	North Slave	\$10,000
SEED	McNeely Gardens	Asset Acquisition	Sahtu	\$10,679
SEED	K'asho Gotine Development	Sector Research Support	Sahtu	\$5,000
SEED	Dragon Gardens	Marketing and Product Development	Dehcho	\$840
SEED	Midnight Sun Growers	Marketing and Product Development	Dehcho	\$5,635
<b>TOTAL</b>				<b>\$75,324</b>

<b>Overall Total For ITI's investment in agriculture 2018-2019:</b>	<b>\$1,304,041</b>
---------------------------------------------------------------------	--------------------

**Great Northern Arts Festival – Inuvik  
(Total Amount of \$25,000)**

In support of the 17th and 18th Legislative Assembly's priority to develop the Tourism sector, ITI supported a more coordinated approach to leveraging the potential of festivals and events as tourism attractions by offsetting the production costs of the Great Northern Arts Festival in Inuvik.

The 10 day festival commenced July 12th, 2019, marking the 31st year of the only pan-northern arts festival in Canada. This was the sixth year using an integrated system of inventory control, point of sales and artists payments.

**Tourism 2020 identified five focus areas for support:**

- Visitor Attraction and Experience
- Aboriginal Cultural Tourism
- Community Tourism Development
- Skills Development
- Tourism Research and Planning

In addition to Arts support provided through SEED and through O&M, the Department also provided an additional \$64,442 in contributions in support of the arts sector.

Support in the amount of \$10,000 was also provided for tourism attraction events.

## NORTHERN FOOD DEVELOPMENT PROGRAM

### Purpose

To remove barriers, create employment and facilitate the development of the NWT food production sector by providing support to producers of northern fish, meat and other food products for sale to consumers in the NWT by making investments that support:

- Community economic diversification
- Northern food production and processing
- Increasing local and regional agriculture and fishery participation and output
- Encouraging/supporting local and niche food production and marketing initiatives
- Increasing availability of NWT foods to NWT consumers

### Eligibility

All NWT businesses, individuals, co-operatives, community based organizations and associations engaged in the local production of food.

### Grant/Contribution

Contribution

### Funding Available Per Applicant

Contributions are aimed at individual entrepreneurs or businesses where the benefits accrue primarily to the client but meet the overall goal of the Northern

Food Development Program. The maximum level of funding made available under the various sectors within food harvesting or production is dependent on the type of activity undertaken. The details are posted on the ITI website.

### Program Budget

\$550,000 for the 2018-2019 fiscal year

### Program Manager

Regional Superintendents

### Policy Authority

Established under authority of the Minister of ITI

### Application Process

The application form used for the SEED Policy is also used for the Northern Food Development Program. The SEED application form is available at the Regional and Headquarters offices of ITI. Regional Offices are available to discuss project proposals and assist with the completion of applications. Completed regional applications are delivered to ITI Regional Offices, who are responsible for approvals.

### Results Reporting

For the 2018-2019 fiscal year, ITI provided \$412,123 in direct funding through the Northern Food Development Program to individuals, businesses, educational institutions and Indigenous governments in all five regions across the NWT as shown in Table 12.

\$43,170 of this amount was used to fund Partnership related projects.

**Table 12: Northern Food Development – Allocations by Recipient, Location and Project in 2018-2019**

Recipient	Project/Purpose	Region/Community	Amount
<b>Total South Slave Region</b>			<b>\$111,654</b>
Beaverbones, Cameron	Expand commercial summer fishery	South Slave/Hay River	\$12,500
6385 NWT Ltd.	Design of a new poultry barn	South Slave/Hay River	\$6,870
Linnington, Stacy	Expand a commercial fishery	South Slave/Hay River	\$20,000
Boden Farms Inc	Establish a Market Garden	South Slave/Hay River	\$6,370
Richardson, Dave	Upgrade summer fishery	South Slave/Hay River	\$20,000
Chicot, Christopher	Expanding a commercial fishery	South Slave/Kakisa	\$15,482
Duncan Richardson Fisheries	Upgrade a summer commercial fishery	South Slave/Hay River	\$3,614
Duncan Richardson Fisheries	Expand/Upgrade a commercial fishery	South Slave/Hay River	\$3,500
Emes, Brian	Expand/Upgrade a commercial fishery	South Slave/Hay River	\$20,000
Michel, Nancy	Purchase of nets	South Slave/Hay River	\$1,058
Sabourin, Peter	Expand/upgrade commercial fishery	South Slave/Hay River Reserve	\$2,260



<b>Total North Slave Region</b>			<b>\$153,360</b>
Forsbloom, Derek	Fillet Subsidy	North Slave/Yellowknife	\$1,226
Buckley, Roger	Fishing Equipment	North Slave/Yellowknife	\$6,500
Buckley, Roger	Purchase Truck	North Slave/Yellowknife	\$12,000
Erasmus, Roy	Market Study	North Slave/Yellowknife	\$20,000
Lang, Becky	Fishing Equipment	North Slave/Yellowknife	\$10,413
Lang, Becky	Fillet Subsidy	North Slave/Yellowknife	\$1,505
Lang, Becky	Harvester rebate	North Slave/Yellowknife	\$252
Due North Services	Capital Improvements	North Slave/Yellowknife	\$6,546
Due North Services	Purchase Boat/Equipment	North Slave/Yellowknife	\$20,000
Great Slave Fish Products	Fishing Equipment	North Slave/Yellowknife	\$13,900
Great Slave Fish Products	Pin Bone Machine	North Slave/Yellowknife	\$5,500
Great Slave Fish Products	Fillet Subsidy	North Slave/Yellowknife	\$4,176
Vaillancourt, Stephanie	Fillet Subsidy	North Slave/Yellowknife	\$640
Vaillancourt, Stephanie	Fishing Equipment	North Slave/Yellowknife	\$14,205
O'Neil, Trevor	Fishing Equipment	North Slave/Yellowknife	\$4,173
Yellowknife Farmer's Market	Lunch & Learn Program	North Slave/Yellowknife	\$2,300
Community Government of Gameti	Greenhouse upgrades and farm expansion	North Slave/Gameti	\$30,024
<b>Total Sahtu Region</b>			<b>\$38,171</b>
Déłıne Got'ine Government	Community Garden Consultant	Sahtu/Déłıne	\$4,993
Wright, Susan	Northern Apiary Expansion	Sahtu/Norman Wells	\$8,178
McNeely Gardens	Build Heated Green House	Sahtu/Fort Good Hope	\$5,000
Yukon, Caroline	Commercial Greenhouse	Sahtu/Déłıne	\$19,999
<b>Total Beaufort Delta Region</b>			<b>\$79,891</b>
Carmichael, Florence F	Expand/upgrade Commercial Fishery	Beaufort Delta/Aklavik	\$4,627
Carmichael, Harry	Fish Processing Equipment	Beaufort Delta/Aklavik	\$3,673
Gwichya Gwich'in Council	Fish Plant Feasibility Study	Beaufort Delta/Tsiigehtchic	\$25,000
Community Garden Society of Inuvik	To Assist with Startup Costs Pop-Up Café	Beaufort Delta/Inuvik	\$2,622
Hamlet of Aklavik		Beaufort Delta/Aklavik	\$21,265
Peel River Garden Society	New Greenhouse	Beaufort Delta/Aklavik	\$22,704
<b>Total Dehcho</b>			<b>\$29,074</b>
Midnight Sun Growers	Land Development For Expansion	Fort Simpson	\$13,000
Jean Marie River First Nation	Community Garden Infrastructure	Jean Marie River	\$20,000
Hamlet of Fort Liard		Dehcho/Fort Liard	-\$3,953
<b>TOTAL OF ALL CONTRIBUTIONS</b>			<b>\$412,123</b>

## FISHERIES

### COMMERCIAL FISHERY ASSISTANCE INDUSTRY SUPPORT

#### Purpose

To offset the high freight and production costs associated with operating commercial fisheries in the NWT.

#### Eligibility

Eligibility is restricted to commercial fishermen, holders of commercial fishing licences, and members of the NWT Fishermen's Federation (NWTFF).

#### Grant/Contribution

Contribution

#### Maximum Amount Available Per Applicant

Maximum amount available under this Program is:

- Core Funding -\$20,000 (Operations and Maintenance for the NWTFF)
- Freight support on Lake Whitefish, Lake Trout, Northern Pike and Walleye delivered to the Freshwater Fish Marketing Corporation (FFMC) plant to offset freight to Winnipeg, \$0.23/lbs. to a maximum of \$205,000. Results: 30 fishers were paid out of this fund

#### Program Budget

\$450,000 for the 2018-2019 fiscal year

#### Program Manager

Economic Diversification Division and the South Slave Regional Superintendent

#### Policy Authority

Established under authority of Minister of ITI

#### Application Process

Program delivery is managed by the NWTFF, through a Memorandum of Understanding with the Department of ITI. Commercial fishers apply to the NWTFF for funds.

#### Results Reporting – 2018-2019

\$331,749 in contributions were provided in 2018-2019 through three program schedules.

#### 1. Core Funding:

Funds assist in defraying a portion of the costs of administration for the NWTFF.

#### Results:

Contributions supported the NWTFF in assisting the GNWT with the development of a commercial fish strategy, looking at developing a brand for fish caught on the Great Slave Lake and the hosting of its Annual General Meeting.

#### 2. Industry Support Payments:

Assist commercial fishers with production and transportation costs of eligible species (White species of fish - Whitefish, Trout and Pike). The amount paid to commercial fishers is \$0.23/lb and is based on previous year's production.

#### 3. Other Support

#### RESULTS:

See table 13.

**Table 13: Commercial Fishery Assistance Industry Support - Allocations by Program Area**

Schedule	Commercial Fishery Assistance Industry Support	Purpose	Regions	Amount
1	NWT Fishermen's Federation Core Funding	Core funding to the NWT Fishermen's Federation.	South Slave/ Hay River	\$20,000
2	NWT Fishermen's Federation	Assist GSL commercial fishers with production/transportation costs. Pay out was \$.23/lb based on previous year production.	South Slave/ Hay River	\$244,478
3	Town of Hay River	To determine sewer upgrades needed for new fish plant.	South Slave/ Hay River	\$20,000
3	NWT Fishermen's Federation	Assist GSL commercial fishers with added transportation costs of \$0.10/lb. from Areas 2 & 3 and \$0.20/lb from Areas 4 & 5 on the Great Slave Lake.	South Slave/ Hay River	\$14,873
	NWT Fishermen's Federation	Purchase fishing nets for federation members	South Slave/ Hay River	\$32,398
	<b>Total</b>			<b>\$331,749</b>

## TRADITIONAL ECONOMY - FURS

### GENUINE MACKENZIE VALLEY FUR - FUR PRICE PROGRAM

Effective April 1, 2015, a number of grants and contribution program areas linked to, or part of, the broader incentive of encouraging and protecting the northern fur trapping economic sector were transferred from ITI to ENR, including:

- Genuine Mackenzie Valley Fur Program- service
- Fur Advance
- Prime Fur Bonus
- Grubstake
- Community Harvesters Assistance Program;
- Hunters and Trappers Disaster Compensation Program;
- Local Wildlife Committees;
- Take a Kid Trapping;
- Western Harvesters Assistance Program

The Fur Price Program grant and contribution budget is set at \$560,000 shared between ENR and ITI. ITI is allocated \$155,000 to conduct fur marketing activities and pay sales commissions paid out after every sale.

#### Purpose

The ITI portion of the Fur Price Program pays all sales commissions and handling fees for fur shipped to auction and related marketing costs.

#### Eligibility

Service providers must be specialized in marketing of international fur sales and marketing to international auction houses.

#### Grant/Contribution

Contribution

#### Maximum Amount Available Per Applicant

Funding levels are based on market results and marketing activity.

#### Program Budget

The 2018-2019 Budget Allocation identified \$155,000 for this contribution program.

#### Program Manager

Economic Diversification Division

#### Policy Authority

Established under authority of Minister of ITI

#### Application Process

Program entitlement is generated by individual pelts delivered, prices obtained, and the quantum of pelts delivered over the course of the year. The cost to sell the fur (sale commission) is set at a contracted rate of 8 per cent of the sold value.

#### Results Reporting

There was an expenditure of \$85,000 in direct support of the Fur Price Program for 2018-2019

## FILM

### FILM REBATE PROGRAM

#### Purpose

To encourage active NWT film and television production companies to film on location in the NWT, to purchase goods and services in the NWT, and to hire and train NWT residents.

The Film Rebate Program has three categories:

- NWT Labour/Training Rebate
- NWT Expenditure Rebate
- NWT Travel Rebate

#### Eligibility

Applicants or productions eligible for the Film Rebate Program are:

- Guest Producers, NWT Co-Production Partners and NWT production companies;
- Pre-production and production costs for film and television filming in the NWT, where NWT labour content equals or exceeds 30 percent of total
- In-territory (NWT) spend;
- Minimum NWT Spend of \$60,000 which can combine NWT Labour/NWT Spend (excludes GST);
- Preference will be given to projects with TV broadcast or theatrical distribution commitments; and
- Commercials are only eligible to apply under the NWT Travel Rebate category of the NWT Film Rebate Program.

#### Grant/Contribution

Contribution

#### Maximum Amount Available Per Applicant

Maximum per applicant per project are guided by the following:

#### NWT Labour/Training Rebate

- 25 per cent rebate for eligible NWT labour.

- An additional 15 per cent rebate for recognized positions or for NWT resident candidates receiving on-set training.

#### NWT Expenditure Rebate

- 25 per cent rebate for all goods and services that qualify as NWT Spend purchased and consumed in the NWT.
- An additional 15 per cent rebate for goods and services for productions shooting outside of Yellowknife city limits.

#### NWT Travel Rebate

- Ten per cent rebate for travel to/from the NWT from anywhere in the world (south of the 60th Parallel).
- 30 per cent rebate for travel within the NWT (excluding aerial photography) not to exceed \$15,000 per production.

#### Program Budget

The NWT Film Rebate Program budget for 2018-2019 was \$200,000.

#### Program Manager

The NWT Film Commissioner, a position designated by the Minister of ITI and certified by the Association of Film Commissioners International. The Associate Film Commissioner will fulfill the responsibilities of the Film Commissioner as delegated.

#### Policy Authority

Established under the authority of the Minister of Industry, Tourism and Investment

#### Application Process

Application form and guidelines for the NWT Film Rebate Program can be found on the NWT Film Commission website at: [www.nwtfilm.com](http://www.nwtfilm.com)

Applications must be received by predetermined dates each year and funding distributed to those that meet the NWT Film Rebate Program criteria and provide the greatest benefit to the NWT.

Completed applications are evaluated by staff of the NWT Film Commission.

Successful applicants will be notified by the NWT Film Commission of the decision and provided with a written estimate of the pre-approved rebate, based on the information provided, along with a Contribution Agreement. The Contribution Agreement will outline the deliverables and requirements by the NWT Film Commission, which must be entered into by the applicant to receive funding under the NWT Film Rebate Program.

The NWT Film Commission reserves the right to exercise discretion throughout this process, including the evaluation of projects that realize significant benefits to the NWT.

Decisions by the NWT Film Commission are eligible to an appeal process. Appeals must be in writing and received by the ITI Assistant Deputy Minister of Economic Development no later than 30 days following the date that the applicant has received notification of the approving authority's decision.

#### Results Reporting

A total of four film project contributions were made in the 2018-2019 fiscal year, totaling \$119,000.

**Table 14: Film Rebate Program – Summary of Contribution Details**

Recipient	Project/Purpose	Region/ Community	Amount
Odyssey International Limited	Commercial Media Launch – Finding New Roads	Beaufort Delta/Inuvik/Tuktoyaktuk	\$25,000
Random Bench Productions Corp	Three Feathers	South Slave/Fort Smith	\$19,000
River of Forgiveness Productions Ltd	River of Forgiveness Documentary Phase I	Dehcho/Fort Simpson/Nahanni National Park Reserve	\$50,000
Whitecap Alpine Adventures Inc.	Alone – Season 6	North Slave/Lutsel'ke	\$25,000
<b>Total</b>			<b>\$119,000</b>

## TOURISM AND PARKS

### TOURISM INDUSTRY DESTINATION MARKETING ORGANIZATION AND CONVENTION BUREAU

#### Purpose

For NWTT (NWTT) to deliver the Tourism Marketing Program on behalf of the GNWT and finance the costs incurred in the delivery of services to the NWTT industry through the NWTT Business and Marketing Plan.

#### Eligibility

This contribution is exclusively directed to NWTT, the association acting as the Destination Marketing Organization (DMO) for the NWT.

#### Grant/Contribution

Contribution Agreement

#### Maximum Amount Available Per Applicant

NWTT is the official organization that represents the majority of tourism industry members in the NWT and delivers the Tourism Marketing Program on behalf of the GNWT.

#### Program Budget

The core contribution for the 2018-2019 fiscal year was \$3,436,000 (includes \$100,000 for the convention bureau).

#### Program Manager

Tourism and Parks Division

#### Policy Authority

Established under authority of Minister of ITI

#### Application Process

This is an annual contribution approved through the GNWT business planning process.

#### Results Reporting

The following is a summary of the marketing activities that NWTT has undertaken during the 2018-2019 fiscal year.

### Marketing Activity Update and Result Reporting

#### 1. Consumer Direct Marketing

Consumer direct marketing includes the NWT travel guides, the NWTT website, social media, advertising, consumer shows and special events.

##### (i) Travel Guides

NWT Tourism printed 30,000 Explorers' Guides for 2018. The Explorers' Guides produced were initially distributed in January 2018 to a range of places

including visitor information centres across Canada and have subsequently been distributed at consumer shows and in response to individual requests via the website or by phone.

##### (ii) NWTT Website

The spectacularnwt.com website is a critical tool in measuring the performance of the marketing efforts by NWT Tourism. Website traffic is an objective measurement tool, providing feedback on marketing activities instantly, particularly regarding digital advertising.

The website had almost 300,000 users who visited approximately 775,000 web pages in this fiscal year. A strategy for the site this year has been to drive traffic to tourism operator pages, thereby connecting with people further down the path to purchase. Total operator listings visited this year was in excess of 80,000, a 23% increase over last year. The fiscal year 2018-19 saw an overall decrease in traffic by 15%. This decrease can largely be attributed to two things. First, this fiscal year NWT Tourism did not participate in the Destination Canada campaign for angling. Second, a tactical decision was made to keep visitor traffic within our social media channels rather than driving visitor traffic to the website via links.

##### (iii) Digital Consumer Advertising

NWT Tourism placed numerous digital ad campaigns in 2018-19. NWT Tourism maintained an "always on" strategy this year, with digital ads throughout the year. The main target markets for our digital advertising were the Canadian and US markets. Digital ad campaign traffic increased by over 229% year over year. Traffic increased to 42,172 from just under 13,000 in the previous year.

##### (iv) Love Letter Integrated Marketing Campaign

The campaign concept was based on the feelings evoked when visitors experience the spectacular sites and activities in the NWT and involved love letters or postcards either from visitors to the sites and activities of the NWT, or from the sites and activities to the potential visitor. The campaign had many components, including digital advertising, advertorial, social media marketing and consumer shows. Digital ads were created and placed on various sites which aligned with target audiences.

##### (v) Social Media Marketing

Social media is a key marketing channel used by NWT Tourism to connect directly with potential visitors to the territory. Using data obtained from Facebook Insights, Twitter Analytics and Instagram, NWT Tourism is able to see who their social media audience is and what content resonates with them. Results of social media marketing activity are measured in

terms of follower growth (who is interested in NWTT content?) and engagement (who is interacting with NWTT content?).

Social media followers grew across Facebook and Instagram in the 2018-19 fiscal year and remained quite flat on Twitter. Facebook, grew by almost 2,500 followers in this fiscal year, ending the year with over 72,000 followers. The total number of followers on all NWT Tourism social media accounts is over 102,000 with a potential post reach of 1.4 million people.

#### (vi) Content Marketing

Social media followers grew across all channels in the 2018-2019 fiscal year. Facebook, by far the largest social media outlet in terms of visitor numbers and engagement, grew by almost 3,000 followers in this fiscal year, ending the year with just under 70,000 followers. Note that just over 61% of Facebook followers are 35+. The total number of followers on all NWTT social media accounts is 106,000.

#### (vii) Consumer Show Program

The Consumer Show Program is an important component of the NWT Tourism marketing plan. Attending consumer shows allows NWT Tourism to increase the general awareness of the NWT as a travel destination in face-to-face encounters with the public. In addition, NWT Tourism purchases a block of booth space at each show, and booth space is offered to tourism operators at a reduced rate. This partnership allows NWT Tourism to make a bigger impact at

consumer shows than if NWT Tourism attended alone. It also enables operators to sell trips to consumers directly at the shows.

#### (viii) Call Centre Update

NWT Tourism staff assist potential travellers when they contact NWTT directly via its toll-free number or send information requests via email. NWT Tourism staff answer all enquiries and provide advice and information depending on what the potential traveller is interested in doing. NWT Tourism staff handled a total of 292 phone calls and 235 emails requesting information.

## 2. Meeting and Incentive Travel (MCIT)

### (i) Trade Shows

NWTT attended five MCIT trade shows in the 2018-2019 fiscal year 2018-2019. The revenue results from completed conferences in 2018-2019 are presented in Table 14.

### (ii) Meeting and Incentive Travel Familiarization Tours and Conference Bureau

NWTT hosted six media familiarization (FAM) tours in 2018-2019. This led to sales leads and Requests for Proposals bidding activity and the related results in follow up to all MCIT marketing and sales activities in 2018-2019.

**Table 15: Results of Meetings and Incentive Sales**

Name of Conference	Conference Dates	Status	Value
<b>Revenue from Completed Conferences in 2018-2019</b>			
MCI France (ICADE Sponsors of Anne Quemere)	June 25, 2018	Event held	\$30,000
Meeting Encore (Bio Pharma Novodisk)	September 17, 2018	Event held	\$18,000
Strategic Site Selection for Jack.org	October 19, 2018	Event held	\$20,000
Cold Weather Testing - Bell Helicopter	December 1, 2018	Event held	\$2,200,000
Meeting Encore for MD Financial Management	February 18, 2019	Event Held	\$40,000
Meeting Encore for the Canadian Bar Insurance Association	February 20, 2019	Event Held	\$18,000
<b>Conference Revenue based on Completed Conferences in 2018-2019</b>			<b>\$2,326,000</b>

**Table 16: List of Consumer Shows NWTT attended (2018-2019 fiscal year)**

Show Name and Location	Date of Show
Toronto Outdoor Adventure and Travel Show, Toronto, ON	February 22-24, 2019
Vancouver Outdoor Adventure and Travel Show, Vancouver, BC	March 2-3, 2019
The Toronto Sportsman Show, Toronto, ON	March 13-17, 2019
Calgary Outdoor Adventure and Travel Show, Calgary, AB	March 23-24, 2019
Ottawa Travel and Vacation Show, Ottawa, ON	March 16-17, 2019

## Trade Show Promotion

The travel trade is an important channel for NWTT’s marketing activities in overseas markets. NWTT staff work closely with a variety of international travel trade companies who have offices in Canada to ensure they are up to date about information on the tourism product in the NWT.

A Federal Chinese Trade Mission was held from June 21 to 28, 2018 and included business meetings in Beijing, Shanghai and Hangzhou. The NWT delegation was lead by ITI and NWTT.

With CanNor funding, NWTT established a General Sales Agent (GSA) in Australia. The GSA visited the Northwest Territories in December 2018, undertaking training with NWT Tourism regarding our destination and products and regarding those licensed tour operators who meet trade ready criteria.

In South Korea, NWTT partnered with a key wholesaler account, Pharos Travel, to create a guidebook on NWT Tourism products for distribution to Korean agents.

### GERMANY

#### Advertising

The NWTT General Sales Agent (GSA) for German-speaking Europe facilitated a number of advertising opportunities focusing on NWT content in Germany, including a partnership with Fraserway RV wrapped with feature NWT tourism product images.

#### Travel Trade and Media FAMs

NWTT’s GSA arranged a media and travel trade FAM trip to the Western Arctic in March, 2019. There is tremendous interest in German-speaking Europe for the new highway to Tuktoyaktuk, in both travel media and the travel trade.

### JAPAN

#### Advertising and Promotion

The NWTT GSA in Japan works closely with Destination Canada (Japan) and the other members of Team Canada Japan to coordinate marketing activities with key trade accounts as part of the *Canada Theatre* program.

The content-based marketing promotion focuses on developing key stories and experiences that will encourage the Japanese tour wholesalers to develop new itineraries with the intent of generating more interest in travel to Canada.

The GSA in Japan assisted with travel trade FAMs, trade promotions, sales calls and seminars, sending travel trade newsletters, and attending Destination Canada meetings in Japan on behalf of NWTT.

### TRADE SHOWS

NWTT participated in five trade shows in 2018-2019.

#### Rendez-Vous Canada (RVC)

RVC is Canada’s premier international tourism marketplace lead by Destination Canada, connecting international buyers with Canadian sellers of tourism products. Staff from the NWT Tourism office as well as the NWTT sales agent for Japan attended the show. 98 scheduled appointments were conducted with travel trade from all target international markets. Five NWT Tourism operators attended RVC and had a total of 230 appointments.

Other trade shows attended were Focus Korea, Showcase Asia in China, CITAP (Canada), Corroboree in Australia, and ITB Berlin.

#### Trade Familiarization Initiatives

NWTT arranged and supported a total of five trade FAMs from China, Japan, Germany, Australia and South Korea.

## Regional Marketing

The 2018-2019 regional marketing budget includes \$250,000 that is set aside for the five regions (\$50,000 each).

In the Beaufort Delta region, implementation of the regional plan included a variety of activities including a refresh and reprint of the Dempster Highway Passport booklet, attendance at the Abbotsford RV and the Calgary Motorcycle Shows, ads created and placed in Motorcycle Mojo (March and April editions), and purchasing Globe and Mail advertorial space. Ads were also placed in the Town of Inuvik Guide and the Dawson City Guide. Another major

project was updating the travel planning video of the Dempster Highway with the addition of new footage and voiceover, including the Inuvik to Tuktoyaktuk Highway. This video will be finished in the summer of 2019 when some additional photo and video assets needed for the storyboard are obtained.

In the North Slave region, Z-cards were produced for each community in the region. These brochures feature community activities and highlights as well as community maps. Local distribution is through hotels and visitor centres to encourage visitors already in the NWT to explore further. Support was given to the Yellowknives Dene First Nation for the showcase of their new arts and crafts centre at the opening event held as part of the NAKA Festival in March 2019. Two photo/video shoots were undertaken during the fiscal year. They resulted in 841 photos and 1,136 video clips (b-roll) which are now available for use to promote tourism to the North Slave. Boosted social media posts and paid search advertising was implemented for Folk on the Rocks and for Old Town Ramble and Ride festivals. An updated video loop to showcase the Northwest Territories was completed for use at the Yellowknife Airport.

In the Dehcho region, a major summer video shoot was completed. The video footage was reviewed, tagged and uploaded into the Canto library for use. The video footage included summer tourism product in the region in addition to specific footage in several communities. Videos created from this and a previous shoot were promoted on various platforms. Promotional items were purchased for future use at consumer trade shows.

In the Sahtu region, efforts were focused on a Sahtu Regional Guide. This is intended to be a comprehensive guide to the communities and will be used for residents as well as tourists. Regional and community maps were developed, and many meetings were conducted to finalize the detailed scope of work, budget and timeline for the guide. Much work has been done on the guide, with the expectation that it will be completed in the next fiscal year. In addition to work on the guide, a flatsheet was created for Sahtu Adventures who attended the Toronto Adventure Show. There was a social media buy for the region with community itineraries added to the [spectacularnwt.com](http://spectacularnwt.com) website and promoted on social media.

In the South Slave region, many activities were undertaken. An ad was placed in Up Here Magazine. Social and digital ads were placed featuring festivals in the region. A plaque was purchased to commemorate the achievements of Alex Hall of Canoe Arctic. Trade show space was purchased in April and May of 2019 at:

- the Edmonton RV Show

- the Edmonton Boat and Sportsman Show for Nonacho Lake Fishing Adventures.
- the Peace River Tradeshow and High Level Tradeshow.

Boosted social media advertising promoted the Dark Sky Festival, Slave River Paddlefest and driving the Waterfalls Route. A Globe and Mail ad and a social media amplification were placed featuring the South Slave driving route to the NWT. A flat sheet was created featuring tourism product in the region for distribution at consumer shows. Design work was completed for four community brochures. Three feature ads for top operators in the region ran on the [spectacularnwt.com](http://spectacularnwt.com) website, and flat sheets were created to coincide with consumer shows. Promotional items were purchased for use in regional promotions. A highway billboard collaboration was undertaken with Parks Canada to assist in wayfinding for visitors driving to the region.

## Special Initiatives

The following special marketing initiatives were undertaken in the 2018-2019 fiscal year:

- **Tourism Week Campaign and Contest**  
NWTT and ITI jointly produced an ad to celebrate Tourism Week. NWT Tourism promoted Tourism Week and the contest held by ITI on social media channels. The contest involved all regions of the NWT, as residents were able to nominate excellent visitor hosts within their communities. Two prizes were given in each region of the NWT.
- **China Trade Mission – June 21-28,**  
NWTT and GNWT participated in the Canadian federal trade mission to China, which included business meetings in Beijing, Shanghai and Hangzhou.
- **Trade Show Backdrops for Silverado**  
NWTT provided trade show backdrops to showcase the entire NWT for use by the GNWT and its partners in Inuvik during the time the GMC Silverado was being test driven on the new Inuvik to Tuktoyaktuk highway.
- **Campground Guide Reprint**  
The special initiatives budget was used to reprint the 2018 GNWT Road and Campground Guides in this fiscal year.
- **ITAC MOU**  
Under a Memorandum of Understanding, signed with the Indigenous Tourism Association of Canada (ITAC) and ITI, NWTT partnered in the acquisition of specific video assets in the NWT and to produce a number of Indigenous voices videos for ITAC's and NWTT's marketing platforms.



## COMMUNITY TOURISM INFRASTRUCTURE CONTRIBUTION

### Purpose

The Community Tourism Infrastructure Contribution (CTIC) funds community governments and non-government organizations for new and innovative infrastructure projects. Projects must support tourism in communities and should promote nearby parks and natural attractions.

### Eligibility

Capital projects that increase tourism in communities. Capital costs are defined as:

- One-time project costs;
- Communications infrastructure projects that enhance current tourism products or attractions;
- Development of innovative information technology tourism products or services; and
- Planning studies or site development for future capital projects if applicants can demonstrate that future resources are available for project completion.

### Grant/Contribution

Contribution

### Program Budget

Total of \$200,000 for the 2018-2019 fiscal year

### Program Manager

Tourism and Parks Division

### Policy Authority

Established under authority of Minister of ITI

### Application Process

Application form and guidelines for the Community Tourism Infrastructure Contribution (CTIC) can be found on the ITI website under Programs and Services and are

available at any ITI Regional Office or ITI Headquarters Office in Yellowknife. Applications must be received by certain predetermined dates each year and funding will be distributed to those projects which provide the greatest benefit to the NWT and meet the program criteria, until funding limits are reached.

Completed applications are delivered to ITI Regional Offices or ITI Headquarters Office in Yellowknife, who administer and make recommendations for approval.

To be a successful applicant, the following criteria had to be met:

- Projects must align with the community tourism plan where applicable. If there is no community tourism plan in place, the applicant must demonstrate that they have support from the community; and
- The project must provide positive tourism benefits to the community and surrounding area.

Successful proposals must also demonstrate:

- The organization operates on a non-profit basis and works to benefit the tourism industry and local economy of the community;
- The project will increase the attraction of the community to visitors;
- The project enhances partnerships between non-government community groups and the private sector tourism industry;
- There are resources available for any operations and maintenance costs related to the project; and
- If it is a multi-year project, future resources can be leveraged from other sources.

### Results Reporting

The CTIC funded seven successful applications, resulting in a total distribution of \$200,000.

The breakdown by project is shown in Table 17:

**Table 17: Community Tourism Infrastructure Allocation By Client**

Recipient	Project/Purpose	Region/Community	Amount
Community Government of Gameti	Development of a Tourism Plan	Tłıchq/Gamètı	\$25,000
Hamlet of Tuktoyaktuk	Temporary Visitor Center	Beaufort Delta / Tuktoyaktuk	\$18,330
Hamlet of Tulita	Second Campground/Park along Bear River	Sahtu/Tuilita	\$30,000
Inuvik Muskrat Jamboree Committee	Muskrat Jamboree Festival Upgrades	Beaufort Delta/Inuvik	\$15,000
NWT Mine Training Society	Interpretive Upgrades to Ranney Hill Train	North Slave /Yellowknife	\$25,000
Pehdzeh Ki First Nation	Campground Development Project	Dehcho/Fort Simpson	\$40,000
Yellowknife Mountain Bike Club	Development of Yellowknife Mountain Bike Park	North Slave /Yellowknife	\$25,000
<b>Total</b>			<b>\$178,330</b>

## TOURISM PRODUCT DIVERSIFICATION AND MARKETING

### Purpose

To address both short and long-term issues faced by tourism businesses and tourism operators when expanding into new markets or developing new products.

### Eligibility

An applicant is required to meet at least one of the following conditions to make an application and be eligible under this Program:

- Has owned or operated a tourism business for at least one year in the last five years;
- Has been licensed for at least one year in the last five years by the GNWT as a Tourism Establishment or Outfitter under the Tourism Act;
- Has been subcontracted or employed in management capacity by any of the above for a minimum of five years within the last ten years;
- Represents a group of separate businesses or operations intending to develop a market ready Tourism Product Package;
- Start a business in which Indigenous cultural tourism is a significant component; and/or
- Is a Destination Marketing Organization in the NWT.

### Grant/Contribution

Contribution

#### Maximum Amount Available Per Applicant

- Schedule 1: Business Planning and Transition Assistance \$25,000 total
- Schedule 2: New Product Development or Enhancement of Existing Product \$250,000 over a single or multiple years
- Schedule 3: Marketing Assistance for Tourism Businesses \$10,000 per year

### Program Budget

\$1,086,000 for 2018-2019 fiscal year

### Program Manager

Tourism and Parks Division

### Policy Authority

Established under authority of Minister of ITI

### Application Process

Application form and guidelines can be found on the ITI website under Programs and Services and are available at any ITI regional office or ITI Headquarters Office in Yellowknife. Applications must be received by pre-determined dates each year and funding distributed to those that meet the Program criteria and provide the greatest benefit to the NWT. Completed applications are delivered to ITI regional offices or Headquarters office that make recommendations for approval.

### Results Reporting

This Program provided alternate opportunities to adapt to changes in the tourism industry, under three schedules, which address both individual business requirements and broad-based marketing efforts that would benefit the entire NWT tourism industry, as follows:

- **Schedule 1: Business Planning and Transition Assistance**
- **Schedule 2: New Product Development or Enhancement of Existing Product**
- **Schedule 3: Marketing Assistance for Tourism Businesses**

The Program funded 27 successful applications in 2018-2019, resulting in a total contribution of \$1,062,320 as detailed in Table 18.

**Table 18: Tourism Product Diversification & Marketing – Allocations by Client & Program**

Schedule	Recipient	Project/Purpose	Community	Amount
<b>Total Beaufort Delta Region</b>				<b>\$33,192</b>
#1,#2	Tundra North Tours	Market analysis for lodge development, whale camp improvements, reindeer experience and website upgrades	Inuvik	\$33,192
<b>Total Dehcho Region</b>				<b>\$67,100</b>
#1	K'iyeli Translation, Interpreting and Transcribing	Development of a 5-year Indigenous tourism strategy	Fort Simpson	\$4,600
#1	Liidlii Kue First Nation	Development of a tourism business plan	Fort Simpson	\$22,500
#3	Simpson Air	Marketing Materials	Fort Simpson	\$10,000
#2	Village of Fort Simpson	Welcome Sign	Fort Simpson	\$30,000
<b>Total North Slave Region</b>				<b>\$598,000</b>
#2, #3	AuroraTours.net	Infrastructure upgrades, expanding marketing into Asian market	Yellowknife	\$34,500
	AuroraTours.net	Infrastructure upgrades, expanding marketing into Asian market	Yellowknife	\$6,900
#2	Bob Turner Enterprises	Purchasing of snow machines and new pontoon boat	Yellowknife	\$103,000
#1	Borealis Bike Tours	Purchasing of outdoor gear and camera equipment	Yellowknife	\$15,000
#1,#2,#3	Extreme Adventures Canada	Development of project plan for cultural camp for Chinese visitors, marketing activities	Yellowknife	\$17,500
-	Lac La Martre Adventures	Building of a new cabin, attending trade shows to promote new cabin	Yellowknife	\$32,000
#2,#3	Namushka Lodge	Winterizing cabins, website enhancements	Yellowknife	\$85,000
#2	North Star Bed and Breakfast and Tourist Services	Purchasing of new winter gear available to be rented by visitors	Yellowknife	\$19,000

Schedule	Recipient	Project/Purpose	Community	Amount
#2	Snow King Festival	Marketing, Advertising, and Artisanal Services, Project Coordinator, and Materials and Supplies	Yellowknife	\$30,000
#2,#3	The J Group (Petersons/Backyard Tours)	Refurbishing of lodge and cabin furnishings/amenities, modernize solar system technology, and new tourism offerings (avitourism and fly-out aurora tourism), marketing and new branding	Yellowknife	\$65,000
#3	Yellowknife Choral Society	Development of audience development strategy for Yellowknife visitors	Yellowknife	\$4,400
#2,#3	True North Safaris	Camp upgrades, marketing activities promoting new Aurora products	Yellowknife	\$55,000
#3	Yellowknife Farmers Market	Increasing marketing activities specific to Yellowknife visitors	Yellowknife	\$8,500
#2,#3	Yellowknife Outdoor Adventures	Camp upgrades to kitchen, dining, showers, to attend tradeshow to promote new offerings/upgrades	Yellowknife	\$97,200
#2,#3	Yellow Dog Lodge	Increasing number of boats in fleet, attend tradeshow	Yellowknife	\$25,000
<b>Total Sahtu Region</b>				<b>\$203,500</b>
#2	Town of Norman Wells	Tourism infrastructure improvement	Norman Wells	\$30,000
#2	Sahtu Adventures	Purchasing of start-up assets	Norman Wells	\$93,500
#2,3	Canoe North Adventures	Infrastructure improvements, advertising	Norman Wells	\$60,000
#1	Hamlet of Tulita	Hiring of a tourism consultant	Tulita	\$20,000
<b>Total South Slave Region</b>				<b>\$142,198</b>
#1	Hamlet of Enterprise	Development of a tourism plan	South Slave/ Enterprise	\$20,000
#1,#2,#3	Nonacho Lake Fishing Adventures	Cabin upgrades	South Slave/ Hay River	\$77,198
#2	Town of Hay River	Beach improvements	South Slave/ Hay River	\$45,000
<b>Total</b>				<b>\$1,043,990</b>

## TOURISM SKILLS DEVELOPMENT FUND

### Purpose

The skills development fund administers contributions under three program areas:

- Tourism Training Fund
- Business Mentorship
- Youth Mentorship

The purposes of the Tourism Training Fund are to:

- Fund short-term training (less than 12 weeks), which will advance and enhance the NWT tourism industry workers, groups and collectives of workers' capacity to obtain or create employment;
- Provide prospective NWT employers with a better trained tourism labour force;
- Enable NWT youth to acquire skills for employability in the tourism industry;
- Support young and/or inexperienced tourism entrepreneurs towards greater profitability and sustainability.

### Eligibility

- Tourism Business Mentorship – Training or mentoring for businesses or individuals engaged in or employed in the tourism industry in the NWT. This fund is administered by the Canadian Executive Services Organization.
- Tourism Training Fund - Training must be short, formal courses or workshops, and could be via distance education such as correspondence courses, internet or teleconferencing.
- Youth Mentorship for Tourism Program - NWT youth interested in gaining more knowledge of the tourism industry or in being employed in the tourism industry.

### Grant/Contribution

Contribution

### Maximum Amount Available Per Applicant

1. Tourism Training-

- (i) Individual Applications: Maximum two applications per year/applicant. Maximum per application is \$3,000.

- (ii) Tourism Training: Business or Group Applications: Maximum one application per year/business/group. Maximum per application is \$6,000.

2. Tourism Business Mentorship

- (i) Individual applications: maximum \$5,500 per eligible applicant

3. Youth Mentorship:

- (i) Industry awareness applicants: maximum for eligible mentor and mentee \$3,750
- (ii) Path to employment: maximum for eligible mentor and mentee \$7,250

### Program Budget

For the 2018-2019 fiscal year allocation:

- \$25,000 for Tourism Training Fund
- \$30,000 for Tourism Business Mentorship
- \$30,000 for Youth Mentorship

Total budget is \$50,000 for skills development.

### Program Manager

Tourism and Parks Division

### Policy Authority

Established under authority of Minister of ITI

### Application Process

Application forms and guidelines for all programs can be found on the ITI website and are available at any ITI regional office or the Headquarters Office in Yellowknife. Applications for the Tourism Training Fund will be accepted at any time, but must be submitted prior to the training start date. Applications will be assessed monthly. Applications for Tourism business Mentorship and for Youth Mentorship are accepted once a year according to a calendar deadline. Completed applications are delivered to ITI's Regional Offices or Headquarters in Yellowknife, who make recommendations for approval.

A business or group who applies for funding must demonstrate that the training falls within the eligibility requirements and that the funding is intended to train more than one staff by a certified instructor. Funding for individuals is intended to support training of single individuals in a set of skills.

### Results Reporting

The Program provided additional support for the tourism industry and its operators, and helped provide services from well-trained individuals in their operations.

The following is the priority list for funding consideration:

- Valid Tourism Operator License holders,
- Non-government Visitor Information Centre,

- Accommodations sector, and
- Individuals, businesses, collectives, not-for-profit tourism associations or organizations engaged in the tourism sector.

For the 2018-2019 fiscal year, a total contribution assistance of \$50,961 was provided.

**Table 19: List of Allocations and Recipients - Tourism Skills Development Fund and Youth Mentorship**

Program	Recipient	Project/Purpose	Region/Community	Amount
Tourism Training Fund	Town of Inuvik	Tourism Digital Marketing	Headquarters/Inuvik	\$6,000
Tourism Training Fund	Explorer Hotel	E-merit (20 staff)	Headquarters/Yellowknife	\$4,833
Tourism Training Fund	The J Group	3 training opportunities: First Aid, E-merit Guide Training, and Supervisor training	Headquarters/Yellowknife	\$915
Tourism Training Fund	Jack Pine Paddle	4 training opportunities: Lake Canoe Mentorship, Advanced Moving Canoe Instructor, White Water Radio Technician, and Marine Radio Operator	Headquarters/Yellowknife	\$2,468
Tourism Training Fund	Canoe North Adventures	2 training opportunities: River Rescue and Instructing River Skills	Headquarters/Yellowknife	\$483
Tourism Training Fund	Jack Pine Paddle	Sea Kayaking Skills Level 4	Headquarters/Yellowknife	\$2,482
Tourism Training Fund	North Star Adventures	St. Johns Ambulance First Aid Training (9 Staff)	Headquarters/Yellowknife	\$780
Youth Mentorship	Nickerson, Hannah	Mentee (Stream 1)	South Slave/Fort Smith	\$1,250
Youth Mentorship	Cluderay, Rachel	Mentee (Stream 2)	Sahtu/Norman Wells	\$1,250
Youth Mentorship	Wong, Liam	Mentee (Stream 1)	North Slave/Yellowknife	\$1,250
Youth Mentorship	Nagel, Alan	Mentee (Stream 1)	North Slave/Yellowknife	\$1,250
Youth Mentorship	Betthale, Angel Rose	Mentee (Stream 2)	Dehcho/Fort Simpson	\$1,250

Program	Recipient	Project/Purpose	Region/Community	Amount
Youth Mentorship	Anderson, Natalie	Mentor to H.Nickerson (Stream 1)	South Slave/Fort Smith	\$2,500
Youth Mentorship	Canoe North Adventures	Mentor to R. Cluderay (Stream 2)	Sahtu/Norman Wells	\$6,000
Youth Mentorship	Jack Pine Paddle	Mentor to L. Wong (Stream 1)	North Slave/Yellowknife	\$2,500
Youth Mentorship	Jack Pine Paddle	Mentor to A. Nagel (Stream 2)	North Slave/Yellowknife	\$6,000
Youth Mentorship	Village of Fort Simpson	Mentor to A. Betthale	Dehcho/Fort Simpson	\$6,000
Youth Mentorship	Noksana Mushing Tours	Mentor to A. Badgely	Beaufort Delta/Inuvik	\$2,500
Youth Mentorship	Badgley, Amy	Dog Mushing	Beaufort Delta/Inuvik	\$1,250
<b>Total</b>				<b>\$50,961</b>

## TOURISM 2020: OPENING OUR SPECTACULAR HOME TO THE WORLD

### Background to the Tourism 2020 Strategy: Opening Our Spectacular Home to the World.

Tourism 2020 builds on the lessons learned and the successes of Tourism 2015. Tourism 2020 is currently in it's final year and a new strategy, Tourism 2025, has been started.

Through Tourism 2020, the GNWT and its partners invest in five key program areas:

1. Visitor Attraction and Experience,
2. Aboriginal Cultural Tourism,
3. Community Tourism Development,
4. Skills Development, and
5. Tourism Research.

Each program area has specific goals and objectives. The GNWT actively seeks partnerships with other agencies, governments and businesses to develop the potential of our industry, and works to leverage additional funds to support individuals, businesses, organizations and communities in all regions to continue to expand, improve and grow tourism. Partnership is a cornerstone of

Tourism 2020 and, through partnerships and leveraged investments, overall goals are results- focused, realistic and achievable.

The overall goal is to increase the value of the industry to \$207 million annually by 2021, which represents growth of 35% between 2016-2017 and 2020-2021. This goal was surpassed in 2018-2019.

Goals of the Tourism 2020 Strategy are connected to the five key program areas:

- Visitor Attraction and Experience
  - o Increase: visitor volume, visitor spending, number and diversity of tourism products, number of market and export ready tourism operators
  - o Provide an excellent visitor experience
- Aboriginal Cultural Tourism
  - o Strengthen Aboriginal cultural tourism capacity
  - o Respectful sharing of Aboriginal culture
  - o Preservation of culture and heritage

- Community Tourism Development
  - Increase tourism awareness and development at the community level
- Skills Development
  - A sustainable, professional, skilled and trained workforce
- Tourism Research and Planning
  - Conduct research to support programs and monitor trends and impacts

#### **Purpose of Contributions of Various Initiatives**

In addition to maintaining policy-backed tourism and parks contribution programs, the Strategy was further supported by other programs directly and indirectly available to the industry that are offered by the Department, the NWT BDIC, CanNor, and NWT Tourism.

#### **Eligibility**

Contributions are open to applications from strategic private sector partners or NWT organizations involved in planning, delivery and/or funding and support for one or more of the five broad strategic program areas set out under the Tourism Strategy Implementation Plan.

- Marketing
- Aboriginal Tourism
- Infrastructure
- Skills Development
- Research and Planning

#### **Grant/Contribution**

Funding is provided through a Contribution Agreement

#### **Maximum Amount per Applicant**

The maximum amount allocated per applicant varies based on the initiative.

#### **Program Budget**

Specific funding of \$400,000 was included in ITI's 2018-2019 Business Plan for the implementation of initiatives addressing recommended actions included in the Strategy.

Annual allocations are determined through ITI's appropriation and expenditures.

#### **Program Managers**

Director of Tourism and Parks, Directorate, and ITI Regional Superintendents

#### **Policy Authority**

Established under authority of Minister of ITI

#### **Application Process**

Funding is through application to the one of the Program Managers or Regional Superintendents.



Table 20: Tourism 2020: Independent and Various Initiatives in support of Strategy

Program Detail - Tourism 2020			
Recipient	Project/Purpose	Region/Community	Amount
NWTT – Parks Marketing	Parks Marketing	various	\$65,000
NWTT – Regional Marketing Plans	Regional Marketing Plans	Regions	\$250,000
NWTT – Ministerial Special Initiatives	Ministerial Special Initiatives		\$150,000
Tourism and Parks Various Contributions			
Recipient	Project/Purpose	Region/Community	Amount
Yellowknife Chamber of Commerce	Interpretive Signage	North Slave/Yellowknife	\$5,000
Norman Wells Historical Society	Cultural Interpretive Programming	Sahtu/Norman Wells	\$12,500
Fort Smith Ice and Snow	Marketing	South Slave/Fort Smith	\$5,000
Lutsel K'e First Nation	Aboriginal Tourism Champions	North Slave/Lutselk'e	\$18,000
Yellowknives Dene First Nation	Aboriginal Tourism Champions	North Slave/Yellowknife	\$18,000
Belinda Blackduck	Aboriginal Tourism Champions	North Slave/Gamètì	\$6,000
Tides Canada Foundation	On the Land Collaborative	Headquarters/Yellowknife	\$10,000
<b>Total Various</b>			<b>\$69,500</b>
Incorporated Hamlet of Tuktoyaktuk	Community Tourism Coordinator (CTC)	Beaufort Delta/Inuvik	\$50,000
Town of Hay River	Community Tourism Coordinator (CTC)	South Slave/Hay River	\$50,000
Techi?Q Ltd.	Community Tourism Coordinator (CTC)	Sahtu/Norman Wells	\$50,000
<b>Total CTC</b>			<b>\$150,000</b>
<b>Total (Tourism 2020, Various and CTC)</b>			<b>\$684,500</b>

In addition to the annual Grants and Contributions Results Report, the Department of ITI will also report through the Main Estimates.

#### 2018-2019 Various Tourism Initiatives Results

Reporting initiatives funded in 2018-2019 fiscal year in support of the Tourism 2020 Strategy: Opening our Spectacular Home to the World, and the EOS and independent of an established, approved Contribution Policy are listed in Table 20.

Table 21: Yellowknife Visitor Services

Client	Project/Purpose	Region/Community	Amount
City of Yellowknife	Supports visitor services 2018-2019 and offset core operating costs	North Slave Region/Yellowknife	\$161,000
Six Year Comparison - Total Walk-In Visitors			Total
<b>Fiscal Year</b>			
2013-2014			24,255
2014-2015			29,827
2015-2016			43,657
2016-2017			52,503
2017-2018			22,373
2018-2019			30,790

# MINERAL AND PETROLEUM RESOURCES

## MINERAL RESOURCES

### MINERAL DEVELOPMENT STRATEGY AND IMPLEMENTATION PLAN AND VARIOUS INITIATIVES

#### Purpose

To provide funding for initiatives which contribute to ensuring the continued growth of the mineral resource industry by either working with industry and making improvements to the NWT regulatory environment, by enhancing Indigenous engagement and capacity and/or by creating a competitive edge.

#### Eligibility

Contributions are open to applications from strategic partners and stakeholders in the mineral sector and support one or more of the strategic pillars set out under the Mineral Development Strategy (MDS) Implementation Plan:

- Creating A Competitive Edge
- Establishing A New Regulatory Environment
- Enhancing Aboriginal Engagement and Capacity
- Promoting Sustainability
- Enriching Workforce Development and Public Awareness

#### Grant/Contribution

Funding is provided through a Contribution Agreement

#### Maximum Amount Available Per Applicant

The maximum amount allocated per applicant varies based on the initiative.

#### Program Budget

Annual allocations are determined through the Department of ITI's appropriation and expenditures. The 2018-2019 budget is \$100,000 for Aboriginal Capacity Building and \$30,000 for the Chamber of Mines.

#### Program Manager

Directors of the Mineral and Petroleum Resources Divisions or the NWT Geological Survey; in addition the Manager of Client Service and Community Relations Unit for the Aboriginal Mineral Development Strategy support programs.

#### Policy Authority

Established under authority of the Minister of ITI through the Financial Management Board.

#### Application Process

Funding is through application to the one of the Program Managers.

#### Results Reporting

Results of funded initiatives are reported by the recipient to the Department of ITI and from the Department through Main Estimates, the annual Grants and Contributions Results Report and may also be included in the annual updating of the MDS Implementation Plan.

Initiatives funded during the 2018-2019 fiscal year in support of the MDS and independent of an established Contribution Policy are listed in Table 22.

**Table 22: Organization Amount Program Details and Description**

Recipient	Project/Purpose	Amount
NWT and Nunavut Chamber of Mines	<ul style="list-style-type: none"> <li>Promote the NWT as an investment destination through hosting promotional events at major geoscience and mining conferences</li> <li>Roundup, PDAC, Antwerp World Diamond Centre (Ottawa)</li> <li>Organizing, promoting and hosting the 2018 Yellowknife Geoscience Forum</li> <li>Increasing public Awareness of the Minerals Industry MiningNorthWorks</li> <li>Public awareness campaign – MiningNorthWorks</li> </ul>	\$102,000
Aboriginal Capacity Building	<ul style="list-style-type: none"> <li>NWT Indigenous Governments participating and promoting their Regions and at industry tradeshow</li> </ul>	\$120,000
Mineral Resources Various	Contributions to support the delivery of prospecting courses, Geoscience Field Assistance, International Kimberlite Conference event planning and promotions, and Indigenous Government Organizations engagement and participation in various legislation meetings.	\$215,237

## MINING INCENTIVE PROGRAM

### Purpose

To provide funding to prospectors and exploration companies working in the NWT. The Mining Incentive Program (MIP) is intended to stimulate and sustain mineral exploration activities throughout the NWT and reduce the risk associated with grassroots mineral exploration. Exploration is vital to find new discoveries that result in producing mines that provide economic benefits to NWT residents.

### Eligibility

Applicants must be individual prospectors or exploration companies, licensed to operate in the NWT, who propose new exploration projects or are already carrying out NWT mineral exploration work.

### Grant/Contribution

Contribution

### Maximum Amount Available Per Applicant

Prospectors may apply for up to \$25,000 in funding. Mineral exploration companies may apply for up to \$200,000 in funding (up to 50 percent of eligible expenses).

### Program Budget

\$1,000,000 for the 2018-2019 fiscal year.

### Program Manager

Northwest Territories Geological Survey (NTGS).

### Policy Authority

Established under the authority of the Minister of ITI

### Application Process

Application forms and guidelines for the MIP can be found on the ITI and NTGS websites and are also available at any ITI regional office or the NTGS office in Yellowknife.

All submitted applications are delivered to the Program Manager. The MIP regularly receives more applications than it can fund.

An experienced evaluation committee reviews each proposal and decides how funding will be distributed based on ranking criteria to assess the quality of the applications and the merits of the proposed mineral exploration activities. The committee strikes a balance between the amount of funding awarded to successful applicants and the total number of proposals funded. This balance is important in helping to maximize the overall impact of the MIP.

### Results Reporting

Successful applicants are required to submit an interim report in October and a final report in early April of the following year. In addition, the Program Manager requests financial information for subsequent years of the project regardless of whether MIP funding is received or not. This allows the longer-term impact of MIP funding to be assessed.

Successful MIP applicants for the 2018-2019 fiscal year are listed in Table 23.

**Table 23: 2018-2019 Mining Incentive Program Recipients, Commodity and Region**

Recipient	Target Commodity	Region	Amount
Avalon Advanced Materials	Rare Metals	North Slave	\$35,313
Evrin Exploration	Gold	Sahtu	\$160,000
Margaret Lake Diamonds - Diagras	Diamonds	North Slave	\$111,615
Margaret Lake Diamonds - ML	Diamonds	North Slave	\$140,000
North Arrow Minerals	Diamonds	North Slave	\$100,000
Rover Metals	Gold	North Slave	\$85,000
Sixty North Gold Mining	Gold	North Slave	\$59,471
TerraX Minerals	Gold	North Slave	\$160,000
Bachynski, Ryan	Gold	North Slave	\$14,705
Emary, Vernon	Rare Metals	North Slave	\$9,606
Hyden, Drake	Rare Metals	North Slave	\$12,116
Kendrick, Wayne	Gold	North Slave	\$22,500
Mowbray, Arthur	Rare Metals	North Slave	\$13,737
Nickerson, Dave	Gold	North Slave	\$4,950
Pfister, Jeremie	Rare Metals	North Slave	\$9,620
Webb, Dave	Gold	North Slave	\$11,590
Yakeleya, Danny	Gold	Sahtu	\$15,300
<b>Total Funding Awarded</b>			<b>\$965,523</b>

## NWT GEOLOGICAL SURVEY

### VARIOUS CONTRIBUTIONS TO SCIENTIFIC RESEARCH

#### Purpose

NTGS negotiates contributions with various universities to carry out research that mainly addresses NWT geoscience knowledge deficits, mineral and petroleum endowments and potential, and permafrost and landscape changes. This research strategy significantly leverages the expertise, capacity, and scientific productivity of the NTGS.

#### Eligibility

Researchers and students are invited and scientific program is negotiated.

#### Grant/Contribution

Contribution

#### Maximum Amount Available Per Applicant

Typically between \$10,000 - \$75,000 depending on the nature of the research project and the applicant's proposal.

#### Program Budget

Research plans and budgets are set in conjunction with planning the NTGS scientific program for each budget year.

#### Program Manager

Northwest Territories Geological Survey

#### Policy Authority

Established under the authority of the Minister of ITI

#### Application Process

Qualified researchers are invited based on a match between NTGS needs and the scientific expertise of the researcher or research institution.

#### Results Reporting

Results of funded initiatives are reported by the recipient to the Department of ITI and to the NTGS and may also be included in the annual updating of the MDS Implementation Plan. Scientific findings are regularly published as technical reports through the NTGS publication process.

Initiatives funded during the 2018-2019 fiscal year in support of the MDS strategic pillars or themes of 'Creating a Competitive Edge' and 'Promoting Sustainability' are listed in Table 24.

**Table 24: Expenditures and Results**

Recipient	Project/Purpose	Amount
Mineral and Petroleum Resources - Various	In support of MDS pillars 'Creating a Competitive Edge' and 'Promoting Sustainability,' contributions were made to support research in the following areas: Kimberlites (the host rock for diamond deposits), Bedrock Mapping, Slave Province Surficial Project, Petroleum, and Permafrost.	\$326,858





# **APPENDIX A**

## **SEED 2018-2019 DETAIL**

## APPENDIX A: Support For Entrepreneur And Economic Development Policy Industry, Tourism and Investment 2018-2019

Beaufort Delta					
Unique	Overall	Region	Business Name	Community	Total \$ Disbursed
1	1	1	Akhiatak, Hilary	Ulukhaktok	\$852
2	2	2	Akhiatak, Victoria	Ulukhaktok	\$1,037
3	3	3	Akoakhion, Mary Okok	Ulukhaktok	\$1,598
4	4	4	Alikamik, Buddy	Ulukhaktok	\$2,543
5	5	5	Alikamik, Lisa	Ulukhaktok	\$830
6	6	6	Andre, May M.	Fort McPherson	\$1,139
7	7	7	Arctic Chalet Ltd.	Inuvik	\$15,000
8	8	8	Neyando, Lawrence (o/a Arctic Motorcycle Adventures)	Inuvik	\$18,203
9	9	9	Arctic Outfitting & Adventures	Inuvik	\$4,192
10	10	10	Arey, Brenda (Cindy)	Aklavik	\$1,746
11	11	11	Aurora College - Aurora Research Institute	Inuvik	\$32,500
12	12	12	Aurora College - Inuvik Campus	Inuvik	\$24,495
13	13	13	Banksland, Joyce M.	Ulukhaktok	\$1,003
14	14	14	Banksland, Mary	Ulukhaktok	\$1,675
15	15	15	Binakluq Litkuk Outfitting	Paulatuk	\$2,540
16	16	16	Carmichael, Harry	Aklavik	\$2,938
17	17	17	Children First Society	Inuvik	\$9,603
18	18	18	Cockney, Catherine	Inuvik	\$1,355
	19	19	Cockney, Catherine	Inuvik	\$2,490
	20	20	Cockney, Catherine	Inuvik	\$1,371
19	21	21	Cockney, Mary Rose	Inuvik	\$3,950
20	22	22	Community Garden Society of Inuvik	Inuvik	\$6,364
21	23	23	Dillon, Sarah M.	Aklavik	\$1,980
22	24	24	Ehdiitat Renewable Resource Council	Aklavik	\$2,000
23	25	25	Firth, Abigail M. J. (o/a Vagiihe' Esthetics)	Inuvik	\$4,911
24	26	26	Goose, Sandra E.	Inuvik	\$967
25	27	27	Gordon, Annie C.	Aklavik	\$1,825
26	28	28	Great Northern Arts Festival Society	Inuvik	\$6,574
	29	29	Great Northern Arts Festival Society	Inuvik	\$12,575
	30	30	Great Northern Arts Festival Society	Inuvik	\$11,128
27	31	31	Gwich'in Renewable Resource Board	Inuvik	\$2,570
28	32	32	Gwich'in Tribal Council	Inuvik	\$1,688
	33	33	Gwich'in Tribal Council	Inuvik	\$1,790
	34	34	Gwich'in Tribal Council	Inuvik	\$2,364
29	35	35	Gwichya Gwich'in Band	Tsiigehtchic	\$2,866
30	36	36	Hamlet of Aklavik	Aklavik	\$3,950
	37	37	Hamlet of Aklavik	Aklavik	\$2,451



Program	Category	Primary Sector
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Sector Support	Capital Expansion Incentive	Travel and Tourism
Entrepreneur Support	Start-Up Funding	Travel and Tourism
Micro-Business	Other Self-Employment	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Sector Support	Sector Research Support	Manufacturing
Sector Support	Sector Research Support	Manufacturing
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Other Self-Employment	Travel and Tourism
Entrepreneur Support	Marketing and Product Development	Traditional Harvesting
Community Economic Development	Plans and Planning	Educational Services
Business Intelligence and Networking	Business Intelligence and Networking	Other Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Develop Infrastructure	Agriculture
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Travel and Tourism
Micro-Business	Other Self-Employment	Retail Trade
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Arts and Crafts
Community Economic Development	Community Events	Arts and Crafts
Community Economic Development	Community Events	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Community Economic Development	Access to Business Information	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Business Services
Business Intelligence and Networking	Business Intelligence and Networking	Construction

31	38	38	Hamlet of Paulatuk	Paulatuk	\$12,500
32	39	39	Harder, Jesse (o/a Harder Enterprise)	Inuvik	\$4,788
33	40	40	Incorporated Hamlet of Tuktoyaktuk	Tuktoyaktuk	\$2,147
34	41	41	Inuktalik, Kate	Ulukhaktok	\$2,751
35	42	42	Thrasher, Jerri (o/a Jerri Thrasher Productions)	Inuvik	\$2,784
36	43	43	Joss, Celine T. R.	Ulukhaktok	\$1,609
	44	44	Joss, Celine T. R.	Ulukhaktok	\$1,244
37	45	45	Kataoyak, Effie	Ulukhaktok	\$1,611
38	46	46	Mitchell, Kevin (o/a KM Contracting)	Inuvik	\$3,906
39	47	47	Kudlak, Mary	Ulukhaktok	\$1,826
40	48	48	Kudlak, Richard A.	Ulukhaktok	\$4,923
41	49	49	Kuptana, Catherine	Sachs Harbour	\$1,554
42	50	50	Lennie, Leighanna M.	Inuvik	\$2,176
43	51	51	Lugt, Erica	Inuvik	\$2,718
44	52	52	Mackenzie Delta Holdings Ltd.	Aklavik	\$15,000
45	53	53	Nigiyok, Kelly	Ulukhaktok	\$2,469
46	54	54	Nigiyok, Louise E.	Ulukhaktok	\$1,667
	55	55	Nigiyok, Louise E.	Ulukhaktok	\$370
47	56	56	Nigiyok, Mabel	Ulukhaktok	\$2,185
48	57	57	Nigiyok, Mary Jane	Ulukhaktok	\$1,473
49	58	58	Nihtat Corporation	Inuvik	\$25,000
50	59	59	Noksana Mushing Tours	Tuktoyaktuk	\$25,000
51	60	60	Notaina, Margaret	Ulukhaktok	\$1,113
52	61	61	Ogina, Gayle Ann Haogak	Ulukhaktok	\$1,350
53	62	62	Okheena, Denise	Ulukhaktok	\$2,792
54	63	63	Okheena, Mary T.	Ulukhaktok	\$1,044
55	64	64	Olifie, Gilbert G.O.	Ulukhaktok	\$2,189
56	65	65	Oliktoak, Anita	Ulukhaktok	\$1,693
57	66	66	Osman, Hamid, Mohamed	Inuvik	\$1,019
58	67	67	Paul-Greenland, Effie M.	Aklavik	\$2,024
59	68	68	Rat River Development Corporation Ltd.	Fort McPherson	\$75,000
60	69	69	Rogers Jr., Walter	Inuvik	\$339
61	70	70	Shiloh Ltd.	Inuvik	\$15,000
62	71	71	Sittichinli, Jayda Lynn	Inuvik	\$1,728
63	72	72	Snowshoe, Gregory	Fort McPherson	\$1,199
64	73	73	Snowshoe, Jody Elizabeth	Inuvik	\$4,024
65	74	74	Snowshoe, Martha Helen	Fort McPherson	\$454
66	75	75	Steen Enterprises Ltd	Tuktoyaktuk	\$16,285
67	76	76	Teet'it Gwich'in Council	Fort McPherson	\$18,039
68	77	77	Town of Inuvik	Inuvik	\$25,000
69	78	78	Tsiigehtchic Charter Community	Tsiigehtchic	\$7,998
70	79	79	Tuktoyaktuk Community Corporation	Tuktoyaktuk	\$42,500

Community Economic Development	Community Events	Entertainment and Recreation
Sector Support	Capital Expansion Incentive	Utilities
Business Intelligence and Networking	Business Intelligence and Networking	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Film
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Construction
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Sector Support	Capital Expansion Incentive	Utilities
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Sector Support	Sector Research Support	Utilities
Entrepreneur Support	Start-Up Funding	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Sector Support	Capital Expansion Incentive	Transportation and Warehousing
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Strategic Investment	Strategic Investment	Management of Companies and Enterprises
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Sector Support	Capital Expansion Incentive	Retail Trade
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Transportation and Warehousing
Community Economic Development	Plans and Planning	Travel and Tourism
Sector Support	Sector Research Support	Public Administration
Community Economic Development	Community Events	Travel and Tourism
Strategic Investment	Strategic Investment	Information and Cultural Industries

	80	80	Tuktoyaktuk Community Corporation	Tuktoyaktuk	\$7,030
71	81	81	Tuktoyaktuk Music Festival Committee	Tuktoyaktuk	\$22,757
72	82	82	Ulukhaktok Community Corporation	Ulukhaktok	\$2,567
73	83	83	Ulukhaktok Development Corporation	Ulukhaktok	\$4,286
74	84	84	Umoak, Wayne	Tuktoyaktuk	\$1,102
75	85	85	Verbonac, Marty Guy	Inuvik	\$25,000
	86	86	Verbonac, Marty Guy	Inuvik	\$2,722
76	87	87	Vittrekwa, Amanda M.	Inuvik	\$693
77	88	88	Western Arctic School of Music	Inuvik	\$24,760
78	89	89	White, Stephanie M.	Inuvik	\$1,722
79	90	90	Wolki, Melannie Magdaline	Paulatuk	\$737
					<b>\$630,930</b>

## Deh Cho

Unique	Overall	Region	Business Name	Community	Total \$ Disbursed
80	91	1	3119378 Canada Inc. (o/a South Nahanni Airways)	Fort Simpson	\$9,400
81	92	2	6281 NWT Ltd. (o/a Unity Store)	Fort Simpson	\$2,400
	93	3	6282 NWT Ltd. (o/a Unity Store)	Fort Simpson	\$75,000
82	94	4	851791 NWT Ltd. (o/a Rowe's Construction)	Fort Simpson	\$25,000
83	95	5	Acho Dene Koe First Nation	Fort Liard	\$12,885
	96	6	Acho Dene Koe First Nation	Fort Liard	\$6,097
84	97	7	ADK Holdings Ltd.	Fort Liard	\$2,864
	98	8	ADK Holdings Ltd.	Fort Liard	\$8,634
85	99	9	Arrowhead Ventures	Nahanni Butte	\$1,528
86	100	10	Azh'ii D'uy'e Contracting	Trout Lake	\$2,000
	101	11	Azh'ii D'uy'e Contracting	Trout Lake	\$1,716
87	102	12	Bellefontaine, Troy (o/a Beauty Mark)	Fort Simpson	\$6,514
88	103	13	Blyth & Bathe Inc.	Fort Simpson	\$8,000
89	104	14	Brave Adventures Ltd	Wrigley	\$17,415
90	105	15	Carol's Services	Fort Simpson	\$4,000
91	106	16	Cholo, Dennis C.	Fort Simpson	\$834
92	107	17	De Pelham, Nicolas F.	Fort Simpson	\$1,300
93	108	18	Deh Cho Business Development Center	Fort Simpson	\$10,000
94	109	19	Dehcho First Nations	Fort Simpson	\$25,000
95	110	20	Dehcho Friendship Centre	Fort Simpson	\$4,600
96	111	21	Deneyoua, Delores	Fort Simpson	\$1,894
97	112	22	Dragon Gardens	Fort Simpson	\$840
98	113	23	Drake, Martha	Fort Simpson	\$1,720
99	114	24	Edda, Sandra	Fort Simpson	\$1,535
100	115	25	Ehmbee Ltd.	Fort Simpson	\$9,140
	116	26	Ehmbee Ltd.	Fort Simpson	\$12,270

Community Economic Development	Community Events	Arts and Crafts
Community Economic Development	Community Events	Entertainment and Recreation
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Business Services
Business Intelligence and Networking	Business Intelligence and Networking	Business Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Educational Services
Sector Support	Capital Expansion Incentive	Professional, Scientific and Technical Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts

Program	Category	Primary Sector
Entrepreneur Support	Asset Acquisition	Travel and Tourism
Entrepreneur Support	Start-Up Funding	Retail Trade
Strategic Investment	Strategic Investment	Retail Trade
Entrepreneur Support	Asset Acquisition	Construction
Community Economic Development	Community Events	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Business Services
Entrepreneur Support	Asset Acquisition	Business Services
Entrepreneur Support	Operational Support	Utilities
Entrepreneur Support	Start-Up Funding	Business Services
Micro-Business	Other Self-Employment	Business Services
Entrepreneur Support	Marketing and Product Development	Professional, Scientific and Technical Services
Entrepreneur Support	Marketing and Product Development	Business Services
Entrepreneur Support	Asset Acquisition	Construction
Micro-Business	Other Self-Employment	Business Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Asset Acquisition	Business Services
Community Economic Development	Community Events	Public Administration
Micro-Business	Traditional Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Agriculture
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Accommodation and Food Services
Sector Support	Capital Expansion Incentive	Accommodation and Food Services

101	117	27	Figure 8 Ltd. (o/a Deh Cho Suites)	Fort Simpson	\$8,000
102	118	28	Kelly, Brian (o/a Flush Mechanical)	Fort Simpson	\$4,274
103	119	29	Tsetso, Julia (o/a Flutterby Sales & Service)	Fort Simpson	\$9,535
104	120	30	Fort Simpson Beverages Ltd.	Fort Simpson	\$7,442
	121	31	Fort Simpson Beverages Ltd.	Fort Simpson	\$17,558
105	122	32	Fort Simpson Chamber of Commerce	Fort Simpson	\$2,000
106	123	33	Fort Simpson Historical Society	Fort Simpson	\$8,000
107	124	34	Fort Simpson Recreation Society	Fort Simpson	\$15,000
108	125	35	Hamlet of Fort Liard	Fort Liard	\$9,000
109	126	36	Jean Marie Development Corporation	Jean Marie River	\$25,000
110	127	37	Jean Marie River First Nation	Jean Marie River	\$4,408
	128	38	Jean Marie River First Nation	Jean Marie River	\$1,511
111	129	39	Jumbo, Carielyn	Trout Lake	\$2,322
112	130	40	K'iyeli Translation Services	Fort Simpson	\$2,000
113	131	41	Kotchea, Catherine M.	Fort Liard	\$1,786
114	132	42	Kotchea, Marie	Fort Liard	\$2,653
115	133	43	Lamalice, Valerie Joyce	Trout Lake	\$1,894
116	134	44	Level Up Contracting	Fort Liard	\$8,016
117	135	45	Liard Fuel Centre Limited	Fort Liard	\$25,000
118	136	46	Liidlii Kue First Nation	Fort Simpson	\$25,000
119	137	47	Antoine, Jonathan (o/a Lower Life Productions)	Fort Simpson	\$3,200
120	138	48	Midnight Sun Growers	Fort Simpson	\$25,000
	139	49	Midnight Sun Growers	Fort Simpson	\$5,635
121	140	50	Moses, D'Arcy J.	Wrigley	\$3,500
122	141	51	Nahanni Butte Dene Band	Nahanni Butte	\$5,017
	142	52	Nahanni Butte Dene Band	Nahanni Butte	\$8,960
	143	53	Nahanni Butte Dene Band	Nahanni Butte	\$4,727
123	144	54	Nahanni Mountain Lodge Ltd.	Fort Simpson	\$20,000
124	145	55	Nahanni Projects Ltd.	Fort Simpson	\$5,780
125	146	56	Ndeh Nezu Kets'endih	Fort Simpson	\$12,619
126	147	57	Neyelly, Mary	Fort Simpson	\$1,898
127	148	58	Open Sky Creative Society	Fort Simpson	\$25,000
	149	59	Open Sky Creative Society	Fort Simpson	\$10,000
	150	60	Open Sky Creative Society	Fort Simpson	\$1,770
128	151	61	P. R. Contracting Ltd.	Fort Simpson	\$25,000
129	152	62	Pehdzeh Ki Contractors Ltd.	Wrigley	\$18,000
130	153	63	Pehdzeh Ki First Nation	Wrigley	\$3,189
	154	64	Pehdzeh Ki First Nation	Wrigley	\$11,200
	155	65	Pehdzeh Ki First Nation	Wrigley	\$20,000
131	156	66	Postras, Laura Lee	Fort Simpson	\$2,323
	157	67	Postras, Laura Lee	Fort Simpson	\$3,669
132	158	68	Quick Silver Expediting	Fort Simpson	\$16,912
133	159	69	Ruttle, Troy Scott	Fort Simpson	\$5,000

Entrepreneur Support	Asset Acquisition	Accommodation and Food Services
Micro-Business	Other Self-Employment	Construction
Entrepreneur Support	Asset Acquisition	Real Estate, Rental and Leasing
Entrepreneur Support	Asset Acquisition	Accommodation and Food Services
Entrepreneur Support	Asset Acquisition	Accommodation and Food Services
Community Economic Development	Plans and Planning	Business Services
Community Economic Development	Develop Infrastructure	Travel and Tourism
Community Economic Development	Develop Infrastructure	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Entrepreneur Support	Asset Acquisition	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Travel and Tourism
Business Intelligence and Networking	Business Intelligence and Networking	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Construction
Entrepreneur Support	Asset Acquisition	Utilities
Community Economic Development	Community Events	Public Administration
Micro-Business	Film Making	Film
Entrepreneur Support	Asset Acquisition	Agriculture
Entrepreneur Support	Marketing and Product Development	Agriculture
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Public Administration
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Community Economic Development	Community Events	Public Administration
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Entrepreneur Support	Asset Acquisition	Manufacturing
Entrepreneur Support	Asset Acquisition	Retail Trade
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Arts and Crafts
Community Economic Development	Community Events	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Transportation and Warehousing
Entrepreneur Support	Asset Acquisition	Accommodation and Food Services
Business Intelligence and Networking	Business Intelligence and Networking	Public Administration
Community Economic Development	Community Events	Public Administration
Community Economic Development	Plans and Planning	Public Administration
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Transportation and Warehousing
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting

134	160	70	Sambaa K'e Development Corporation	Trout Lake	\$7,131
135	161	71	Konisenta, Leon (o/a Shehtah Ventures)	Nahanni Butte	\$2,325
136	162	72	Simon, Lucy	Jean Marie River	\$2,788
137	163	73	Tah-Chay Adventures	Fort Simpson	\$5,200
138	164	74	Tale, Charlie H.	Wrigley	\$1,768
139	165	75	Tsetso, Antoine	Fort Simpson	\$4,500
140	166	76	Tsetso, Ernest	Fort Simpson	\$1,700
					<b>\$696,796</b>

North Slave					
Unique	Overall	Region	Business Name	Community	Total \$ Disbursed
141	167	1	507162 NWT LTD (o/a Barren Grounds Coffee)	Yellowknife	\$5,635
	168	2	507162 NWT LTD (o/a Barren Grounds Coffee)	Yellowknife	\$5,575
142	169	3	507382 NWT Ltd.	Yellowknife	\$10,000
143	170	4	Accompany Productions Inc.	Yellowknife	\$10,000
	171	5	Accompany Productions Inc.	Yellowknife	\$6,500
	172	6	Accompany Productions Inc.	Yellowknife	\$3,795
144	173	7	Alietum Ltd.	Yellowknife	\$10,850
145	174	8	Artless Collective Inc.	Yellowknife	\$9,800
146	175	9	Award Communications Inc.	Yellowknife	\$2,459
147	176	10	B. Dene Adventures	Dettah	\$18,085
148	177	11	Baldwin, Diane	Yellowknife	\$2,000
149	178	12	Bekale, Brenden	Gameti	\$3,494
150	179	13	Benoit, France	Yellowknife	\$2,250
	180	14	Benoit, France	Yellowknife	\$1,687
151	181	15	Berube Construction Ltd.	Yellowknife	\$10,000
152	182	16	Bettger, Andrea	Yellowknife	\$4,733
153	183	17	Boreal Flavour	Yellowknife	\$10,000
154	184	18	Break Away Fitness Ltd.	Yellowknife	\$3,767
155	185	19	Cabin Productions	Yellowknife	\$10,000
156	186	20	Canadian Championship Dog Derby	Yellowknife	\$7,500
157	187	21	Chase East Arm Ventures	Łutselk'e	\$7,360
158	188	22	City of Yellowknife	Yellowknife	\$15,000
	189	23	City of Yellowknife	Yellowknife	\$20,000
159	190	24	Cleary, Sarah Mary	Yellowknife	\$3,000
160	191	25	Copper Quartz Media Inc.	Yellowknife	\$9,963
	192	26	Copper Quartz Media Inc.	Yellowknife	\$4,738
161	193	27	Currie, Miranda G.	Yellowknife	\$4,116
162	194	28	Deh'k'e Services	Behchokò	\$10,000
163	195	29	Desjarlais, Heather Nichole	Yellowknife	\$3,000
164	196	30	Dobbin's Construction Ltd.	Yellowknife	\$6,000
165	197	31	Due North Services	Yellowknife	\$25,000



Business Intelligence and Networking	Business Intelligence and Networking	Business Services
Entrepreneur Support	Asset Acquisition	Retail Trade
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting

Program	Category	Primary Sector
Entrepreneur Support	Marketing and Product Development	Retail Trade
Entrepreneur Support	Business Intelligence and Networking	Retail Trade
Entrepreneur Support	Marketing and Product Development	Manufacturing
Entrepreneur Support	Operational Support	Film
Entrepreneur Support	Operational Support	Film
Entrepreneur Support	Film Development and Production	Film
Entrepreneur Support	Marketing and Product Development	Professional, Scientific and Technical Services
Entrepreneur Support	Marketing and Product Development	Film
Entrepreneur Support	Business Intelligence and Networking	Professional, Scientific and Technical Services
Entrepreneur Support	Operational Support	Travel and Tourism
Entrepreneur Support	Marketing and Product Development	Film
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Film
Entrepreneur Support	Film Marketing and Promotion	Film
Entrepreneur Support	Marketing and Product Development	Construction
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Agriculture
Business Intelligence and Networking	Business Intelligence and Networking	Entertainment and Recreation
Entrepreneur Support	Marketing and Product Development	Film
Community Economic Development	Community Events	Travel and Tourism
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Community Economic Development	Community Events	Business Services
Community Economic Development	Plans and Planning	Public Administration
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Film
Entrepreneur Support	Film Development and Production	Film
Entrepreneur Support	Marketing and Product Development	Film
Entrepreneur Support	Operational Support	Transportation and Warehousing
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Construction
Entrepreneur Support	Marketing and Product Development	Fisheries

166	198	32	Duval, Amelie	Yellowknife	\$2,500
167	199	33	Ecology North	Yellowknife	\$10,000
168	200	34	Energy Wall & Building Products Ltd.	Yellowknife	\$10,000
	201	35	Energy Wall & Building Products Ltd.	Yellowknife	\$5,000
169	202	36	Enodah Wilderness Travel	Yellowknife	\$10,000
170	203	37	Erasmus, Lila M.	N'Dilo	\$15,000
171	204	38	Evans, Alice	Yellowknife	\$3,000
172	205	39	Extreme Adventures of Canada	Yellowknife	\$10,000
173	206	40	Flunkie, Mary Adele	Whatì	\$1,198
174	207	41	Folk On The Rocks	Yellowknife	\$10,000
	208	42	Folk On The Rocks	Yellowknife	\$2,560
175	209	43	Forget, Gisele	Yellowknife	\$1,708
176	210	44	Francis, Mary Jane	Yellowknife	\$3,000
177	211	45	Fraser, Roger (o/a Stitch'in Gwich'in)	Yellowknife	\$1,144
178	212	46	Gardner, Jazmine M. (o/a Soaring Tortoise)	Yellowknife	\$3,014
179	213	47	Geraghty, Ashley (o/a Rare Earth Productions)	Yellowknife	\$5,000
180	214	48	Gon, Robert Bobby	Yellowknife	\$6,000
181	215	49	Great Slave Fish Products Limited	Yellowknife	\$6,950
	216	50	Great Slave Fish Products Limited	Yellowknife	\$3,300
182	217	51	Greau, Pascaline	Yellowknife	\$1,573
183	218	52	Hearne Lake Operations Ltd.	Yellowknife	\$10,000
184	219	53	Jeremick'ca, Charlie	Whatì	\$5,000
185	220	54	Jones, Dylan	Yellowknife	\$2,584
186	221	55	Kane, Patrick (o/a Pat Kane Photography)	Yellowknife	\$652
187	222	56	Kellett Communications Inc.	Yellowknife	\$2,614
188	223	57	Kelly, Mary E. (o/a Music Interchange)	Yellowknife	\$4,000
189	224	58	Kodzin, Noella	Wekweètì	\$3,592
190	225	59	Lampi-Legaree, Shawna	Yellowknife	\$2,000
191	226	60	Lang, Becky (o/a NWT's Finest)	Yellowknife	\$5,207
	227	61	Lang, Becky (o/a NWT's Finest)	Yellowknife	\$3,000
192	228	62	Larsson, Tania Rose	Yellowknife	\$2,824
	229	63	Larsson, Tania Rose	Yellowknife	\$4,204
193	230	64	Lockhart, Joseph	Łutselk'e	\$10,000
194	231	65	Loubert, Nicole	Yellowknife	\$2,000
195	232	66	Lutsel K'e Dene First Nation	Łutselk'e	\$25,000
	233	67	Lutsel K'e Dene First Nation	Łutselk'e	\$2,000
196	234	68	MacDonald, Jeremy Lee	Yellowknife	\$10,000
197	235		Mandeville, Victor R.	Behchokò	\$5,000
198	236	70	Mantla, Cody S.	Behchokò	\$4,230
199	237	71	Mantla, Mason J.	Behchokò	\$5,000
	238	72	Mantla, Mason J.	Behchokò	\$1,928
200	239	73	Mantla, Patricia A.	Behchokò	\$4,434
201	240	74	Mantla, William M.	Behchokò	\$1,620

Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Plans and Planning	Professional, Scientific and Technical Services
Entrepreneur Support	Marketing and Product Development	Construction
Entrepreneur Support	Operational Support	Construction
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Entrepreneur Support	Marketing and Product Development	Retail Trade
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Entertainment and Recreation
Business Intelligence and Networking	Business Intelligence and Networking	Entertainment and Recreation
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Other Services
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Entrepreneur Support	Film Development and Production	Film
Entrepreneur Support	Start-Up Funding	Transportation and Warehousing
Entrepreneur Support	Marketing and Product Development	Fisheries
Entrepreneur Support	Marketing and Product Development	Fisheries
Business Intelligence and Networking	Business Intelligence and Networking	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Entrepreneur Support	Operational Support	Accommodation and Food Services
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Business Services
Business Intelligence and Networking	Business Intelligence and Networking	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Fisheries
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Accommodation and Food Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Access to Business Information	Business Services
Community Economic Development	Community Events	Public Administration
Entrepreneur Support	Operational Support	Film
Micro-Business	Tools, Equipment and Raw Materials	Construction
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Film
Entrepreneur Support	Marketing and Product Development	Film
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts

202	241	75	Martel, Rose Mary	Yellowknife	\$3,000
203	242	76	McDonald, Mandee Rae	Yellowknife	\$2,500
204	243	77	Mckiel, Courtney Patricia	Yellowknife	\$2,316
205	244	78	Moosenose, Lena	Whatì	\$2,930
206	245	79	Moosenose, Marie Rose	Whatì	\$2,500
207	246	80	Nasogaluak, Eli	Yellowknife	\$3,000
208	247	81	Nitsiza, Charlie	Whatì	\$13,600
209	248	82	North Slave Metis Alliance	Yellowknife	\$10,000
210	249	83	North Star Adventures	Yellowknife	\$8,007
211	250	84	Northern Arts & Cultural Centre	Yellowknife	\$8,000
212	251	85	NWT Arctic Anglers	Yellowknife	\$9,555
213	252	86	NWT Riders Association	Yellowknife	\$1,500
214	253	87	Old Town Community Association	Yellowknife	\$10,000
	254	88	Old Town Community Association	Yellowknife	\$2,547
215	255	89	O'Neill, Trevor	Yellowknife	\$825
216	256	90	Purple Foot Productions Inc.	Yellowknife	\$10,000
	257	91	Purple Foot Productions Inc.	Yellowknife	\$5,000
217	258	92	Quantum Tangle Inc.	Yellowknife	\$5,000
218	259	93	RCO Tourism Marketing Services	Yellowknife	\$3,000
219	260	94	Reid, Jesse Ann	Yellowknife	\$10,000
220	261	95	Roberts, Harrison	Yellowknife	\$6,000
221	262	96	Robertson, Keith	Yellowknife	\$2,520
	263	97	Robertson, Keith	Yellowknife	\$581
	264	98	Robertson, Keith	Yellowknife	\$1,000
222	265	99	Romie, Donovan	Whatì	\$4,706
223	266	100	Roy, Crystal	Yellowknife	\$3,000
224	267	101	Ruben, Nancy Bertha	Yellowknife	\$3,000
225	268	102	Sabourin, John	Yellowknife	\$2,000
226	269	103	Sangris, Ernie	Yellowknife	\$3,000
227	270	104	Shannon Ward Consulting	Yellowknife	\$2,640
228	271	105	Siemens, Peter	Behchokò	\$9,200
229	272	106	Simpson, Mary Rose	Behchokò	\$3,000
230	273	107	Skelton, Jennifer (o/a Repose)	Yellowknife	\$6,000
231	274	108	Snowking Winter Festival	Yellowknife	\$15,000
232	275	109	Sterenberg, Velma Z.	Yellowknife	\$2,500
233	276	110	Stevenson, Jamie	Behchokò	\$5,000
234	277	111	Taiga Sports Fishing Ltd. (o/a Blachford Lake Lodge)	Yellowknife	\$10,000
235	278	112	Taylor, Derrald	Yellowknife	\$2,000
236	279	113	Tetlow, Carole	Yellowknife	\$2,116
237	280	114	Tetreault, Madeleine	Yellowknife	\$3,305
238	281	115	The J Group Ltd.	Yellowknife	\$10,000
239	282	116	Trennert, Brendalynn	Yellowknife	\$2,926
240	283	117	Vaillancourt, Stephanie (o/a Fish on the Bay)	Yellowknife	\$5,795

Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Professional, Scientific and Technical Services
Entrepreneur Support	Marketing and Product Development	Film
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Business Services
Community Economic Development	Community Events	Public Administration
Entrepreneur Support	Start-Up Funding	Travel and Tourism
Community Economic Development	Access to Business Information	Arts and Crafts
Community Economic Development	Community Events	Fisheries
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Marketing and Product Development	Film
Entrepreneur Support	Film Sponsorship	Film
Micro-Business	Film Equipment/Production Assistance	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Entrepreneur Support	Film Sponsorship	Film
Entrepreneur Support	Film Development and Production	Film
Entrepreneur Support	Marketing and Product Development	Film
Micro-Business	Tools, Equipment and Raw Materials	Forestry and Logging
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Business Services
Entrepreneur Support	Asset Acquisition	Forestry and Logging
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Health Care and Social Assistance
Community Economic Development	Community Events	Entertainment and Recreation
Entrepreneur Support	Film Marketing and Promotion	Film
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Business Intelligence and Networking	Business Intelligence and Networking	Arts and Crafts
Micro-Business	Other Self-Employment	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Entrepreneur Support	Operational Support	Fisheries

241	284	118	Vogt, Jasmine Dale	Yellowknife	\$3,000
242	285	119	Wallis, Carla Jean	Yellowknife	\$3,350
243	286	120	Weadick, Brian	Yellowknife	\$1,297
244	287	121	Wedzin, David	Yellowknife	\$2,000
245	288	122	White Bear Geomatics Ltd.	Yellowknife	\$7,363
246	289	123	Wong, Daniel (o/a Jack Pine Paddle/Consulting)	Yellowknife	\$6,170
247	290	124	Yellowknife Artist Run Community Centre	Yellowknife	\$14,300
248	291	125	Yellowknife Chamber of Commerce	Yellowknife	\$25,000
	292	126	Yellowknife Chamber of Commerce	Yellowknife	\$1,200
	293	127	Yellowknife Chamber of Commerce	Yellowknife	\$10,000
249	294	128	Yellowknife Glass Recyclers Co-op Ltd.	Yellowknife	\$10,000
250	295	129	Yellowknife Sportfishing Adventures	Yellowknife	\$4,620
251	296	130	Yellowknife Tours Ltd.	Yellowknife	\$10,000
252	297	131	Yellowknives Dene First Nation	Yellowknife	\$25,000
					<b>\$816,012</b>

NWT-wide					
Unique	Overall	Region	Business Name	Community	Total \$ Disbursed
253	298	1	Conseil de Developpement Economique TNO	Yellowknife	\$25,000
254	299	2	Dead North Film Society	Yellowknife	\$25,000
255	300	3	Delta North Alliance Inc.	Yellowknife	\$20,000
256	301	4	Denendeh Development Corporation	Yellowknife	\$15,000
	302	5	Denendeh Development Corporation	Yellowknife	\$15,000
257	303	6	Denendeh Investments Incorporated	Yellowknife	\$2,089
258	304	7	Music NWT (RAANT)	Yellowknife	\$10,000
259	305	8	Native Communications Society	Yellowknife	\$25,000
260	306	9	Northern Arts & Cultural Centre	Yellowknife	\$25,000
261	307	10	NWT & Nunavut Chamber of Mines	Yellowknife	\$23,100
262	308	11	NWT Chamber of Commerce	Yellowknife	\$22,400
	309	12	NWT Chamber of Commerce	Yellowknife	\$28,000
	310	13	NWT Chamber of Commerce	Yellowknife	\$26,400
263	311	14	NWT Community Futures Association	Yellowknife	\$3,750
264	312	15	NWT Professional Media Association	Yellowknife	\$25,000
	313	16	NWT Professional Media Association	Yellowknife	\$20,000
265	314	17	Western Arctic Moving Pictures	Yellowknife	\$25,000
	315	18	Western Arctic Moving Pictures	Yellowknife	\$25,000
266	316	19	Yellowknife Chamber of Commerce	Yellowknife	\$6,000
					<b>\$366,739</b>

Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Forestry and Logging
Entrepreneur Support	Start-Up Funding	Professional, Scientific and Technical Services
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Community Economic Development	Develop Infrastructure	Arts and Crafts
Community Economic Development	Community Events	Business Services
Community Economic Development	Access to Business Information	Public Administration
Community Economic Development	Community Events	Business Services
Community Economic Development	Operational Support	Manufacturing
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Entrepreneur Support	Marketing and Product Development	Travel and Tourism
Community Economic Development	Develop Infrastructure	Public Administration

Program	Category	Primary Sector
Community Economic Development	Plans and Planning	Information and Cultural Industries
Community Economic Development	Community Events	Film
Sector Support	Sector Research Support	Professional, Scientific and Technical Services
Community Economic Development	Plans and Planning	Business Services
Community Economic Development	Plans and Planning	Business Services
Business Intelligence and Networking	Business Intelligence and Networking	Business Services
Community Economic Development	Access to Business Information	Entertainment and Recreation
Community Economic Development	Develop Infrastructure	Information and Cultural Industries
Community Economic Development	Community Events	Entertainment and Recreation
Community Economic Development	Access to Business Information	Mining & Mineral Exploration
Community Economic Development	Develop Infrastructure	Business Services
Community Economic Development	Access to Business Information	Business Services
Community Economic Development	Plans and Planning	Business Services
Community Economic Development	Access to Business Information	Business Services
Community Economic Development	Community Events	Film
Community Economic Development	Access to Business Information	Film
Community Economic Development	Community Events	Film
Community Economic Development	Develop Infrastructure	Film
Community Economic Development	Access to Business Information	Business Services

Sahtu					
Unique*	Overall	Region	Business Name	Community	Total \$ Disbursed
267	317	1	Alberta, Dorothy Diana	Norman Wells	\$5,000
268	318	2	Andre, Leroy JR	Déłıne	\$5,000
269	319	3	Arctic Circle Enterprises Ltd.	Fort Good Hope	\$11,969
270	320	4	Aurora College - Norman Wells Campus	Norman Wells	\$7,398
	321	5	Aurora College - Norman Wells Campus	Norman Wells	\$15,000
271	322	6	Behdzi Ahda First Nation Economic Dev. Trust	Colville Lake	\$8,230
	323	7	Behdzi Ahda First Nation Economic Dev. Trust	Colville Lake	\$5,000
272	324	8	Berah Gutone Tue Enterprises Ltd.	Norman Wells	\$75,000
273	325	9	Bernarde, Joseph	Fort Good Hope	\$3,882
274	326	10	Beyonnie, Harry	Déłıne	\$5,000
275	327	11	BJ Services Limited	Tulita	\$15,750
276	328	12	Canol Outfitters Limited Partnership	Norman Wells	\$25,000
277	329	13	Charney, Henry	Norman Wells	\$4,962
278	330	14	Doi T'oh Territorial Park Corporation	Norman Wells	\$20,000
279	331	15	Grey Goose Lodge Ltd.	Déłıne	\$10,000
280	332	16	J & D Ditchers	Norman Wells	\$13,078
281	333	17	Jackson, Wilfred Richard J.	Norman Wells	\$4,811
	334	18	Jackson, Wilfred (o/a Jackson's Bed & Breakfast)	Fort Good Hope	\$3,000
282	335	19	Kakfwi, Roderick B.	Norman Wells	\$4,985
283	336	20	K'asho Got'ine Development Corporation	Fort Good Hope	\$25,000
	337	21	K'asho Got'ine Development Corporation	Fort Good Hope	\$5,000
284	338	22	Kenny, Bruce	Déłıne	\$5,000
285	339	23	Kenny, Elizabeth	Déłıne	\$1,461
286	340	24	Kenny, Jackeline	Norman Wells	\$1,257
287	341	25	Kochon, Corey	Colville Lake	\$2,000
288	342	26	Kochon, Joseph	Norman Wells	\$3,816
289	343	27	Kochon, Wilbert	Colville Lake	\$1,033
290	344	28	Kochon-Orlias, Ann	Colville Lake	\$1,885
291	345	29	Alberta, Dorothy (o/a Little Duckling's DayHome)	Norman Wells	\$12,096
292	346	30	MacKay Range Development Corporation	Tulita	\$20,000
293	347	31	Manuel, Gloria	Norman Wells	\$880
294	348	32	Manuel, Lawrence	Fort Good Hope	\$5,000
295	349	33	McCoy Enterprises Ltd.	Norman Wells	\$10,000
296	350	34	McNeely Gardens	Fort Good Hope	\$10,679
297	351	35	MeckCon Services Ltd.	Déłıne	\$25,000
298	352	36	Ne'Rahten Development Ltd.	Fort Good Hope	\$20,000
299	353	37	Newhook, Kyle	Norman Wells	\$2,106
300	354	38	Norman Wells & District Chamber of Commerce	Norman Wells	\$13,166
301	355	39	Norman Wells Historical Society	Norman Wells	\$3,815
302	356	40	Norman Wells Land Corporation	Norman Wells	\$25,000



Program	Category	Primary Sector
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Operational Support	Professional, Scientific and Technical Services
Community Economic Development	Access to Business Information	Other Services
Community Economic Development	Access to Business Information	Educational Services
Entrepreneur Support	Asset Acquisition	Travel and Tourism
Entrepreneur Support	Operational Support	Accommodation and Food Services
Strategic Investment	Strategic Investment	Construction
Micro-Business	Other Self-Employment	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Operational Support	Accommodation and Food Services
Entrepreneur Support	Asset Acquisition	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Community Economic Development	Develop Infrastructure	Travel and Tourism
Entrepreneur Support	Operational Support	Travel and Tourism
Entrepreneur Support	Operational Support	Other Services
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Operational Support	Accommodation and Food Services
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Community Economic Development	Develop Infrastructure	Construction
Sector Support	Sector Research Support	Agriculture
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Other Services
Community Economic Development	Plans and Planning	Management of Companies and Enterprises
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Operational Support	Other Services
Entrepreneur Support	Asset Acquisition	Agriculture
Entrepreneur Support	Asset Acquisition	Construction
Sector Support	Sector Research Support	Travel and Tourism
Business Intelligence and Networking	Business Intelligence and Networking	Film
Community Economic Development	Community Events	Business Services
Entrepreneur Support	Operational Support	Travel and Tourism
Community Economic Development	Community Events	Management of Companies and Enterprises

303	357	41	Northridge Contracting Ltd.	Norman Wells	\$15,000
304	358	42	Rampart Rentals Ltd.	Norman Wells	\$25,000
	359	43	Rampart Rentals Ltd.	Norman Wells	\$2,560
305	360	44	Sahde Travel Ltd.	Tulita	\$14,583
306	361	45	Sahtu Renewable Resources Board	Norman Wells	\$11,500
307	362	46	Snow, Sheldon	Colville Lake	\$5,000
308	363	47	Taneton, Miles	Déjñę	\$5,000
309	364	48	Taylor, Cathy	Déjñę	\$2,820
310	365	49	Tobac, Melina	Fort Good Hope	\$1,788
311	366	50	Tourism Tulita Incorporated	Tulita	\$9,660
	367	51	Tourism Tulita Incorporated	Tulita	\$2,868
	368	52	Town of Norman Wells	Norman Wells	\$11,700
312	369	53	Tsa Tse Biosphere Reserve Stewardship Council	Déjñę	\$13,200
313	370	54	Tulita Development Ltd.	Tulita	\$7,175
314	371	55	Tulita District Land Corporation	Tulita	\$25,000
	372	56	Tulita District Land Corporation	Tulita	\$75,000
315	373	57	Tulita Forest Products Ltd.	Tulita	\$8,000
316	374	58	Turo, Joseph D.	Fort Good Hope	\$4,534
317	375	59	Wong, Daniel (o/a Jack Pine Paddle/Consulting)	Norman Wells	\$23,828
318	376	60	Ratelle, Francis (o/a Wood Pro)	Norman Wells	\$1,494
319	377	61	Yamouri Inn Ltd.	Norman Wells	\$25,000
320	378	62	Yukon, Christopher	Déjñę	\$5,000
					<b>\$732,969</b>

### South Slave

Unique	Overall	Region	Business Name	Community	Total \$ Disbursed
321	379	1	506771 N.T. Ltd (o/a District 14)	Fort Smith	\$3,750
322	380	2	Antoine, Sally	Hay River	\$1,430
323	381	3	Arctic Pure Natural Spring Water	Fort Smith	\$14,015
324	382	4	Aurora Heat Inc.	Fort Smith	\$25,000
325	383	5	Baton, Erma R.	Fort Smith	\$2,270
326	384	6	Beaulieu, Gerald M.	Fort Resolution	\$5,000
327	385	7	Big River Service Centre LLP	Fort Providence	\$21,040
328	386	8	Bonnetrouge, Rose	Fort Providence	\$1,600
329	387	9	Boucher, Sheldon	Fort Resolution	\$5,000
330	388	10	Bourke, Curtis	Fort Smith	\$2,500
331	389	11	Bourke, Maxine Ann	Hay River	\$1,400
332	390	12	Bourke, Rosalie	Fort Smith	\$2,058
333	391	13	Bourke, Wesley Grant	Fort Smith	\$1,777
334	392	14	Buhler, Dwayne Jay	Hay River	\$4,807
335	393	15	Cannon, Allison	Hay River	\$4,209
336	394	16	Chaillon, Pierre-Emmanuel	Fort Smith	\$3,450
337	395	17	Deninu Ku'e Development Corporation Ltd.	Fort Resolution	\$9,600
338	396	18	Deninu Ku'e First Nations	Fort Resolution	\$10,000

Sector Support	Capital Expansion Incentive	Construction
Entrepreneur Support	Asset Acquisition	Retail trade
Business Intelligence and Networking	Business Intelligence and Networking	Retail trade
Sector Support	Sector Research Support	Travel and Tourism
Community Economic Development	Community Events	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Access to Business Information	Travel and Tourism
Business Intelligence and Networking	Business Intelligence and Networking	Travel and Tourism
Community Economic Development	Plans and Planning	Travel and Tourism
Community Economic Development	Develop Infrastructure	Travel and Tourism
Entrepreneur Support	Operational Support	Business Services
Sector Support	Sector Research Support	Oil and Gas
Strategic Investment	Strategic Investment	Oil and Gas
Community Economic Development	Plans and Planning	Utilities
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Asset Acquisition	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Construction
Entrepreneur Support	Asset Acquisition	Other Services
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting

Program	Category	Primary Sector
Entrepreneur Support	Operational Support	Real Estate, Rental and Leasing
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Manufacturing
Entrepreneur Support	Marketing and Product Development	Manufacturing
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Start-Up Funding	Retail trade
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Accommodation and Food Services
Entrepreneur Support	Start-Up Funding	Health Care and Social Assistance
Micro-Business	Other Self-Employment	Arts and Crafts
Entrepreneur Support	Asset Acquisition	Forestry and Logging
Community Economic Development	Plans and Planning	Forestry and Logging

339	397	19	DeWolf, Christine M. (o/a DeWolf Artworks)	Fort Smith	\$2,240
	398	20	DeWolf, Christine M. (o/a DeWolf Artworks)	Fort Smith	\$1,413
340	399	21	Digaa Enterprises Ltd.	Fort Providence	\$4,448
	400	22	Digaa Enterprises Ltd.	Fort Providence	\$10,000
341	401	23	Fabian, Georgina	Hay River Reserve	\$2,000
342	402	24	Firth-Jones, Ann Rose	Hay River	\$2,660
343	403	25	Fort Providence Snowmobile Club	Fort Providence	\$5,000
344	404	26	Fort Resolution Dog Musher's Association	Fort Resolution	\$5,920
345	405	27	Fort Smith Ice & Snow	Fort Smith	\$9,935
346	406	28	Fort Smith Metis Council	Fort Smith	\$10,000
347	407	29	Fort Smith Ski Club	Fort Smith	\$2,605
348	408	30	Fraser, Lisa Michelle	Fort Smith	\$2,538
349	409	31	Freund, Brandon (o/a Hayze Electric)	Fort Smith	\$2,100
350	410	32	Gargan, Mary Ann	Fort Providence	\$1,600
351	411	33	GFB Ventures Ltd.	Hay River	\$14,243
352	412	34	Gordon, Annie Pauline	Fort Smith	\$3,209
	413	35	Gordon, Annie Pauline	Fort Smith	\$1,791
353	414	36	Hamlet of Enterprise	Enterprise	\$11,400
354	415	37	Hay River Chamber of Commerce	Hay River	\$10,292
	416	38	Hay River Chamber of Commerce	Hay River	\$4,725
	417	39	Hay River Chamber of Commerce	Hay River	\$1,788
	418	40	Hay River Chamber of Commerce	Hay River	\$4,000
355	419	41	Hay River Dog Mushing Club	Hay River	\$5,000
356	420	42	Hay River Metis Government Council	Hay River	\$19,250
	421	43	Hay River Metis Government Council	Hay River	\$3,150
357	422	44	Katlodeeche First Nation	Hay River Reserve	\$9,000
	423	45	Katlodeeche First Nation	Hay River Reserve	\$25,000
	424	46	Katlodeeche First Nation	Hay River Reserve	\$8,600
358	425	47	Klengenberg, Ruthanne T.	Fort Smith	\$525
	426	48	Klengenberg, Ruthanne T.	Fort Smith	\$3,340
359	427	49	L & A Aviation Ltd. (o/a Landa Aviation)	Hay River	\$2,100
360	428	50	Labine, Michel	Fort Smith	\$4,325
361	429	51	Lafferty, Eddie Jr.	Fort Resolution	\$5,000
362	430	52	Landry, Loretta (o/a Nina & Associates)	Fort Providence	\$3,617
	431	53	Landry, Loretta (o/a Nina & Associates)	Fort Providence	\$3,782
363	432	54	Larocque, Verda	Fort Resolution	\$4,963
364	433	55	MacKay, Hazel	Hay River Reserve	\$2,000
365	434	56	Mackenzie Days Society	Fort Providence	\$9,000
	435	57	Mackenzie Days Society	Fort Providence	\$5,000
366	436	58	McKay, Lester	Fort Resolution	\$4,926
367	437	59	McKenzie, Louie Jr.	Fort Providence	\$4,000
	438	60	McKenzie, Louie Jr. (o/a Northern Medical Travel)	Fort Providence	\$3,585
368	439	61	McMeekin, Alex (o/a Riverside Growers)	Hay River	\$4,410
369	440	62	Naegha Zhia Inc.	Hay River Reserve	\$25,000

Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Business Services
Entrepreneur Support	Operational Support	Real Estate, Rental and Leasing
Entrepreneur Support	Start-Up Funding	Forestry and Logging
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Other Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Marketing and Product Development	Accommodation and Food Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Business Services
Community Economic Development	Plans and Planning	Business Services
Community Economic Development	Develop Infrastructure	Business Services
Community Economic Development	Develop Infrastructure	Business Services
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Plans and Planning	Business Services
Community Economic Development	Access to Business Information	Business Services
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Mining & Mineral Exploration
Community Economic Development	Community Events	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Entrepreneur Support	Start-Up Funding	Transportation and Warehousing
Entrepreneur Support	Marketing and Product Development	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Operational Support	Business Services
Entrepreneur Support	Marketing and Product Development	Business Services
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
Community Economic Development	Community Events	Travel and Tourism
Community Economic Development	Community Events	Travel and Tourism
Micro-Business	Tools, Equipment and Raw Materials	Traditional Harvesting
Entrepreneur Support	Operational Support	Transportation and Warehousing
Micro-Business	Tools, Equipment and Raw Materials	Transportation and Warehousing
Entrepreneur Support	Start-Up Funding	Agriculture
Entrepreneur Support	Operational Support	Construction

	441	63	Naegha Zhia Inc.	Hay River Reserve	\$2,120
370	442	64	Northern Life Museum	Fort Smith	\$25,000
371	443	65	NWT Kayak Association	Fort Smith	\$11,840
372	444	66	NWT Manufacturers Association	Hay River	\$15,000
373	445	67	Parent, Phoebe R.	Fort Providence	\$1,400
374	446	68	Pellets On Demand Ltd.	Hay River	\$13,000
	447	69	Pellets On Demand Ltd.	Hay River	\$25,000
375	448	70	Piche, Mary Ellen	Fort Smith	\$2,525
376	449	71	Purchase, Debbie M	Fort Smith	\$5,000
377	450	72	Rotary Club of Hay River Sunrise	Hay River	\$16,410
378	451	73	Sabourin, Angie	Hay River Reserve	\$1,161
379	452	74	Salt River First Nation #195	Fort Smith	\$12,700
380	453	75	Simba, Nora	Kakisa Lake	\$2,000
381	454	76	Sinclair, Lillian	Fort Resolution	\$5,000
382	455	77	Soaring Eagle Friendship Centre	Hay River	\$2,800
383	456	78	Squirrel, Emily	Fort Providence	\$1,600
384	457	79	Tambour, Aaron	Hay River	\$2,870
385	458	80	Thebacha & Wood Buffalo Astronomical Society	Fort Smith	\$6,825
386	459	81	Thebacha Business Development Services	Fort Smith	\$25,000
	460	82	Thebacha Business Development Services	Fort Smith	\$5,000
387	461	83	Thebacha Chamber of Commerce	Fort Smith	\$7,340
388	462	84	Timberworks Inc.	Fort Resolution	\$16,788
389	463	85	Town of Fort Smith	Fort Smith	\$3,626
	464	86	Town of Fort Smith	Fort Smith	\$2,287
390	465	87	Town of Hay River	Hay River	\$75,000
	466	88	Town of Hay River	Hay River	\$8,600
	467	89	Town of Hay River	Hay River	\$4,725
391	468	90	Trennert, Julia (o/a Pineview Gulf Services)	Hay River	\$615
392	469	91	Ts'euh Nda Development Corporation	Hay River	\$5,600
393	470	92	Undah Gogha Corporation	Fort Providence	\$19,200
394	471	93	Wilson, Kevin (o/a Wilson's Wood)	Fort Providence	\$4,416
					<b>\$718,834</b>
			YE Accounting Accruals		<b>\$(6,828)</b>
					<b>\$3,955,452</b>

\*Unique refers to the number of unique applicants. For example, there may be one unique applicant with two funded projects.

	Business Intelligence and Networking	Business Intelligence and Networking	Construction
	Community Economic Development	Community Events	Arts and Crafts
	Community Economic Development	Community Events	Travel and Tourism
	Community Economic Development	Plans and Planning	Manufacturing
	Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
	Entrepreneur Support	Start-Up Funding	Manufacturing
	Entrepreneur Support	Start-Up Funding	Manufacturing
	Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
	Micro-Business	Other Self-Employment	Retail trade
	Community Economic Development	Community Events	Arts and Crafts
	Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
	Community Economic Development	Community Events	Travel and Tourism
	Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
	Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
	Community Economic Development	Community Events	Travel and Tourism
	Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
	Micro-Business	Tools, Equipment and Raw Materials	Arts and Crafts
	Community Economic Development	Community Events	Travel and Tourism
	Community Economic Development	Community Events	Business Services
	Community Economic Development	Access to Business Information	Business Services
	Community Economic Development	Community Events	Business Services
	Entrepreneur Support	Operational Support	Forestry and Logging
	Community Economic Development	Access to Business Information	Travel and Tourism
	Community Economic Development	Access to Business Information	Business Services
	Strategic Investment	Strategic Investment	Travel and Tourism
	Community Economic Development	Develop Infrastructure	Business Services
	Community Economic Development	Develop Infrastructure	Travel and Tourism
	Micro-Business	Other Self-Employment	Arts and Crafts
	Entrepreneur Support	Operational Support	Travel and Tourism
	Entrepreneur Support	Operational Support	Travel and Tourism
	Micro-Business	Other Self-Employment	Forestry and Logging




## **APPENDIX B**

### **Contribution Payments funded through Agreements with others (funding through 3rd parties)**



**Contribution Payments funded through Agreements with others (funding through 3rd parties)**

<b>Recipient</b>	<b>Project/Purpose</b>	<b>Amount</b>
Doi T'oh Park Corporation	Canol Trail - Wire Clean up	\$26,000
Norman Wells Land Corporation	Sahtu Implementation	\$15,000
<b>Total</b>		<b>\$41,000</b>







**Notes**

Lined area for notes with horizontal ruling lines.







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