LEGISLATIVE ASSEMBLY OF THE NORTHWEST TERRITORIES 9TH ASSEMBLY, 2ND SESSION

TABLED DOCUMENT NO. 18-80(1)
TABLED ON FEBRUARY 25, 1980



HEAD OF

25th. ANNUAL REPORT

APRIL 1, 1978 to MARCH 31, 1979

J.H. Parker, Commissioner of the Northwest Territories, Yellowknife, N.W.T.

Dear Sir:

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I take pleasure in submitting the Twenty-fifth Annual Report of the Liquor Control System, and the Liquor Licensing Board in accordance with Section II of the Liquor Ordinance.

This report contains three sections, Part I covering the Liquor Control System, Part II the Liquor Licensing Board, and Part III being the Auditor's Report.

I wish to convey my thanks to the staff of the System for their cooperation and support, during a year of change.

Respectfully submitted,

General Manager, Liquor Control System

LIQUOR CONTROL SYSTEM

TABLE I

| YEAR ENDING MARCH 31 | SALES | GROSS PROFIT | GROSS PROFIT | INCREASE IN SALES |
|-------------------------|------------|-----------------|--------------|----------------------|
| 1969 | 3,981,842 | 2,060,746 | 51.8 | 15.0 |
| 1970 | 4,783,210 | 2,334,611 | 48.8 | 20.1 |
| 1971 | 5,589,192 | 2,673,637 | 47.6 | 16.8 |
| 1972 | 6,509,583 | 3,107,027 | 47.7 | 16.4 |
| 1973 | 7,496,179 | 3,585,040 | 47.7 | 15.2 |
| 1974 | 8,704,012 | 4,252,030 | 48.8 | 16.1 |
| 1975 | 9,574,266 | 4,864,861 | 50.8 | 9.9 |
| 1976 | 10,981,708 | 5,081,679 | 46.3 | 14.7 |
| 1977 | 11,280,747 | 5,061,090 | 44.9 | 2.7 |
| 1978 | 12,150,944 | 5,241,284 | 43.1 | 7.7 |
| 1979 | 12,783,114 | 5,992,823 | 46.9 | 5.2 |
| | | | | |

GALLONAGE SALES 1978 - 1979 (1977 - 1978)

| | DOMESTIC | IMPORTED | TOTAL | % CHANGE |
|------------|----------------------|--------------------|----------------------|----------|
| SPIRITS | 90,662 (90,341) | 16,979 (16,649) | 107,641 (106,990) | + 0.61 |
| WINE | 21,476 (23,977) | 34,617 (32,928) | 56,093 (56,905) | - 1.43 |
| BEER | 671,797 (742,186) | | 571,797 (742,186) | - 9.48 |
| TOTAL | | | 835,531 (906,081) | - 7.78 |
| Gallons of | Absolute Alcohol | Sold | 82,816 (86,164) | - 3.89 |

Beer sales showed a significant decrease due to lengthy strikes by two of the three major suppliers; during the summer months. Resultingly control of individual sales was partially introduced. Additionally the beer outlet at Rankin Inlet was closed as a result of a plebiscite.

No major change was experienced in the sale of wine and spirits, but because of the lower beer sales the consumption of absolute alcohol showed a significant decrease.

Liquor Licensing Board

The Board held six meetings during the fiscal period April 1, 1978 to Narch 31, 1979, with four in Yellowknife and one in Norman Wells, and one in Frobisher Bay. During the period one licensee was suspended for a period of eight days.

Four additional licences were issued and four licences were transferred because of change of ownership.

The Board continued the practise of holding public meetings if objections were received from the public opposing the granting of a new licence. These meetings have provided a forum for interested parties to present their views to the Board.

It was with regret that the resignation was accepted from Mr. Rod Douglas, the Chairman of the Board. Mr. Gerry Reimann was appointed as the new Chairman, and Mr. Dave McNab who had served the Board well for eight years was replaced by Mr. Rod Hardy, Mr. Eric Menicoche's appointment was revoked and in his place Mr. Bill Erasmus re-appointed. Miss Jean Buck was appointed to fill the position vacated by Mr. Reimann.

The Board wishes to express sincere appreciation to the officers and staff of the R.C.M.P. throughout the Territories for the efficient co-operation in supporting the Board in enforcing the provisions of the Liquor Ordinance.

G. Reimann, Chairman

June 15, 1979

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N.W.T. LIQUOR CONTROL SYSTEM

TABLE III

| LICENCES ISSUED | 1978-79 | 1977-78 |
|---------------------------|-----------|----------|
| COCKTAIL LOUNGE | <i>30</i> | |
| COCKTAIL LOUNGE - CABARET | 1 | |
| DINING LOUNGE | 20 | |
| DINING ROOM | 1 | 20 |
| TAVERN | | 0 7 |
| OFF PREMISES | | 2 |
| CLUB | 16 | 13 |
| CANTEEN | 15 | 15 |
| GUEST ROOM | 22 | 15 |
| AIRCRAFT AND SHIP | | 21 |
| ANNUAL SPECIAL | 21 | 5 |
| SPECIAL OCCASION | 1650 | 21 |
| WINE PERMIT | | 1084 |
| BEER PERMIT | 13 | 26 |
| IMPORT PERMIT | 37 | 40 |
| | 323 | 485 |

Meetings:

The Board held five meetings - four in Yellowknife and one in Norman Wells. The Board was represented at three meetings of the Alcohol and Drug Co-ordinating Council.

Suspensions:

One Club Licence suspended for seven days.

One Club Licence suspended for eight days.

Report to the Commissioner of the
Northwest Territories
on the examination of the accounts
and financial statements of the
NORTHWEST TERRITORIES LIQUOR CONTROL SYSTEM
for the year ended March 31, 1979

AUDITOR GENERAL OF CANADA

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VÉRIFICATEUR GÉNÉRAL DU CANADA

The Commissioner Government of the Northwest Territories Yellowknife, N.W.T.

I heve examined the statement of assets and liabilities of the Northwest Territories Liquor Control System as at March 31, 1979 and the statements of operations and equity for the year then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as I considered necessary in the circumstances.

As stated in Note 2, no cost is included in the financial statements for the use of fixed assets which are owned by the Government of the Northwest Territories and provided without charge.

In my opinion, except that a fair charge for the use of the fixed assets is not recorded, these financial statements present fairly the financial position of the Northwest Territories Liquor Control System as at March 31, 1979 and the results of its operations for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Senior Deputy Auditor General for the Auditor General of Canada

Ottawa, Ontario June 15, 1979

NORTHWEST TERRITORIES LIQUOR CONTROL SYSTEM (Established by the Liquor Ordinance)

Statement of Assets and Liabilities as at March 31, 1979

| | Elagen | | | LIABILITIES | • |
|------------------------------|--------------|--------------|--|--------------|--------------|
| | 1979 | <u>1978</u> | | 1979 | 1978 |
| Cash | \$ 579,382 | \$ 330,539 | Accounts payable | \$ 363,061 | |
| Due from liquor agents | 76,098 | 84,357 | Deferred revenue - | 4 303,001 | \$ 562,942 |
| Other accounts receivable | 27,817 | 599 | licence fees | 14,080 | 2,915 |
| Inventory - at cost | 1,978,403 | 1,711,817 | | 377,141 | 565,857 |
| | | | | EQUITY | |
| | • | | Equity of the Government of the Northwest Territories | | |
| | \$ 2,661,700 | \$ 2,127,312 | one meriner lefficile | | 1,561,455 |
| The accompanying notes and s | | | | \$ 2,661,700 | \$ 2,127,312 |

Approved by:

Gegeral Manager

Territorial Treasurer

Senior Financial Officer

Statement of Operations for the year ended March 31, 1979

| | | 197 | 9 | | <u> 1978</u> |
|--|----------------|---------------|--------------|-------------------------|-------------------------|
| | <u>Spirits</u> | Beer | Wine | <u>Total</u> | Total |
| iales | \$ 6,606,431 | \$ 4,850,231 | \$ 1,326,452 | \$ 12,783,114 | \$ 12,150,944 |
| Less discounts on sales | 157,507 | 64,746 | 41,660 | 263,913 | 245,985 |
| | 6,448,924 | 4,785,485 | 1,284,792 | 12,519,201 | 11,904,959 |
| Jost of goods sold (Schedule 1) | 2,776,574 | 3,099,225 | 650,579 | 6,526,378 | 6,659,638 |
| iross profit | \$ 3,672,350 | \$ 1,686,260 | \$ 634,213 | 5,992,823 | 5,245,321 |
| Operating expenses (Schedule 2) | | | | 1,081,855 4,910,968 | 1,058,372 4,186,949 |
| Other income (Schedule 3) let income for the year | | | | 514,579 \$ 5,425,547 | 231,764 \$ 4,418,713 |
| The accompanying notes and inancial statements. | l schedules ar | e an integral | part of the | 7 3,723,347 | \$ 4,418,713 |

Statement of Equity for the year ended March 31, 1979

| | <u> 1979</u> | <u> 1978</u> |
|---|---------------------|--------------|
| Balance at beginning of the year | \$ 1,561,455 | \$ 1,625,079 |
| Net income for the year | 5,425,547 | 4,418,713 |
| Expenses paid by the Government of the Northwest Territories on behalf of the Northwest Territories | | |
| Liquor Control System | 497,557 | 517,663 |
| | 7,484,559 | 6,561,455 |
| Transfer of funds to the Government of the Northwest Territories | <u>5,200,000</u> | 5,000,000 |
| Balance at end of the year | <u>\$ 2,284,559</u> | \$ 1,561,455 |
| The accompanying notes and schedules are | | 57/98/V |

The accompanying notes and schedules are an integral part of the financial statements.

Notes to Financial Statements March 31, 1979

1. Nature of operations

The Parket Parket

Under the Northwest Territories Liquor Ordinance, the Northwest Territories Liquor Control System is responsible for administering the purchase, sale and control of liquor consumption in the Northwest Territories. In order to enable the Northwest Territories Liquor Control System to administer its operations, the Government of the Northwest Territories authorized advances of up to \$2,500,000.

2. Significant accounting policies

Accrual basis

The Northwest Territories Liquor Control Systems follows the accrual basis of accounting.

Fixed assets

Buildings, furnishings and fixtures owned by the Government of the Northwest Territories are provided for the use of the Northwest Territories Liquor Control System without cost.

3. Agency sales

Pursuant to the Liquor Ordinance, agents have been appointed in several locations to sell liquor. Commissions are paid to agents selling consigned liquor stocks owned by the Northwest Territories Liquor Control System. For agents purchasing liquor stock from the Northwest Territories Liquor Control System the purchases are subject to a discounted price.

4. Comparative figures

Comparative figures have been restated to conform with the current year's presentation.

5. Anti-Inflation Act

As part of the Government of the Northwest Territories, the Northwest Territories Liquor Control System was subject to and, in the opinion of management, has complied with the Anti-Inflation Act.

Schedule of Cost of Goods Sold for the year ended March 31, 1979

| | | <u>197</u> | <u>9</u> | | <u>1978</u> |
|------------------------------------|----------------|--------------|-------------|--------------|---------------------|
| | <u>Spirits</u> | <u>Beer</u> | <u>Wine</u> | <u>Total</u> | Total |
| Inventory at beginning of the year | \$ 1,197,530 | \$ 273,609 | \$ 240,678 | \$ 1,711,817 | \$ 1,762,526 |
| Purchases | 2,704,911 | 2,312,763 | 589,284 | 5,606,958 | 5,416,374 |
| Freight | 215,632 | 820,780 | 149,594 | 1,186,006 | 1,192,555 |
| Company | 4,118,073 | 3,407,152 | 979,556 | 8,504,781 | 8,371,455 |
| Inventory at end of the year | 1,341,499 | 307,927 | 328,977 | 1,978,403 | 1,711,817 |
| Cost of goods sold | \$ 2,776,574 | \$ 3,099,225 | \$ 650,579 | \$ 6,526,378 | <u>\$ 6,659,638</u> |

Schedule of Operating Expenses for the year ended March 31, 1979

| | 1979 | <u> 1978</u> |
|-----------------------------------|--------------|--------------|
| Salaries and wages | \$ 427,682 | \$ 442,875 |
| Employee benefits | 108,020 | 114,147 |
| Commissions to agents | 256,218 | 248,780 |
| Utilities | 54,295 | 47,450 |
| Travel | 44,449 | 42,262 |
| Insurance | 41,974 | 36,202 |
| Repairs and maintenance | 34,140 | 46,491 |
| Rent - warehouse | 24,000 | 18,000 |
| - equipment | 5,450 | |
| - office | . 3,913 | 12,400 |
| Head office move | 15,224 | - |
| Telephone and postage | 14,704 | 9,462 |
| Stationery and supplies | 14,432 | 10,535 |
| Grants in lieu of taxes | 14,187 | 7,302 |
| Consultants and computer services | 12,233 | 5,795 |
| Honoraria | 4,432 | 6,239 |
| Miscellaneous | 6,502 | 10,432 |
| | \$ 1,081,855 | \$ 1,058,372 |

Schedule of other Income for the year ended March 31, 1979

| | | <u> 1979</u> | <u>1978</u> |
|---------------|---|--------------|-------------|
| Licence fees | • | \$ 281,153 | \$ 115,915 |
| Interest | | 125,284 | 35,506 |
| Permits | | 101,534 | 57,046 |
| Miscellaneous | | 6,608 | 23,297 |
| | | \$ 514,579 | \$ 231,764 |



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a. نح 15, 1979

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| 1969 | 3,981,842 | 2,060,746 | 51.8 | 15.0 |
| 1970 | 4,783,210 | 2,334,611 | 48.8 | 20.1 |
| 1971 | 5,589,192 | 2,673,637 | 47.6 | 16.8 |
| 1972 | 6,509,583 | 3,107,027 | 47.7 | 16.4 |
| 1973 | 7,496,179 | 3,585,040 | 47.7 | 15.2 |
| .1974 | 8,704,012 | 4,252,030 | 48.8 | 16.1 |
| 1975 | 9,574,266 | 4,864,861 | 50.8 | 9.9 |
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| 1977 | 11,280,747 | 5,061,090 | 44.9 | 2.7 |
| 1978 | 12,150,944 | 5,241,284 | 43.1 | 7.7 |
| 1979 | 12.783.114 | 5.992.823 | 46.9 | 5.2 |

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عداعد ۱۸۲۸ م

(לייף כסאראי קבלף בויה די ריועוי)

| بأفه عرر | | | <u> </u> | | |
|--|-------------|---------------------|---|-----------|------------|
| | 1979 | <u> 1978</u> | | 1979 | 1978 |
| PαD>c | \$ 579,382 | \$ 330,539 | ⊲₽ - ॥⊲ċ ° \$ | 363,061 | \$ 562,942 |
| ΔΓ⊲ኌኑ ሮና ልኄ σና ለ৮ρΓ⊲ <mark></mark> ሮና | 76,098 | 84,357 | ይያፈበላውር ው∖Γ <i>ተ</i> ራ የ | 14,080 | 2,915 |
| ፟፟፟፟፟፟፟፟፟፟ዸ፟ዾጛታ∆ና | 27,817 | 599 | | 377,141 | 565,857 |
| ⊲ b .k. ∇L⊳⊃∇. Γ.σ VL>. | 1,978,403 | 1,711,817 | | | |
| | | | ישי אפרו אני יי - סר בעודי איי - סר בעודי איי - סר בערי אני יי | 2,284,559 | 1,561,455 |
| | \$2,661,700 | \$ <u>2,127,312</u> | | 2,661,700 | 2,127,312 |

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בפניליר מרסשבתגנ

ספי פבתרו ער הבתום ספסי

عد عام د 31, 1979 من عام مالم

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| | | | 1979 | | <u> 1978</u> |
| | ۵۲۹٥٥١٤٥ | <u>∧</u> ⊲ | <u> </u> | <u>PUr PLc</u> | PUr ?Ue |
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| 4040UV9c | 157,507 | 64,746 | 41,660 | 263,913 | 24:1,985 |
| | 6,448,924 | 4,785,485 | 1,284,792 | 12,519,201 | 11,90,959 |
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שפנ אקור ערסשבעייני

| | 1979 | 1978 |
|--|------------------|--------------------|
| محمد عدم عرد المعاد عدم المعاد | \$ 1,561,455 | \$ 1,625,079 |
| פטקיסור פלאחה פיסףכסנ | 5,425,547 | 4,418,713 |
| مهد برم، ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵ مهد برم، ۱۹۵۵ - ۱۹۵ - ۱۹۵ - ۱۹۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵ - ۱۹۵۵ - ۱۹۵۵ - ۱۹۵ - ۱۵ - ۱ | | |
| | 497,557 | 517,663 |
| | 7,484,559 | 6,561,455 |
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| বাবেরং বং ৭)< ৯ ১।ব৮ | \$ 2,284,559 | 8 1,561,455 |

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שפי אליד ברששבתאי

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1. להתשיכי כיי שר בש ששי ששיכסהיי

2. Pappener Je Lete

۵۲۵ع۵، ح۵۵۵۵۵۴۵۴۵۰ مرده۵۴ ۵۸۹۳ ۵۸۹۴۵۸ مرده و ۵۲۸ مرده کرد و ۱۸۹۸ مرده و ۵۲۸ مرده و ۵۲۸ مرده و ۵۲۸ مرده و ۱۸۹۸ م

יספי אלי סברט אירי ססלואיי כיי>י ססלוסליי ליסף בער יוי.

ر عهد ۱۳۵۰ که ۱۳۵۰ که ۱۳۵۰ که ۱۳۵۰ د ۱۳۵۰ که ۱۳۵۰ که ۱۵۵۰ که ۱۵۵۰ که ۱۳۵۰ که اید از ۱۳۵ که که از ۱۳۵ که اید از ۱۳۵ که ای

3. FDAS ACT OF FDASCOCT DS

4. L°a_ 45J_ 4L_ 45J_c>6Cn°a

5. OPO DOOMONCACLES

שפי אסי ר ערסשינואי

| | <u>1979</u> | | | | <u>1978</u> | |
|--|---------------------|-----------|-------------------|---------------------|---------------------|--|
| | ۵۲۵۵۵ | <u>∆⊲</u> | <u> </u> | ۹۷۰ عدد طهدد | PUc Die | |
| ∆୮ላኌ∆ና ፥ ኇ⊳ልሙ ५ና ⊲፝፞ዻ፝፞፞ጏ፞፞፞፞፞፞፞፞፞፞፞፞፞፞፞፞ጏ፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟ | 1,197,530 \$ | 273,609 | \$ 240,678 | \$ 1,711,817 | \$ 1,762,526 | |
| \$P\$#U\\$P< \$P\$44c | 2,704,911 | 2,312,763 | 589,284 | 5,606,958 | 5,416,374 | |
| ሌካና CDUPc ላሴ CDUPc | 215,632 | 820,780 | 149,594 | 1,186,006 | 1,192,555 | |
| | 4,118,073 | 3,407,152 | 979,556 | 8,504,781 | 8,371,455 | |
| 74970 ALA, 9c | | | | | | |
| ৢ৾৻৾ৼ৾৾৾৾৻ৢ৾৾ৣ৸৸ঀঢ় | 1,341,499 | 307,927 | <u>328,977</u> | 1,978,403 | <u>1,711,817</u> | |
| ፟ኇዾል ^ፙ በኯ፟፟፟፟፟፟ኯዾ ኇዾል፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟፟ | <u>2,776,574</u> \$ | 3,099,225 | \$ <u>650,579</u> | \$ <u>6,526,378</u> | \$ 6,659,638 | |
| | | | | | | |

החקייטראי שמבי אלי פשאיי 1979 שמשהי הפיטא

| | | 1979 | <u>1978</u> |
|--|--|--|--|
| ᠔ᢛᠮᡏᡏ᠘᠙᠘᠙᠘ | Annual Control of the | and the second s | The second secon |
| ስ የ የ የ የ የ | | \$ 427,682 | \$ 442,875 |
| ∇ ዮሩ ኁላ。 ∇«ዮσγ≻«Џ‹ ∇«۱ | oαΔ>< σΥ° ο ^ς | 108,020 | 114,147 |
| ላLኁዻ _化 ዻዖላፉሀለ ቀ⊳ጳ‹ ሀጎ <mark>ኡ</mark> ‹ ኒ ^ø ሶን | | 256,218 | 248,780 |
| ₽₽ĸ Га٩∪७с ⊳аºç | د عم۱۵۲ | 54,295 | 47,450 |
| Δ ϔ ፣ ሩ <mark>ፈ</mark> ሳ፡ | | 44,449 | 42,262 |
| ۳,۵۰ ۹۲c | | 41,974 | 36,202 |
| \$#P# \P\C 4#PD | د ۲۹۲ه ک | 34,140 | 46,491 |
| | ۷۲]و ۹Ç۵ ₆ ⊃ | 24,000 5,450 3,913 | 18,000 12,400 |
| <u> </u> | | 15,224 | 12,400 - |
| ▷\$∈▷ሰና ቴኒናር⊳ሶ | د عا | 14,704 | 9,462 |
| ∰ (Δ. ζον. L (Σος ζερους ανιλερους αγιλερους αγιλερους αγιλερους αγιλερους αγιλερους αγιλερους αγιλερους αγιλερους αγιλερου | 40#CÞ <i><</i> 40 | 14,432 | 10,535 |
| ?\$@ PYC 1 <u>0</u> P | الالدة ٥٠ ١٥٥٠ | 14,187 | 7,302 |
| δλΓ _ε ሥ. Υ▷ _# ψι ብ | ነበር⊳ትና ውር | 12,233 | 5,795 |
| סף45CD4٦c dbc | ÞΛ̈́¢ | 4,432 | 6,239 |
| ے ۹ک عمائہ ۵۵۵ م | ⊳ņ₀ | 6,502 | 10,432 |
| | | \$ 1,081,855 | \$ 1,058,372 |
| | | | |

שפי אפי ר סרס בתאיי

474c 600-00-00-

لر 31, 1979- ۱۹۲۵ م

| | <u> 1979</u> | 1978 |
|---------------------|---------------|---------|
| <u>-</u> ∠∆5° €?€Þ₹ | \$ 281,153 \$ | 115,915 |
| もつ、 | 125,284 | 35,506 |
| ぺぺ゚゚☆☆ | 101,534 | 57,046 |
| 4hhe | 6,608 | 23,297 |
| | \$ 514,579 \$ | 231,764 |
| | | |