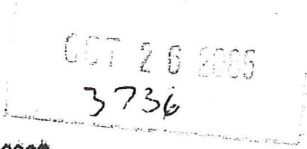




Northwest Territories Minister of Health and Social Services



MR. ROBERT HAWKINS
 MLA, YELLOWKNIFE CENTRE

OCT 26 2005

Medical Supply Purchases

In response to your letter of September 21, 2005 I would like to first state that all of the information you requested is not readily available from the Health Authorities in the format or detail that you requested. However, understanding the concern you raised, I am providing information that I believe will meet your needs.

What is the total budget for individual suppliers for the GNWT and Health Boards? Would you provide a breakdown of those figures?

The Authorities do not budget by supplier. In an attached document I have provided you with the annual budget for Medical Surgical Supplies for the Authorities and the Department's EHB program.

Which medical supply companies (Name and Head Office location) are most frequently used by the GNWT, please provide the amount each company receives?

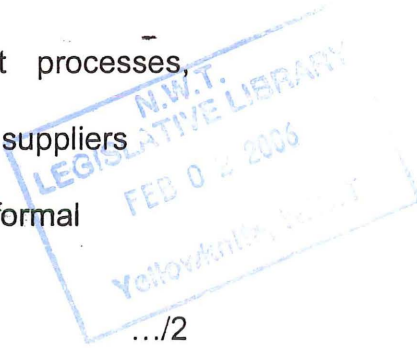
I have attached a document that provides details on the 2004/05 expenditures, which indicates supplier, status as north or south, and amount spent by authority. Not all Authorities have provided this breakdown, however, the major users of medical surgical supplies have been captured.

Would you please clarify the reasoning behind any medical supply purchases that do not go to public tender and whether there is a policy in place categorizing medical supplies as either open to tender or sole sourced?

There is no policy that categorizes medical supplies any differently from any other good or service purchased by the GNWT.

The Authorities are required to follow GNWT procurement processes, specifically:

- Purchases under \$1,000 are to be made from BIP registered suppliers when available, tendering is not required,
- Purchases between \$1,000 and \$5,000 are to be made by informal tenders from at least three suppliers, if available.
- Purchases over \$5,000 are to be made by formal tender.



In gathering this information the Department has determined that the degree of compliance with the GNWT's purchasing policies varies. Some Authorities appear to comply, others have misinterpreted the policy and others do not appear to comply.

Would you also provide a breakdown of those items sole sourced out to southern companies?

This request requires extensive manual investigation by Authority staff as their financial systems, nor GNWT financial systems maintain information in this manner. In light of the need to respond to you in a timely fashion, we did a more detailed review of southern purchases made by Stanton Territorial Hospital and a preliminary analysis indicates that over half of those purchases are made without tenders.

The Deputy Minister will be talking about this issue with the CEO's at a meeting being held this week. I have also directed the Department to investigate this further with the view to assist the Authorities to comply with GNWT procurement policies.

I will provide you with an update prior to the next session.

A handwritten signature in black ink, appearing to read "J.M. Miltenberger". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

J. Michael Miltenberger

Attachments

Supplies - Medical and Surgical

Deh Cho Health and Social Services Authority

2005-06 Medical Supplies Budget	\$	74,122
2004-05 Medical Supplies Actuals	\$	69,155

Tlicho Community Services Agency

2005-06 Medical Supplies Budget	\$	70,300
2004-05 Medical Supplies Actuals	\$	62,618

Fort Smith Health and Social Services Authority

2005-06 Medical Supplies Budget	\$	133,500
2004-05 Medical Supplies Actuals	\$	207,459

Hay River Health and Social Services Authority

2005-06 Medical Supplies Budget	\$	138,000
2004-05 Medical Supplies Actuals	\$	155,354

Beaufort Delta Health and Social Services Authority

2005-06 Medical Supplies Budget	\$	314,330
2004-05 Medical Supplies Actuals	\$	369,131 ⁽¹⁾

Stanton Territorial Health Authority

2005-06 Medical Supplies Budget	\$	1,603,859
2004-05 Medical Supplies Actuals	\$	1,902,695

Yellowknife Health and Social Services Authority

2005-06 Medical Supplies Budget	\$	178,000
2004-05 Medical Supplies Actuals	\$	170,272

Sahtu Health and Social Services Authority

2005-06 Medical Supplies Budget	\$	43,300
2004-05 Medical Supplies Actuals	\$	- ⁽¹⁾

Department of Health and Social Services

2004-05 Medical Supplies Actuals	\$	401,257
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⁽¹⁾ Sahtu's 2004-05 actuals included in Beaufort Delta's total

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Deh Cho Health and Social Services Authority

Northern Suppliers	\$	64,314
Southern Suppliers	\$	4,841
	\$	<u>69,155</u>

Tlicho Community Services Agency

Northern Supplier	\$	62,618 ⁽¹⁾
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Fort Smith Health and Social Services Authority

Northern Suppliers	\$	152,250
Southern Suppliers	\$	55,209
	\$	<u>207,459</u>

Hay River Health and Social Services Authority

Northern Suppliers	\$	62,142
Southern Suppliers	\$	93,212
	\$	<u>155,354</u>

Beaufort Delta Health and Social Services Authority

Northern Suppliers	\$	203,022
Southern Suppliers	\$	166,109
	\$	<u>369,131 ⁽²⁾</u>

Stanton Territorial Health Authority

Northern Suppliers	\$	156,749
Southern Suppliers	\$	1,745,946
	\$	<u>1,902,695</u>

Yellowknife Health and Social Services Authority

Northern Suppliers	\$	141,995
Southern Suppliers	\$	28,277
	\$	<u>170,272</u>

Sahtu Health and Social Services Authority ⁽²⁾

Department of Health and Social Services

Northern Suppliers	\$	286,022
Southern Suppliers	\$	115,235
	\$	<u>401,257</u>

⁽¹⁾ Only one company is contacted for medical and surgical supplies.

⁽²⁾ Sahtu's 2004-05 actuals included in Beaufort Delta's total

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Tlicho Community Services Agency (TCSA)

Northern Suppliers :

Medical Surgical Supply Ltd.	\$	62,618
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Only one supplier used for TCSA

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Fort Smith Health and Social Services Authority

Northern Suppliers :

Medical Surgical Supply Ltd.	152,250
Wallys Drugs	515
	<u>152,250</u>
	\$ 152,250

Southern Suppliers :

Associated Health Systems	2,385
Baxter Corp.	12,318
Canadian Hospital Specialities	1,202
Cardiomed Supplies Inc.	1,617
Fresenius Medical Care	5,752
Gambro	4,598
Genpharm Inc.	2,364
Jam Medical	1,258
Lifescan Canada Ltd.	4,086
Millipore Corp.	442
Source Medical Corporation	15,323
Steris Canada Inc.	1,171
VWR Canlab	2,693
	<u>55,209</u>
	\$ 55,209

Total \$ 207,459

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Hay River Health and Social Services Authority

Northern Suppliers :

MED. EX. INC.	68,367
MEDICAL SURGICAL SUPPLY LTD.	72,409
RING'S PHARMACY	5,727
	<hr/>
	\$ 146,503

Southern Suppliers :

ARJO CANADA INC.	695
AUTO CONTROL MEDICAL	50
BARD CANADA	403
BAXTER CORP (IV SUPPLIES)	17,420
BECKMAN COULTER CANADA INC.	631
BLACKLOCK MEDICAL PRODUCTS INC.	187
BOWERS MEDICAL SUPPLY	235
BRAEMED LIMITED	2,033
BRATHWAITES OLIVIER MEDICAL INC.	1,255
BRISTOL-MYERS SQUIBB CANADA	199
DATEX-OHMEDA CANADA INC.	251
GE CLINICAL SERVICES	718
HOLLISTER LIMITED	4,646
JOHNSON & JOHNSON MEDICAL PRODUCTS	11,319
JOHNSON & JOHNSON CLINICAL DIAGNOSTICS	34,484
KCI MEDICAL CANADA INC.	18,266
PRIMED CANADA	486
SMITH & NEPHEW INC.	16,502
SMITHS MEDICAL CANADA LIMITED	108
SOURCE MEDICAL CORPORATION	54,709
STERIS CANADA INC	20,745
STEVENS COMPANY LIMITED	1,799
SUPERIOR MEDICAL LIMITED	2,851
SURGICAL PRODUCT SPECIALTIES	1,981
TYCO HEALTHCARE GROUP	14,715
VWR CANLAB	7,039
	<hr/>
	\$ 213,727

Total for Medical Surgical Supplies and Equipment \$ 360,230

Total for Medical Surgical Supplies \$ 155,354

The Authority's accounting system cannot separate Medical and Surgical supplies from the list of Medical Surgical Supplies and Equipment

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Beaufort Delta Health and Social Services Authority

Northern Suppliers :

Medical Surgical Supply Ltd.	325,622
Northwest Medical Surgical Supply	3,104
	<u>325,622</u>

Southern Suppliers :

Abbott Diagnostics Labs	23,896
Associated Health Systems	1,968
Canada Microsurgical Ltd.	203
Futuremed Health Care Products	1,490
Fisher Scientific	29,165
GE Medical Systems	21,927
Hollister Limited	386
Ingram & Bell Prairie	11,237
Johnson & Johnson Company	86,513
Sammons Preston	12,736
Source Medical Corporation	64,434
Spacelabs	1,401
Stevens Physicians Hospital Supply	9,013
	<u>264,369</u>

Total for Medical Surgical Supplies and Equipment	<u>\$ 589,991</u>
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Total for Medical Surgical Supplies	\$ 369,131
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The Authority's accounting system cannot separate Medical and Surgical supplies from the list of Medical Surgical Supplies and Equipment

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Stanton Territorial Health Authority

Northern Suppliers :

CREATIVE BASICS	65
FAMILY VISION CENTRE - YK	1,111
MED.EX INC.	40,340
MEDICAL SURGICAL SUPPLY LTD.	32,036
NORTH CAIR MEDICAL SUPPLIES INC.	632
NORTHERN METALIC SALES	44,943
PIONEER SUPPLY HOUSE	6,009
POLAR VISION CENTRES LTD.	31,411
SHOPPERS DRUG MART	59
WAL-MART	79
YELLOWKNIFE DIRECT CHARGE CO-OP	63
	<hr/>
	\$ 156,749

Southern Suppliers :

ABBOTT LABORATORIES LTD	47,365
ADVANCED MEDICAL OPTICS	146
ADVANCED SURGI-PHARM	496
ALCON CANADA INC	57,785
AMS CANADA INC.	15,578
AMT ELECTROSURGERY	4,572
ARJO-NORTH INC.	552
ARROW MEDICAL PRODUCTS	15,967
ASSOCIATED HEALTH SYSTEMS	804
AUTO CONTROL MEDICAL	119
AVIDA HEALTHWEAR INC.	920
BARD CANADA	10,334
BAUSCH & LOMB-STORZ INSTRUMENTS	1,659
BAXTER CORPORATION	199,103
BECTON DICKINSON CANADA INC.	4,102
BIOMET INC.	22,594
BLACKLOCK MEDICAL PRODUCTS INC.	971
BOSTON SCIENTIFIC CORP	33,117
BOWERS MEDICAL SUPPLY	6,135
BRATHWAITES OLIVIER MEDICAL INC.	17,761
BRISTOL-MYERS SQUIBB	10,816
CANADA MEDICAL	1,927
CANADA MICROSURGICAL LTD.	922
CANADIAN HOSPITAL SPECIALITIES	3,094
CAPITAL HEALTH AUTHORITY	2,968
CARDIOMED SUPPLIES INC.	1,073
CARL ZEISS CANADA	75
CARSEN GROUP INC.	72
CHRISTIE GROUP LTD. (INNOMED)	471
CHUNG CHUN INTERNATIONAL	26
CONGDON'S AIDS TO DAILY LIVING	6,033
CONMED CANADA	7,348
COOK (CANADA) INC.	1,631
CORONADO INSTRUMENT LTD	484
DATEX-OHMEDA CANADA INC.	1,840
DENTAURUM	57

DEPUY /JOHNSON & JOHNSON	1,238
DERMA SCIENCES INC.	1,179
DYNA MEDICAL CORPORATION	1,755
ECO MEDICAL EQUIPMENT	1,704
FISHER SCIENTIFIC	462
FRESENIUS MEDICAL CARE CANADA	28,124
FUTUREMED	6,730
GALEN MEDICAL LTD	527
GAMBRO - (HOSPAL GAMBRO)	12,173
GE MEDICAL SYSTEMS	1,875
GENPHARM INC.	9,421
GENSCI DENTAL SCIENCES INC.	711
GLAXO/SMITHKLINE BEECHAM PHARMA	1,049
GLOBAL ED-MED SUPPLIES CANADA	2,807
HEMOTEC INC.	580
HOLLISTER LIMITED	3,988
HOOD THERMOPAD	233
INNOVA MEDICAL OPHTHALMICS	4,259
INSTRUMENTARIUM	460
INTER-V-MEDICAL	553
J. VAILLANCOURT CORP. LTD.	1,085
J.P. ARPIN LTD.	164
JAC-CELL MEDIC	1,158
JAM MEDICAL INC.	688
JOHNSON & JOHNSON MEDICAL PRODUCTS	89,976
KARL STORZ ENDO. CANADA LTD.	18,882
KCI MEDICAL CANADA INC.	4,032
KEIR SURGICAL LTD.	2,525
KIPP AND ASSOCIATES LTD	2,606
LABORIE MEDICAL TECHNOLOGIES INC	7,001
LAERDAL MEDICAL	37
LANDMARK MEDICAL SYSTEMS	3,676
LEICA MCROSYSTEMS CANADA INC.	450
LIFESCAN CANADA LTD.	11,838
LINVATEC CANADA	9,549
MCKESSON CANADA (MEDIS)	4,246
MEAD JOHNSON	506
MEDELA INC.	13
MEDTEC MARKETING LIMITED	537
MEDTRONIC OF CANADA LTD	9,396
MENTOR CORP.	854
MINOGUE MEDICAL INC.	596
OSTEK ORTHOPAEDICS	15,835
PATTERSON DENTAL CANADA INC.	3,516
PENTAX PRECISION INSTRUMENT CORP	4,938
PFIZER CANADA INC.	3,240
PHARMASYSTEMS INC.	449
PHILIPS MEDICAL SYSTEMS CANADA	561
PHYSIO E.R.P. LTD.	237
PIKE ASSOCIATES INC.	576
PILLING WECK CANADA	19,798
PRIMED SALES GROUP INC.	1,997
PUBLIC WORKS & GOVT. SERVICE CAN	1,202
RCDP/CPDN	3,496
REMINGTON MEDICAL	1,897
ROCHE DIAGNOSTICS	4,452
SAMMONS-PRESTON	413
SCICAN	73

SIMS - SMITHS INDUSTRIES	11,350
SMILEMAKERS FOR CHILDREN	688
SMITH & NEPHEW INC.	170,001
SOLUMED	2,095
SOURCE MEDICAL CORPORATION	242,430
SOUTHMEDIC INC.	15,632
SPACELABS MEDICAL CANADA INC.	7,033
STERIS CANADA INC.	7,219
STEVENS ALBERTA	114,950
STRYKER BERTEC MEDICAL INC.	81,732
SUNRISE MEDICAL CANADA INC.	567
SUPERIOR MEDICAL LIMITED	7,702
SURGICAL PRODUCT SPECIALTIES	359
SYNTHESE (CANADA) LTD.	25,361
TOPCON - (AM OPHTHALMICS)	884
TRIMEDIC SUPPLY NETWORK	162
TRUDELL MEDICAL MARKETING LTD.	28,511
TYCO HEALTHCARE GROUP	196,982
ULTRAMED	3,980
VANTAGE SURGICAL	7,775
VEREBURN SUPPLY	499
VITTORIA PHOENIX INC.	341
VWR CANLAB	3,984
WALSH MEDICAL	653
WRIGHT MEDICAL TECHNOLOGY	3,309
ZIMMER OF CANADA LIMITED	20,510
	<hr/>
\$	1,745,946

Total \$ 1,902,695

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Yellowknife Health and Social Services Authority

Northern Suppliers :

Fire Prevention Services	680
Med. Ex Inc.	38,372
Medical Surgical Supply Ltd.	73,489
North Cair Medical Supplies Inc.	1,871
Shopper's Drug Mart	2,710
Stanton Territorial Health	22,972
Sutherland's Drugs Ltd.	852
Wal-Mart Canada	548
Wesclean Northern Sales	113
Yellowknife Direct Charge	388
	<hr/>
	\$ 141,995

Southern Suppliers :

Dynacare Kasper Medical Lab	1,415
Patterson Dental Canada Inc.	2,550
Planned Parenthood Alberta	64
Q.data Inc.	1,405
Source Medical Corporation	16,554
Stereo Optical	2,378
Stevens	1,171
Superior Medical Limited	2,740
	<hr/>
	\$ 28,277

Total \$ 170,272

Supplies - Medical and Surgical

2004-05 Actuals, split between Northern and Southern Suppliers

Department of Health and Social Services

Northern Suppliers :

Fire Prevention Services Ltd.	40,629
Medical Surgical Supply Ltd.	145,426
North Cair Medical Supplies Inc.	99,967
	<hr/>
	\$286,022

Southern Suppliers :

Arctic Respiratory Service	173
Biomechanical Appliances Inc.	17,025
Congdon's Aids to Daily Living	5,124
Eco Medical Equipment	47,026
Healthcare & Rehab Specialties	229
Hearing Aid Services	500
KCI Medical Canada Inc.	4,788
Legrand Nothwest Ocularists Inc.	4,280
Market Drugs Medical Ltd.	3,136
Medichair	268
Medigas	1,609
Mobility Plus Health and Homecare	22,567
Orthotic Consultants	2,669
Orthotic Design & Manufacture Ltd.	1,886
Orthotic Solutions	2,556
South Edmonton Orthotic Services	1,400
	<hr/>
	\$115,235

Total \$401,257

