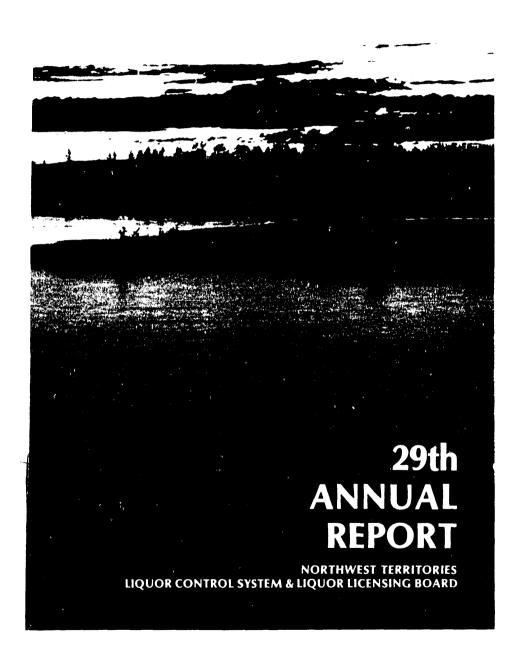
# LEGISLATIVE ASSEMBLY OF THE NORTHWEST TERRITORIES 10<sup>TH</sup> ASSEMBLY, 1<sup>ST</sup> SESSION

TABLED DOCUMENT NO. 14-84(1)
TABLED ON FEBRUARY 13, 1984

Tabled Document No. 14-74(1)
Tabled 7. (13/74)



# 29th ANNUAL REPORT

LIQUOR CONTROL SYSTEM
AND
LIQUOR LICENSING BOARD



To the Honourable Tom Butters Minister of Government Services

Dear Sir:

I have the honour to submit herewith the twenty-ninth Annual Report of the Liquor Control System, and the Liquor Licensing Board.

I wish to express my thanks and appreciation to the members of the Liquor Licensing Board, and the R.C.M.P. for their co-operation and support.

Respectfully submitted,

E. J. Pugh,

General Manager

Mr. John H. Parker Commissioner Government of the Northwest Territories

Dear Sir:

I have the honour to present herewith, for the information of the Members of the Legislative Assembly and yourself, the Annual Report of the Liquor Control System and the Liquor Licensing Board, covering the period April 1, 1982 to March 31, 1983.

Respectfully submitted,

Tom Butters, M.L.A.

Tom Buttan

Minister of Government Services

#### Table of Contents

	rage
Sales Highlights	. 1
Litres of Liquor Sold	. 2
Liquor Licensing Board Report	. 3
Auditor's Report	. 7
Stores' Operations	. 13

#### LIQUOR CONTROL SYSTEM

#### **SALES HIGHLIGHTS**

TABLET

Year Ending March 31	Sales	Gross Profit	Gross Profit % of Sales	%Increase in Sales
1969	3,981,842	2,060,746	51.8	15.0
1970	4,783,210	2,334,611	48.8	20.1
1971	5,589,192	2,673,637	47.6	16.8
1972	6,509,583	3,107,027	47.7	16.4
1973	7,496,179	3,585,040	47.7	15.2
1974	8,704,012	4,252,030	48.8	16.1
1975	9,574,266	4,864,861	50.8	9.9
1976	10,981,708	5,081,679	46.3	14.7
1977	11,280,747	5,061,090	44.9	2.7
1978	12,150,944	5,241,284	43.1	7.7
1979	12,783,114	5,992,823	46.9	5.2
1980	13,379,588	6,604,938	49.4	4.7
1981	15,184,548	7,289,791	48.0	13.5
1982	17,750,366	8,154,080	45.9	16.9
1983	20,199,370	9,025,756	44.7	13.8

### LIQUOR CONTROL SYSTEM LITRES OF LIQUOR SOLD

#### TABLE II

	1982-83			1981-82	
	Domestic	Imported		Total	%Change
Spirits	479,158	88,108		548,114	+ 3.5
Wine	82,679	197,795		257,582	+8.9
Beer	3,603,100			3,422,427	+5.3
Total	4,164,937	_285,903		4,228,123	+5.3
Litres of Al Alcohol So				418,701	+4.6

#### N.W.T. LIQUOR LICENSING BOARD

The Board held eleven meetings during the fiscal period April 1, 1982 to March 31, 1983, with ten meetings being held in Yellowknife and one in Rankin Inlet. During this period, seven licensees received suspensions.

Three additional licenses were issued, one Dining Lounge licence was relinquished and fifteen licenses were transferred because of change of ownership.

The Board continued the practise of holding public meetings when objections were received from the public opposing the granting of a new licence. These meetings have provided a forum for interested parties to present their views to the Board.

The Board wishes to express sincere appreciation to the officers and staff of the R.C.M.P. and Health and Welfare Canada throughout the Territories for the efficient co-operation in supporting the Board in enforcing the provisions of the Liquor Ordinance.

G. Reimann, Chairman

#### SUSPENSION OF LICENCE PRIVILEGES

- Snowshoe Inn, Fort Providence Cocktail Lounge Licence suspended for the period May 13th to 14th, 1982, inclusive.
- The Loft, Inuvik
   Dining Lounge Licence suspended for the period June 18th to July 2nd, 1982, inclusive.
- Gallery Lounge, Yellowknife
   Cocktail Lounge Licence suspended for the period July 8th to 10th, 1982, inclusive.
- Gold Range Hotel, Yellowknife Revocation of entertainment (in the Cocktail Lounge) policy for the period 1st to 28th February, 1983, inclusive.
- Nanook Curling Club, Cambridge Bay Club Licence suspended indefinitely.
- Papa's Holdings Ltd., Yellowknife
   Dining Lounge Licence suspended for Liquor Sales only for the period 8th to 10th December, 1982, inclusive.
- Papa's Holdings Ltd., Yellowknife
   Suspension in Dining Lounge Licence on Liquor Sales only during the period February 7th to 10th, 1983, inclusive presently under appeal.

#### LIQUOR LICENSING BOARD

#### TABLE III

Licenses Issued		1981-82
Cocktail Lounge		35
Cocktail Lounge Cabaret		1
Dining Lounge		27
Dining Room	·	5
Tavern		0
Off Premises		14
Club		16
Canteen		15
Guest Room	• <b>6</b> ·	23
Aircraft and Ship		3
Annual Special		21
Special Occasion		1278
Wine Permit		7
Beer Permit		23
Import Permit		575
Private Recreation Facility		1



Report to the Commissioner of the Northwest Territories on the examination of the accounts and financial statements of the

#### Northwest Territories Liquor Control System

For the year ended March 31, 1983

#### **AUDITOR'S REPORT**

The Commissioner
Government of the Northwest Territories

I have examined the halance sheet of the Northwest Territories Liquor Control System as at March 31, 1983 and the statement of income for the year then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as I considered necessary in the circumstances.

In my opinion, these financial statements present fairly the financial position of the System as at March 31, 1983 and the results of its operations for the year then ended in accordance with generally accepted accounting principles, applied on a basis consistent with that of the

preceding year.

Raymond Dubois
Deputy Auditor General

for the Auditor General of Canada

Ottawa, Ontario June 9, 1983

Balance Sheet as at March 31, 1983

	45 4141	31, 1703	
Assets		Liabilities	
	1982		1982
	(in thousands of dollars)		(in thousands of dollars)
Cash	<b>\$</b> 1,392	Accounts payable	\$ 685
Accounts receivable	112	Deferred revenue — licence fees	19
Due from liquor agents	52	Due to the Government of the Northwest	
Inventories	2,050	Territories (Note 3)	2,902
	\$ 3,606		3,606
Approved by Management:		Approved by Government of the N	orthwes: Territories:
Sonn	y Jone	Jales	<b>-</b>
Manager, Fina	nce and Operations	Comptroller Ge	neral
	Jh.	Einline	w
Gener	al Manager	Deputy Minister of	Finance

### Statement of Tocome for the year ended March 31, 1983

	1983				1962
	Spirits	Beer	Wine		Total
		n thousands			
Sales	\$ 9,923	\$ 8,217	\$ 2,059		\$ 17,750
Less discounts of					
sales (Note 4)	240	109	63		374
	9,683	8,108	1,996		17,376
Cost of goods sold					
(Note 5)	4,187	<u>5,467</u>	1,107		9,222
Gross profit	\$ 5,496	\$ 2,641	\$ 889		8,154
Other income					
(Note 6)					832
				4	0.007
					<u>8,986</u>
Expenses					
Salaries, wages a					
employee bene					738
Commissions to a (Note 4)	agents				279
Utilities					85
Repairs and					
maintenance Travel				4.5	33
Rent, taxes and				$\mathcal{A}_{\Sigma} = \mathcal{A}_{\Sigma}$	64
insurance					79
Telephone, posta	ige,				
stationery and supplies					56
Consultants and					50
computer servi	ices				15
Honoraria Breakage and spe	oilago				11
Miscellaneous	unage				9 13
				3.00	\$1,382
Net income for the	year				
(Note 3)					\$ 7,604

### Notes to Financial Statements March 31, 1983

#### 1. Operations

The System, extablished under the Northwest Territories Liquor Ordinance, is responsible for administering the purchase, sale and control of liquor consumption in the Northwest Territories. The System is authorized by the Legislative Assembly to receive working capital advances from time to time not exceeding \$3,000,000 to finance its operations.

Net income for the year, excluding salaries, wages and employee benefits paid by the Government, is to be transferred to the Government of the Northwest Territories in accordance with the Liquor Ordinance.

#### 2. Significant accounting policies

#### Inventories

Inventories are valued at the landed cost at each location within the System.

#### Fixed assets

Buildings, furnishings and fixtures, owned and paid for by the Government of the Northwest Territories, are provided for the use of the System without cost and are not reflected in the financial statements.

#### Salaries, wages and employee benefits

Salaries, wages and employee benefits are charged to expenditures of the Government of the Northwest Territories but are recorded as expenses of the System for the purpose of determining net income for the year.

#### 3. Due to the Government of the Northwest Territories

	1983	1982
	(in thousands	of dollars)
Balance at the beginning of the year	\$ 2,902	\$ 1,798
Net income for the year	8,197	7,604
Salaries, wages and employee benefits paid by the Government of the Northwest Territories on behalf of the		
system	886	700
	11,985	10,102
Transfer of funds to the Government of the Northwest Territories	9,600	7,200
Balance at end of the year	\$ 2,385	\$ 2,902

#### 4. Agency sales

Pursuant to the Liquor Ordinance, agents have been appointed in several loctions to sell liquor. For agents purchasing liquor stock from the System the purchases were subject to discounts of \$412,000 (\$374,000 in 1982). In addition, commissions of \$313,000 (\$279,000 in 1982) were paid to agents selling consigned liquor stocks owned by the System.

#### 5. Costs of goods sold

	1983				
	Spirits	Beer	Wine	Total	Total
	(i	n thousands	of dollars)		
Inventories at beginning of the year	\$ 1,333	\$ 280	\$ 437	\$ 2,050	\$ 1,999
Purchases	3,924	4,135	905	8,964	7,725
Freight	345	1,347	281	1,973	1,548
•	5,602	5,762	1,623	12,987	11,272
Inventories at end of the		205	F1.	2 226	2.050
year	1,415	295	516	2,226	2,050
Cost of goods sold	<u>\$ 4,187</u>	\$ 5,467	<b>\$</b> 1,107	<b>\$</b> 10,761	\$ 9,222

#### 6. Other income

	1709	1702
	(in thousan	ds of dollars)
Licence fees	\$ 404	\$ 387
Interest	222	269
Permits	167	162
Miscellaneous	6_	14
	\$ 799	\$ 832

1983

1982



### Northwest Territories Liquor Control System YELLOWKNIFE WAREHOUSE

	1983				1982
	Spirits	Beer	Wine	Total	Total
Sales	\$ 4,136	\$ 3,140	\$ 1,116	\$ 8,392	\$ 7,630
Less: Agency					
Discount	240	109	63	412	374
Net Sales	3,896	3,031	1,053	7,980	7,256
Cost of Goods Sold:					
Beginning Inventor	ry 251	40	234	525	731
Purchases	1,742	1,632	487	3,861	3,021
Freight	130	245	141	516	398
	2,123	1,917	862	4,902	4,150
Ending Inventory	352	45	282	679	524
Cost of Goods					
Sold:	1,771	1,872	580	4,223	3,626
Gross Profit	\$ 2,125	\$ 1,159	\$ 473	3,757	3,630
Operating Expense	s			139	122
Net Income for the	e Year			\$ 3,618	\$ 3,508

# Northwest Territories Liquor Control System INUVIK STORE

	1983				1982
	Spirits	Beer	Wine	Total	Total
Sales	\$ 2,075	<b>\$</b> 1,274	\$ 253	\$ 3,602	\$ 3,168
Cost of Goods Sol- Beginning Inventor		80	61	613	506
Purchases	638	548	106	1,292	1,375
Freight	62	335	39	436	343
	1,172	963	206	2,341	2,224
Ending Inventory	306	70	96	472	613
Cost of Goods Sold	866	893	110	1,869	\$1,611
Gross Profit	\$ 1,209	<b>\$</b> 381	<u>\$ 143</u>	1,733	1,557
Operating Expense	s			277	188
Net Income for the	e Year			\$ 1,456	<b>\$</b> 1,369

#### **HAY RIVER STORE**

	·	1982			
	Spirits	Beer	Wine	Total	Total
Sales	\$ 1,216	\$ 1,172	<u>\$ 189</u>	\$ 2,577	\$ 2,370
Cost of Goods Sold Beginning Inventor	•	23	50	290	178
Purchases	544	593	94	1,231	1,243
Freight	33	68	15	116	105
	794	684	159	1,637	1,526
Ending Inventory	297	12	58	367	290
Cost of Goods Sold	497	672	101	1,270	1,236
Gross Profit	<b>\$</b> 719	\$ 500	\$ 88	1,307	1,134
Operating Expenses	i			152	126
Net Income for the	Year			<b>\$</b> 1,155	\$ 1,008

### Northwest Territories Liquor Control System NORMAN WELLS STORE

		1982			
	Spirits	Beer	Wine	Total	Total
Sales	\$ 472	<u>\$ 360</u>	\$ 70	\$ 902	\$ 489
Cost of Goods Sold Beginning Inventor	••	9	6	162	175
Purchases	155	206	31	392	181
Freight	28	151	18	197	77
	330	366	55	751	433
Ending Inventory	130	42	12	184	162
Cost of Goods Sold	200	324	43	567	271
Gross Profit	\$ 272	<u>\$ 36</u>	\$ 27	335	218
Operating Expenses	;			61	50
Net Income for the Year			\$ 274	\$ 168	

### Northwest Territories Liquor Control System FROBISHER BAY WAREHOUSE

-		1982			
	Spirits	Beer	Wine	Total	Total
	(i				
Sales	\$ 411	<u>\$ 737</u>	<u>\$ 84</u>	\$ 1,232	\$ 1,022
Cost of Goods Sold Beginning Inventory		15	57	125	102
Purchases	233	340	46	619	473
Freight	46	412	40	498	477
	332	767	143	1,242	1,052
Ending Inventory	135	37	28	200	125
Cost of Goods Sold	197	730	115	1,042	927
Gross Profit	\$ 214	<u>\$ 7</u>	(\$ 31)	190	95
Operating Expenses				115	95
Net Income for the	<b>Year</b>			<u>\$ 75</u>	<u> </u>

### Northwest Territories Liquor Control System FORT SMITH AGENCY

-	1983				
	Spirits	Beer	Wine	Total	Total
Sales	\$ 626	\$ 569	<u>\$ 195</u>	\$ 1,390	\$ 1,168
Cost of Goods Sold Beginning Inventor		15	37	126	148
Purchases	230	302	67	5 <b>9</b> 9	469
Freight	18	43	17	78	62
	322	360	121	803	679
Ending Inventory	81	21	35	137	126
Cost of Goods Sold	241	339	86	666	553
Gross Profit	\$ 385	\$ 230	\$ 109	724	615
Operating Expenses	;			113	96
Net Income for the	Year			\$ 611	\$ 519

### Northwest Territories Liquor Control System FORT SIMPSON AGENCY

	1983				
	Spirits	Beer	Wine	Total	Total
Sales	\$ 272	<b>\$</b> 320	\$ 33	<u>\$ 625</u>	\$ 549
Cost of Goods Sold Beginning Inventor		39	13	99	89
Purchases	88	155	11	254	260
Freight	9	22	5	36	27
	144	216	29	389	376
Ending Inventory	41	24	11	76	98
Cost of Goods Sold	103	192	18	313	278
Gross Profit	<b>\$</b> 169	<u>\$ 128</u>	<u>\$ 15</u>	312	271
Operating Expense	s			81	74
Net Income for the	Year			<b>\$ 231</b>	<b>\$</b> 197

# Northwest Territories Liquor Control System PINE POINT AGENCY

-		1982			
	Spirits	Beer	Wine	Total	Total
Sales	<b>\$</b> 503	<b>\$ 413</b>	<u>\$ 60</u>	<u>\$ 976</u>	\$ 982
Cost of Goods Sold Beginning Inventory		12	18	91	62
Purchases	190	211	25	426	451
Freight	17	16	6	39	40
	268	239	49	556	553
Ending Inventory	65	8	19	92	90
Cost of Goods Sold	203	231	30	464	463
Gross Profit	\$ 300	<u>\$ 182</u>	\$ 30	512	519
Operating Expenses				97	97
Net Income for the Year				<b>\$ 415</b>	<u>\$ 422</u>

### Northwest Territories Liquor Control System TUNGSTEN AGENCY

		1982			
	Spirits	Beer	Wine	Total	Total
Sales	\$ 121	<b>\$ 129</b>	\$ 34	\$ 284	\$ 295
Cost of Goods Sold Beginning Inventory		3	5	19	8
Purchases	56	106	18	180	190
Freight	2	13	1	16	19
	69	122	24	215	217
Ending Inventory	8	4	2	14	19
Cost of Goods Sold	61	118	22	201	198
Gross Profit	\$_60	<u>\$ 11</u>	<u>\$ 12</u>	83	97
Operating Expenses				12	12
Net Income for the	<b>\$</b> 71	\$ 85			

### Northwest Territories Liquor Control System CAMBRIDGE BAY AGENCY

### Statement of Operation to the year ended March 11, 1977 Summer

		1982			
	Spirits	Beer	Wine	Total	Total
Sales	-	<b>\$</b> 102		\$ 102	_
Cost of Goods Sold Beginning Inventory		***	_	_	_
Purchases	_	41	_	41	_
Freight		42		42	
	_	83	_	83	-
Ending Inventory		5		5	
Cost of Goods Sold		78		78	-
Gross Profit		<u>\$ 24</u>		24	_
Operating Expenses				13	
Net Income for the	Year			<u>\$ 11</u>	

