

ᐱᕈᐱᕐ/ᐱᕐᐱᕐ ᓇᐱᕐ
 AURORALES/ARCTIC LIGHTS

ᓂᓇᐱᕐ/ᐱᕐᐱᕐ ᓂᓂᕐᓇᐱᕐ/ᓂᓂᕐᓇᐱᕐ ᐱᕈᐱᕐ/ᓂᓂᕐᓇᐱᕐ
 (ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ)

ᓂᓂᕐᓇᐱᕐ:

ᓂᓂᕐᓇᐱᕐ	\$2,160,000	
ᐱᕈᐱᕐ	875,000	
ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ	<u>2,386,560</u>	
ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ		\$5,421,560

ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ:

<u>ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ</u>		
<u>ᓂᓂᕐᓇᐱᕐ</u>		
ᓂᓂᕐᓇᐱᕐ	\$ 720,000	
ᐱᕈᐱᕐ	394,000	
ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ	<u>954,624</u>	
ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ		<u>(\$2,068,624)</u>

ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ \$3,352,936

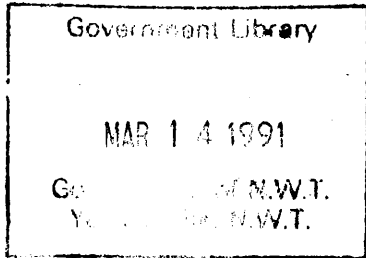
ᐱᕈᐱᕐ ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ:

ᐱᕈᐱᕐ ᓂᓂᕐᓇᐱᕐ	\$1,434,200	
ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ	717,984	
ᐱᕈᐱᕐ ᓂᓂᕐᓇᐱᕐ	500,000	
ᓂᓂᕐᓇᐱᕐ	600,000	
ᐱᕈᐱᕐ ᓂᓂᕐᓇᐱᕐ/ᓂᓂᕐᓇᐱᕐ	168,656	
ᓂᓂᕐᓇᐱᕐ	54,780	
ᓂᓂᕐᓇᐱᕐ	60,000	
ᓂᓂᕐᓇᐱᕐ	<u>20,000</u>	
ᓂᓂᕐᓇᐱᕐ ᐱᕈᐱᕐ		<u>(\$3,555,620)</u>

ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ (\$ 202,684)

ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ \$ 202,684

ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ ᓂᓂᕐᓇᐱᕐ \$ 0



ᐅᑦᑲᑦᑲᑦ/ᐅᑦᑲᑦ ᑕᐃᑦ

ᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦ ᑕᐃᑦ ᑲᑦᑲᑦᑲᑦ
 ᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ

ᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ:

ᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ	\$1,594,560	
ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ	<u>792,000</u>	
ᑲᑦᑲᑦᑲᑦ		\$2,386,560

ᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ:

ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ		<u>954,624</u>
ᑲᑦᑲᑦᑲᑦ		1,431,936

ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ:

ᐅᑦᑲᑦᑲᑦ	529,200
ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ (15%)	357,984
ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ	528,000
ᐅᑦᑲᑦᑲᑦ	54,780
ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ	168,656
ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ	<u>90,000</u>

ᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ 1,728,620

ᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ (296,684)





ᐅᑦᑲᑦᑲᑦᑲᑦᑲᑦ ᑕᐃᑦ

ᑭᑦᑭᑦᑲᑦ ᐅᑦᑲᑦᑲᑦ ᐃᑦᑲᑦᑲᑦ
ᑭᑦᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ ᑲᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦ

ᑭᑦᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ:

ᑭᑦᑭᑦᑲᑦ ᑭᑦᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ	2,160,000	
ᐃᑦᑲᑦᑲᑦ	<u>875,000</u>	
ᑲᑲᑦᑲᑦᑲᑦ		\$3,035,000

ᑭᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ:

<u>ᑭᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ</u>		
<u>ᑲᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ</u>		
ᑭᑦᑲᑦ	\$ 720,000	
ᐃᑦᑲᑦᑲᑦ	394,000	
ᑲᑲᑦᑲᑦᑲᑦ ᑭᑦᑲᑦᑲᑦᑲᑦᑲᑦ		<u>1,114,000</u>
ᑲᑲᑦᑲᑦᑲᑦ		1,921,000

ᐅᑦᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦᑲᑦ:

ᐱᑦᑲᑦᑲᑦ	785,000	
ᐃᑦᑲᑦᑲᑦ ᑲᑲᑦᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦ(12%)	360,000	
ᑲᑲᑦᑲᑦᑲᑦᑲᑦ	20,000	
ᐃᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦ	572,000	
ᑲᑲᑦᑲᑦᑲᑦᑲᑦᑲᑦ	90,000	
ᑲᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦ		<u>1,827,000</u>

ᐃᑲᑦᑲᑦ ᐅᑦᑲᑦᑲᑦᑲᑦᑲᑦ	<u>94,000</u>
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AUORALES/ARCTIC LIGHTS

PRO FORMA STATEMENT OF OPERATIONS (Preliminary Draft.)

SALES

Food	\$2,160,000	
Beverage	875,000	
Arts & Crafts	<u>2,386,560</u>	
TOTAL SALES		\$5,421,560

EXPENSES

DIRECT EXPENSES

Food	\$720,000	
Beverage	394,000	
Arts & Crafts	<u>954,624</u>	
TOTAL DIRECT EXPENSES		<u>(\$2,068,624)</u>

GROSS MARGIN

\$3,352,936

OVERHEAD EXPENSES

Staff Costs	\$1,434,200	
Royalties	717,984	
Rent	500,000	
Capital	600,000	
Freight/Storage	168,656	
Packaging	54,780	
Administration	60,000	
Utilities	<u>20,000</u>	
TOTAL OVERHEAD EXPENSES		<u>(\$3,555,620)</u>

NET OPERATING LOSS

(\$ 202,684)

CORPORATE DONATIONS

\$ 202,684

NET COST TO GNWT

\$ 0

AURORALES/ARCTIC LIGHTS

ARTS AND CRAFTS PRO FORMA STATEMENT OF OPERATIONS

REVENUE

Second floor retail	\$1,594,560	
Ground floor souvenirs	<u>792,000</u>	
TOTAL		\$2,386,560

EXPENSES

COST OF SALES	\$954,624	954,624
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GROSS MARGIN	\$1,431,936	\$1,431,936
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OTHER EXPENSES

Staff Costs	\$529,200	
Expo Royalties (15%)	357,984	
Contribution to Rent/Capital	528,000	
Packaging	54,780	
Freight/Storage	168,656	
Administration	<u>90,000</u>	
TOTAL OTHER EXPENSES		<u>\$1,728,620</u>

LOSS FROM OPERATIONS		<u><u>(\$296,684)</u></u>
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AURORALES/ARCTIC LIGHTS

FOOD AND BEVERAGE PRO FORMA STATEMENT OF OPERATIONS

REVENUE

Food Sales	\$2,160,000	
Beverage Sales	875,000	
TOTAL		\$3,035,000

EXPENSES

COST OF SALES

Food Cost	\$720,000	
Beverage Cost	394,000	
TOTAL COST OF SALES		\$1,114,000

GROSS MARGIN

\$1,921,000

OTHER EXPENSES

Staff Costs	\$785,000	
Expo Royalties (12%)	360,000	
Utilities	20,000	
Contribution to Rent/Capital	572,000	
Administration	90,000	
TOTAL OTHER EXPENSES		\$1,827,000

CONTRIBUTION TO OPERATIONS

\$94,000