

**2011/2012**

**Grants and Contributions**

**Results Report**

**October 29, 2012**



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# Minister's Message

The Department of Industry, Tourism and Investment is dedicated to promoting business opportunities for our residents and advancing economic development in our communities.

The economic potential of the NWT is huge and opportunities exist in all communities and regions to support development, create and expand businesses, and strengthen those industries that are already well-established.



By providing financial grants and contributions across the territory, we are vigorously pursuing opportunities to help us fully realize our potential and strengthen and diversify the economy.

Last year alone, we are proud to say that over 1500 individuals, groups and businesses in the NWT benefitted from these grants and contributions. Several of our funding programs are in high demand and many are oversubscribed.

The economic climate in the NWT is continuously developing, changing and evolving and we are working steadily to keep pace with this development. Financial programs are as diverse as the sectors they are designed to assist, and are regularly modified to keep pace with development and the changing needs of clients.

We will continue to work with our community partners to keep our economy vibrant and strong by investing in our communities and providing support where it is needed most.

David Ramsay

Minister of Industry, Tourism and Investment

# INDUSTRY, TOURISM AND INVESTMENT GRANTS AND CONTRIBUTIONS PROGRAMS RESULTS REPORT 2011/12

## EXECUTIVE SUMMARY

### PREFACE

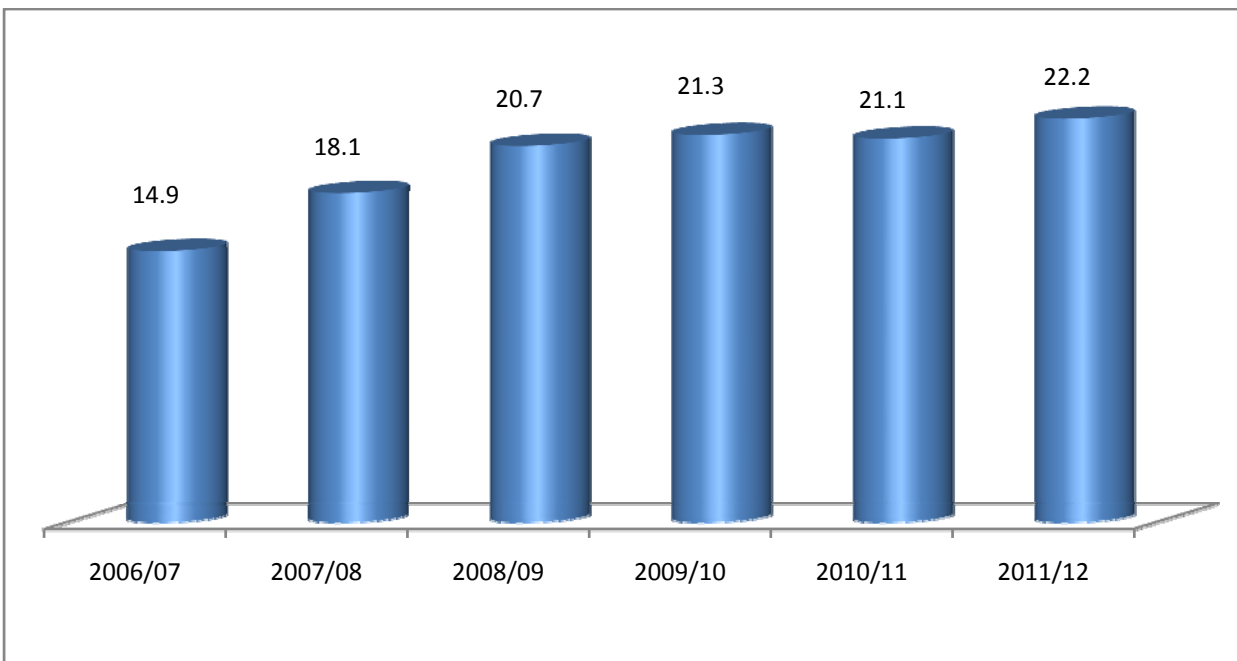
The Mission Statement of the Department of Industry, Tourism and Investment ('ITI' or 'the Department') states: "In partnership with others, ITI will provide quality programs and services to promote and support Northwest Territories (NWT) economic prosperity and community self-reliance."

To this end, the Department offers financial grants and contributions to a wide range of clients and agencies in a variety of sectors. This Report provides a summary of grants and contributions provided during the 2011/12 fiscal year.

### SUMMARY OF RESULTS

Over the 2011/12 fiscal year, ITI provided approximately \$22.2 million in grants and contributions to 1,512 individuals, groups and businesses in the NWT. Contribution assistance over the 2011/12 period was up by approximately \$1.1 million over the assistance provided in the previous 2010/11 fiscal year.

**Chart 1: Grants and Contributions Over Six Years (\$ millions)**



## MAJOR GRANTS AND CONTRIBUTIONS

Over 2011/12, major NWT-wide contributions were awarded to organizations such as the NWT Power Corporation (NTPC), NT Hydro Corporation, NWT Business Development and Investment Corporation (BDIC), and NWT Tourism (NWTT), accounting for \$9.822 million; see Table 1 below.

**Table 1: Grants and Contributions by Client Exceeding \$1,000,000.**

	Client	Total Contributions
1	BDIC	\$3,704,000
2	NWTT	\$2,628,000
3	NTPC	\$1,745,000
4	NT Hydro Corporation	\$1,745,000

Other major contributions were made in support of Community Futures Development Corporations, investments, funding for community economic events, and regional economic development. Contributions over \$100,000 are listed in Table 2 below; together the provided assistance accounted for almost \$4.7 million in grants and contribution funding.

**Table 2: Grants and Contributions by Client Exceeding \$100,000.**

	Client	Total Contributions
1	Tlicho Government	\$417,390.37
2	Sahtu Business Development Centre	\$332,000.00
3	Deh Cho Business Development Centre	\$326,332.00
4	Akaiitcho Business Development	\$263,920.00
5	Western Arctic Business	\$253,948.30
6	Mackenzie Valley Aboriginal	\$250,000.00
7	NWT Energy Corporation (03) Ltd.	\$250,000.00
8	Rat River Development Corporation	\$246,000.00
9	Nahanni Mountain Lodge Ltd.	\$213,200.00
10	Thebacha Business Development	\$200,660.00
11	Tulita Yamoria Community Secretariat	\$175,314.01
12	Deline First Nation	\$170,540.00
13	Deline Land Corporation	\$167,641.60
14	Inuvialuit Game Council	\$165,644.00
15	K'asho Got'ine Charter Community	\$159,992.80
16	Hamlet of Tuktoyaktuk	\$153,882.00
17	Dogrib Area Community Futures	\$151,370.00
18	Deninu K'ue First Nations	\$148,715.00
19	Your Planner	\$143,752.00

20	NWT Fishermen's Federation	\$135,914.00
21	B Dene Adventures	\$134,640.00
22	Northern Frontier Visitors Assoc.	\$123,564.00
23	Smart Communities Society	\$111,000.00

## NEW ECONOMIC ENVIRONMENT

The NWT economy is dominated by trade, particularly diamond, oil and gas exports, mineral exploration and development, and tourism. Our rich resource base provides us with the economic base needed for growth, and much of the value from resource development originates with trade, construction and service businesses. These businesses benefit from mineral development and also provide communities with needed goods and services.

That said, the NWT economy is affected by many factors from community issues to global calamities. Nothing stays the same from year to year and the grants and contributions programs provided by ITI are also required to keep pace with the constantly changing economic times and the changing demands that result.

One such change made by ITI in the 2011/12 fiscal year, was the addition of the *Community Tourism Infrastructure Contribution Program*, a program designed to fund community governments and non-government organizations for new and innovative infrastructure projects. Those projects must support tourism in communities and should also promote nearby parks and natural attractions. The program was oversubscribed in its very first year, resulting in a total distribution of \$108,250.

Another addition to the 2011/12 fiscal year (also for the tourism industry), was the addition of the *Tourism Training Fund Program*. The purpose of this Program is to fund short-term training that will advance the NWT tourism industry workers, groups, and collectives of workers' capacity to obtain or create employment; and provide prospective employers in the NWT with a better trained tourism labour force. This new Program was initiated relatively late in the fiscal year. It is expected that as the Program is promoted across the NWT, this Program too will be fully subscribed.

In preparation for future grants and contributions programs, ITI is looking at a number of issues facing the Department and its mandate, such as:

- ***Limited mine life and the potential for new mineral and oil and gas development;***
- ***Difficulties attracting investment into the NWT;***
- ***High cost of living, high cost of doing business in the NWT, and the regional disparities associated;***
- ***Need for economic diversification of the NWT economy;***
- ***Potential for tourism growth across the NWT;***
- ***Challenges and opportunities in retail, trade, manufacturing and accommodation services; and***
- ***The promotion of sustainable development.***

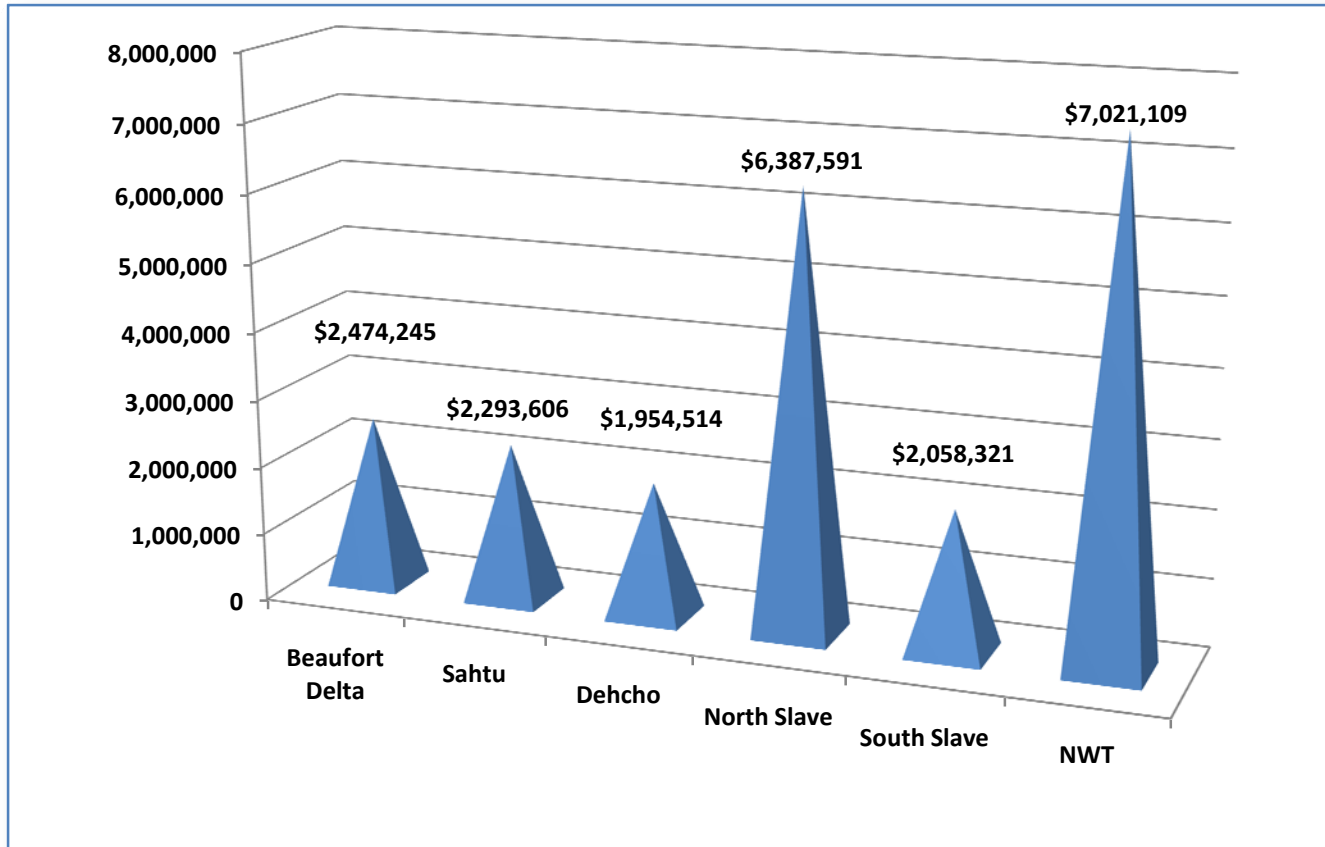
Grants and contributions programs provided by ITI will continue to adapt and evolve as the ever-changing times we live in demands it.



## REGIONAL RESULTS

Chart 4 (shown on page 5) shows the distribution of funding by Region. 33 percent of the grants and contribution funds were made to agencies operating throughout the NWT. This would include contributions made to NWT Tourism, BDIC and various energy agencies. Otherwise, regional funding was fairly evenly distributed, with the most populous region producing more applications.

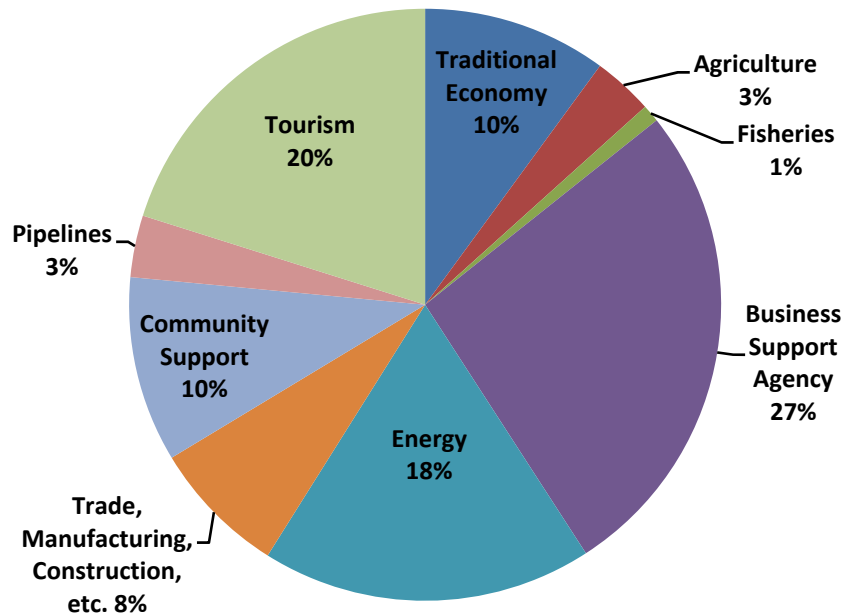
**Chart 4: Grants and Contributions by Region 2011/12**



## SECTOR DISTRIBUTION

Much of the contribution funding is allocated to public agencies, which support business in the NWT; this includes agencies such as: Community Futures Development Corporations, BDIC and funding for Community Economic Development Officers. These public agencies account for 27 percent of all contributions. Other priority sectors include tourism at 20 percent and energy at 18 percent.

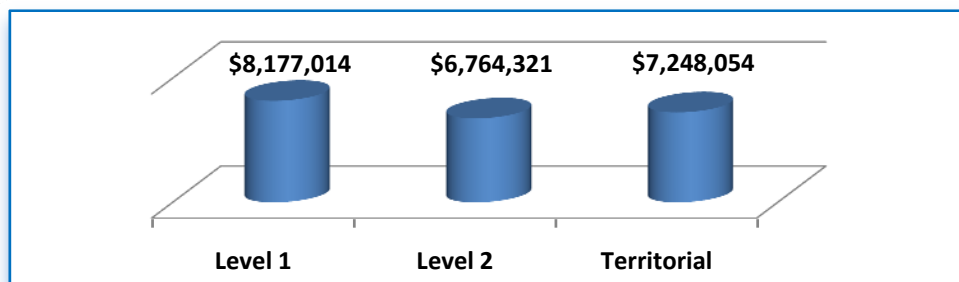
**Chart 5:  
Grants and Contributions  
by Sector 2011/12**



## GRANTS AND CONTRIBUTIONS BY COMMUNITY LEVEL

Grants and contributions in this Report are considered in two categories: those made to organizations that serve the entire NWT, and those made for community specific projects or programs.

**Chart 3: Grants and Contributions by Community Level**



ITI defines a Level 1 community as one of either: Hay River, Inuvik, Fort Smith or Yellowknife. All other communities are categorized as Level 2 communities. ITI also provides assistance that is territorial in nature. As shown in Chart 3 above, the total grants and contributions provided in the 2011/12 fiscal year was similar between all three groups.

## COMMUNITY DETAIL

All communities across the NWT are actively involved in ITI's grants and contributions programs. Contributions are allocated to communities, regions or territorially. Typically, the more populous the community, the more applications for funding that will be received. Negative values represent recoveries.

**Table 4: Community Listing of Grants and Contributions for 2011/12**

Community	Total Contributions
Aklavik	\$181,485.36
Behchoko	\$244,494.25
Colville Lake	\$157,201.35
Corporate Services	\$7,248,054.25
Deline	\$572,465.65
Enterprise	\$20,039.00
Fort Good Hope	\$305,807.49
Fort Liard	\$161,527.91
Fort McPherson	\$355,425.50
Fort Providence	\$162,208.75
Fort Resolution	\$337,451.50
Fort Simpson	\$1,353,119.42
Fort Smith	\$303,139.72
Gameti	\$5,730.00
Hay River	\$666,777.81
Hay River Reserve	\$155,944.52
Inuvik	\$1,075,758.92
Jean Marie River	\$106,240.00
Kakisa	\$89,326.00
Lutsel K'e	\$531.39
Nahanni Butte	\$122,349.09
Norman Wells	\$750,328.51
Paulatuk	\$119,288.75
Sachs Harbour	\$135,450.71
Trout Lake	\$138,352.00
Tsiigehtchic	\$135,590.50
Tuktoyaktuk	\$347,972.70
Tulita	\$445,361.47
Ulukhaktok	\$206,674.66
Wekweti	\$641.00
Whati	\$2,040.50
Wrigley	\$151,273.46
Yellowknife	\$6,131,337.30

## PROGRAM DETAIL

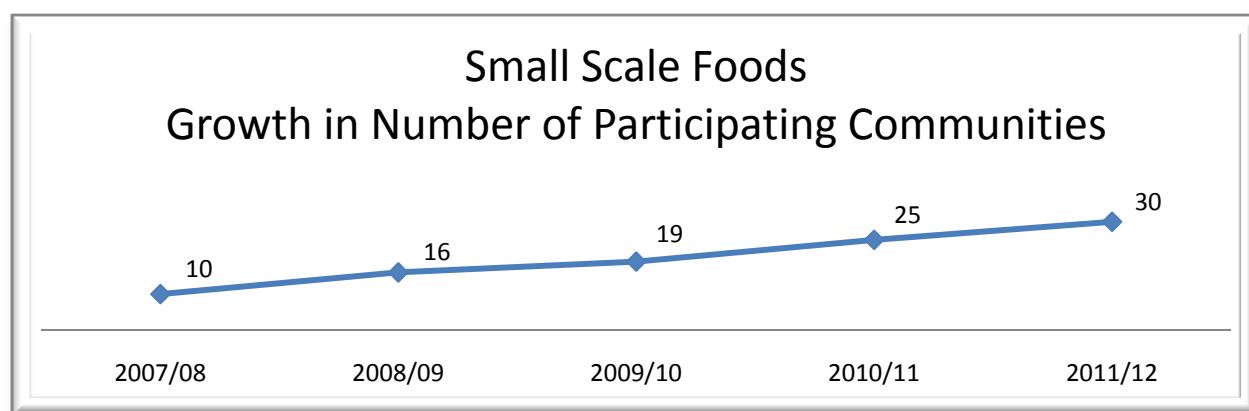
Funding by major ITI activity and program for 2011/12 is listed below:

<b>INVESTMENT AND ECONOMIC ANALYSIS</b>		
	Community Transfer Initiatives	1,446,410
	Community Futures	1,137,350
	Support for Entrepreneurs and Economic Development (SEED)	4,019,760
	SEED Accounting Adjustments	-842
<b>TRADITIONAL ECONOMY</b>		
	Agriculture Development Infrastructure	263,187
	Commercial Fishery Assistance Industry Support Program	225,000
	Commercial Harvesting, Processing and Marketing of Fish and Meat in the NWT	597,526
	Community Harvesters Assistance Program	1,027,187
	Genuine Mackenzie Valley Fur Price Program	530,781
	Hunters and Trappers' Disaster Compensation - Grants	79,833
	Local Wildlife Committees	228,700
	Take a Kid Trapping Program	449,930
	Western Harvesters Assistance Program	62,800
	Growing Forward Recoveries from Federal Government	-148,821
<b>ENERGY</b>		
	Energy Priorities Framework	3,611,374
<b>TOURISM AND PARKS</b>		
	Community Tourism Infrastructure Contribution Program	108,250
	Sport Hunt Outfitter Marketing Support	405,809
	Tourism Industry Destination Marketing Organization Contribution	2,628,000
	Tourism Product Diversification and Marketing Program	900,000
	Tourism Training Fund Program	2,521
	Tourism Accounting Adjustments	-41
<b>MACKENZIE VALLEY PETROLEUM PLANNING OFFICE</b>		
	Aboriginal Capacity Building	360,000
	Other New Pipeline Related Initiatives	63,570
	Support to the Aboriginal Pipeline Group	300,000
<b>INDUSTRIAL INITIATIVES</b>		
	Diavik Community Advisory Board	0
<b>OTHER</b>		
	Business Development and Investment Corporation	3,704,000
	Falcon Broadband Infrastructure Support	100,000
	Protected Areas Strategy - Jean Marie River First Nations	30,000
	Great Northern Arts Festival Contribution	25,000
	NWT and Nunavut Chamber of Mines Operations Support Contribution	25,105
	Hamlet of Tuktoyaktuk - Arctic Offshore NEB Review	7,000
<b>TOTAL</b>		<b>\$22,189,389</b>
	<i>Total Contributions</i>	<i>\$21,578,775</i>
	<i>Total Grants</i>	<i>\$610,614</i>

## HIGHLIGHTS FOR 2011/12

Over the 2011/12 fiscal year, ITI provided approximately \$22.2 million in grants and contributions assistance to 1,512 residents, entrepreneurs, groups and businesses across the NWT. This was up seven percent over the previous fiscal year to help bolster the NWT economy as the territory, and indeed the global economy, starts to show signs of recovery.

An example of the recovery trend in the NWT, due in large measure to the Small Scale Foods Program, the agriculture sector in the NWT has seen a significant expansion. Until 2004/05, the NWT agriculture sector was concentrated in Hay River, Fort Smith and Yellowknife. Today, there is food production in 30 communities in the NWT. Production ranges from small community run gardens facilitated through the Small Scale Foods Program to garden co-operatives, and personal and commercial greenhouses. The following chart represents the increasing number of community gardens established in the NWT over the past four years.



Some other highlights of ITI grants and contributions funding support include:

- In the 2011/12 fiscal year, the Support for Entrepreneurs and Economic Development (SEED) Policy continued to be a major participatory program for funding with total contributions of \$4,019,760 for the five program categories:
  - Entrepreneur Support
  - Sector Support
  - Community Economic Development
  - Micro Business
  - Business Intelligence and Networking
- Fifty-six projects were delivered across the NWT in the 2011/12 fiscal year in the Take a Kid Trapping Program, involving an estimated 2,200 students, with a total cost to the Program, including contributions and funds levered from Growing Forward, at \$449,930. This continues to be a very popular program across the NWT and supports the more traditional lifestyle and traditional economy.
- Energy continued to be a major priority, with over \$3.6 million in priority energy spending over 2011/12 on projects such as: Lutselk'e Mini-Hydro Facility; North Slave Market Assessment/Whati Hydro; Sahtu Hydro Development; Taltson Southern Grid; Hydro Strategy Development; Expansion of Residual Heat; Electricity Review; Site Specific Hydro Development; Fort Simpson Solar; and In-Stream Hydro.

# INVESTMENT AND ECONOMIC ANALYSIS

## COMMUNITY TRANSFER INITIATIVES

### ***Purpose***

Contributions provide funding for NWT communities to obtain the services of an Economic Development Officer (EDO), who is responsible to that community, through the provision of salary and operations funding to individual communities.

### ***Eligibility***

All NWT communities are eligible to request the transfer of ITI EDO positions where those positions have not already been transferred to the community or other community.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Per Applicant***

The maximum amount allocated per applicant varies by community depending on remoteness and whether the community is eligible for a half or full time position. The attached table provides a summary of transfers for the past three fiscal years.

### ***Program Budget***

\$1,519,000 for the 2011/12 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

Funding is through negotiated agreements.

### ***Results Reporting***

Results of the Community Transfer Initiative are reported through the Regional ITI offices. Reporting includes an annual operational plan, a quarterly activity report and a performance appraisal for the incumbent.

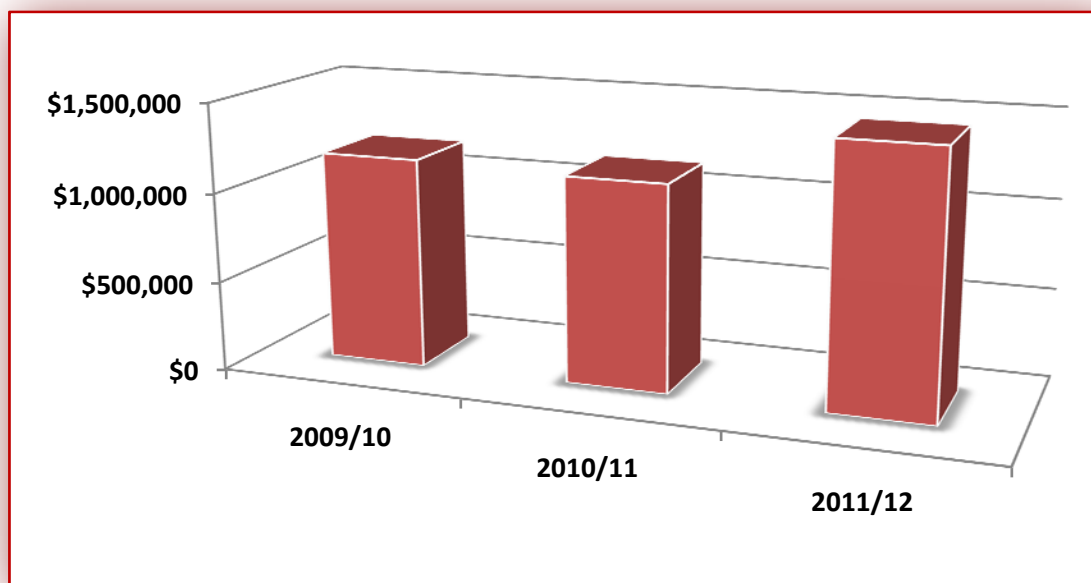
For the 2011/12 fiscal year, 13 communities in the NWT successfully participated in the Community Transfer Initiative. Total funding contributed was \$1,446,410.

Where funding is less than budget, it is due to the fact that community EDO positions are not always filled and so the funding is not always accessed.

The breakdown by Community for Community Transfer Initiatives is listed below:

Program Detail	Expenditures		
	2009/10	2010/11	2011/12
Akaiicho Business Development Corp. (a)	108,500	108,500	108,500
City of Yellowknife	50,000	50,000	50,000
Community of Fort Good Hope (K'asho Got'ine Charter Community)	119,750	119,750	119,750
Dehcho Business Development Centre (a)	108,000	108,000	108,000
Deninu K'ue First Nation (Fort Resolution)	105,400	98,167	109,700
Hamlet of Délîne	120,540	120,540	120,540
Hamlet of Fort Liard	-	106,500	48,250
Hamlet of Tuktoyaktuk	121,180	121,180	121,180
Hamlet of Tulita	60,185	120,370	120,370
Hamlet of Ulukhaktok	-	-	68,000
Tsiigehtchic Charter Community	59,500	59,500	59,500
Sahtu Business Development Corp. (a)	120,185	120,000	120,000
T'fichô Government	175,194	136,913	292,620
<b>Total</b>	<b>\$1,174,820</b>	<b>\$1,148,434</b>	<b>\$1,446,410</b>

Notes: (a) In these communities the community leadership has agreed to position the EDOs within the Community Futures operation.



# INVESTMENT AND ECONOMIC ANALYSIS

## COMMUNITY FUTURES

### ***Purpose***

ITI supports Community Futures Development Corporations (CFDCs) in the NWT through annual operational contributions delivered via the Community Futures Program (CFP).

### ***Eligibility***

All seven Community Futures organizations are eligible for funding.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

N/A

### ***Program Budget***

\$1,270,000 for the 2011/12 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under the authority of the Minister of ITI

### ***Application Process***

Operations funding, via the CFP, is based on a Contribution Agreement model.

### ***Results Reporting***

The Community Futures Program is a community-based economic development initiative delivered in each region and community by CFDCs. There are currently seven active CFDCs across the NWT. CFDCs operate independently of government as non-profit organizations. A volunteer Board of Directors oversees the Program and is representative of the regions and communities that they serve. CFDCs operate in all 33 communities in the NWT.

Six of the seven CFDCs currently have a signed Contribution Agreement in place and receive operational contributions annually. In the 2011/12 fiscal year, a total of \$1,137,350 in funding was allocated under the CFP to six of the seven CFDCs. One of the CFDCs has consistently not met the requirements of the program for the past few years; however, funding is set aside, should they wish to participate; they are however, still active in their region. While each CFDC has some flexibility to set its own priorities for economic development in its respective region, they each offer a core set of services including:

- Business loans/loan guarantees including term loans up to a maximum of \$200,000.
- Counselling and assistance for entrepreneurs beginning or expanding a business.
- Wage subsidies for those who are unemployed and want to start a new business.
- Access to Canada Business NWT internet sites and business information services.

A separate and detailed report is produced and tabled in the Legislative Assembly annually for the Community Futures Program and posted to the ITI website.



# INVESTMENT AND ECONOMIC ANALYSIS

## SUPPORT TO ENTREPRENEURS AND ECONOMIC DEVELOPMENT

### **Purpose**

The Support to Entrepreneurs and Economic Development (SEED) Policy is geared to provide basic contributions for starting out in business, improving capacity or skills, and helping small communities to expand their local economy.

### **Eligibility**

All NWT businesses, business associations, band/community councils and individuals are eligible. Specific eligibilities are provided under the individual program elements of the Policy.

### **Grant/Contribution**

Contribution

### **Maximum Amount Available Per Applicant**

Up to \$25,000 to any one client in any fiscal year, depending on program category

### **Program Budget**

\$3,991,000 for the 2011/12 fiscal year. This funding is inclusive of \$125,000 set aside directly for the funding of projects in the Arts and Crafts sector, \$100,000 set aside for funding of projects in the film sector and \$50,000 set aside for the Prospector Grubstake Program.

### **Program Manager**

Investment and Economic Analysis Division

### **Policy Authority**

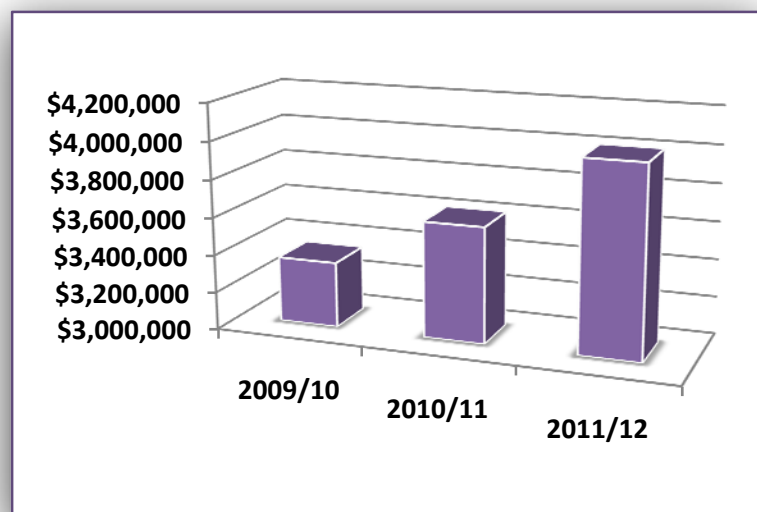
Established under the authority of the Minister of ITI

### **Application Process**

Application forms may be obtained from any local ITI office. A Contribution Agreement will be drawn up for a successful applicant. Specific terms and conditions vary according to the nature of the contribution and the project or activity being supported.

### **Results Reporting**

In the 2011/12 fiscal year, ITI provided \$4,019,760 in contributions to 447 individuals, businesses and organizations in the NWT; up from \$3,615,266 in 2010/11 and \$3,348,440 in 2009/10.



### By SEED Policy Program:

Contributions made under the SEED Policy fell under the following five program categories:

- Entrepreneur Support
- Sector Support
- Community Economic Development
- Micro Business
- Business Intelligence and Networking

**TABLE 1**

Distribution of Funding by SEED Program	Contributions (\$)	% Share
Business Intelligence and Networking	165,635	4.14%
Community Economic Development	1,805,286	44.72%
Entrepreneur Support	1,461,495	36.48%
Micro Business	366,861	9.16%
Sector Support	220,483	5.50%
<b>Totals</b>	<b>\$ 4,019,760</b>	<b>100%</b>

### By Community Level:

Under the SEED Policy, communities are defined as either Level 1 or Level 2 communities, as follows:

SEED COMMUNITY LEVELS	
LEVEL 1	Fort Smith, Hay River, Inuvik and Yellowknife
LEVEL 2	All Other Communities

- **Level 1:** The most developed communities within the NWT. These communities have well developed community business infrastructure and air/road transportation links.
- **Level 2:** Communities with less-developed business infrastructure and air/road transport links.

**TABLE 2**

Distribution of Funding by Community Level	Contributions (\$)	% Share
Level 1	1,338,315	33.41%
Level 2	2,358,603	58.53%
Regional	37,860	0.95%
Pan-Territorial	284,982	7.11%
<b>Totals</b>	<b>\$ 4,019,760</b>	<b>100%</b>

See Appendix "A" for the full SEED Policy Report by Region and Client.

## By Economic Sector:

Under the SEED Policy, contributions are categorized into different economic sectors. In 2011/12, economic sectors that received funding comprised:

2011/12 SEED Data by Economic Sector		
Activity Name	Amount	% Share
Accommodation, Food and Beverage	\$ 234,710.26	5.86%
Agriculture	\$ 45,292.00	1.13%
Arts and Crafts	\$ 450,151.55	11.24%
Business Services	\$ 420,329.67	10.49%
Conference	\$ 230,829.47	5.76%
Construction	\$ 123,629.87	3.09%
E-Commerce	\$ 15,000.00	0.37%
Education	\$ 62,280.51	1.55%
Energy	\$ 65,590.95	1.64%
Festival	\$ 221,920.93	5.54%
Film Production	\$ 118,223.49	2.95%
Finance	\$ 16,600.00	0.41%
Fine and Performing Arts	\$ 31,156.02	0.78%
Fisheries	\$ 10,880.00	0.27%
Forestry	\$ 35,667.52	0.89%
Manufacturing	\$ 153,151.83	3.82%
Mining and Mineral Exploration	\$ 57,024.52	1.42%
Oil and Gas	\$ 25,000.00	0.62%
Other Services	\$ 555,951.10	13.88%
Public Administration	\$ 135,965.29	3.39%
Retail	\$ 81,821.12	2.04%
Trade Show	\$ 47,071.25	1.18%
Traditional Harvesting	\$ 74,765.07	1.87%
Transportation	\$ 78,723.74	1.97%
Travel and Tourism	\$ 698,587.45	17.10%
Utilities	\$ 29,436.88	0.73%
<b>Totals</b>	<b>\$ 4,019,760.00</b>	<b>100%</b>

# TRADITIONAL ECONOMY

## AGRICULTURE DEVELOPMENT INFRASTRUCTURE

### ***Purpose***

The Agriculture Development Infrastructure Program aims to facilitate the development of the agriculture sector in the NWT by providing investment in support of new community-based initiatives, as well as the expansion of existing operations.

### ***Eligibility***

This Program is available to individual entrepreneurs, or businesses, co-operative associations, industry associations and not-for-profit community-based organizations. Applicants must meet applicable food safety protocols relative to food handling and processing.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

When contributions are for individual entrepreneurs or businesses, where the benefits accrue primarily to the client, the maximum contribution to one client is \$20,000. When contributions are to co-operative associations, industry associations and for profit/not-for-profit community based organizations/companies, where ownership and benefits are broad based, the maximum contribution to one client is \$50,000.

### ***Program Budget***

\$300,000 for the 2011/12 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division and Regional Superintendents

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

Application forms may be obtained from any local ITI office. A Contribution Agreement will be drawn up for a successful applicant. Specific terms and conditions vary according to the nature of the contribution and the project or activity being supported.

### ***Results Reporting***

In the 2011/12 fiscal year the Agriculture Development Infrastructure Program provided \$263,187 in assistance for activities such as:

- Pre-design/design/construction of new facilities (greenhouses, storage facilities, washing/grading and packaging facilities, and irrigation);
- Introduction of new equipment/technology aimed at increasing yields in a cost effective and energy efficient manner; and
- Land development costs including inputs such as fertilizer, seeds, and soil (land purchase is not and eligible cost).

Agriculture Development Infrastructure Program expenditure results for 2011/12 are as follows:

Region	Budget	Expenditure
Inuvik	60,000	60,000
Dehcho	60,000	60,000
South Slave	60,000	62,000
Sahtu	60,000	21,487
North Slave	60,000	59,700
<b>Total</b>	<b>\$ 300,000</b>	<b>\$263,187</b>

Projects for 2011/12 included:

Community Garden Society of Inuvik To assist with increasing the society's productive capacity	\$10,000
Community Garden Society of Inuvik To assist with building remediation -- Greenhouse (approx. 12-15,000 sq. ft.)	\$50,000
Green Enterprises Northwest Territories (Norman Wells) Market Garden Enhancements	\$6,150
Produce North Ltd. (Norman Wells) Renovations and installation of heating	\$15,337
Territorial Farmers Association (Fort Simpson) To assist with purchase of garden equipments, fertilizers and transplants at Papal Site	\$11,620
Fort Simpson Community Garden Society (Fort Simpson) To assist with purchase of greenhouse, hydroponics, tractor, garden tools and equipment	\$48,380
Arctic Morels Canada (Yellowknife) Purchase of equipment for harvesting and processing	\$18,500
Arctic Harvest (Yellowknife) Assist with equipment for harvesting and processing	\$11,200
Territorial Farmers Association (Pan Territorial) Development of a new website	\$20,000
Ecology North (North Slave Region) Develop a Community Agriculture Plan for North Slave	\$10,000
Helen Green (Hay River) Purchase facilities and expand operations	\$20,000
Jackoline Milne (Hay River) Develop land and purchase equipment	\$20,000
Gail Steed (Ft. Smith) Purchase equipment to increase yields	\$13,000
Territorial Farmers Association (Hay River) Expand Hay River Community Garden	\$9,000
<b>TOTAL EXPENDITURES</b>	<b>\$263,187</b>

# TRADITIONAL ECONOMY COMMERCIAL FISHERY ASSISTANCE INDUSTRY SUPPORT PROGRAM

## **Purpose**

The objective of this Program is to offset the high freight and production costs associated with operating commercial fisheries in the NWT.

## **Eligibility**

Eligibility is restricted to commercial fishermen, holders of commercial fishing licences, and members of the NWT Fishermen's Federation (NWTF).

## **Grant/Contribution**

Contribution

## **Maximum Amount Available Per Applicant**

Maximum amount available under this Program is:

1. Fish Harvesters Support Program - \$15,000
2. Commercial Fish Harvesters Support Program - \$15,000
3. Fish Harvesters Expansion Program - \$70,000
4. Fish Harvesters New Entrants Support Program - \$10,000
5. Core Funding - \$20,000 (Operations and Maintenance for the NWTF)

## **Program Budget**

\$225,000 for the 2011/12 fiscal year

## **Program Manager**

Investment and Economic Analysis Division and the South Slave Regional Superintendent

## **Policy Authority**

Established under authority of Minister of ITI

## **Application Process**

Program delivery is managed by the NWTF, through a Memorandum of Understanding with the Department of ITI. Commercial fishers apply to the NWTF for funds.

## **Results Reporting – 2011/12**

Total contributions of \$225,000 were provided in 2011/12 through the five Program schedules:

### **(1) Fish Harvesters Support Program**

- a) Previous year's fish production records of all fishers and a list detailing the amount each fisher will get under the Program is required.
- b) Program aimed at small producers.
- c) This Program allows NWT fishers to continue to fish and earn an income.

### **(2) Commercial Fish Harvesters Support Program**

- a) Program aimed at larger producers.
- b) Amounts are based on previous year's fish production.
- c) This Program allows NWT fishers to continue to fish and earn an income.

**(3) Fish Harvesters Expansion Program:**

Funding aimed at assisting fishers to defray a portion of costs for capital investments in their operations and new in 2010/11 to establish fish processing capabilities.

**(4) Fish Harvesters New Entrants Support Program:**

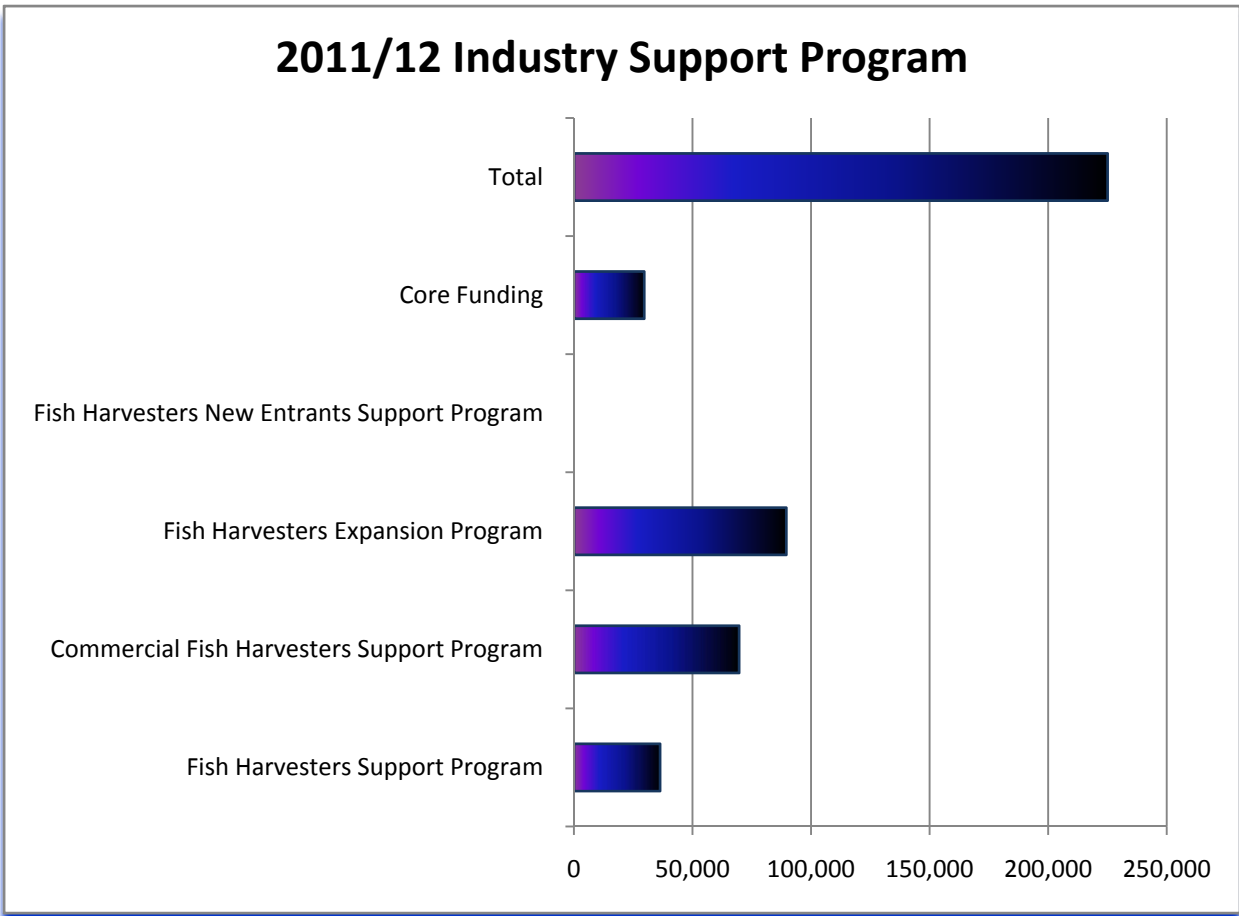
Program aims to provide support to defray a portion of the costs to enter into the fishery.

**(5) Core Funding:**

Funds assist in defraying a portion of the costs of administration for the NWTF.

Contributions under these schedules for the 2011/12 fiscal year were as follows:

	<b>Industry Support Program</b>	<b>Budget</b>	<b>2011/12</b>
<b>Schedule</b>		<b>Budget</b>	<b>Year End Date</b>
1	Fish Harvesters Support Program	50,000	36,294
2	Commercial Fish Harvesters Support Program	75,000	69,620
3	Fish Harvesters Expansion Program	70,000	89,498
4	Fish Harvesters New Entrants Support Program	10,000	0
5	Core Funding	20,000	29,588
	<b>Total</b>	<b>\$225,000</b>	<b>\$225,000</b>



# TRADITIONAL ECONOMY

## COMMERCIAL HARVESTING, PROCESSING AND MARKETING OF FISH AND MEAT IN THE NWT

### ***Purpose***

The Commercial Harvesting, Processing and Marketing of Fish and Meat in the NWT Program aims to remove barriers, create employment and facilitate the availability of northern fish and meat products to consumers in the NWT.

### ***Eligibility***

This Program is available to individual entrepreneurs or small businesses, co-operative associations, industry associations and not-for-profit community-based organizations. Applicants must meet applicable food safety protocols relative to food handling and processing.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

The maximum contribution, when contributions are aimed at individual entrepreneurs or businesses, where the benefits accrue primarily to the client, is \$50,000. When contributions are provided to co-operative associations, industry associations or profit/not-for-profit community based organizations/companies, where ownership and benefits are broad-based, the maximum contribution is \$100,000.

### ***Program Budget***

\$550,000 for the 2011/12 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division and the Regional Superintendents

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

Application forms may be obtained from any local ITI office. A Contribution Agreement will be drawn up for a successful applicant. Specific terms and conditions vary according to the nature of the contribution and the project or activity being supported.

### ***Results Reporting***

The Commercial Harvesting, Processing and Marketing of Fish and Meat in the NWT Program was first introduced in the 2010/11 fiscal year. In 2011/12, the Program provided \$597,526 in assistance for eligible activities such as:

### **Market strategies**

- Research in marketing and promotion activities;
- Advertising (print, media); and
- Design and development of packaging.



### Product development and design

- Research and product development;
- Product testing; and
- Specialized training and skill development.

### Capital Investments

- Pre-design/design/construction of new food processing facilities; and
- Reducing costs, increasing efficiencies and yield.

### Food Transportation Costs

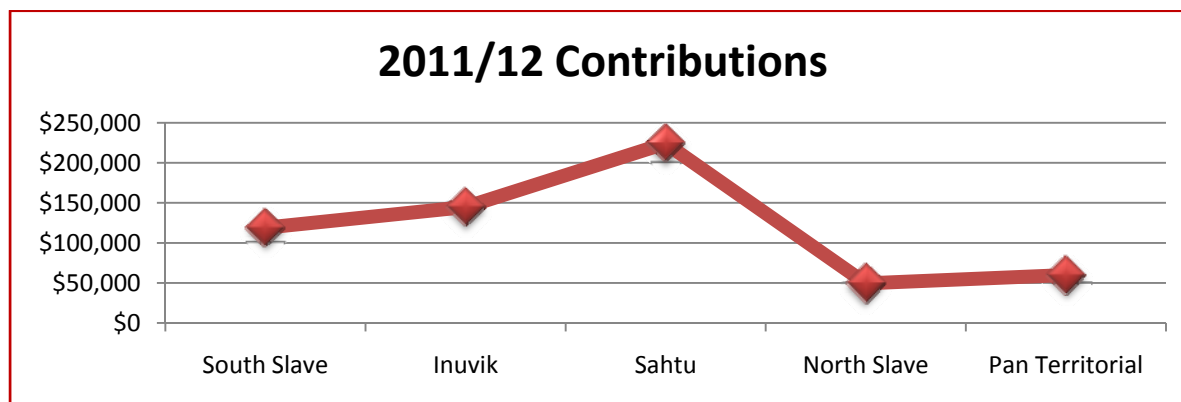
- Reducing the cost of freight between NWT communities for food produced and sold in the NWT.

Some examples of projects include:

- **South Slave Region** - to establish a federally certified egg grading station to allow for exporting to outside retail markets, and processing equipment.
- **Inuvik Region** - to purchase equipment for expansion, purchase of supplies, renovations for community ice house, and assistance for herding and processing.
- **Sahtu Region** - for product transportation costs, processing equipment, feasibility studies, and construction costs.
- **North Slave Region** - for renovations and equipment to expand capacity.
- **Pan Territorial** - for design and blueprints for mobile processing plants to allow for locally produced and packaged food.

Of the \$550,000 available for the 2011/12 fiscal year, funding was distributed as follows:

Region	Budget	2011/12 Expenditures
South Slave	110,000	119,006
Inuvik	110,000	144,820
Sahtu	110,000	224,300
North Slave	110,000	49,500
Dehcho	110,000	0
Pan Territorial	0	59,900
<b>Total</b>	<b>\$550,000</b>	<b>\$597,526</b>



# TRADITIONAL ECONOMY

## COMMUNITY HARVESTERS ASSISTANCE PROGRAM

### **Purpose**

This Program provides General Hunting Licence holders with fuel, supplies, and capital assistance, through Local Wildlife Committees.

### **Eligibility**

Recognized Local Wildlife Committees. In the absence of a recognized Local Wildlife Committee, the Minister of ITI may allocate assistance directly to holders of General Hunting Licences.

### **Grant/Contribution**

Contribution

### **Maximum Amount Available Per Applicant**

Payments are made to community and regional organizations that are delegated the responsibility to deliver the program to harvesters. The allocation is calculated based on the number of General Hunting Licence holders in the community and past participation levels.

### **Program Budget**

\$1,074,000 for the 2011/12 fiscal year

### **Program Manager**

Investment and Economic Analysis Division

### **Policy Authority**

Established under authority of Minister of ITI

### **Application Process**

Applications must include a statement of the disposition of previous funding and sufficient information to determine the basis for changed funding requirements. The number of General Hunting Licences and participation drive funding levels. The local Regional Superintendent of ITI reviews the applications and makes recommendations to the Deputy Minister of ITI. Any appeals are submitted to the Minister of ITI.

### **Results Reporting**

Total contributions under this Program were \$1,027,187 for the 2011/12 fiscal year as shown below:

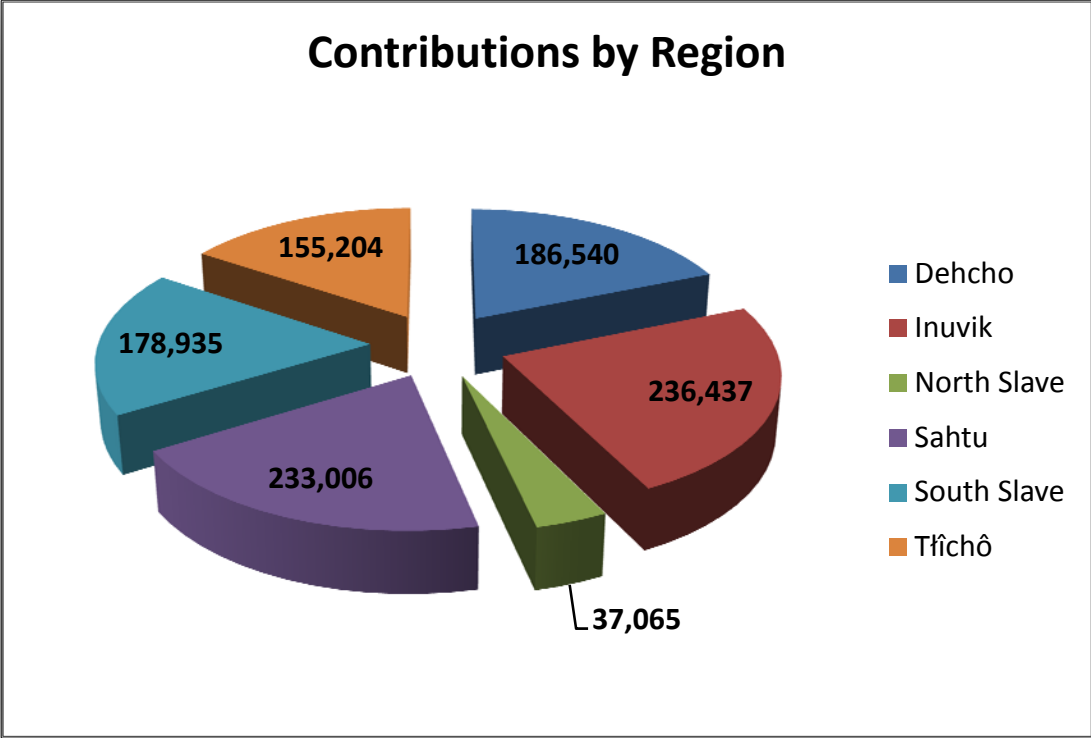
<b>Region</b>	<b>Payment</b>
Dehcho	186,540
Inuvik	236,437
North Slave	37,065
Sahtu	233,006
South Slave	178,935
Tłı́chô	155,204
<b>Total</b>	<b>\$1,027,187</b>

The Program was delivered in 31 communities by 33 organizations recognized by the Minister of ITI as representing the interests of harvesters.

The Program responsibility has been expanded considerably since its inception in 1985. The Program has assumed discontinued programs that used to offer support aimed at outpost camps, community hunts, gas subsidies and trapper assistance. The 2011/12 program dollars assisted hunters and trappers in defraying the high costs associated with hunting, trapping and sustaining traditional lifestyles.

All communities in the NWT received benefits from the Program either directly or through the regional organizations that represented their interests. Intended for the benefit of persons holding General Hunting Licences, the funding is targeted towards Aboriginal persons in the NWT over the age of 16 and/or land claim beneficiaries.

The 2011/12 Program provided resources that allowed residents to pursue traditional activities that derived social/cultural and economic benefits. A key economic benefit arising from these activities was the replacement value of locally harvested goods when compared with costly imported products.



# TRADITIONAL ECONOMY

## GENUINE MACKENZIE VALLEY FUR PRICE PROGRAM

### ***Purpose***

To provide NWT hunters and trappers with access to financial resources necessary to participate in the fur industry.

There are three components to the Genuine Mackenzie Valley Fur (GMVF) Price Program:

#### **a. Advance**

The GMVF Advance Program provides guaranteed advances to trappers delivering prime fur for sale through the GMVF Program; based largely on anticipated market performance.

#### **b. Prime Fur Bonus**

If the trapper's fur is sold for the same value, or more than the advance, the trapper is entitled to receive a Prime Fur Bonus. The Bonus recognizes that the fur is in good condition and has been well handled by the trapper.

#### **c. Fall Grubstake**

A trapper must harvest 20 or more pelts, to a maximum of 200 pelts of any species in the GMVF Program to receive a payment (minimum \$100; maximum of \$1,000 per trapper).

The GMVF Program also pays for all commissions, shipping and handling fees for fur shipped to auction, and any shortfall between guaranteed prices and actual auction house-selling price.

Also funded under the GMVF Program are three additional components, implemented to provide producers with market stability and product for the craftspeople:

- Moose Hide and Caribou Procurement Program,
- Sealskin Procurement Program, and
- Beaver Pelt Procurement Program.

### ***Eligibility***

Individual holders of a valid NWT General Hunting or Trapping Licence and who are resident in the NWT are eligible.

### ***Grant/Contribution***

Grant

### ***Maximum Amount Available Per Applicant***

Funding levels are pre-determined by pelt

### ***Program Budget***

\$545,000 for the 2011/12 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI

**Application Process**

The Program entitlement is generated by individual pelts delivered, prices obtained, and the quantum of pelts delivered over the course of the year; advances are determined by the market; the Prime Fur Bonus is determined by the value of the pelt and the effort; and the Grubstake Program by the volume. Officers with the Department of Environment and Natural Resources assess the pelts and determine suitability for advance. The auction sells the pelt. Prime Fur Bonus is paid if eligibility is met; Grubstake Program is subject to pre-determined eligibility being met. Appeals are very rare but trappers may appeal to the Minister of ITI.

**Results Reporting**

Program payments for the 2010/11 fiscal year totalled \$530,781. 706 trappers from across the NWT, representing all Regions, received support and benefits from the Program in this fiscal year, compared to 731 trappers in previous fiscal year. Auction houses provide funds based upon the sale of fur. The funds provided to the trappers represent the proceeds from sales in excess of the advances paid. Program funding has allowed trappers to maintain a more traditional lifestyle throughout the trapping season without interruption.

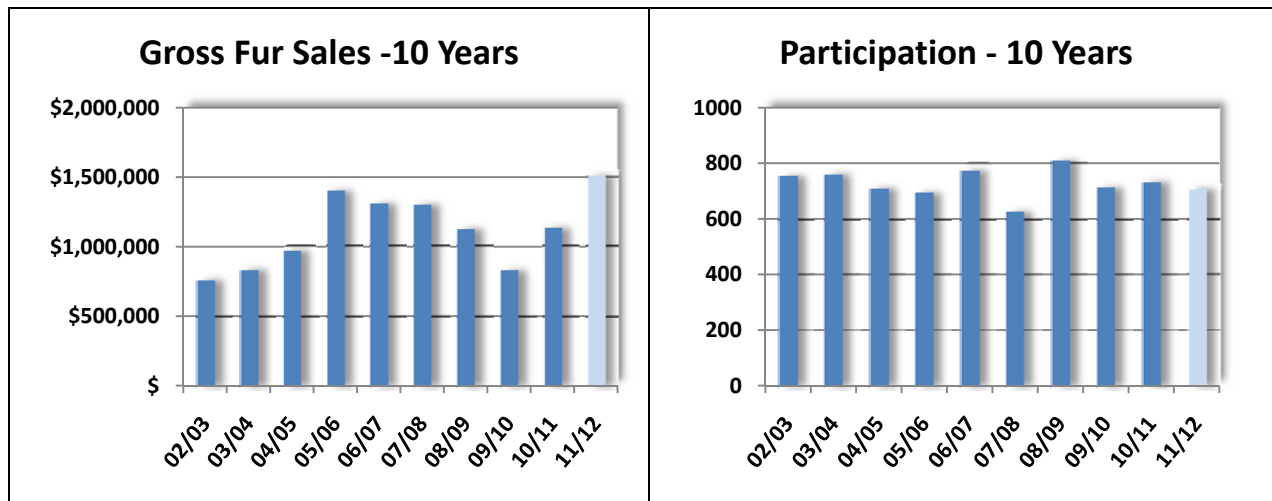
Program funding also offsets a portion of the high cost of operations in the NWT. This Program is well subscribed. Since 2002 it has also provided the impetus for younger persons to enter the industry and sustain a more traditional lifestyle.

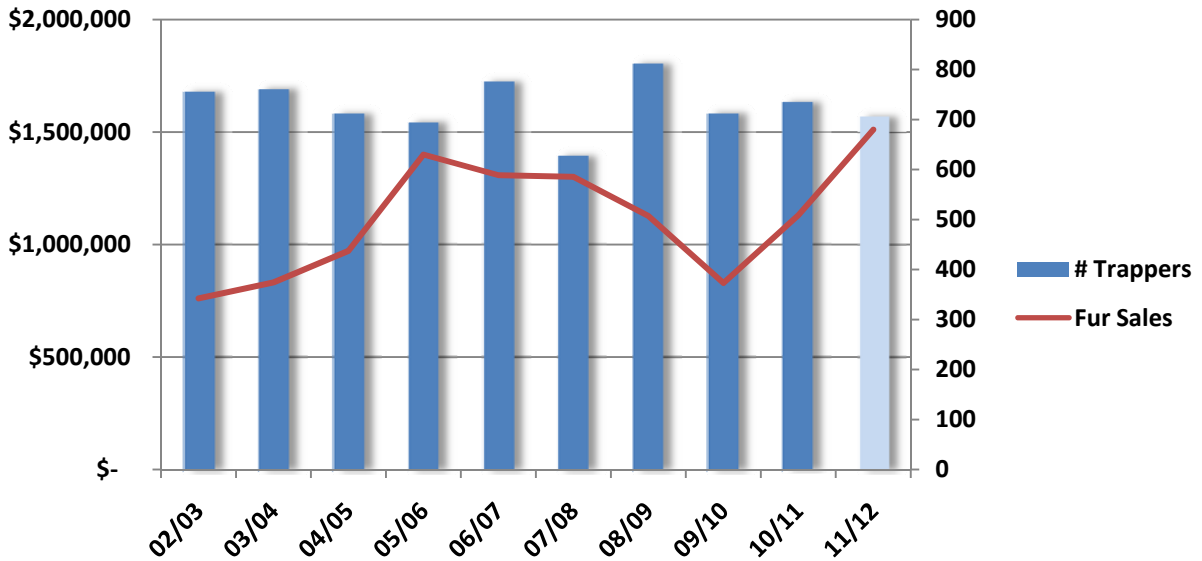
**GMVF Results for 2011/12**

Grubstake	Prime Fur Bonus	Shortfall	Shipping	Commission on Fees (O&M)	Less Recoveries	Total
109,070	283,772	112,939	25,000	105,212	(105,212)	<b>\$530,781</b>

**GMVF Fur Sales – 2003-2012**

02/03	03/04	04/05	05/06	06/07	07/08	08/09	09/10	10/11	11/12
\$761	\$832	\$972	\$1,400	\$1,309	\$1,301	\$1,127	\$829	\$1,130	\$1,511





### Support to Traditional Crafts

Support to traditional crafts includes three Hide and Pelt Procurement Programs, which are assessed annually for their long term effects. However, significant demand for processed pelts and hides exceeds the production.

These Hide and Pelt Procurement Programs have achieved positive outcomes for the crafting industry and consequently a number of community based sewing groups have evolved out of that activity.

As shown in the chart below; there were 469 Seal pelts processed with a retail cost recovery of \$96.27 per pelt, and 439 Beaver pelts processed with a retail cost recovery of \$69.27 per pelt. In both examples, cost recovery exceeded cost of processing.

Details	Seals	Beaver
<b>Inventory</b>	469	439
<b>Cost</b>	43,250	26,810
<b>Retail (cost recovery)</b>	45,150	30,410
<b>Average price per pelt</b>	<b>\$96.27</b>	<b>\$69.27</b>
<b>Leverage(1:4) *</b>	<b>\$180,600</b>	<b>\$121,640</b>

*\*Based on conservative evaluation of production costs (industry)*

Total benefit to the NWT traditional crafts sector for the 2011/12 fiscal year is an estimated to be \$302,240.

# TRADITIONAL ECONOMY

## HUNTERS AND TRAPPERS DISASTER COMPENSATION

### ***Purpose***

To assist harvesters who sustain substantial financial losses due to unavoidable natural disasters except for forest fires.

### ***Eligibility***

Residents of the NWT who:

- Hold a General Hunting Licence or are land claim beneficiaries.
- Are regularly and actively engaged in renewable resource harvesting activities.
- Earned at least 25% of gross income from renewable resource harvesting for the period of 12 months immediately prior to the incident.

Compensation will not be made for losses due to carelessness or poor judgment.

### ***Grant/Contribution***

Grant

### ***Maximum Amount Available Per Applicant***

\$4,500

### ***Program Budget***

\$15,000 for the 2011/12 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

Applications are completed by the applicant, stating the date, circumstance and nature of the loss and are supported by an affidavit signed by the applicant and witnessed by a Commissioner of Oaths. The applicant needs to declare their income and offer evidence that 25 percent of their income is derived from harvesting of renewable resources.

The applicant completes a listing, with costs of goods required to replace damaged goods. Where the applicant has been deemed to be eligible and the circumstance, as well as the damage or loss, has been verified, the costs associated with replacing, or repairing the loss is approved to a maximum of \$4,500.

Applications are reviewed, complete with recommendations from the local wildlife authority, and the Departments of ITI and ENR. The final approval rests with the Assistant Deputy Minister of ITI. The Minister of ITI reviews any appeals.

### Results Reporting

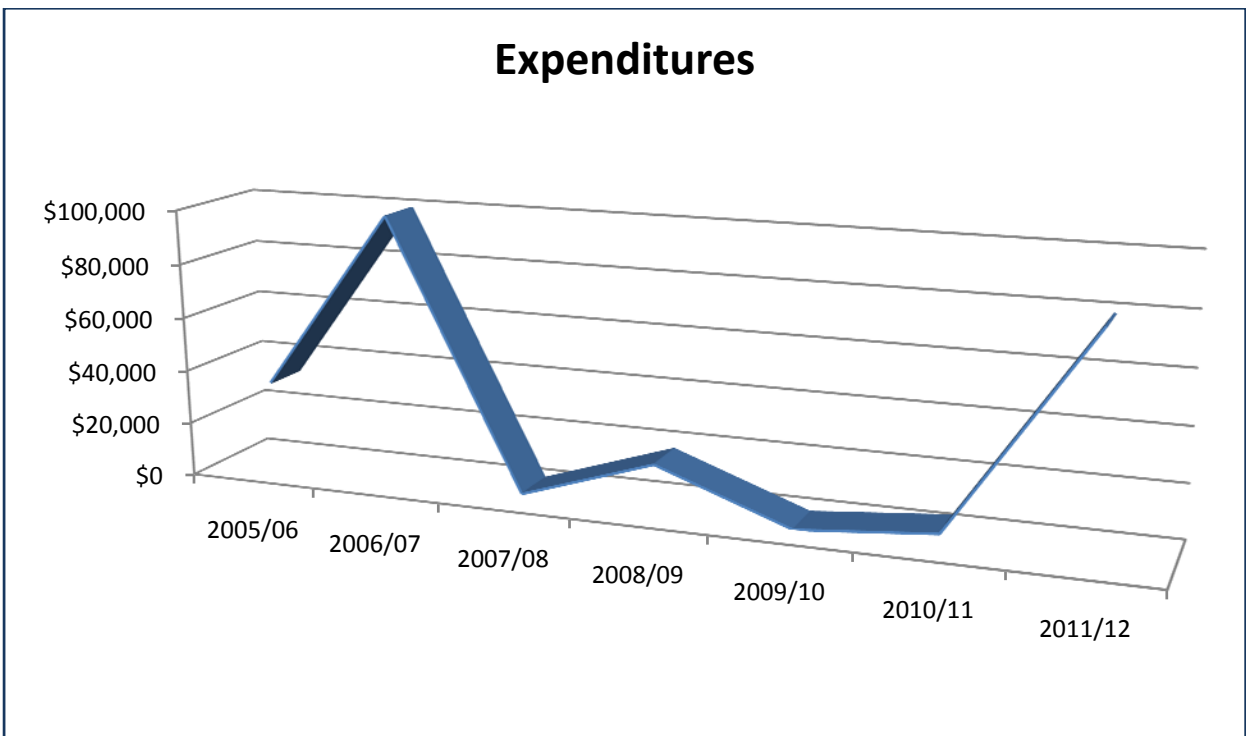
Program payments were driven by events and circumstance that occur in nature, with the exception of forest fires. Program demand for 2011/12 was high due to flooding along the Mackenzie River.

Year	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12
Budget	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000
Expenditures	\$34,000	\$100,000	\$1,590	\$18,000	0	\$4,500	\$79,833

Grants approved for the 2011/12 fiscal year totalled \$79,833.

Grant monies allowed the eligible individuals to continue with the traditional lifestyle, even when circumstances were significant enough to cause a disruption.

The Program provides protection to those where need is most apparent in order to continue a livelihood which would have otherwise been disrupted by a natural disaster, other than a forest fire.





# TRADITIONAL ECONOMY

## LOCAL WILDLIFE COMMITTEES

### ***Purpose***

To provide financial assistance to organizations recognized by the Minister of ITI as representing the interests of hunters and trappers within a particular community.

### ***Eligibility***

All active associations in the NWT that are recognized by the Minister of ITI as representing the interest of hunters and trappers within a particular community.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

Amounts are determined by a formula. Maximum amount per organization could be as high as \$20,000.

### ***Program Budget***

\$258,000 for the 2011/12 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

A letter is sent to the Regional Superintendent of ITI requesting the annual funding. A report of the previous year's expenditures is required in support of the request.

All organizations are entitled to a base allocation. Additional funding to the base is population driven based upon the number of General Hunting Licences, fur trappers and the workplan tabled for the upcoming year.

Funding is approved in the Region by the local Regional Superintendent of ITI, with appeals being submitted to the Minister of ITI.

### ***Results Reporting***

In the 2011/12 fiscal year, contributions were made to 33 organizations in 31 communities in the NWT, for a total of \$228,700. Funding to Local Wildlife Committees and regional organizations enabled them to represent their interests and deliver Community Harvesters Assistance Program funding on behalf of the harvesters they represent.

The funding to the Local Wildlife Committees provided operating funds that enabled these organizations to administer the programs, provide a presence in the community/region and maintain an ongoing administrative function in support of harvesters. Payments were made to the community/regional organizations representing harvesters in every community in the NWT.

The communities of Fort Smith, Fort Resolution and Yellowknife do not currently have organizations that meet the minimum criteria of the program and, therefore, the Program was delivered through the Regional Offices of Environment and Natural Resources.

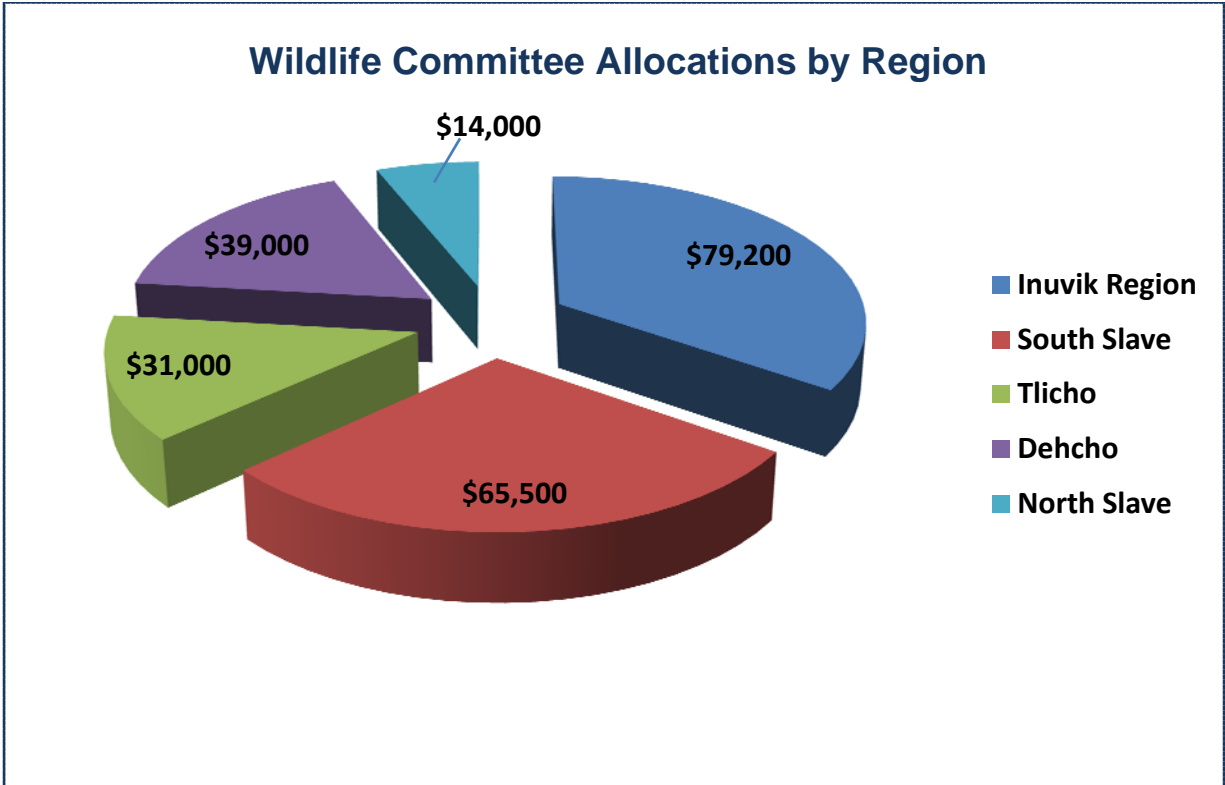
Every resident in the NWT who holds a General Hunting Licence or is a land claim beneficiary is eligible for benefits arising from the funding.

The Program funding provided services and support to harvesters through the agencies situated in the various communities/regions.

**ALLOCATIONS BY REGION:**

REGION	AMOUNT
Inuvik Region	\$79,200
South Slave	\$65,500
Tlicho	\$31,000
Dehcho	\$39,000
North Slave	\$14,000
<b>Total</b>	<b>\$228,700</b>

\* Sahtu Region allocations are combined within the Community Harvesters Assistance Program allocations



# TRADITIONAL ECONOMY

## TAKE A KID TRAPPING PROGRAM

### ***Purpose***

To provide support to orient youth to trapping and traditional life skills.

### ***Eligibility***

Organizations, individuals, businesses recognized by the Minister of ITI as having an interest in the promotion of traditional life skills.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

\$10,000

### ***Program Budget***

Total Program Budget for the 2011/12 fiscal year was \$449,930, with ITI providing \$216,322, Municipal and Community Affairs (MACA) providing \$100,000, and Agriculture Canada Growing Forward Initiative providing \$133,608. Environment and Natural Resources (ENR) also contributes to the Program by providing in-kind services.

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

Proponents prepare and submit an application for funding to the Regional Superintendent of ITI. Applications are reviewed by regional committees made up of representatives of ITI, MACA and ENR.

### ***Results Reporting***

Fifty-six projects were delivered across the NWT in the 2011/12 fiscal year, involving an estimated 2,200 students, with a total cost to the Program, including contributions and funds levered from Growing Forward, at \$449,930.

	Activity	Description	Take a Kid Trapping	Take a Kid Harvesting
SAHTU	Take a Kid Trapping	SDEC-Colville Lake Schook SDEC Trapping	\$8,000.00	
	Take a Kid Trapping	SDEC-Chief Albert Wright School	\$8,000.00	
	Take a Kid Trapping	SDEC Mackenzie Mt School N. Wells	\$8,000.00	
	Take a Kid Trapping	SDEC-Chief Albert Wright School	\$8,000.00	
	Take aKid Trapping	Colville Lake School equipment	\$12,000.00	
	Take a Kid Trapping	SDEC-Colville Lake Schook Trapping	\$8,000.00	
	Take a Kid Harvesting	SDEC-?ehtsea Ayah School - Deline		\$8,000.00
	Take a Kid Harvesting	SEDC Chief Albert Wright School		\$8,000.00
	Take a Kid Harvesting	SDEC Mackenzie Mt School N. Wells		\$8,000.00
	Take a Kid Harvesting	SEDC Chief Albert Wright School		\$8,000.00
	Take a Kid Harvesting	SDEC - Tulita Land Corporation - Youth & Elders Camp		\$8,000.00
	<b>11</b>	<b>\$52,000.00</b>	<b>\$40,000.00</b>	
SOUTH SLAVE	Take a Kid Trapping	JBT Elementary Ft Smith	\$11,000.00	
	Take a Kid Trapping	Western Arctic Leadership Program Ft Smith	\$11,500.00	
	Take a Kid trapping	Diamond Jeness Secondary School Hay River	\$10,000.00	
	Take a Kid Trapping	Deh Gah Elementary School Ft Providence	\$17,500.00	
	Take a Kid Harvesting	Deninue School Ft Res		\$9,800.00
	Take a Kid Harvesting	PWK Ft Smith		\$8,000.00
	Take a Kid Harvesting	Deh Gah Elementary School Ft Providence		\$8,000.00
	Take a Kid Harvesting	Ecole Boreal Hay River		\$14,200.00
	<b>8</b>	<b>\$50,000.00</b>	<b>\$40,000.00</b>	
NORTH SLAVE	Take a Kid Harvesting	Camp Connections - Foster Family Coalition - Camp		\$8,000.00
	Take a Kid Harvesting	Elizabeth Mackenzie Elementary School		\$8,000.00
	Take a Kid Harvesting	Mezi Community School		\$8,000.00
	Take a Kid Harvesting	Chief Jimmy Bruno School		\$8,000.00
	Take a Kid Harvesting	Alexis Arrowmaker School		
	Take a Kid Harvesting	Kaw Tay Wee Xchool Dettah		
	Take a Kid Trapping	Lutselke Dene Skchool	\$8,000.00	
	Take a Kid Trapping	YK Catholic Schools	\$8,000.00	
	Take a Kid Trapping	Kalemi Dene School	\$8,000.00	
	Take a Kid Trapping	YK Education Destrict 1	\$8,000.00	
	Take a Kid Trapping	Jean Wetrade School	\$8,000.00	
	<b>11</b>	<b>\$40,000.00</b>	<b>\$32,000.00</b>	
INUVIK	Take a Kid Harvesting	SAM School		\$8,000.00
	Take a Kid Harvesting	SAM School spring trapping - beaver muskrat		\$3,900.00
	Take a Kid Harvesting	SAM School		\$2,550.00
	Take a Kid HARvesting	SAM School Carobou Hunt		\$1,600.00
	Take a Kid Harvesting	Ehdiitat Gwichin Council - caribou hunt		\$8,000.00
	Take a Kid Harvesting	Ulukhaktok Community Corporation		\$9,200.00
	Take a Kid Harvesting	Moose Kerr School Aklavik		\$8,000.00
	Take a Kid Harvesting	Aklavik HTC		\$7,930.00

	Take a Kid Harvesting	Tetlit Gwich'in Council		\$7,750.00
	Take a Kid Harvesting	Tetlit Gwich'in RRC		\$5,750.00
	Take a Kid Harvesting	Chief Paul Niditchie School Tsiigehtchic		\$8,000.00
	Take a Kid Trapping	SAM School	\$7,650.00	
	Take a Kid Trapping	SAM School	\$5,800.00	
	Take a Kid Trapping	Traditional Kayak building project - TUK	\$13,800.00	
	Take a Kid Trapping	Helen Kalvak School	\$10,000.00	
		<b>15</b>	<b>\$37,250.00</b>	<b>\$70,680.00</b>
<b>DEHCHO</b>	Take a Kid Trapping	Dehcho First Nation Ecology Camp	\$8,000.00	
	Take a Kid Trapping	Louis Norwegian School - Jean Marie River	\$8,000.00	
	Take a Kid Trapping	Thomas Simpson School	\$8,000.00	
	Take a Kid Trapping	Sambaa Ke Dene Band Trapping	\$8,000.00	
	Take a Kid Trapping	Charles Yohin School-Nahanni Butte	\$8,000.00	
	Take a Kid Trapping	Bompas Elementary School Trapping	\$8,000.00	
	Take a Kid Harvesting	Bompas School hunting & gathering wild edibles		\$8,000.00
	Take a Kid Harvesting	Dehcho First Nation Ecology Camp		\$8,000.00
	Take a Kid Harvesting	Sambaa Ke Dene Band Harvesting country food		\$8,000.00
	Take a Kid Harvesting	Louis Norwegian School - Jean Marie River		\$8,000.00
	Take a Kid Harvesting	Thomas Simpson School		\$8,000.00
		<b>11</b>	<b>\$48,000.00</b>	<b>\$40,000.00</b>
	<b>Participants</b>	<b>Projects</b>	<b>Cost TKT</b>	<b>Cost TKH</b>
<b>TOTALS</b>	<b>2200</b>	<b>56</b>	<b>\$227,250.00</b>	<b>\$222,680.00</b>

**Breakdown of Planned/Realized Costs**

ITI	\$216,322
MACA	\$100,000
Canada	\$133,608
<b>Cost TKT/TKH</b>	<b>\$449,930</b>

# TRADITIONAL ECONOMY WESTERN HARVESTERS ASSISTANCE PROGRAM

## ***Purpose***

This Program was instituted at the request of the NWT communities to assist Aboriginal organizations in promoting the local renewable resource economy.

## ***Eligibility***

Regional or community-based Aboriginal groups showing the active support of their constituent membership may apply.

## ***Grant/Contribution***

Contributions

## ***Maximum Amount Available Per Applicant***

Driven by pre-determined formula

## ***Program Budget***

Original commitment approved by the Legislative Assembly was \$15 million, which has been drawn down over time. Funding to organizations is subject to the approval of supplementary appropriations.

## ***Program Manager***

Investment and Economic Analysis Division

## ***Policy Authority***

Financial Management Board and the Legislative Assembly

## ***Application Process***

Proposals may be prepared jointly or separately for Dene and Métis harvesters and may be regional in scope or from individual community organizations. The Program must assist and promote the renewable resource harvesting economy in the community/district/region.

Organization(s) must match any contribution from the GNWT and must not be from other GNWT funds. The GNWT will not provide an interest free loan or guarantee a loan from a commercial institution. Matching funds must be deposited before the GNWT will provide its contribution. Funds may not be used for administrative purposes. Pre-determined levels of funding was based on the number of General Hunting Licence holders in each community by Aboriginal descent.

The Minister of ITI recommends the application to FMB, who recommends the application for a supplementary appropriation to the Legislative Assembly.

## ***Results Reporting***

\$62,800 was contributed in the 2011/12 fiscal year to the Pehdzeh Ki First Nation (Wrigley). The funds were used to provide assistance in support of harvesters to acquire the necessary means and equipment to support traditional harvesting practices in and around their respective communities. Funding from this Program directly contributes support to Traditional Economy activities and augments the traditional lifestyle.

# ENERGY

## ENERGY PRIORITIES FRAMEWORK

### **Purpose**

The Energy Priorities Framework provides the foundation for development of the Energy Priorities Investment Plan, a multi-year \$60 million commitment towards energy projects and initiatives.

The Energy Priorities Investment Plan is based on priorities identified by the 16<sup>th</sup> and 17<sup>th</sup> Legislative Assemblies to:

- Pursue initiatives that reduce the cost of living, and in particular, energy costs;
- Work proactively with residents, communities and industry on mitigation of climate change; and
- Advance alternative energy initiatives.

ITI is responsible for funding a number of projects under the Energy Priorities Investment Plan.

### **Eligibility**

The Energy Priorities Investment Plan projects are approved on a year-to-year basis.

### **Grant/Contribution**

Contribution

### **Maximum Amount Available Per Applicant**

As determined by the Legislative Assembly through the GNWT business planning process.

### **Program Budget**

\$6,000,000 for the 2011/12 fiscal year

### **Program Manager**

Energy Planning Division

### **Policy Authority**

Established under the authority of the Ministerial Energy Coordinating and Climate Change Committee-of-Cabinet (MECC).

### **Application Process**

Projects are funded through a collaborative internal submission process presided over by MECC.

### **Results Reporting**

The 2011/12 priority energy spending contributions were represented by the following:

AREA	DEPT.	PROJECT DESCRIPTION	2011/12 Actual	Notes
Energy Development & Supply	ITI/NTEC	Lutselk'e Mini-Hydro Facility	\$0	\$2.8 million budget reduced to \$0 in 2011/12, \$7.2 million in "Future Funding" removed
	ITI/NTEC	Whati Hydro	\$375,000	13 MW project: \$145 million

Energy Development & Supply	ITI/NTEC	Sahtu Hydro	\$237,500	
	ITI/NT Hydro	Ft Providence Transmission Line	\$0	\$100,000 reallocated from Lutselk'e in 2011/12
	ITI	Natural Gas Conversion	\$150,000	\$150,000 Supp in 2011/12
	ITI/NTEC	Taltson Southern Grid	\$300,000	
	ITI/NTEC	Site Specific Hydro Development	\$187,500	Rivers in the Sahtu, Dehcho and Akaicho regions were examined with respect to hydro potential
	ITI/NTEC	Taltson Hydro Expansion	\$4,200,000	\$4.2 million Supp in 2011/12, funding towards Line of Credit
	ITI/NTEC	NWT Hydro Development	\$1,250,000	\$1.5 million in Ongoing Funding: office, staff, etc.
Subtotal			\$6,700,000	
Alternative Energy and Emerging Technologies	ENR	Solar Power for Swimming Pools	\$200,000	\$200,000 Supp in 2011/12
	ITI/NT Hydro	Ft Simpson Solar Project	\$740,000	\$700,000 re-allocated from Lutselk'e Mini-hydro project
	ENR	Biomass Strategy Implementation	\$2,250,000	\$250,000 Supp in 2011/12
	ENR	Solar Strategy Implementation	\$300,000	\$300,000 Supp in 2011/12
	ENR	Wind Energy Development	\$0	Plan completed, project would cost \$4 million
	ITI/NTPC	Instream Hydro Power	\$110,000	\$100,000 Supp in 2011/12
	ENR	Geothermal Energy	\$800,000	\$300,000 Supp in 2011/12
Subtotal			\$4,400,000	
Energy Conservation and Efficiency	MACA	Community Energy Plans	\$150,000	
	ITI/NTPC	Expansion of Residual Heat	\$150,000	\$400,000 Supp in 2011/12
	ENR	Energy Efficiency Incent Program	\$250,000	Funding sunsets in 2011/12
	ENR/AEA	Increased Community Presence AEA	\$723,000	Regional offices: Inuvik (established), N Wells (2010/11), Ft Simpson (2011/12)
	ENR/AEA	Business Support Program	\$200,000	Electricity Review commitment
Subtotal			\$1,473,000	



Reducing GNWT Energy	PWS	Wood Pellet Boiler - Leg Assembly	\$0	\$390,000 carried over - installed by Sept 2010.
	PWS	Wood Pellet Boiler - Ft Simpson	\$831,000	2011/12 incl \$181,000 carry-over
	PWS	Yellowknife Airport Wood Pellet Boiler	\$660,000	\$660,000 Supp in 2011/12
	PWS	Eliz. Mack. School Wood Pellet Boiler	\$350,000	\$350,000 Supp in 2011/12
	PWS	Capital Asset Retrofit Fund	\$4,194,000	2011/12 incl \$1.444 million carry-over
	NWTHC	Energy Efficiency for Public Housing	\$1,000,000	
Subtotal			\$7,035,000	
Policy	Finance/(ITI)	Territorial Power Subsidy Program	\$4,000,000	Additional \$1 million in support provided through TPSP surplus
	ITI	Electricity Review	\$0	
	ITI	NTPC Review	\$0	
	ITI	Energy Plan Renewal	\$50,000	
	EXE	Community Pricing Survey	\$150,000	Electricity Review commitment
Subtotal			\$4,200,000	
Total			\$23,808,000	
EPI BUDGET			\$23,808,000*	

\* ITI portion of the 2011/12 expenditures for the Energy Priorities Investment Plan was \$3,611,374.

# TOURISM AND PARKS

## COMMUNITY TOURISM INFRASTRUCTURE CONTRIBUTION PROGRAM

### ***Purpose***

The Community Tourism Infrastructure Contribution (CTIC) Program funds community governments and non-government organizations for new and innovative infrastructure projects. Projects must support tourism in communities and should promote nearby parks and natural attractions.

### ***Eligibility***

1. Capital projects that increase tourism in communities. Capital costs are defined as one-time project costs;
2. Communications infrastructure projects that enhance current tourism products or attractions;
3. Development of innovative information technology tourism products or services; and
4. Planning studies or site development for future capital projects if applicant can demonstrate that future resources are available for project completion.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

Projects up to \$50,000 (fifty thousand dollars) - May receive a maximum contribution of 75 percent of the total budget (up to \$37,500 per applicant).

Projects over \$50,000 (Fifty Thousand Dollars) - May receive a maximum contribution of 50 percent (up to \$50,000 per applicant).

### ***Program Budget***

\$100,000 for the 2011/12 fiscal year

### ***Program Manager***

Tourism and Parks Division

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

Application Form and Guidelines for the Community Tourism Infrastructure Contribution (CTIC) Program can be found on the ITI website under Programs and Services and are available at any ITI Regional Office or ITI Headquarters Office in Yellowknife.

Applications must be received by certain predetermined dates each year and funding will be distributed to those projects which provide the greatest benefit to the NWT, and meet the program criteria, until funding limits are reached. Completed applications are delivered to ITI Regional Offices or ITI Headquarters Office in Yellowknife, who administer and make recommendations for approval.

To be a successful applicant, the following criteria had to be met:

- Projects must align with the community tourism plan where applicable. If there is no community tourism plan in place, the applicant must demonstrate that they have support from the community; and
- The project must provide positive tourism benefits to the community and surrounding area.

Successful proposals must also demonstrate:

- The organization operates on a non-profit basis and works to benefit the tourism industry and local economy of the community;
- The project will increase the attraction of the community to visitors;
- The project enhances partnerships between non-government community groups and the private sector tourism industry;
- There are resources available for any operations and maintenance costs related to the project; and
- If it is a multi-year project, future resources can be leveraged from other sources.

### **Results Reporting**

The 2011/12 fiscal year was the first year for this Program and included the following goals:

- Increase the attractiveness of NWT communities to visitors;
- Encourage partnerships between non-government organizations and private industry in the tourism sector;
- Increase the use of communications technology in tourism products;
- Create opportunities for the local economy and residents through the enhancement of tourism operations at the community level.

The Community Tourism Infrastructure Contribution Program funded four successful applications, resulting in a total distribution of \$108,250. The breakdown by project is shown below:

<b>Funding</b>	<b>Applicant</b>	<b>Purpose</b>
\$22,500	Sahtu Aviation Museum Society	Site construction and displays
\$33,000	Tulita Land Corporation	Bear Rock campground and shelter
\$2,750	Ptarmigan Ridge Golf Club	Green completion/refurbishment
\$50,000	City of Yellowknife	Float Plane Dock Development

# TOURISM AND PARKS

## SPORT HUNT OUTFITTER MARKETING SUPPORT PROGRAM

### ***Purpose***

The Sport Hunt Outfitter Marketing Support Program is intended to support initiatives by the barrenground caribou and polar bear outfitters to diversify their markets, develop new products, maintain existing facilities and in some cases wind down their businesses.

### ***Eligibility***

Open to outfitters/operators in the Inuvik and North Slave Regions only. For the Inuvik Region outfitters must have conducted a Polar Bear Hunt in the 2008/09 fiscal year; in the North Slave Region, eligibility is limited to outfitters who conducted caribou hunts in the 2008/09 year.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

\$40,000

### ***Program Budget***

\$600,000 for the 2011/12 fiscal year. Funding for this Program has been reduced to \$300,000 for the 2012/2013 fiscal year.

### ***Program Manager***

Tourism and Parks Division and local Regional Superintendents of the Inuvik and North Slave regions

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

Applicants must supply a detailed project description, project budget and cost quotes and any other information deemed relevant to the Regional Superintendent (there is no equity requirement for this program). Applicants are not eligible for funding, if ITI has paid out claims made by their clients under the Tourist Deposit Assurance Program.

### ***Results Reporting***

A total of \$600,000 was made available for the Sport Hunt Outfitter Marketing Support Program for the 2011/12 fiscal year. That budget was divided up evenly between the North Slave and Inuvik Regions to provide financial assistance for sports hunting outfitters facing financial hardship in the face of the non-resident hunting ban of barrenground caribou and the ban on importation of polar bear hides into the United States. Funding is to assist outfitters in developing new products, penetrate new markets for existing products, and to assist in the care and maintenance of existing camp facilities until such time as caribou tags for non-resident hunters have been reinstated, or the business has made a transition to other products.

Of the \$600,000 budgeted for 2011/12, ITI provided contributions for 11 projects in the North Slave Region totalling \$192,600; and 6 projects in the Inuvik Region totalling \$213,209; for a total 2011/12 contribution of \$405,809.

<b>Applicant</b>	<b>Funding</b>	<b>Purpose</b>
<b>North Slave Region</b>		
Arctic Safaris	13,565.00	Emergency Repair includes flight, material, food, labour, liability insurance, and advertising.
Bathurst Inlet Developments	10,000.00	Advertise in a catalogue mail out for hunts in the NWT to 25,000 known hunters.
Bathurst Inlet Developments	29,400.00	Costs associated with putting camps into long-time storage, clearing of empty drums and equipment costs include labour, flight, and food.
Enodah Wilderness Travel	25,000.00	Assist with costs to build float plane arrival dock.
Enodah Wilderness Travel	15,000.00	Purchase/replace three outboard motors.
Peterson's Point Lake Lodge	40,000.00	Assist with costs to maintain buildings and equipment, including personal, materials, charters, food, insurance, land leases, and marketing.
Rabesca Resources Ltd	7,500.00	Assist with legal fees.
Rabesca Resources Ltd	9,013.15	Assist with legal fees.
True North Safaris	26,100.00	Assist with advertising - brochures, web site, printing, sport show, and insurance.
True North Safaris	13,900.00	Assist with solar system and labour to install.
NWT Barren Ground	3,122.00	Web based marketing for the Association through Outcrop.
<b>Total North Slave</b>	<b>192,600.15</b>	
<b>Inuvik Region</b>		
Chuck Gruben's Guiding and Outfitting, Tuktoyaktuk	36,179.75	Trade show, camp and mobile equipment.
Ookpik Tours and Adventures, Tuktoyaktuk,	19,029.34	Trade show.
Green's Arctic Adventures, Paulatuk	40,000.00	Camp and mobile equipment.
Banks Island Tundra Tours, Sachs Harbour,	38,000.00	Multi passenger All Terrain Vehicles for eco tours.
Rendvous Lake Lodge, Tuktoyaktuk	40,000.00	Camp and mobile equipment.
Ulukhaktok Adventures, Ulukhaktok	40,000.00	Construct and equip an outpost camp.
<b>Total Inuvik</b>	<b>213,209.09</b>	
<b>Grand Total</b>	<b>\$405,809.24</b>	

# TOURISM AND PARKS

## TOURISM INDUSTRY DESTINATION MARKETING ORGANIZATION

### **Purpose**

For NWT Tourism (NWTT) to deliver the Tourism Marketing Program on behalf of the GNWT and finance the costs incurred in the delivery of services to the NWT tourism industry through the NWTT Business and Marketing Plan.

### **Eligibility**

This contribution is exclusively directed to NWTT, the association acting as the Destination Marketing Organization (DMO) for the NWT.

### **Grant/Contribution**

Contribution Agreement

### **Maximum Amount Available Per Applicant**

NWTT is the official organization that represents the majority of tourism industry members in the NWT and delivers the Tourism Marketing Program on behalf of the GNWT.

### **Program Budget**

\$2,136,000 for the 2011/12 fiscal year (includes \$75,000 for Consumer Show Program). An additional \$492,000 was also provided to NWTT for marketing through the Tourism 2015 Plan.

### **Program Manager**

Tourism and Parks Division

### **Policy Authority**

Established under authority of Minister of ITI

### **Application Process**

This is an annual contribution approved through the GNWT business planning process.

### **Results Reporting**

Total contribution provided to the NWTT for the 2011/12 fiscal year was \$2,628,000. NWTT had a very busy and productive fiscal year, representing NWT interests and the NWT tourism industry around the world at numerous events, conferences and meetings. NWTT carried out its annual marketing plan, which included many types of advertising and promotion mediums. All advertising focused on the key icons of the NWT (Aurora, Lakes and Rivers, Parks and Wilderness, People and Culture, and Northern Realities).

NWTT participated in, contributed to, or initiated a large number of marketing activities that targeted visitors, business travellers, and broad based audiences, as summarized below.

## **NORTH AMERICA**

### **General Awareness Campaigns:**

- **NWT Guides** - Explorers' Guide, Hunting Guide, NWT Meeting Planner
- **Print Advertising** - included an eight-week ad campaign with the *Globe and Mail*. Featured a double-page spread in the travel section; ads in *Westworld Magazine* and *Up Here*.

- **Consumer Shows** - NWTT participated in six consumer shows: Edmonton Motorcycle Show, Quartzsite RV Show, Toronto Outdoor Adventure Show, NWT Sportsmen and Travel Spectacular Show, Vancouver Outdoor Adventure Show, and Calgary Outdoor Adventure Show. NWTT also hosted the *NWT Sportsmen and Travel Spectacular* in Edmonton in mid March 2012.
- **Arctic Air - Integrated Marketing Campaign** - On January 10, 2012 NWTT began an advertising campaign on the new hit CBC drama series *Arctic Air*. The investment from NWTT was approximately \$200,000 NWTT gained additional advertising exposure from having the NWT Tourism logo, and often specific mention of the NWT, included in the CBC's overall advertising campaign. A number of NWT tourism operators donated trips as part of a special "watch and win" contest. Over 40 thousand people entered the contest.
- **Canadian Tourism Commission (CTC) Campaigns** - NWTT participated in working groups in Vancouver in February 2012 focused on the CTC marketing efforts in their established and emerging markets. A presentation was made on marketing to youth as it relates to Canada's 150 Anniversary in 2017.
- **Deh Cho Travel Connection (DCTC)** - NWTT is active in the DCTC, a joint marketing campaign that is shared by the NWT, northern Alberta and northern British Columbia.

#### **Web and Social Media Campaigns:**

- **Websites** - added a sub-site [www.myspectacularnwt.com](http://www.myspectacularnwt.com)
- **Facebook** - two Facebook pages created: 'SpectacularNWT' and 'My Spectacular NWT'
- **Twitter** - four Twitter accounts created: General, Fishing, Aurora and Business
- **E-newsletters** - distributed monthly to approximately 15,000 recipients
- **Online Booking System** - continues to be improved

#### **Trade and Media Events:**

- **Trade Shows** - NWTT participates in major trade shows in North America such as *Go Media*, *Rendez-vous Canada* and *Tête-à-Tête*.
- **Trade and Media FAMs** (familiarization tours) - NWTT hosted several media FAMs from North America including two writers from *Fly Rod and Reel* magazine, a writer from the online golf publication *Inside Golf*, a film crew from the television program *Backyard Tourist* and a journalist from the United Kingdom producing stories for the *Toronto Star*.
- **Sales Calls** - NWTT has been making sales calls to key travel trade accounts, resulting in a number of leads in Vancouver, Toronto, Chicago, and Texas, and has also been instrumental in helping key accounts with their negotiations with NWT tourism operators.
- **Royal Visit** - The Duke and Duchess of Cambridge visited the NWT in July 2011. Canadian media coverage in excess of \$16 million in earned media resulted.
- **Tourism Week** - NWTT/Northern Frontier Visitors Association hosted a golf tournament.

#### **Tourism Support Activities:**

- **Product development/packaging training sessions** - NWTT hosted training sessions in Hay River and Fort Smith. Each session was followed up by one-on-one consultation visits to each operator's place of business to provide advice on marketing, product pricing, etc. Over 30 operators attended. In Hay River six new packages were developed and are now being promoted at trade and consumer shows.
- **NWTT Toll Free Service and Fulfillment** - NWTT is responsible for the toll free service and fulfillment of the inquiries that are generated from the advertising campaigns, counsels prospective visitors and sends out tourism information.
- **Photo Library** - many requests are fulfilled for use of photo and video assets.

### ***General Activities and Tourism Association Business:***

- **Research** - NWTT participated in a special Pan-Territorial marketing research project to help determine the success of the current campaign and to guide future campaigns.
- **Conference and Annual General Meeting (AGM)** - NWTT held its AGM in Yellowknife on November 3, 2011 and elected a new board of directors. It also held its Tourism Conference on November 4-6, 2011 in Yellowknife.

## **EUROPE**

***Advertising - Print, Web and Social Media:*** NWTT placed an ad in Amerika Journal, which was well received with over 100 direct requests to the dedicated information line for NWTT in Germany. The German-language website [www.spectacularnwt.de](http://www.spectacularnwt.de) has been updated to be in line with the NWT spectacular brand (linked directly to the NWTT main website).

***Cooperative Marketing Initiatives:*** NWTT participated in the SK Touristik consumer show, Knecht Reisen industry newsletter, a special DCTC promotion, and a camping feature with CANUSA. Trade cooperatives in Switzerland included a special Canada Week promotion in Bern and a multi-vision show project with Chinook Tours.

***Trade Shows/Sales Calls:*** NWTT attended ITB Berlin (referred to as the World's Leading Travel Trade Show). NWTT met with over 25 tour operators from Germany, Switzerland and Austria and made several sales calls. Discussions were held around the possibility of a direct flight from Zurich to Yellowknife in the fall of 2013 (two test flights) A number of new projects have resulted from these discussions including the development of special one-way fly drive itineraries in 2013 that will be contingent on a RV satellite depot being developed in Yellowknife.

## **ASIA PACIFIC**

***Advertising and Promotion:*** NWTT has now joined several other provincial and territorial organizations (BC, Alberta, Ontario, PEI, and Yukon) as part of Team Canada.

***Trade and Media FAMs:*** NWTT provided support for a small trade FAM from China. With the success of Yellowknife Tours, the China market is beginning to grow quickly. NWTT also hosted a Mile Post FAM, which featured our Aurora and winter products, and a Japanese Outdoor Magazine "Brutus" tour of writers and photographers.



# TOURISM AND PARKS

## TOURISM PRODUCT DIVERSIFICATION AND MARKETING PROGRAM

### **Purpose**

To address both short and long-term issues faced by tourism businesses and tourism operators when expanding into new markets or developing new products.

### **Eligibility**

An applicant is required to meet at least one of the following conditions in order to make an application and be eligible under this Program:

- (1) Has owned or operated a tourism business for at least one year in the last five years;
- (2) Has been licensed for at least one year in the last five years by the GNWT as a Tourism Establishment or Outfitter under the former *Travel and Tourism Act* or as Tourism Operator under the current *Tourism Act*;
- (3) Has been subcontracted or employed in management capacity by any of the above for a minimum of five years within the last ten years;
- (4) Represents a group of separate businesses or operations intending to develop a market ready Tourism Product Package;
- (5) Intends to start a business in which Aboriginal cultural tourism is a significant component; and/or
- (6) Is a Destination Marketing Organization in the NWT (Schedule 4 only).

Businesses for whom ITI has paid out claims under the former Tourism Deposit Assurance Program are specifically precluded from this Program.

### **Grant/Contribution**

Contribution

### **Maximum Amount Available Per Applicant**

- o Schedule 1: \$25,000 total
- o Schedule 2: \$250,000 total
- o Schedule 3: \$10,000 per year
- o Schedule 4: \$350,000 per year for NWTT

### **Program Budget**

\$900,000 for 2011/12 fiscal year

### **Program Manager**

Tourism and Parks Division

### **Policy Authority**

Established under authority of Minister of ITI

### **Application Process**

Application form and guidelines for the Tourism Product Diversification and Marketing Program can be found on the ITI website under Programs and Services and are available at any ITI Local Regional Office or ITI Headquarters Office in Yellowknife. Applications must be received by certain predetermined dates each year (banking days) and funding distributed to those applications which provide the greatest benefit to the NWT, and meet the Program criteria.

Completed applications are delivered to ITI Regional Offices or ITI Headquarters Office in Yellowknife, who administer and make recommendations for approval.

### **Results Reporting**

The 2011/12 fiscal year was the fifth year for this Program.

There are four Schedules to this Program to address both individual business requirements and broad-based marketing efforts that would benefit the entire NWTT industry, as follows:

- Schedule 1: Business Planning and Transition Assistance
- Schedule 2: New Product Development or Enhancement of Existing Product
- Schedule 3: Marketing Assistance for Tourism Businesses
- Schedule 4: Marketing Contributions for NWTT

The Program funded 12 successful applications in 2011/12, resulting in a total contribution of \$900,000. The breakdown of these contributions is as follows:

#	Schedule	Funding	Applicant	Purpose
1	2	\$ 40,000	North Nahanni Naturalist Lodge	Develop new cultural tourism experience products
2	2	\$ 200,000	Simpson Air/Nahanni Mountain Lodge	Expansion of the bed-night capacity
3	2	\$ 12,000	Midnight Express Tours	Create aboriginal cultural activities
4	2	\$ 150,000	Rat River Development Corporation Ltd	Create experiential cultural activities and VIC
5	2	\$ 109,800	B Dene Adventures	Develop/operate a cultural tourism business
6	2	\$ 16,200	Yellow Dog Lodge	Purchase equipment (sawmill, fridge, freezer, solar panels, cargo trailer, gazebo)
7	3	\$ 40,000	NWT Tourism	Hire a sales agent for North America to work with NWT tourism operators
8	2	\$ 13,000	Blackfeather	Develop materials for French-speaking markets
9	2	\$ 76,000	Great Bear Lake Lodge	Develop new outdoor adventure products
10	2	\$ 143,000	Your Planner	Create bus tour by purchasing a 16 passenger bus. Tour will explore the South Slave, though the starting point is in Yellowknife and a visit to Fort Simpson for a flight seeing tour into Nahanni National Park.
11	2	\$ 48,000	Canoe North Adventures	Expansion of product offerings
12	2	\$ 52,000	Fort McPherson Gwich'in Council	Materials development
	<b>TOTAL</b>	<b>\$ 900,000</b>		

# TOURISM AND PARKS

## TOURISM TRAINING FUND PROGRAM

### ***Purpose***

The purpose of the tourism training fund is to:

- Fund short-term training (less than 12 weeks), which will advance and enhance the NWT tourism industry workers, groups, and collectives of workers' capacity to obtain or create employment; and
- Provide prospective employers in the NWT with a better trained tourism labour force.

### ***Eligibility***

#### **Eligible Businesses/Applicants:**

The Program will cover training for businesses or individuals engaged in or employed in the tourism industry in the NWT.

#### **Eligible Training:**

Training must be short, formal courses or workshops, and could be via distance education such as correspondence courses, internet or teleconferencing.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

#### **Individual Applications:**

A maximum of two applications per year, per applicant. Maximum funding per application is \$3,000.

#### **Business or Group Applications:**

A maximum of one application per year, per business or group. Maximum funding per application is \$6,000.

### ***Program Budget***

\$100,000 for the 2011/12 fiscal year

### ***Program Manager***

Tourism and Parks Division

### ***Policy Authority***

Established under authority of Minister of ITI

### ***Application Process***

The Application Form and Guidelines for the Tourism Training Fund can be found on the ITI website under Programs and Services and are available at any ITI Local Regional Office or ITI Headquarters Office in Yellowknife. Applications will be accepted at any time, but must be submitted prior to training start date. Applications will be assessed monthly.

Completed applications are delivered to ITI Regional Offices or ITI Headquarters Office in Yellowknife, who administer and make recommendations for approval.

A business or group who applies for funding must demonstrate that the training falls within the Tourism Priorities and that the funding is intended to train more than one staff by a certified instructor.

Funding for individuals is intended to support training of single individuals in a set of skills.

### **Results Reporting**

2011/12 was the first year for the Tourism Training Fund Program. The Program is intended to provide additional support for the NWT tourism industry and its operators, and to help them provide services from well-trained individuals in their operations.

The following is the priority list for funding consideration:

1. Valid Tourism Operator Licence holders;
2. Non-government Visitor Information Centre;
3. Accommodations Sector; and
4. Individuals, businesses, collectives, not-for-profit tourism associations or organizations engaged in the tourism sector.

For the 2011/12 fiscal year, one application was approved in the amount of \$2,520.57, going to Ms. Rosanna Strong for a Certified Interpretive Planner Workshop in Saskatchewan.

### **Number of tourism related jobs in NWT:**

	2003	2004	2005	2006	2007	2008	2009	2010
Employee	4,027	3,973	3,765	3,574	3,728	3,682	3,727	3,957
Self-employed	417	380	520	641	399	321	324	280
<b>Total tourism industries, NWT</b>	<b>4,450</b>	<b>4,360</b>	<b>4,309</b>	<b>4,257</b>	<b>4,139</b>	<b>4,007</b>	<b>4,058</b>	<b>4,233</b>
<b>Total economy, NWT</b>	<b>25,800</b>	<b>26,050</b>	<b>25,970</b>	<b>26,025</b>	<b>26,675</b>	<b>26,625</b>	<b>25,725</b>	<b>26,955</b>

Source: Statistics Canada - CANSIM table no. 383-0009 (March 2011)

# MACKENZIE VALLEY PETROLEUM PLANNING OFFICE ABORIGINAL CAPACITY BUILDING

## ***Purpose***

To provide Aboriginal organizations in regions most impacted by the proposed Mackenzie Gas Project, with assistance for capacity-building. The goal of this Program is to improve the competitive position of the NWT oil and gas sector and stimulate employment opportunities through capital investment.

## ***Eligibility***

Applicants must be members of an Aboriginal organization located within the Inuvialuit, Gwich'in, Sahtu, South Slave, and Dehcho Regions.

## ***Grant/Contribution***

Contribution

## ***Maximum Amount Available Per Applicant***

\$90,000 for each claimant group or Region

## ***Program Budget***

\$360,000 for the 2011/12 fiscal year

## ***Program Manager***

Mackenzie Valley Pipeline Office (MVPO) and Regional Superintendents

## ***Policy Authority***

Established under authority of Minister of ITI

## ***Application Process***

Aboriginal organization applicants provide an annual work-plan and budget, detailing proposed activities, schedule and a source and application of all project costs.

\$90,000 is available for each claimant group in the Inuvialuit and Gwich'in settlement areas. The Inuvialuit Regional Corporation (IRC) and Gwich'in Tribal Council (GTC) receive the entire allocation, determine and administer the funds in their respective settlement areas.

The Sahtu ITI Regional Superintendent, based on previous approvals and applications received, determines the Sahtu Region's \$90,000 annual allocation.

The Dehcho and South Slave Regions \$90,000 annual allocation is shared between the two GNWT Administrative Regions, with the ITI Regional Superintendents of the two Regions determining the maximum amount for each recipient based on the number and type of applications received and previous approvals.

In the Sahtu, Dehcho and South Slave Regions, the Regional Petroleum Advisor and the ITI Regional Superintendent determine the Regions' funding priorities. The ITI Regional Superintendent approves the application.

The Deputy Minister will rule on appeals either by requesting that the application be reconsidered or denying the appeal.

## Results Reporting

There were a total of 13 contributions made in the 2011/12 fiscal year, totalling \$360,000.

### Inuvik Region Allocations - \$180,000

Organization	Amount	Purpose
<b>Inuvialuit Regional Corporation</b>	\$90,000	<p>Provide contribution assistance to the Inuvialuit Regional Corporation in support of their staff position of Oil and Gas Employment Officer. This person assists Inuvialuit beneficiaries in accessing and maintaining employment in the oil and gas industry and in accessing appropriate industrial safety and training programs.</p> <p>IRC capacity building activities were broken out into three separate categories for reporting purposes:</p> <ul style="list-style-type: none"> <li>• <b>Human Resources Enhanced Training and Support Services</b> – IRC has continued to work on the creation of future job opportunities.</li> <li>• <b>Community Visits</b> – HR Coordinator along with O&amp;G employment officer, Career officer and education manager have visited all communities to provide update on available work.</li> <li>• <b>Statistical Information Compilation and Monitoring Program</b> which compiled statistics on the number of person hours worked and contracts awarded during the 2010-11 work season. This information is used for manpower and contract planning to maximize Inuvialuit benefits from future petroleum exploration activities in the Inuvialuit Settlement Area.</li> </ul>
<b>Gwich'in Tribal Council</b>	\$90,000	<p>Provide contribution assistance to the Gwich'in Tribal Council to support the Business Development Manager Position in the delivery of a number of programs including; the capacity development of registered Gwich'in Businesses; continued development of Health Safety and Environmental programs for registered Gwich'in businesses, and to support the participation of the Gwich'in Tribal Council and Gwich'in Development Corporation businesses in the 2010 Inuvik Petroleum Show.</p>

### Sahtu Region Allocations - \$90,000

Organization	Amount	Purpose
<b>Town of Norman Wells</b>	\$5,000	<p>To host a Hydraulic Fracturing Public Information Workshop in Norman Wells. The workshop was conducted through cooperation between ITI, Aboriginal Affairs and Northern Development Canada, the National Energy Board and expert speaker Derek Brown, with over 45 members of the public attending. The public found the presentation and information provided very informative and worthwhile.</p>
<b>Tulita District Land Corporation</b>	\$5,000	<p>To host a Hydraulic Fracturing Public Information Workshop in Tulita. The workshop was attended by close to 50 persons and was presented by the same group as conducted sessions in Norman Wells and Fort Good Hope.</p>
<b>Yamoga Land Corporation</b>	\$5,000	<p>To host a Hydraulic Fracturing Public Information Workshop, conducted by same group as above, with approximately 50 persons in attendance.</p>

<b>Deline District Land Corporation</b>	\$25,000	For travel during the year to attend oil, gas and mineral conferences, and to participate in Aboriginal capacity building workshops. The Corporation President, Board Members and Staff attended a business investment meeting in Cold Lake Alberta and a business development meeting in Yellowknife. The President and several Board members attended the Arctic Gas Symposium in Calgary.
<b>Tulita District Land Corporation</b>	\$25,000	For travel to oil, gas and mineral workshops, conferences and symposiums, including Inuvik Petroleum Show and Arctic Gas Symposium in Calgary. Some funds were used to hold an open house in Calgary at the CAPP offices to introduce companies to the Tulita District Land Corporation to allow industry to get a better understanding of Access and Benefit Agreements expectations of the of the communities of Tulita and Norman Wells who are represented under the Tulita District Land Corporation.
<b>Tulita District Land Corporation</b>	\$25,000	Towards costs to undertake a Rights Issuance Process on the District's wholly owned sub-surface lands. Some of the work undertaken included preparation of a Freehold Lease Development Plan and work towards a Tulita District Petroleum Rights Issuance. The working group also developed a plan on how to "Conduct a Call for Bids on TDLC Sub-Surface Lands"

***Dehcho and South Slave Regions Allocation - \$90,000***

<b>Kátlodééche First Nation (KFN)</b>	\$30,000	To send three delegates to the Arctic Gas Symposium in Calgary. It will give the organization the opportunity to network, gain contacts, and share ideas and experiences with other like groups.
<b>Deh Gah Got'ie First Nation - Fort Providence</b>	\$3,000	To continue to build oil and gas capacity in the East Dehcho Region (includes: Ka'a Gee Tu First Nation, Kátlodééche First Nation, Deh Gah Got'ie First Nation and West Point First Nation). Anticipated benefits include; increased employment and economic opportunities within the oil/gas play in the Cameron Hills and building capacity amongst the members of the East Deh Cho Region in the oil/gas industry by attending oil/gas conferences, seminars and workshops.
<b>Kátlodééche First Nation (KFN)</b>	\$12,000	To send three members of the Band Council to the Arctic Gas Symposium in Calgary. The main reason is to explore joint venture potential if the gas wells prove viable. They had several very productive meetings with companies interested in a joint venture.
<b>Pehdzeh Ki Contractors</b>	\$13,650	To support 13 workers in attending pre- employment Safety Training in preparation for work with Ledcor Pipelines on the Enbridge Norman Wells pipeline. Courses included Standard first Aid/CPR, Chainsaw Safety, WHMIS, TDG, H2S Alive, and Construction Safety Systems.
<b>Wolfe Trail Slashing</b>	\$31,350	To Support 12 workers in attending Safety Training courses in Ft. Nelson and Fort Liard in preparation for slashing work in the Horn River Basin and Fort Liard area. Courses included: H2S Alive, Snowmobile Operators, Occupational First Aid, Level I Chainsaw Safety, and Transportation of Dangerous Goods.

# MACKENZIE VALLEY PETROLEUM PLANNING OFFICE

## OTHER PIPELINE RELATED INITIATIVES

### **Purpose**

This funding is allocated to allow for the flexibility to respond to unanticipated community or organizational needs as they are identified – including those that may be identified by the Minister and Executive Council.

### **Eligibility**

Assistance is available to NWT community or organizational applicants participating in new one-time initiatives pertaining to the proposed MGP.

### **Grant/Contribution**

Contribution

### **Maximum Amount Available Per Applicant**

No maximum amount per applicant has been specified.

### **Program Budget**

\$55,000 for the 2011/12 fiscal year

### **Program Manager**

Mackenzie Valley Pipeline Office (MVPO)

### **Policy Authority**

Established under authority of Minister of ITI

### **Application Process**

A written proposal with budget is normally a minimum requirement. The MVPO Director approves the application. The ITI Deputy Minister will rule on any appeals.

### **Results Reporting**

Projects approved in 2011/12 totalled \$63,570 and included:

- \$20,000 - Town of Inuvik - To subsidize the salary for the co-coordinator of the Inuvik Petroleum Show. The Town also used a portion of this contribution to enable the Mayor, two Councillors and the business development officer to attend the 12<sup>th</sup> annual Arctic Gas Symposium Conference. The Inuvik Petroleum Show has become the premier networking and tradeshow event north of 60 for the northern oil and gas sector.
- \$15,000 - Hamlet of Tuktoyaktuk - To support the compiling of information and seeking the requirements needed to develop a five year Tuktoyaktuk Harbour Management Plan in preparation of an anticipated increase in offshore oil and gas exploration activity that is expected to occur in the Beaufort Sea over the next few years.
- \$13,000 - Yamoga Land Corporation - To support travel to attend workshops, conferences and symposiums relating to oil, gas and mineral activities. This included attendance by the President and Board members at the Inuvik Petroleum Show and 12<sup>th</sup> Annual Arctic Gas Symposium in Calgary.
- \$6,000 - Ayoni Keh Land Corporation - To support leadership attendance at oil, gas and mineral related workshops, conferences and symposiums.
- \$6,000 - Fort Good Hope Métis Land Corporation - To support leadership attendance at oil, gas and mineral conferences, workshops and symposiums.
- \$3,570 - Sahtu Region - Aboriginal Capacity Building



# MACKENZIE VALLEY PETROLEUM PLANNING OFFICE

## SUPPORT TO THE ABORIGINAL PIPELINE GROUP

### **Purpose**

Support the Aboriginal Pipeline Group (APG) in obtaining a one-third ownership interest in the Mackenzie Gas Project (MGP).

### **Eligibility**

Assistance is limited exclusively to the APG, the legal entity established to hold the NWT Aboriginal peoples' ownership interest in the Mackenzie Valley Natural Gas Pipeline.

### **Grant/Contribution**

Contribution

### **Program Budget**

\$300,000 for the 2011/12 fiscal year

### **Program Manager**

Mackenzie Valley Pipeline Office (MVPO)

### **Policy Authority**

Established under authority of Minister of ITI

### **Application Process**

The GNWT, Government of Canada, TransCanada Pipelines Limited continue to jointly fund the administration costs of the APG. The APG Board of Directors submits an application each year, which includes audited financial statements and an annual report, highlighting activities and results of the previous year, a work plan and budget for the upcoming year.

### **Results Reporting**

The Inuvialuit, Gwich'in and Sahtu are members of the APG partnership. In their 2011/12 results report, the APG Board of Directors identified a number of key areas in which the partnership achieved results; including:

- In December 2010, after six years, the MGP received regulatory approval from the National Energy Board (NEB). This decision was confirmed by a Federal Cabinet Order-in-Council in March of 2011. The Certificate of Public Convenience and Necessity issued by the NEB will expire in 2015 if construction has not commenced by December 31<sup>st</sup> of that year.
- APG continues to maintain contact with potential financiers, develop a detailed financing work plan and continues to represent its Aboriginal shareholders in MGP decision-making.
- APG participated in all discussions with the Government of Canada on the fiscal framework agreement for the MGP.
- APG has been active in promoting the benefits of participation in the APG opportunity with all Aboriginal groups in the NWT, especially in the Dehcho communities.
- A comprehensive communications strategy resulted in a better understanding of APG's benefits, and a closer identification of APG as a locally-owned Aboriginal organization.
- APG uses every MGP decision-making forum to promote Aboriginal opportunities.

APG's work plan for 2012/13 will reinforce the key focus areas identified above while taking into account funding reductions from both the Government of Canada and TransCanada.

# INDUSTRIAL INITIATIVES

## DIAVIK COMMUNITY ADVISORY BOARD

### ***Purpose***

This contribution allows for operation of the Diavik Community Advisory Board (DCAB), established pursuant to the Diavik Socio-Economic Agreement (SEA), to monitor the commitments made in the Diavik SEA.

### ***Eligibility***

Funding is directed to DCAB

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Available Per Applicant***

Reviewed every three years

### ***Program Budget***

\$180,000 for the 2011/12 fiscal year

### ***Program Manager***

Industrial Initiatives

### ***Policy Authority***

Authority for this contribution was established through GNWT signature of the Diavik SEA.

### ***Application Process***

Diavik and the GNWT jointly fund DCAB. DCAB submits a proposed work plan and budget to the two funders for approval once every three years. The SEA describes the mandate and role of DCAB, providing direction for work plan activities.

### ***Results Reporting***

DCAB provides advice to the Parties to the SEA about how effectively the SEA is being implemented. DCAB has the authority to recommend changes that can help the SEA achieve its intended results. DCAB also provides a way for communities to comment on impacts from the Diavik Project that they are observing.

Under the Contribution Agreement, the Board is required to provide.

- Audited financial statements showing how funds were spent;
- An Annual Report as described in Articles 6.4.4 and 6.4.5 of the SEA;
- A list of Board meetings and description of the purpose of each meeting; and
- A status report on the three-year Board workplan approved pursuant to Article 2.1.16 of the Diavik SEA.

The funding enables communities in the Slave geological region to collect information about community impacts in a consistent way. This helps DCAB to review and compare community-driven indicators across a broad geographic area and across cultural groups. This work ensures strong community involvement in industrial monitoring.

DCAB is made up of representatives from Behchokò, Whati, Gametì, Wekweètì, Dettah, N'dilo, Łutsek'e, Kugluktuk and the North Slave Métis Alliance. Two representatives from both Diavik and the GNWT also sit on the Board. This unique Board provides an outlet for valuable input and consideration by all Parties on a variety of issues arising from the Diavik Project.

In 2011/12, DCAB received and reviewed reports from Diavik Diamond Mines Inc. and held board meetings. However; required documentation was not provided from DCAB for the 2011/12 fiscal year and therefore no contribution funding was provided in 2011/12.

**APPENDIX A**

**SUPPORT FOR ENTREPRENEURS AND ECONOMIC  
DEVELOPMENT  
(SEED)**

**SUMMARY REPORT BY REGION AND CLIENT**

**2011/12 FISCAL YEAR**

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Beaufort Delta

1	1	<b>A.C. Contracting</b> Entrepreneur Support	Aklavik	\$15,000
2	2	<b>Aklavik Development Corporation</b> Entrepreneur Support	Aklavik	\$12,350
3	3	<b>Aklavik Hunters &amp; Trappers</b> Community Economic Development	Aklavik	\$7,900
4	4	<b>Aklavik Indian Band</b> Community Economic Development	Aklavik	\$15,720
5	5	<b>Aklavik Klips</b> Entrepreneur Support	Aklavik	\$7,752
6	6	<b>Alanak, Connie</b> Micro-Business	Uluhaktok	\$746
7	7	<b>Albert, Rosie</b> Micro-Business	Inuvik	\$576
8	8	<b>Andre, May Mary</b> Micro-Business	Fort McPherson	\$773
9	9	<b>Aracely's Tire Shop</b> Entrepreneur Support	Aklavik	\$5,597
10	10	<b>Arey, Nellie</b> Micro-Business	Aklavik	\$1,856
11	11	<b>Bates, Clara A.</b> Micro-Business	Tuktoyaktuk	\$1,320
12	12	<b>Benoit, Brenda</b> Micro-Business	Aklavik	\$344
13	13	<b>Blake-Heron, Ruby</b> Micro-Business	Fort McPherson	\$720
14	14	<b>Cardinal, Eileen M.</b> Micro-Business	Tsiigehtchic	\$1,363

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Beaufort Delta

15	15	<b>Cardinal, Vincent</b> Micro-Business	Inuvik	\$980
16	16	<b>Carpenter, Margaret Rose</b> Micro-Business	Sachs Harbour	\$93
17	17	<b>Chicksi, Bertha</b> Micro-Business	Tuktoyaktuk	\$1,680
18	18	<b>Cockney, Julia C.</b> Micro-Business	Tuktoyaktuk	\$799
19	19	<b>DH Wiring</b> Business Intelligence and Networking	Inuvik	\$4,958
20	20	<b>Elias, Greta J.</b> Micro-Business	Tuktoyaktuk	\$840
21	21	<b>Elias, Janet</b> Micro-Business	Tuktoyaktuk	\$1,656
22	22	<b>Elias, Shirley Vera</b> Micro-Business	Tuktoyaktuk	\$882
23	23	<b>End of the Road Music Festival</b> Community Economic Development	Beaufort Delta Regional	\$21,000
24	24	<b>Goose, Leanne Maidie</b> Business Intelligence and Networking	Inuvik	\$2,174
25	25	<b>Gordon, Cindy</b> Micro-Business	Aklavik	\$344
26	26	<b>Great Northern Arts Festival</b> Community Economic Development	Inuvik	\$40,236
27	27	<b>Green's Arctic Adventures</b> Micro-Business	Paulatuk	\$2,320
28	28	<b>Gruben, Annie</b> Micro-Business	Tuktoyaktuk	\$1,012
29	29	<b>Gruben, Donald Frederick</b> Micro-Business	Inuvik	\$2,321

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Beaufort Delta

30	30	<b>Gruben, Karen</b> Micro-Business	Tuktoyaktuk	\$1,075
31	31	<b>Gruben, Nancy M.</b> Micro-Business	Tuktoyaktuk	\$938
32	32	<b>Gwich'in Renewable Resource Board</b> Business Intelligence and Networking	Inuvik	\$2,947
33	33	<b>Gwich'in Social &amp; Cultural</b> Sector Support	Fort McPherson	\$24,977
34	34	<b>Gwich'in Tribal Council</b> Community Economic Development	Inuvik	\$30,000
35	35	<b>Gwichya Gwich'in Band</b> Business Intelligence and Networking	Tsiigehtchic	\$5,268
36	36	<b>Hamlet of Aklavik</b> Community Economic Development	Aklavik	\$25,000
37	37	<b>Hamlet of Paulatuk</b> Community Economic Development	Paulatuk	\$27,066
38	38	<b>Hamlet of Sachs Harbour</b> Community Economic Development	Sachs Harbour	\$25,000
39	39	<b>Hamlet of Ulukhaktok</b> Community Economic Development	Ulukhaktok	\$30,300
40	40	<b>Incorporated Hamlet of Tuktoyaktuk</b> Community Economic Development	Tuktoyaktuk	\$10,213
41	41	<b>Inuvialuit Community Economic Development Organizatio</b> Community Economic Development	Inuvik	\$19,000
42	42	<b>Inuvik Chamber of Commerce</b> Business Intelligence and Networking	Inuvik	\$2,585
43	43	<b>Inuvik Curling Club</b> Community Economic Development	Inuvik	\$16,765
44	44	<b>Inuvik Golf Association</b> Community Economic Development	Inuvik	\$27,637

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Beaufort Delta

45	45	<b>Inuvik Youth Center Society</b> Micro-Business	Inuvik	\$4,360
46	46	<b>Irish, Sarah</b> Micro-Business	Aklavik	\$1,040
47	47	<b>J &amp; L Transport Ltd.</b> Entrepreneur Support	Tuktoyaktuk	\$15,000
48	48	<b>Joss, Allen</b> Micro-Business	Inuvik	\$2,160
49	49	<b>Kaglik, Edwin Gerald</b> Micro-Business	Aklavik	\$1,791
50	50	<b>Kallak, Ron G.</b> Micro-Business	Ulukhaktok	\$647
51	51	<b>Kanayok, Margaret</b> Business Intelligence and Networking	Fort McPherson	\$545
52	52	<b>Kasook, Corey B.</b> Micro-Business	Tuktoyaktuk	\$967
53	53	<b>Kay, Diane Edith</b> Micro-Business	Inuvik	\$1,260
54	54	<b>Keevik, Melanie</b> Micro-Business	Tuktoyaktuk	\$917
55	55	<b>Kimiksana, Brenda</b> Micro-Business	Tuktoyaktuk	\$1,188
56	56	<b>Klengenber, Elsie</b> Micro-Business	Ulukhaktok	\$790
57	57	<b>Klengenber, Laverna</b> Micro-Business	Ulukhaktok	\$1,372
58	58	<b>Koe Kids Traditions</b> Entrepreneur Support	Fort McPherson	\$6,739
59	59	<b>Koe, Carlene Karen</b> Micro-Business	Aklavik	\$102



**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Beaufort Delta

60	60	<b>Koe, Stephen J.</b> Micro-Business	Fort McPherson	\$1,514
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61	61	<b>Kogiak, Tanya L.</b> Micro-Business	Aklavik	\$666
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62	62	<b>Kudlak, Martha</b> Micro-Business	Sachs Harbour	\$604
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63	63	<b>Kuptana, David</b> Entrepreneur Support	Ulukhaktok	\$605
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64	64	<b>Lucas, Samantha</b> Micro-Business	Sachs Harbour	\$1,962
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65	65	<b>Martin, Renie</b> Micro-Business	Inuvik	\$1,741
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66	66	<b>McDonald, William Ellis</b> Micro-Business	Fort McPherson	\$1,640
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67	67	<b>Muckle, Robbie Lynn</b> Micro-Business	Paulatuk	\$689
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68	68	<b>Nigiyok, Louise E.</b> Micro-Business	Ulukhaktok	\$1,314
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69	69	<b>Nigiyok, Mabel</b> Micro-Business	Ulukhaktok	\$989
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70	70	<b>Nigiyok, Mary Jane</b> Micro-Business	Ulukhaktok	\$968
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71	71	<b>Notaina, Margaret</b> Micro-Business	Ulukhaktok	\$795
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72	72	<b>Okheena, Denise</b> Micro-Business	Fort McPherson	\$1,499
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73	73	<b>Okheena, Judy</b> Micro-Business	Ulukhaktok	\$795
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74	74	<b>Olifie, Gilberte M.</b> Micro-Business	Ulukhaktok	\$2,113
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**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Beaufort Delta

75	75	<b>Olifie, Larry</b> Entrepreneur Support	Ulukhaktok	\$2,948
76	76	<b>Papik, Richard Isaac</b> Micro-Business	Aklavik	\$825
77	77	<b>Pascal, Stacy Shannon</b> Micro-Business	Aklavik	\$2,532
78	78	<b>Paul, Effie Marie</b> Micro-Business	Aklavik	\$1,092
79	79	<b>Paulatuk Hunters &amp; Trappers</b> Community Economic Development	Paulatuk	\$12,014
80	80	<b>Podzadny, Horst</b> Micro-Business	Inuvik	\$1,227
81	81	<b>Pokiak, Ernest Taylor</b> Sector Support	Tuktoyaktuk	\$20,000
82	82	<b>Raddi, Gail Anne Ellen Marie</b> Business Intelligence and Networking	Inuvik	\$3,122
83	83	<b>Rat River Development Corporation</b> Micro-Business	Fort McPherson	\$30,000
84	84	<b>Ritchie, John</b> Micro-Business	Inuvik	\$4,704
85	85	<b>Sachs Harbour Community Corporation</b> Community Economic Development	Sachs Harbour	\$11,192
86	86	<b>Sean's Trucking</b> Entrepreneur Support	Inuvik	\$15,000
87	87	<b>Snowshoe, Audrey</b> Micro-Business	Aklavik	\$1,461
88	88	<b>Snowshoe, Effie Bella</b> Micro-Business	Fort McPherson	\$2,067
89	89	<b>Snowshoe, Marlene</b> Micro-Business	Fort McPherson	\$807

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Beaufort Delta

90	90	<b>Stefansson, Valerie</b> Micro-Business	Inuvik	\$1,203
91	91	<b>Stewart, Abraham Charles</b> Micro-Business	Aklavik	\$1,189
92	92	<b>Taylor, Derek R.</b> Micro-Business	Tuktoyaktuk	\$1,050
93	93	<b>Teddy, Charmaine</b> Micro-Business	Tuktoyaktuk	\$1,002
94	94	<b>Tetlit Gwich'in Council</b> Business Intelligence and Networking	Fort McPherson	\$6,000
95	95	<b>Tetlit Service Cooperative Ltd.</b> Business Intelligence and Networking	Fort McPherson	\$2,424
96	96	<b>Town of Inuvik</b> Business Intelligence and Networking	Inuvik	\$23,927
97	97	<b>Tsiigehtchic Charter Community</b> Community Economic Development	Tsiigehtchic	\$25,000
98	98	<b>Ulukhaktok Community Corporation</b> Community Economic Development	Ulukhaktok	\$9,383
99	99	<b>Unaleen's Bookkeeping Services</b> Micro-Business	Inuvik	\$1,721
100	100	<b>Villebrun, Greta</b> Micro-Business	Tsiigehtchic	\$2,397
101	101	<b>Villeneuve, Celine A</b> Micro-Business	Inuvik	\$847
102	102	<b>Voudrach, Patricia E.</b> Micro-Business	Tuktoyaktuk	\$593
103	103	<b>Western Arctic Business Development Corporation</b> Community Economic Development	Inuvik	\$14,678
104	104	<b>Whitbread, Bernadette</b> Micro-Business	Aklavik	\$996

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region: Beaufort Delta**

105	105	<b>Wolki, Dorothy</b> Micro-Business	Tuktoyaktuk	\$1,024
106	106	<b>Wolki, Emma Cynthia</b> Micro-Business	Tuktoyaktuk	\$1,068
				Funding: \$662,347

**Region: DehCho**

107	1	<b>4498828 Canada Inc.</b> Entrepreneur Support	Fort Simpson	\$2,010
108	2	<b>5988 NWT Ltd.</b> Sector Support	Fort Simpson	\$15,000
109	3	<b>6333 NWT Ltd.</b> Sector Support	Fort Simpson	\$13,621
110	4	<b>Acho Camp &amp; Catering</b> Entrepreneur Support	Fort Liard	\$14,800
111	5	<b>Aurora College</b> Community Economic Development	Fort Simpson	\$25,000
112	6	<b>B &amp; P Enterprises</b> Entrepreneur Support	Nahanni Butte	\$11,887
113	7	<b>Beavertail Jamboree Organizing Committee</b> Community Economic Development	Fort Simpson	\$8,160
114	8	<b>Betsaka, Celine</b> Micro-Business	Nahanni Butte	\$960
115	9	<b>Blyth and Bathe Inc.</b> Entrepreneur Support	Fort Simpson	\$10,905
116	10	<b>Deh Cho Business Development Center</b> Community Economic Development	Fort Simpson	\$24,702
117	11	<b>Deh Cho Executive Suites</b> Sector Support	Fort Simpson	\$12,927

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** DehCho

118	12	<b>Deh Cho First Nations</b> Community Economic Development	Fort Simpson	\$14,000
119	13	<b>Deh Cho Friendship Centre</b> Community Economic Development	Fort Simpson	\$4,096
120	14	<b>Doug Contracting</b> Entrepreneur Support	Jean Marie River	\$15,000
121	15	<b>Down 4 Music Records</b> Micro-Business	Fort Liard	\$4,710
122	16	<b>Ernest Hardisty Contracting</b> Entrepreneur Support	Jean Marie River	\$4,880
123	17	<b>Flutterby Pottery</b> Entrepreneur Support	Fort Simpson	\$15,000
124	18	<b>Fort Simpson Chamber of Commerce</b> Community Economic Development	Fort Simpson	\$47,225
125	19	<b>Fort Simpson Community Garden Society</b> Community Economic Development	Fort Simpson	\$10,120
126	20	<b>Fort Simpson Historical Society</b> Entrepreneur Support	Fort Simpson	\$14,283
127	21	<b>Fort Simpson Recreation Society</b> Community Economic Development	Fort Simpson	\$25,000
128	22	<b>Fort Simpson Training and Consulting Inc</b> Entrepreneur Support	Fort Simpson	\$7,573
129	23	<b>Gail's Confectionary</b> Entrepreneur Support	Jean Marie River	\$3,200
130	24	<b>GBM Construction</b> Entrepreneur Support	Fort Simpson	\$11,116
131	25	<b>Giahi Logging</b> Entrepreneur Support	Jean Marie River	\$4,880
132	26	<b>Grossetete, Gloria Delores</b> Micro-Business	Fort Liard	\$1,388

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** DehCho

133	27	<b>Hamlet of Fort Liard</b> Entrepreneur Support	Fort Liard	\$9,121
134	28	<b>Helen's Coffee Shop</b> Entrepreneur Support	Trout Lake	\$919
135	29	<b>Heritage Centre Society</b> Community Economic Development	Fort Simpson	\$2,919
136	30	<b>Jumbo, David</b> Micro-Business	Trout Lake	\$1,537
137	31	<b>Jumbo, Margaret</b> Micro-Business	Trout Lake	\$540
138	32	<b>K'YELI Translation, Interpreting &amp; Transcribing Service</b> Micro-Business	Fort Simpson	\$2,449
139	33	<b>Kotchea, Neil</b> Micro-Business	Fort Liard	\$297
140	34	<b>Latwaitis, Ainsley</b> Micro-Business	Fort Liard	\$1,111
141	35	<b>Lavoie, Natalie</b> Micro-Business	Fort Simpson	\$400
142	36	<b>Liard Valley General Store</b> Entrepreneur Support	Fort Liard	\$23,452
143	37	<b>Liidlil Kue First Nation</b> Community Economic Development	Fort Simpson	\$20,415
144	38	<b>Liidlil Kue Society</b> Community Economic Development	Fort Simpson	\$25,000
145	39	<b>Mackenzie Mountain Tours</b> Entrepreneur Support	Wrigley	\$15,000
146	40	<b>Mackenzie Rest Inn</b> Entrepreneur Support	Fort Simpson	\$5,497
147	41	<b>Matte Legal Services</b> Entrepreneur Support	Fort Simpson	\$3,432

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** DehCho

148	42	<b>McKenzie Manor</b> Sector Support	Fort Simpson	\$15,000
149	43	<b>McLeod, Fred</b> Micro-Business	Fort Simpson	\$1,114
150	44	<b>Moses, D'Arcy J.</b> Entrepreneur Support	Wrigley	\$6,034
151	45	<b>Moses, Earl</b> Micro-Business	Fort Simpson	\$1,200
152	46	<b>Nahanni Butte Dene Band</b> Community Economic Development	Nahanni Butte	\$48,200
153	47	<b>Nahanni Mountain Lodge Ltd.</b> Entrepreneur Support	Fort Simpson	\$13,611
154	48	<b>Nahanni Ram Travel Agency</b> Entrepreneur Support	Fort Simpson	\$5,760
155	49	<b>Nahanni Wilderness Adventures Ltd.</b> Entrepreneur Support	Fort Simpson	\$19,786
156	50	<b>Nogha Enterprises Ltd.</b> Business Intelligence and Networking	Fort Simpson	\$12,093
157	51	<b>North Nahanni Naturalist Lodge Ltd.</b> Entrepreneur Support	Fort Simpson	\$45,000
158	52	<b>Norwegian, Douglas Senior</b> Micro-Business	Jean Marie River	\$2,360
159	53	<b>Olinto's Taxi Ltd.</b> Entrepreneur Support	Fort Simpson	\$13,714
160	54	<b>Open Sky Creative Society</b> Entrepreneur Support	Fort Simpson	\$26,024
161	55	<b>Pehdzeh Ki Contractors Ltd.</b> Business Intelligence and Networking	Wrigley	\$11,073
162	56	<b>Pehdzeh Ki First Nation</b> Business Intelligence and Networking	Wrigley	\$2,324

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** DehCho

163	57	<b>Perigrine Productions</b> Business Intelligence and Networking	Fort Simpson	\$5,009
164	58	<b>R.W. Contracting</b> Entrepreneur Support	Fort Simpson	\$14,085
165	59	<b>RG Consulting Services Inc.</b> Entrepreneur Support	Fort Simpson	\$7,508
166	60	<b>Riverside Mobile Grill</b> Micro-Business	Fort Simpson	\$14,520
167	61	<b>Robin Forest Contractor</b> Micro-Business	Fort Simpson	\$9,112
168	62	<b>Sadee Resources Services</b> Entrepreneur Support	Fort Simpson	\$4,800
169	63	<b>Sambaa K'e Dene Band</b> Community Economic Development	Trout Lake	\$20,300
170	64	<b>Sambaa K'e Development Corporation</b> Entrepreneur Support	Trout Lake	\$48,976
171	65	<b>Shehtah Financial Management</b> Entrepreneur Support	Fort Simpson	\$10,031
172	66	<b>Sign Magic</b> Entrepreneur Support	Fort Simpson	\$2,070
173	67	<b>SSR Contracting</b> Entrepreneur Support	Fort Simpson	\$20,472
174	68	<b>Stewart, Kenneth</b> Entrepreneur Support	Fort Simpson	\$1,136
175	69	<b>Territorial Farmers Association</b> Community Economic Development	Fort Simpson	\$4,033
176	70	<b>Thomas Simpson Secondary School</b> Business Intelligence and Networking	Fort Simpson	\$1,376
177	71	<b>Towcho Transport</b> Entrepreneur Support	Wrigley	\$5,497



**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:**     **DehCho**

178	72	<b>Trade Services</b> Entrepreneur Support	Fort Liard	\$9,730
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179	73	<b>Trail River Creative Services</b> Micro-Business	Fort Simpson	\$4,162
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180	74	<b>Tsetso, Antoine</b> Micro-Business	Fort Simpson	\$1,877
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181	75	<b>Tthenaago Development Corporation</b> Community Economic Development	Nahanni Butte	\$19,762
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182	76	<b>Village of Fort Simpson</b> Community Economic Development	Fort Simpson	\$17,026
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183	77	<b>Xih Shets'etih</b> Micro-Business	Fort Simpson	\$5,000
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Funding:     \$884,306

**Region:**     **North Slave**

184	1	<b>4720 Northwest Territories Ltd.</b> Sector Support	Yellowknife	\$5,500
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185	2	<b>Adzin, Lena</b> Micro-Business	Yellowknife	\$1,307
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186	3	<b>Alain-Lilly, Charissa</b> Micro-Business	Yellowknife	\$2,600
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187	4	<b>Aquilon Power Kite Inc.</b> Business Intelligence and Networking	Yellowknife	\$5,247
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188	5	<b>Ashoona Family Studio</b> Entrepreneur Support	Yellowknife	\$4,550
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189	6	<b>Aurora Arts Society</b> Community Economic Development	Yellowknife	\$16,300
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190	7	<b>Beaulieu, Louis Angus</b> Micro-Business	Yellowknife	\$1,199
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**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** North Slave

191	8	<b>Behcho Ko Towing</b> Entrepreneur Support	Yellowknife	\$15,000
192	9	<b>Bella Dance Academy</b> Business Intelligence and Networking	Yellowknife	\$4,740
193	10	<b>Benoit, France</b> Entrepreneur Support	Yellowknife	\$5,518
194	11	<b>Black, Nancy Dora</b> Micro-Business	Yellowknife	\$981
195	12	<b>Bloudov, Maxim</b> Micro-Business	Yellowknife	\$4,000
196	13	<b>Braden, Patrick Michael</b> Entrepreneur Support	Yellowknife	\$3,456
197	14	<b>Bulckaert, Jason Allen</b> Micro-Business	Yellowknife	\$5,000
198	15	<b>Carthew, Kirsten Carriona</b> Micro-Business	Yellowknife	\$5,000
199	16	<b>Chocolate, Narcisse</b> Micro-Business	Yellowknife	\$2,389
200	17	<b>Community Government of Behchoko</b> Community Economic Development	Yellowknife	\$6,000
201	18	<b>Dempsey, Colin</b> Entrepreneur Support	Yellowknife	\$4,480
202	19	<b>Desjarlais, Prairie Dawn</b> Entrepreneur Support	Yellowknife	\$9,680
203	20	<b>Deton'Cho Corporation</b> Community Economic Development	Yellowknife	\$7,740
204	21	<b>Dry Cold Media</b> Micro-Business	Yellowknife	\$5,000
205	22	<b>Duchene, Natasha</b> Entrepreneur Support	Yellowknife	\$15,000

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** North Slave

206	23	<b>Ekendia, Leon</b> Micro-Business	Yellowknife	\$1,585
207	24	<b>Energy North Corporation</b> Business Intelligence and Networking	Yellowknife	\$2,205
208	25	<b>Energy Wall &amp; Building Products</b> Entrepreneur Support	Yellowknife	\$21,515
209	26	<b>Enodah Wilderness Travel</b> Entrepreneur Support	Yellowknife	\$15,000
210	27	<b>Folk On The Rocks</b> Community Economic Development	Yellowknife	\$13,413
211	28	<b>Franco-Cultural Association of Yellowknife</b> Community Economic Development	Yellowknife	\$9,900
212	29	<b>Gon, Jesse James</b> Entrepreneur Support	Yellowknife	\$1,024
213	30	<b>Goudreau, Simone L.</b> Entrepreneur Support	Yellowknife	\$9,900
214	31	<b>Grogono, Matthew</b> Micro-Business	Yellowknife	\$427
215	32	<b>Gumboots, The</b> Community Economic Development	Yellowknife	\$1,500
216	33	<b>Hein, Dayl</b> Micro-Business	Yellowknife	\$1,190
217	34	<b>Hernandez, Aaron</b> Entrepreneur Support	Yellowknife	\$10,512
218	35	<b>Huskey, Joline</b> Micro-Business	Yellowknife	\$1,500
219	36	<b>Jacquard, Larry</b> Entrepreneur Support	Yellowknife	\$2,412
220	37	<b>Jeremick'ca, Julian Stewart</b> Micro-Business	Yellowknife	\$1,624

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** North Slave

221	38	<b>Johnson, Mark Walter</b> Micro-Business	Yellowknife	\$1,000
222	39	<b>Kenny, Dennis Johnson</b> Micro-Business	Yellowknife	\$4,988
223	40	<b>Ko Energy Accounting</b> Micro-Business	Yellowknife	\$2,180
224	41	<b>Kotchilea, Lawrence &amp; Doris</b> Entrepreneur Support	Yellowknife	\$3,851
225	42	<b>Kotchilea, Matthew</b> Micro-Business	Yellowknife	\$516
226	43	<b>Koyina, Harriet</b> Micro-Business	Yellowknife	\$1,792
227	44	<b>Kremski, Chandra</b> Micro-Business	Yellowknife	\$5,000
228	45	<b>Kruse, Astrid</b> Entrepreneur Support	Yellowknife	\$4,400
229	46	<b>La Federation Franco-Tenoise</b> Community Economic Development	Yellowknife	\$9,528
230	47	<b>Lac La Martre Adventures</b> Entrepreneur Support	Yellowknife	\$12,300
231	48	<b>Leading at the Edge</b> Business Intelligence and Networking	Yellowknife	\$3,366
232	49	<b>Lutsel K'e Dene First Nation</b> Business Intelligence and Networking	Yellowknife	\$6,484
233	50	<b>Mackenzie Art Co. Inc.</b> Entrepreneur Support	Yellowknife	\$13,500
234	51	<b>McCreesh, Alison</b> Micro-Business	Yellowknife	\$5,000
235	52	<b>McGee, Melinda</b> Micro-Business	Yellowknife	\$700

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** North Slave

236	53	<b>McKenna Funeral Services</b> Sector Support	Yellowknife	\$14,790
237	54	<b>Mercredi, Travis Nicholas</b> Micro-Business	Yellowknife	\$5,000
238	55	<b>Morgan, Shauna C.</b> Business Intelligence and Networking	Yellowknife	\$1,513
239	56	<b>Music NWT (RAANT)</b> Community Economic Development	Yellowknife	\$25,517
240	57	<b>Namushka Lodge (1982) Ltd.</b> Entrepreneur Support	Yellowknife	\$10,395
241	58	<b>NCS Production Ltd.</b> Entrepreneur Support	Yellowknife	\$15,000
242	59	<b>Nextreme</b> Entrepreneur Support	Yellowknife	\$40,800
243	60	<b>Nishi-Khon Freeway Inc.</b> Entrepreneur Support	Yellowknife	\$15,000
244	61	<b>Nitsiza, Monique</b> Micro-Business	Yellowknife	\$1,154
245	62	<b>Northern Exposure</b> Entrepreneur Support	Yellowknife	\$6,544
246	63	<b>Northern Frontier Visitors Association</b> Community Economic Development	Yellowknife	\$12,564
247	64	<b>Northwest Territories Tourism Association</b> Entrepreneur Support	Yellowknife	\$46,000
248	65	<b>NWT Metis Dene Development Fund</b> Community Economic Development	Yellowknife	\$5,000
249	66	<b>NWT Riders Association</b> Sector Support	Yellowknife	\$7,271
250	67	<b>Pokiak, Myrna Evelyn</b> Entrepreneur Support	Yellowknife	\$8,127

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** North Slave

251	68	<b>Prelude Lake Marina &amp; Rentals</b> Entrepreneur Support	Yellowknife	\$1,775
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252	69	<b>Rabesca, Patricia</b> Micro-Business	Yellowknife	\$1,092
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253	70	<b>Sabourin, John</b> Micro-Business	Yellowknife	\$4,749
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254	71	<b>Saravanja, Pablo</b> Micro-Business	Yellowknife	\$3,500
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255	72	<b>Silke, Andrew Jeremy</b> Entrepreneur Support	Yellowknife	\$1,960
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256	73	<b>Snowkings Winter Festival</b> Community Economic Development	Yellowknife	\$15,000
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257	74	<b>Sorensen, Lone</b> Business Intelligence and Networking	Yellowknife	\$1,516
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258	75	<b>The J Group Ltd.</b> Entrepreneur Support	Yellowknife	\$14,984
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259	76	<b>The Long John Jamboree</b> Community Economic Development	Yellowknife	\$10,000
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260	77	<b>Tlich Learning &amp; Development Centre</b> Entrepreneur Support	Yellowknife	\$15,000
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261	78	<b>Tompkins, Kate</b> Entrepreneur Support	Yellowknife	\$6,307
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262	79	<b>Top of the World (2000) Ltd.</b> Entrepreneur Support	Yellowknife	\$3,795
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263	80	<b>Tremblay, Patrice</b> Micro-Business	Yellowknife	\$5,000
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264	81	<b>Walden, Jennifer F.</b> Entrepreneur Support	Yellowknife	\$8,784
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265	82	<b>Wanazah, Celine</b> Micro-Business	Yellowknife	\$1,618
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**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** North Slave

266	83	<b>Western Arctic Moving Pictures</b> Community Economic Development	Yellowknife	\$6,801
267	84	<b>Winkler, Marc</b> Entrepreneur Support	Yellowknife	\$5,000
268	85	<b>Yellow Dog Lodge Ltd</b> Entrepreneur Support	Yellowknife	\$10,000
269	86	<b>Yellowknife Artist Run Community Centre</b> Community Economic Development	Yellowknife	\$9,177
270	87	<b>Yellowknife Chamber of Commerce</b> Community Economic Development	Yellowknife	\$4,800
271	88	<b>Yellowknife Glass Recyclers</b> Entrepreneur Support	Yellowknife	\$11,389
272	89	<b>Yellowknife Outdoor Adventures Ltd.</b> Entrepreneur Support	Yellowknife	\$11,100
273	90	<b>Yellowknife Tours</b> Entrepreneur Support	Yellowknife	\$15,191
				Funding: \$682,209

**Region:** NWT Pan-Territorial

274	1	<b>Conseil de développement économique des TNO</b> Community Economic Development	Corporate	\$8,000
275	2	<b>Denendeh Development Corporation</b> Business Intelligence and Networking	Corporate	\$15,490
276	3	<b>Local Government Administrators of the NWT</b> Community Economic Development	Corporate	\$1,271
277	4	<b>Matco Transportation Systems</b> Business Intelligence and Networking	Corporate	\$1,600
278	5	<b>Northern Aboriginal Business Association</b> Community Economic Development	Corporate	\$50,000

**Support For Entrepreneurs And Economic Development Policy  
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**Region:** NWT Pan-Territorial

279	6	<b>NWT &amp; Nunavut Chamber of Mines</b> Community Economic Development	Corporate	\$5,000
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280	7	<b>NWT Chamber of Commerce</b> Community Economic Development	Corporate	\$38,846
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281	8	<b>NWT Community Futures Association</b> Community Economic Development	Corporate	\$9,825
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282	9	<b>NWT Construction Association</b> Business Intelligence and Networking	Corporate	\$20,000
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283	10	<b>NWT Medical Association</b> Community Economic Development	Corporate	\$950
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284	11	<b>NWT Seniors Society</b> Community Economic Development	Corporate	\$23,000
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285	12	<b>Smart Communities Society</b> Community Economic Development	Corporate	\$111,000
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Funding: \$284,982

**Region:** Sahtu

286	1	<b>6005 NWT Ltd</b> Business Intelligence and Networking	Norman Wells	\$865
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287	2	<b>Andre, Leeroy</b> Micro-Business	Deline	\$4,789
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288	3	<b>Ayoni Keh Land Corporation</b> Community Economic Development	Colville Lake	\$15,000
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289	4	<b>Baptiste, Brenda J.</b> Micro-Business	Deline	\$1,832
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290	5	<b>Barnaby, Charlie</b> Micro-Business	Fort Good Hope	\$4,951
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291	6	<b>Baton, Marie</b> Micro-Business	Deline	\$1,440
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**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Sahtu

292	7	<b>Baton, Royden Geil</b> Micro-Business	Deline	\$5,000
293	8	<b>Behdzi Ahda First Nation</b> Entrepreneur Support	Colville Lake	\$63,064
294	9	<b>Bernarde, Shirley</b> Micro-Business	Tulita	\$1,164
295	10	<b>BJ Services Ltd.</b> Entrepreneur Support	Tulita	\$15,000
296	11	<b>Boyz R Us Ltd.</b> Entrepreneur Support	Tulita	\$15,000
297	12	<b>Canoe North Adventures</b> Sector Support	Norman Wells	\$9,200
298	13	<b>D.T. Enterprise</b> Entrepreneur Support	Deline	\$8,737
299	14	<b>Deline First Nation</b> Community Economic Development	Deline	\$55,000
300	15	<b>Dillon, James</b> Micro-Business	Deline	\$760
301	16	<b>Duncan, Dora</b> Micro-Business	Colville Lake	\$2,707
302	17	<b>Gene &amp; Son's Hardware</b> Entrepreneur Support	Colville Lake	\$691
303	18	<b>Green Enterprise Northwest Territories</b> Entrepreneur Support	Norman Wells	\$15,000
304	19	<b>Grey Goose Lodge Ltd.</b> Entrepreneur Support	Deline	\$6,800
305	20	<b>Jackson, Jeffrey</b> Micro-Business	Norman Wells	\$336
306	21	<b>K'asho Got'ine Charter Community</b> Community Economic Development	Fort Good Hope	\$33,144

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Sahtu

307	22	<b>Keson Electrical</b> Entrepreneur Support	Deline	\$15,000
308	23	<b>Lafferty, Peter John</b> Micro-Business	Fort Good Hope	\$2,868
309	24	<b>Lennie Custodians</b> Entrepreneur Support	Norman Wells	\$6,000
310	25	<b>Little Dipper Cartage &amp; Services</b> Entrepreneur Support	Fort Good Hope	\$15,000
311	26	<b>Mandi Lee's Mobile Kitchen</b> Entrepreneur Support	Norman Wells	\$15,000
312	27	<b>McDonald, Lisa Marie</b> Micro-Business	Norman Wells	\$2,781
313	28	<b>MeckCon Services Ltd.</b> Entrepreneur Support	Deline	\$10,636
314	29	<b>Modeste Outfitters</b> Entrepreneur Support	Deline	\$15,000
315	30	<b>Nevaeh Enterprise</b> Entrepreneur Support	Deline	\$11,558
316	31	<b>Norman Wells &amp; District Chamber of Commerce</b> Business Intelligence and Networking	Norman Wells	\$3,000
317	32	<b>Norman Wells Historical Society</b> Business Intelligence and Networking	Norman Wells	\$412
318	33	<b>Norman Wells Land Corporation</b> Sector Support	Norman Wells	\$34,970
319	34	<b>North-Wright Airways Ltd.</b> Community Economic Development	Norman Wells	\$29,229
320	35	<b>Rayne's Convenience Store</b> Entrepreneur Support	Deline	\$9,810
321	36	<b>Riverview Stationery and Supplies</b> Entrepreneur Support	Norman Wells	\$14,426

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Sahtu

322	37	<b>Royal Canadian Legion</b> Entrepreneur Support	Norman Wells	\$13,618
323	38	<b>Sahtu Dene Council</b> Community Economic Development	Deline	\$16,011
324	39	<b>Techi?Q Ltd.</b> Community Economic Development	Deline	\$43,122
325	40	<b>Tee Jay Contracting Inc.</b> Entrepreneur Support	Fort Good Hope	\$15,000
326	41	<b>Tool-Box Construction</b> Entrepreneur Support	Norman Wells	\$15,000
327	42	<b>Town of Norman Wells</b> Sector Support	Norman Wells	\$19,248
328	43	<b>Triple M Taxi</b> Entrepreneur Support	Norman Wells	\$15,000
329	44	<b>Tulita Dene Band</b> Community Economic Development	Tulita	\$10,000
330	45	<b>Tulita Land Corporation</b> Community Economic Development	Tulita	\$25,000
331	46	<b>Tulita Pilot Trucking</b> Entrepreneur Support	Tulita	\$15,000
332	47	<b>Tulita Yamoria Community Secretariat</b> Entrepreneur Support	Norman Wells	\$29,944
333	48	<b>Tutcho, Camilla</b> Micro-Business	Deline	\$1,984
334	49	<b>Tutcho, Cecilia</b> Micro-Business	Deline	\$1,836
335	50	<b>Tutcho, Tina Rose</b> Micro-Business	Deline	\$1,952
336	51	<b>Victor Menacho Memorial Handgames</b> Community Economic Development	Tulita	\$15,000

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** Sahtu

Funding: \$683,882

**Region:** South Slave

337	1	<b>4928 NWT Ltd.</b> Sector Support	Hay River	\$5,641
338	2	<b>6121 NWT Ltd o/a Gagnier</b> Entrepreneur Support	Hay River	\$10,114
339	3	<b>Arctic Pure Natural Spring Water</b> Entrepreneur Support	Fort Smith	\$23,608
340	4	<b>Beck, Eric</b> Entrepreneur Support	Fort Resolution	\$2,707
341	5	<b>Benwell, Larry A.</b> Entrepreneur Support	Fort Smith	\$2,287
342	6	<b>Berens, Audrey Lillian</b> Entrepreneur Support	Hay River	\$1,160
343	7	<b>Bonnetrouge, Rose</b> Micro-Business	Fort Providence	\$1,846
344	8	<b>Bourke, Mary</b> Micro-Business	Fort Smith	\$2,011
345	9	<b>Bourke, Rosalie</b> Micro-Business	Fort Smith	\$660
346	10	<b>Bourque, Jolene Mae</b> Micro-Business	Fort Smith	\$5,000
347	11	<b>Cabinets North</b> Entrepreneur Support	Hay River	\$15,000
348	12	<b>Canoe Arctic Inc.</b> Entrepreneur Support	Fort Smith	\$15,000
349	13	<b>Canoe North</b> Entrepreneur Support	Hay River	\$12,250

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** South Slave

350	14	<b>Cardinal, Leonard Paul</b> Micro-Business	Fort Smith	\$5,000
351	15	<b>Causa, Lena</b> Micro-Business	Fort Providence	\$582
352	16	<b>Causa, Teena</b> Micro-Business	Fort Providence	\$558
353	17	<b>Chicot, Sarah</b> Micro-Business	Kakisa	\$1,000
354	18	<b>Clille, Adele</b> Micro-Business	Fort Providence	\$2,120
355	19	<b>Concept Energy Services Ltd.</b> Entrepreneur Support	Hay River	\$15,000
356	20	<b>Deh Gah Bridge Ltd.</b> Business Intelligence and Networking	Fort Providence	\$1,213
357	21	<b>Deh Gah Dog Mushing Club</b> Community Economic Development	Fort Providence	\$5,000
358	22	<b>Deh Gah Got'ie First Nation</b> Community Economic Development	Fort Providence	\$31,000
359	23	<b>Delorme, Tyler</b> Micro-Business	Fort Smith	\$5,000
360	24	<b>Delorme, Velma</b> Entrepreneur Support	Fort Resolution	\$4,200
361	25	<b>Deninu K'ue Development Corporation</b> Entrepreneur Support	Fort Resolution	\$29,400
362	26	<b>Deninu K'ue First Nations</b> Community Economic Development	Fort Resolution	\$7,190
363	27	<b>Desjarlais, Charles</b> Micro-Business	Fort Smith	\$1,128
364	28	<b>DeWolf Artworks</b> Entrepreneur Support	Fort Smith	\$4,438

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** South Slave

365	29	<b>DeWolf, Christine Marie</b> Micro-Business	Fort Smith	\$700
366	30	<b>Digout, Shirley</b> Micro-Business	Hay River	\$1,400
367	31	<b>Elleze, Geraldine</b> Micro-Business	Fort Providence	\$1,760
368	32	<b>Enterprise Settlement Corporation</b> Community Economic Development	Enterprise	\$3,239
369	33	<b>Evergreen Forestry Limited</b> Entrepreneur Support	Hay River Reserve	\$15,000
370	34	<b>Fabian, Margaret</b> Micro-Business	Hay River Reserve	\$2,240
371	35	<b>Firth-Jones, Ann Rose</b> Micro-Business	Hay River	\$1,750
372	36	<b>Flash Point Facilitators Ltd.</b> Entrepreneur Support	Fort Providence	\$7,000
373	37	<b>Fort Resolution Metis Council</b> Community Economic Development	Fort Resolution	\$30,000
374	38	<b>Fort Smith Metis Council</b> Community Economic Development	Fort Smith	\$14,818
375	39	<b>Fort Smith Ski Club</b> Community Economic Development	Fort Smith	\$9,450
376	40	<b>Funk, Frances T.</b> Business Intelligence and Networking	Fort Smith	\$8,486
377	41	<b>Gateway Jamboree Committee</b> Community Economic Development	Enterprise	\$5,200
378	42	<b>Hall, Robyn L.</b> Entrepreneur Support	Fort Smith	\$3,153
379	43	<b>Hamlet of Fort Resolution</b> Community Economic Development	Fort Resolution	\$5,000

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** South Slave

380	44	<b>Hancock, Shirley</b> Entrepreneur Support	Hay River	\$3,780
381	45	<b>Hay River Chamber of Commerce</b> Community Economic Development	Hay River	\$24,900
382	46	<b>Hay River Early Music Society</b> Community Economic Development	Hay River	\$4,900
383	47	<b>Hay River Jet Boat Race Committee</b> Community Economic Development	Hay River	\$25,000
384	48	<b>Hay River Music Arts and Culture Society</b> Community Economic Development	Hay River	\$5,000
385	49	<b>Hay River Seniors Society</b> Community Economic Development	Hay River	\$10,000
386	50	<b>Hill, Adam</b> Micro-Business	Hay River	\$5,932
387	51	<b>Incorporated Hamlet of Fort Providence</b> Sector Support	Fort Providence	\$205
388	52	<b>J's Bed &amp; Breakfast</b> Entrepreneur Support	Fort Resolution	\$11,650
389	53	<b>Ka'A'Gee Tu First Nation</b> Community Economic Development	Kakisa	\$10,880
390	54	<b>Katlodeeche First Nation</b> Community Economic Development	Hay River Reserve	\$29,875
391	55	<b>Kikoak, Anneliese Bevington</b> Entrepreneur Support	Fort Smith	\$1,487
392	56	<b>Kolahok-Kallak, Elizabeth</b> Micro-Business	Hay River	\$560
393	57	<b>Kruger, Natacha</b> Entrepreneur Support	Fort Smith	\$910
394	58	<b>Labell, Tim</b> Micro-Business	Fort Smith	\$3,288

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** South Slave

395	59	<b>Lacorne, Elsie</b> Micro-Business	Fort Providence	\$1,456
396	60	<b>Lacorne, Jolene</b> Micro-Business	Fort Providence	\$1,240
397	61	<b>Lacorne, Marie Louise</b> Micro-Business	Fort Providence	\$600
398	62	<b>Lafferty, Antoinette</b> Entrepreneur Support	Fort Resolution	\$19,200
399	63	<b>Lafferty, Greg Henry</b> Micro-Business	Fort Resolution	\$5,000
400	64	<b>Lafferty, Karen D</b> Micro-Business	Hay River	\$5,000
401	65	<b>Lafferty, Pearl</b> Micro-Business	Fort Resolution	\$4,800
402	66	<b>Lamalice, Doug Norman</b> Micro-Business	Hay River Reserve	\$1,400
403	67	<b>Lamalice, Sarah</b> Micro-Business	Hay River Reserve	\$2,380
404	68	<b>Landry, Grace Johanna</b> Micro-Business	Fort Providence	\$1,186
405	69	<b>Larocque, Jeela</b> Micro-Business	Fort Resolution	\$4,049
406	70	<b>Les Norn Contracting</b> Entrepreneur Support	Hay River Reserve	\$8,000
407	71	<b>Lesage, Marceline</b> Micro-Business	Fort Providence	\$1,056
408	72	<b>Lesage, Peter</b> Entrepreneur Support	Hay River Reserve	\$8,000
409	73	<b>Lou's Small Engines</b> Business Intelligence and Networking	Fort Smith	\$2,734



**Support For Entrepreneurs And Economic Development Policy  
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**Region:** South Slave

410	74	<b>Mandeville, Kyle Marty</b> Micro-Business	Fort Resolution	\$5,000
411	75	<b>Mandeville, Victor Robert</b> Micro-Business	Fort Resolution	\$5,000
412	76	<b>Maskwa Engineering Ltd.</b> Entrepreneur Support	Hay River	\$15,000
413	77	<b>McDonald, Meika</b> Entrepreneur Support	Fort Smith	\$8,750
414	78	<b>McMaster Electric</b> Entrepreneur Support	Enterprise	\$11,600
415	79	<b>Minoza, Kenneth</b> Entrepreneur Support	Fort Providence	\$4,000
416	80	<b>Morrison, Hertha</b> Micro-Business	Fort Smith	\$1,220
417	81	<b>Nadli, Janet</b> Micro-Business	Fort Providence	\$1,114
418	82	<b>Nadli, Rosemary</b> Micro-Business	Fort Providence	\$725
419	83	<b>Nadli, Sylvia</b> Micro-Business	Fort Providence	\$1,476
420	84	<b>Naegha Zhia Inc.</b> Community Economic Development	Hay River Reserve	\$5,000
421	85	<b>Noda Enterprises Ltd.</b> Entrepreneur Support	Kakisa	\$10,000
422	86	<b>Northern Life Museum</b> Community Economic Development	Fort Smith	\$5,119
423	87	<b>Northwest Territory Metis Nation</b> Community Economic Development	Fort Smith	\$8,960
424	88	<b>NWT Kayak Association</b> Community Economic Development	Fort Smith	\$7,799

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region:** South Slave

425	89	<b>Parent, Phoebe R.</b> Entrepreneur Support	Fort Providence	\$8,400
426	90	<b>Pekok, Sharon Lynn</b> Micro-Business	Hay River	\$5,000
427	91	<b>Polar Pond Hockey Association</b> Community Economic Development	Hay River	\$15,000
428	92	<b>Sabourin, Hilda</b> Micro-Business	Fort Providence	\$2,080
429	93	<b>Sand Environmental Excavating</b> Entrepreneur Support	Fort Smith	\$795
430	94	<b>Sanderson, Jeff</b> Micro-Business	Fort Resolution	\$5,000
431	95	<b>Simba, Nora</b> Micro-Business	Kakisa	\$1,200
432	96	<b>Sittin' Pretty Pet Salon</b> Micro-Business	Fort Smith	\$5,000
433	97	<b>Soaring Eagle Friendship Centre</b> Community Economic Development	Hay River	\$5,095
434	98	<b>Squirrel, Emily</b> Micro-Business	Fort Providence	\$1,584
435	99	<b>Squirrel, Marlene</b> Micro-Business	Fort Providence	\$800
436	100	<b>Squirrel, Thelma</b> Micro-Business	Fort Providence	\$1,152
437	101	<b>Territorial Farmers Association</b> Community Economic Development	South Slave Regional	\$14,050
438	102	<b>Thebacha Business Development Corporation</b> Community Economic Development	Fort Smith	\$26,000
439	103	<b>Tourangeau, Marlene</b> Micro-Business	Fort Smith	\$1,570

**Support For Entrepreneurs And Economic Development Policy  
Industry, Tourism and Investment 2011/2012**

**Region: South Slave**

440	104	<b>Town of Fort Smith</b> Community Economic Development	Fort Smith	\$30,000
441	105	<b>Town of Hay River</b> Community Economic Development	Hay River	\$29,264
442	106	<b>Undaa Gogah Corporation</b> Community Economic Development	Fort Providence	\$20,175
443	107	<b>Vandell Ventures Ltd.</b> Entrepreneur Support	Fort Providence	\$1,880
444	108	<b>Whimp, Minnie</b> Micro-Business	Fort Resolution	\$1,742
445	109	<b>Yamozha Kue Society</b> Sector Support	Hay River Reserve	\$6,300
446	110	<b>Young, Laurie Louise</b> Business Intelligence and Networking	Fort Smith	\$10,920
447	111	<b>Your Planner</b> Entrepreneur Support	Hay River	\$752

Funding: \$808,299  
**\$4,006,024**

**Region: Year-End Corrections**

448	1	<b>Accounting Accrual Corrections</b> -	-	\$13,736
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Funding: \$13,736

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**\$4,019,760**