

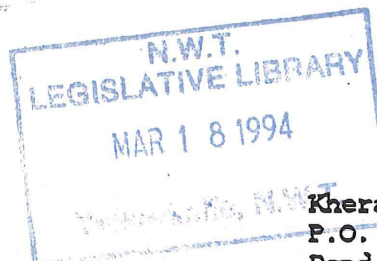


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Kheraj Enterprises Ltd  
P.O. Box 39,  
Pond Inlet, N.W.T.  
P.O. Box 300,  
Resolute Bay, N.W.T.  
March 8th 1994.

Mr. Dave Murray  
President  
Northwest Territories Housing Corporation  
Yellowknife, N.W.T.

Re ; Rent Supplement, Pond Inlet, N.W.T.

Dear Sir,

We would like the opportunity to present a negotiated proposal for Pond Inlet, N.W.T. as is being done in Pangnirtung, N.W.T.

we propose to provide a training program consistent with the training program we are currently providing on the School expansion we are doing in Pond Inlet. I also propose to use all local workers with all northern key tradesmen for overview and training. Currently on our School project, 90% of our work force is local ( work force of 16 people presently ) the remaining 10 % is northern.

We feel that we can guarantee 100 % Northern and Local content from start to finish of the whole project and for the duration of the lease. Our past performance with GNWT and NWTHC contracts has shown that we generally maximize local content and northern purchases in all the work we do. A record of this has been submitted to GNWT and NWTHC not to long ago.

We have been based in Pond Inlet since 1991 and have the infrastructure based in the community to carry out this proposal which will maximize local expenditure and local involvement in the community. In last years proposal call we were a very close second with a difference of less than 1 % after the final evaluation was completed.

Thanking you and looking forward to hearing favourably from you,

Yours truly,

  
Aziz Kheraj, President.



Kheraj Enterprises Ltd.  
March 17th 1994.

Mr. Ludy Pudluk  
MLA High Arctic.

Dear Ludy,

I would appreciate it if you could talk to the Hon. Minister Don Morin on the Rent supplement proposal for Pond Inlet. Yesterday we received a notice that the proposal was cancelled. I sent a letter to Mr Dave Murray, President of the Housing Corporation on March 8th, (copy attached) on Pond Inlet. I feel that this proposal may end up being given to the Coop and Merkasak Construction in Pond Inlet, They have a joint venture company called Qillaut Development Corporation under which they are trying to get this Proposal.

We Have been in Pond Inlet since 1990 and hve over 1.5 million dollars invested in the community and feel that we should have the oppotunity to present the proposal, With more than one bidder the Government would get better value for the dollars spent, which is good during the hard times that face the government. By Sole sourcing the Government is trying to prevent the growth of small businesses in communities and therefore reducing competition which is not good for the people in the communities.

We can gaurentee that 80% of the work force for this proposal will be local and the balance 20% will be Northern consistant with the GNWT policy to maximize local and Northern involvement. I would also like to point out that no company or persons in Pond Inlet can gaurentee 100% local work force. There are not enough trained qualified worker in Pond Inlet to undertake a project of this Size in Pond Inlet. It is not Fair or Right for the Government and Housing Corporation to prevent other companies based in the community from bidding on this proposal.

All I would like is the opportunity to present our proposal for evaluation as the Coop / Merkasak joint proposal will be presented and that the best proposal win.

Please call me should you need any more questions,  
Thanking you,

Aziz Kheraj.