

Opportunities for Prosperity



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Community Futures Program

Annual Report

April 1, 2003 – March 31, 2004

Department of Resources. Wildlife and Economic Development

NWT Business Credit Corporation



Message from the Minister

At the heart of the Government of the Northwest Territories' economic development work is a vision of a vibrant, energetic and prosperous territory. As such, the Community Futures Program comprises an important part of the Department of Resources, Wildlife and Economic Development's economic strategy.

Today we face some of the most challenging economic times in our history — and potentially some of the most rewarding. Rarely, if ever, have we as a people been in the midst of so many promising economic opportunities, not only in new sectors such as the diamond industry and oil and gas, but also in the traditional economies. In the context of our Territory's new economy, Community Futures Development Corporations (CFDCs) are helping our communities to adapt their economies to the changing business environment. The seven CFDCs in the Northwest Territories have been remarkably successful to date, whether it has been providing micro-lending and counselling services to small businesses, spearheading local partnerships or developing a vision for the future.

Community-based leadership is a key to the success of many initiatives creating opportunities for youth, connecting our people and helping local businesses to grow and to create jobs.

I want to congratulate the many Community Futures board members who volunteer their time, energy and creativity to help build a brighter economic future for their communities and for our territory. I would like to encourage CFDCs to continue their excellent work to ensure that our territory is more successful than ever.

The future is ours to seize, let's make the most of our opportunities.

The Honourable Brendan Bell

NWT Community Futures Association P.O. Box 238 Fort Simpson, NT. X0E 0N0

October 9, 2004

Dear Minister Bell,

On behalf of the NWT Community Futures Association, I would like to thank the Department of Resources, Wildlife and Economic Development and the NWT Business Credit Corporation for the assistance provided since our inception in 2000. This has allowed our members, the Community Futures Development Corporations (CFDCs) in the Northwest Territories to continue to participate in Pan Canadian Community Futures activities and maintain linkages with counterparts across Canada.

CFDCs in the Northwest Territories, as in other regions across Canada, are focused on building local capacity as a means of assisting rural and remote communities to deal with economic change and labour force adjustment. Given the importance of small business to our changing economy, one of the primary focuses of the CFDCs is to foster entrepreneurial development by providing both financial and technical support to new and existing small businesses. CFDCs provide a key source of investment capital that focuses on small rural businesses as well as providing business counselling and skills development in conjunction with financing.

We look forward to your continued support and working together toward our common goals for a strong and vibrant economy in the Northwest Territories.

Sincerely,

C.J. Todd Noseworthy

Chairperson

NWT Community Futures Association

Introduction

This 2003/2004 annual report provides performance data regarding the seven Community Futures Development Corporations (CFDCs) in the Northwest Territories (NWT) under the Department of Resources, Wildlife and Economic Development (RWED) Community Futures Program (CFP). RWED views this program as a cornerstone of its economic development efforts.

CFDCs provide a core set of services consisting of business loans and loan guarantees, business planning and assistance, management training as well as monitoring and after-care. Additionally, CFDCs have some flexibility to set their own priorities for economic development in their respective regions, which may include the delivery of the Self-employment Option Program and various special interest group initiatives such as Aboriginal Entrepreneurs, Youth Entrepreneurs and Women in Business.

The CFP total program funding was \$2,140,000. The annual report is divided into two parts. Part I provides an overview of CFDC performance data. Part II contains CFP annual operating contribution assistance of \$1,140,000 and additional capitalization funding in the amount of \$1,000,000.

The second section of this report, 'Building Businesses in NWT Communities', contains featured stories from each CFDC in the NWT.

Program Description

The CFP is an economic renewal initiative that is rooted firmly at the community level. Today, with core funding assistance provided by RWED, CFDCs in the NWT are actively engaged in a wide array of community economic development activities in their respective regions.

CFDCs are incorporated non-profit organizations run by volunteer boards of directors, and supported by salaried staff. The mandate of the corporations is community and business development. CFDC investment funds are designed to complement conventional funding provided by other financial institutions, the Business Development Bank of Canada or other territorial and federal funding programs. They receive monies by way of contributions from the CFP to:

- Support their operating costs.
- Make available capital to provide financial assistance to small and medium-sized businesses (SMEs) in order to create and maintain employment in the community.
- Deliver a variety of services ranging from strategic economic planning, technical and advisory services to businesses, loans to SMEs, self-employment assistance programs, and services targeted to youth and entrepreneurs with disabilities.

Program Background

The CFP was established in 1985 by Employment and Immigration Canada, now Human Resources Skills Development (HRSD); and is responsible for the establishment CFDCs throughout rural Canada. In the NWT, the CFP was first accessed in 1987 with the formation of the Hay River and Area Community Futures Society, now the Southwest Territorial Business Development Corporation.

In 1994, HRSD entered into negotiations to transfer the CFP to Regional Economic Development Agencies across Canada. In the NWT, where no Federal Economic Development Agency existed, the program was transferred to the Government of the Northwest Territories (GNWT), Department of Economic Development & Tourism (ED & T) and, later, RWED. At the time of the transfer, four CFDCs operated in the NWT. The transfer agreement provided annual funding of \$903,236, of which \$819,150 was operational funding for the four CFDCs, with the remainder being for a Community Futures Consultant. This allowed for average operation and maintenance (O&M) levels per CFDC of approximately \$205,000. However, after the territorial division April 1, 1999, there were two CFDCs in the Western NWT and two in Nunavut, which resulted in an annual funding decrease for the NWT CFP budget from \$819,150 to \$410,823.

Program Highlights

- Total program funding for fiscal year 2003/2004 was \$2,140,000.
- CFDCs in the NWT approved a total of 91 loans for a total amount of \$ 3,406,219.
- CFDCs assisted NWT businesses to create 93 jobs and maintain 287 jobs in 2003/ 2004.



Snowshoeing



Great Slave Lake



Northern Arts & Crafts



Tuktoyaktuk Pingo



Yellowknife Skyline



Sahtu Mountain Ranges

PART I – PERFORMANCE DATA

The CFP performance data provided in this section relates to the CFDC operations and program delivery for each of the seven CFDCs in the NWT.

- Figure 1.0: Number of CFDC Staff and Volunteer Board Members
- Figure 2.0: Number of Loans Approved by each CFDC
- Figure 2.1: Value of Loans Approved by each CFDC
- Figure 2.2: Number of Loans Approved, Dollar Value of Loans Approved and Average Dollar Value per CFDC Loan by Community Level
- Figure 3.0 and 3.1: Jobs Created/ Maintained
- Figure 3.1: Number of Part-time Jobs Created/ Maintained 2003/2004

Abbreviations used for the NWT CFDCs are as follows:

- ABDC Akaitcho Business Development Centre
- DACF Dogrib Area Community Futures
- DBDC Deh Cho Business Development Centre
- SBDC Sahtu Business Development Centre
- SWTBDC Southwest Territorial Business Development Centre
- TBDS Thebacha Business Development Services
- WABDS Western Arctic Business Development Services

Figure 1.0: Number of CFDC Staff and Volunteer Board Members

| REGION | CFDCs | BOARD MEMBERS | STAFF | NUMBER OF COMMUNITIES SERVED | POPULATION SERVED |
|---------|--------|------------------|-------|------------------------------------|----------------------|
| INUVIK | WABDS | 7 | 4 | 7 | 6,840 |
| SAHTU | SBDC | 10 | 1 | 5 | 2,504 |
| DEH CHO | DBDC | 7 | 2 | 6 | 2,251 |
| NORTH | ABDC | 7 | 3 | 3 | 18,889 |
| SLAVE | DACF | 4 | 1 | 4 | 2,806 |
| SOUTH | SWTBDC | 4 | 1 | 2 | 3,990 |
| SLAVE | TBDS | 6 | 1 | 3 | 3,428 |
| TOTAL | | 45 | 13 | 30 | 40,708 |

^{*}Population statistics from the NWT Bureau of Statistics. Population Estimates July 1, 2003.

^{**} Communities not served: Fort Providence and Kakisa, total population of 882.

Figure 2.0: Number of Loans Approved by each CFDC.

| REGION | CFDCs | NUMBER OF LOANS APPROVED 2002/2003 | NUMBER OF LOANS APPROVED 2003/2004 |
|---------|--------|--|--|
| INUVIK | WABDS | 38 | 19 |
| SAHTU | SBDC | 5 | 4 |
| DEH CHO | DBDC | 18 | 20 |
| NORTH | ABDC | 14 | 15 |
| SLAVE | DACF | 1 | 4 |
| SOUTH | SWTBDC | 26 | 23 |
| SLAVE | TBDS | 2 | 6 |
| TOTAL | | 104 | 91 |

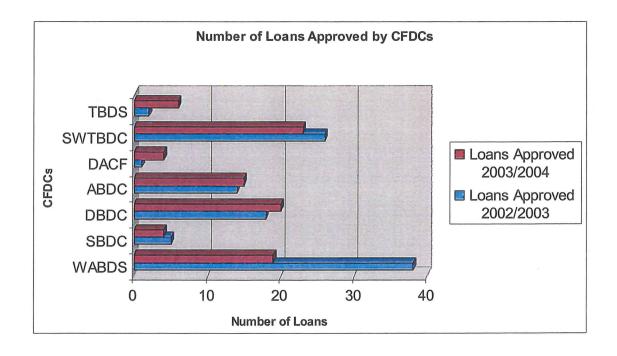
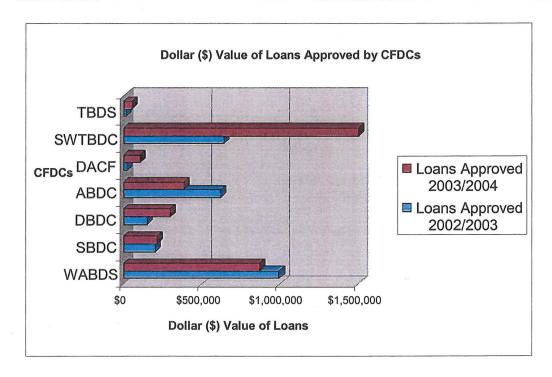


Figure 2.1: Value of Loans Approved by each CFDC.

| REGION | CFDCs | VALUE OF LOANS APPROVED 2002/2003 | VALUE OF LOANS APPROVED 2003/2004 |
|---------|--------|---|---|
| INUVIK | WABDS | 993,190 | 866,583 |
| SAHTU | SBDC | 197,000 | 210,700 |
| DEH CHO | DBDC | 143,890 | 291,535 |
| NORTH | ABDC | 618,000 | 382,600 |
| SLAVE | DACF | 2,000 | 103,151 |
| SOUTH | SWTBDC | 636,500 | 1,500,650 |
| SLAVE | TBDS | 10,000 | 51,000 |
| TOTAL | | 2,611,580 | 3,406,219 |



Community Futures Program - Impact on Community Levels

One objective of the CFP is to encourage increased business development in rural and remote communities. It does this by making available capital to provide financial assistance to small and medium-sized businesses (SMEs) and leveraging other financing.

Communities in the north are divided into three levels:

- Level 1 communities have well developed community business infrastructure and air/road transportation links.
- Level 2 communities have business infrastructure and air/road transportation links.
- Level 3 communities have the least developed business infrastructure and air/road transportation links.

Community Levels

| Level 1 | Level 2 | Level 3 |
|-------------|--------------|--------------------------|
| Yellowknife | Fort Simpson | All Other Communities |
| Hay River | Norman Wells | |
| Inuvik | Rae Edzo | |
| Fort Smith | | |

Figure 2.2: Number of Loans Approved, Dollar Value of Loans Approved and Average Dollar Value per CFDC Loan by Community Level.

| Level | CFDC | # Approved | \$ Approved | Average \$ Approved |
|-----------------|--------|------------|-------------|---------------------|
| Level 1 | WABDS | 12 | 317,405 | 26,450 |
| | ABDC | 14 | 357,600 | 25,543 |
| | SWTBDC | 23 | 1,500,650 | 65,246 |
| | TBDS | 5 | 46,000 | 920 |
| Total (Level 1) | | 54 | 2,221,655 | 41,142 |
| Level 2 | SBDC | 2 | 135,000 | 67,500 |
| | DBDC | 14 | 173,781 | 12,413 |
| | DACF | 4 | 103,151 | 25,788 |
| Total (Level 2) | | 20 | 411,932 | 20,597 |
| Level 3 | WABDS | 7 | 549,178 | 78,454 |
| | SBDC | 2 | 75,700 | 37,850 |
| | DBDC | 6 | 117,754 | 19,625 |
| | ABDC | 1 | 25,000 | 25,000 |
| | DACF | 0 | 0 | 0 |
| | SWTBDC | 0 | 0 | 0 |
| | TBDS | 1 | 5,000 | 5,000 |
| Total (Level 3) | | 17 | 772,632 | 36,792 |
| TOTAL (1+2+3) | | 91 | 3,406,219 | 35,855 |

Community Futures Program – Jobs Assisted

CFDCs in the NWT assisted with the creation and maintenance of many jobs every year. Figures 3.0 and 3.1 illustrate the effect that the loans made by the CFDCs has had on employment to their respective regions served.

Figure 3.0: Number of Full-time Jobs Created/ Maintained 2003/2004

| REGION | CFDCs | FULL- TIME JOBS CREATED | FULL-TIME JOBS MAINTAINED | |
|---------|--------|-------------------------------|---------------------------------|--|
| INUVIK | WABDS | 8 | 34 | |
| SAHTU | SBDC | 2 | 7 | |
| DEH CHO | DBDC | 2 | 13 | |
| NORTH | ABDC | 22 | 19 | |
| SLAVE | DACF | 0 | 7 | |
| SOUTH | SWTBDC | 13 | 46 | |
| SLAVE | TBDS | 2 | 9 | |
| TOTAL | | 49 | 135 | |

Figure 3.1: Number of Part-time Jobs Created/ Maintained 2003/2004

| REGION | CFDCs | PART- TIME JOBS CREATED | PART-TIME JOBS MAINTAINED |
|---------|---------------|-------------------------------|---------------------------------|
| INUVIK | WABDS | 12 | 80 |
| SAHTU | SBDC | 1 | 38 |
| DEH CHO | DBDC | 9 | 17 |
| NORTH | ABDC | 13 | 4 |
| SLAVE | DACF | 5 | 5 |
| SOUTH | SWTBDC | 3 | 8 |
| SLAVE | TBDS | 1 | 0 |
| TOTAL | | 44 | 152 |

PART II – RWED FUNDING

The following figures refer to RWED annual operational funding and investment capitalization funding provided to CFDCs.

Figure 1.0: RWED Operational Funding Provided to CFDCs for fiscal year 2003/2004.

Figure 2.0: RWED Additional Investment Capitalization Funding Provided to CFDCs.

Figure 1.0: RWED Operational Funding Provided to CFDCs for fiscal year 2003/2004.

| REGION CFDCs C | | OPERATIONAL FUNDING |
|----------------|--------|---------------------|
| INUVIK | WABDS | 200,000 |
| SAHTU | SBDC | 192,000 |
| DEH CHO | DBDC | 182,000 |
| NORTH | ABDC | 139,500 |
| SLAVE | DACF | 139,500 |
| SOUTH | SWTBDC | 139,500 |
| SLAVE | TBDS | 139,500 |
| TOTAL | | 1,132,000 |

Figure 2.0: RWED Additional Investment Capitalization Funding Provided to CFDCs.

| CFDCs | INVESTMENT CAPITALIZATION FUNDING 2003/2004 |
|-------|--|
| WABDS | 250,000 |
| SBDC | 250,000 |
| DBDC | 250,000 |
| ABDC | 250,000 |
| TOTAL | 1,000,000 |

Featured Stories 'Building Businesses in NWT Communities'

WESTERN ARCTIC BUSINESS DEVELOPMENT SERVICES

L J's Contracting – Fort McPherson, NWT

Leslie Blake operates L J's Contracting with the help of his wife Rebecca Blake, who oversees the financial management and record keeping. The business provides a number of services. These include:

- Providing patient travel services between Fort McPherson and Inuvik under a contract
 with the Inuvik Regional Health Board for the past nine years. The company makes
 daily transport runs to Inuvik as part of this service.
- Operating the sewage pump-out contract for the Hamlet of Fort McPherson for the past eight years.
- Holding a contract for maintenance of the airport and CARS radio station at Fort McPherson.
- Subcontracting heavy equipment and trucks for local construction jobs, gravel hauling projects and oil and gas exploration and drilling activities.

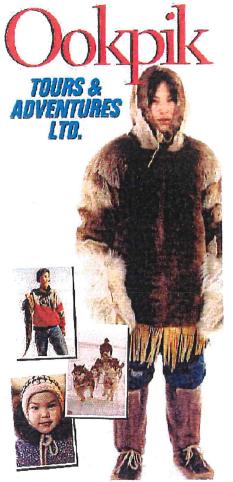
These diversified activities and strong management give the company a consistent revenue stream and solid cash flow while providing opportunities for local employment on a year-round basis. L J's Contracting has received loan financing and other assistance from WABDS on a number of occasions. The company is considered a model client.



LJ's Contracting: Les and Rebecca Blake, and Polar (Dog)

Community Futures Program 2003/2004 Annual Report

Ookpik Tours - Tuktoyaktuk, NWT



James and Maureen Pokiak own Ookpik Tour & Adventures Ltd. James was born in Sachs Harbour on Banks Island and raised in Tuktoyaktuk. He grew up in the traditional Inuvialuit lifestyle learning traditional values and life skills. Today he continues to practice his traditional upbringing with his own family. The Pokiak family is well versed in both the traditional and modern Inuvialuit way of life and is eager to share their knowledge with their guests.

Ookpik Tours and Pokiak Guiding and Outfitting offer these services:

- Booking of Big Game Sports Hunts. (Caribou, Grizzly Bear, Muskox and Polar Bear)
- Tuktoyaktuk Van Tour
- Tuktoyaktuk Cultural Day Tour
- Tuktoyaktuk to Inuvik
- Pingo Canadian Landmark Tour
- Dogsledding
- Snowmobiling

Since 1982, the Pokiak family have guided hunts for all big game animal species available in the Tuktoyaktuk area. Pokiak Guiding and Outfitting

specialize in hunting techniques, traditional knowledge and local hunting conditions.

The diversity of services offered by the company ensures a constant source of revenue all year round. Additionally, Pokiak Guiding and Outfitting supports traditional economies and provide local residents with opportunities for employment on a seasonal basis. Ookpik Tours is a successful operation and an ideal example of a local business that strengthens cultural pride.

SAHTU BUSINESS DEVELOPMENT CENTRE

One of the highlights for the Sahtu Business Development Centre (SBDC) was assisting with the **Training and Education/Recruitment Initiatives for At-Risk-Sahtu Youth in the Canadian Trapping Industry.** This pilot project consisted of a seven-month training/education program for Aboriginal youth of the Sahtu communities. Participants were trained in all aspects of trapping, survival skills, first aid and pelt preparation. As well as learning bush skills, the youth were given the opportunity to earn credits towards their high school equivalency. They also received training in basic business skills such as planning, budgeting and basic bookkeeping. The participants received approximately 15 hours of academic instruction each week at the Turton Lake base camp.



Past Executive Director of the SBDC, Mr. Nick Dale, assisted in securing \$135,000 in financing from the First Nations and Inuit Youth Business (FNIYB) program. The FNIYB program is one of the many programs and services the SBDC delivers to Sahtu residents. Along with finding funding for the project, the SBDC also assisted in the development of curriculum for the participants.



Mr. Dale also developed the **Office in a Box** training workshop in partnership with Aurora College in Norman Wells. The program offers entrepreneurs the opportunity to upgrade their business skills by teaching basic bookkeeping. This program includes instruction in all aspects of bookkeeping as well as regulatory agencies such as WCB, GST, etc. The Turton Lake instructor delivered the program to the young trappers as part of the curriculum taught on the trap-line.

The SBDC is pleased to help people in the Sahtu reach their business potential through economic development strategies.

DEH CHO BUSINESS DEVELOPMENT CENTRE

RD Trucking - Fort Liard, NWT



Richard Duntra is a proud Aboriginal business owner who started out working for Beaver Enterprises in Fort Liard. He was employed as a Cat operator and truck driver for almost 20 years. The natural gas boom in Fort Liard in the late 90's provided many opportunities for small business start-up. Richard saw an opportunity related to water deliver and decided to take a chance.

He obtained his Class 1 Driver's License with Air Brake Endorsement in June 1999 and purchased his first water truck in December with a loan from the Business Credit Corporation. The new \$171,000 Western Star truck was outfitted to deliver water to drill rigs and camps as well as to put water on roads as needed. As early as March 2000, Richard was thinking about getting a gravel box to maximize revenues through the slow summer periods. Modifications to the truck make it easier to take the water tank off and set a gravel box onto the frame.

By 2001, Richard realized there were good opportunities for extra work if he purchased the gravel box. There was at least three to four years of clean up and remediation work at various sites through Nahendeh Land and Environmental Services. Nahendeh Land and Environmental Service planned to hire local contractors who could provide a gravel truck. There was also the possibility of additional work at a light industrial area in the community.

With expansion in mind, Richard approached the Deh Cho Business Development Centre (DBDC) to apply for a loan of \$15,000 to purchase and install a gravel box on his truck. The loan was approved and the truck was hauling gravel by the summer.

A small additional investment enabled him to keep RD Trucking working year round but Richard continued to look for further opportunities. The business was doing well and revenues were growing. The initial loan from BCC had been reduced from \$161,000 to \$57,000 and the loan for the gravel box was almost completely repaid. Revenue for the first eight months of 2003 was almost \$147,000 as opposed to the \$116,000 that had been

earned in all of 2000. In the fall of 2003, Richard became aware of a significant amount of extra water truck work that could be available during the upcoming winter oil and gas exploration season.

The time was right for expansion once again. A second truck was needed. The DBDC was ready to assist once more. With the help of Michael Pealow, the economic development officer in Fort Liard, a loan of \$67,500 was pre-approved to allow Richard to "make his best deal". A used truck and a new tank were purchased in November of 2003. The second truck went to work almost immediately.

Oil & gas exploration activity has slowed in Fort Liard recently and it is not easy to keep both trucks working all the time. Richard says looking for work is an ongoing business but new opportunities are on the horizon. Richard is a great example of what can happen when a person is willing to work hard to achieve his goals.



Staff at the Deh Cho Business Development Centre

AKAITCHO BUSINESS DEVELOPMENT CORPORATION

The Akaitcho Business Development Corporation (ABDC) is a community-driven organization committed to promoting sustainable employment through the development of small business and the implementation of community economic development strategies in the communities of Ndilo, Dettah, and Yellowknife.

A strong consumer market is an important force behind some of the recent improvement in small business activity in NWT. This is clearly reflected in the strong growth in the numbers of self-employed in the sales and service occupations. Strong housing activity has resulted in growth in a number of construction trades in the NWT, particularly in the Yellowknife area. Increased outsourcing activity by larger firms is an important factor behind the jump in the number of self-employed in the professional occupations. In Canada, the strong increase of self-employment in technical occupations reflects the global layoffs from large high-tech firms again for a second year in a row.



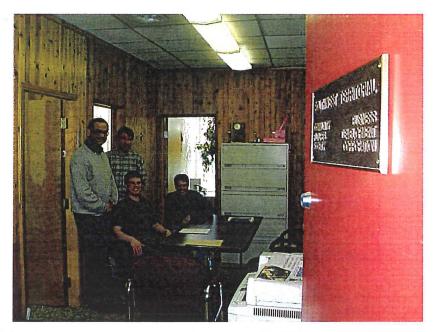
"Get on the Right Path/Thinking of Starting Your Own Business"

The ABDC delivers the Self-Employment Program on behalf of the Department of Education, Culture and Employment. The Centre also provided a workshop on "Get on the Right Path/Thinking of Starting Your Own Business", for clients in Ndilo, Dettah and Yellowknife in February 2004. Sixteen people attended the half-day workshop. Staff at the Centre also created a comprehensive booklet to help first-time business owners. The booklet offers a detailed step-by-step process on how to start a new business. A bookkeeping workshop was also provided in March 2004 for thirty-five clients and 14 different business seminars were offered during the year to all clients in Yellowknife, Ndilo and Dettah.

SOUTHWEST TERRITORIAL BUSINESS DEVELOPMENT CENTRE

The Southwest Territorial Business Development Corporation (SWTBDC) is in its 18th year of operation. During the past 17 years, the Centre has approved more than 400 loans at a value of over \$6.7 million to various business ventures in Hay River, Enterprise and Katlodeechee First Nation.

The Centre anticipates continued growth associated with new opportunities in the oil and gas sector and looks forward to many years of financing entrepreneurs in the region.



From left to right: Chairperson: Mike Mahar, General Manager: Jeff Griffiths, RWED Trade & Investment Manager: Paul Wiedrick, NWT Business Credit Corporation Chief Executive Officer: Afzal Currimbhoy.

THEBACHA BUSINESS DEVELOPMENT SERVICES



Little Buffalo River Culture and Tourism Camp – Fort Resolution, NWT In 2003, Fort Resolution residents Cara Carriere and Warren Delorme approached Thebacha Business Development Services (TBDS) for help in establishing Little Buffalo River Culture and Tourism Camp. The business is primarily involved in teaching Aboriginal culture to youth at risk. Since its start in the summer of 2003 Little Buffalo River Culture and Tourism Camp has put scores of youth through a program that teaches skills and self-reliance. TBDS provided start-up assistance and continuing support.

Joan's Health and Fitness Club - Fort Smith, NWT

In Fort Smith, Joan Bevington needed help to develop a plan for "Joan's Health and Fitness Club." Joan attended a Joint TBDS/Aurora College business training program in the fall of 2002, That experience led to a business plan to establish a health and fitness facility in Fort Smith.

With the support of a volunteer board, TBDS staff is able to provide strong support for business start-ups throughout the eastern South Slave Region.

"The majority of our clients are people who have a good business idea but need the skills and knowledge to develop that idea into an enterprise," says Executive Director Graham Noble. "We help clients get from A to B by providing the assistance they need with business planning and financing."

DOGRIB AREA COMMUNITY FUTURES

Hozila Naedik'e - Wekweti, NWT



Hozila Naedik'e, the General Store for the community of Wekweti, provides supplies for the community of 150. In the past, freight was flown in by air, significantly raising the price of basic staples for community members. With the news that the winter road system would be extended to Wekweti, community members saw an opportunity to dramatically lower transportation costs on non-perishable items.

Like many small businesses Hozila Naedik'e did not have sufficient cash on hand to purchase a year's worth of stock. The community approached Dogrib Area Community Futures (DACF) to provide inventory financing for Hozila Naedik'e. This allowed the store to take advantage of the winter road and significantly lower prices. With the loan successfully repaid, Hozila Naedik'e and DACF are now looking at the financing of a new store to replace the existing structure and to expand the services available to the residents of Wekweti.

F.C. Services Limited - Rae, NWT



F.C. Services was originally established as a small service station and an auto repair facility. The company later expanded to bulk petroleum storage and sales. It is now the sole supplier of gasoline and heating fuel to the community of Rae-Edzo.

The company identified the need for a convenience store to serve local residents requiring goods and services during those periods when service is not available from the larger established stores. The Dogrib Area Community Futures (DACF) has actively supported the financing of F.C. Service. This has resulted in the creation of two new jobs and has maintained six others in the local economy. DACF also provides small business management training and aftercare services to the owners and the staff in an effort to sustain such successful initiatives.

COMMUNITY FUTURES DEVELOPMENT CORPORATIONS

BOARD OF DIRECTORS

WESTERN ARCTIC BUSINESS DEVELOPMENT SERVICES

Chair: Gerry Grant, Inuvialuit Regional Corporation

Board of Directors: Terry Dubilowski, Delta Region

Dennis Wright, Gwich'in Tribal Council

Tammy Rogers, Inuvik Region Tom Lie, Nanukput Region Denny Rogers, Town of Inuvik Roger Israel, RWED (Ex-Officio)

SAHTU BUSINESS DEVELOPMENT CENTRE

Chair: Lucy Jackson, Fort Good Hope

Board of Directors: Trudy Kochon, Colville Lake

Dora Duncan, Colville Lake Pam Lennie, Norman Wells

Leroy Andre, Deline Joe Blondin Jr, Deline

Tanya Roth-Mainsville, Norman Wells

Sally Ann Horassi, Tulita

Sherry Hodgson, Norman Wells Tommy Kochon, Colville Lake

SOUTHWEST TERRITORIAL BUSINESS DEVELOPMENT CENTRE

Chair: Mike Maher, Hay River

Board of Directors: Sharon Dragon, Hay River

Bonnie Webb, Hay River Derek Aindow, Hay River

DEH CHO BUSINESS DEVELOPMENT CENTRE

Chair: Martina Norwegian, Fort Simpson

Board of Directors: Ruby Jumbo, Trout Lake Dene Band

Wilson Dimsdale, Wrigley Doris Erasmus, Fort Simpson Micheal Pealow, Fort Liard

Eva Hope, Fort Liard

George Tsetso, Nahanni Butte

THEBACHA BUSINESS DEVELOPMENT CENTRE

Chair: Alan Schaefer, Salt River First Nation

Board of Directors: Antoine Michel, Lutsel Ké Dene Band

Gary Bailey, Fort Resolution Metis

Steven Cuthbert, Deninu Kúe First Nation

Lorraine Tordiff, Fort Smith Metis Earl Jacobsen, Town of Fort Smith

AKAITCHO BUSINESS DEVELOPMENT CENTRE

Chair: Darrell Beaulieu, Ndilo

Board of Directors: Jonas Sangris, Dettah

Jacqueline Hall, Yellowknife

Shirley Tsetta, Ndilo

Trent Fequet, Yellowknife John Ondrack, Yellowknife

Roy Erasmus, Ndilo

DOGRIB AREA COMMUNITY FUTURES

Chair: Alex Nitsiza, Wha Ti

Board of Directors: David Wedawin, Gameti

Luke Grosco, Rae-Edzo Nora Simpson, Wekweti

NWT COMMUNITY FUTURES DEVELOPMENT CORPORATIONS

WESTERN ARCTIC BUSINESS DEVELOPMENT SERVICES

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Tel: (867) 777-2836, Fax: (867) 777-3470, 1-800-244-1203

Chair: Gerry Grant

General Manager: Keith Hamilton E-mail: wabds@permafrost.com

Municipalities: Inuvik, Tuktoyaktuk, Aklavik, Fort McPherson, Paulatuk, Holman and

Tsiighetchic

SAHTU BUSINESS DEVELOPMENT CENTRE

P.O. Box 174, Norman Wells, NT X0E 0V0 Tel: (867) 587-2016, Fax: (867) 587-2407

Chair: Lucy Jackson

General Manager: Harold McGregor

E-mail: sbdc@nt.sympatico.ca

Municipalities: Norman Wells, Tulit'a, Deline, Colville Lake and Fort Good Hope

SOUTHWEST TERRITORIAL BUSINESS DEVELOPMENT CORPORATION

Suite #7, 6 Courtoreille St., Hay River, NT X0E 1J2

Tel: (867) 874-2510, Fax: (867) 874-3255

Chair: Mike Mahar

General Manager: Jeff Griffiths E-mail: xjeffgr@yahoo.com

Municipalities: Hay River, Enterprise and Katlodeechee First Nation (Hay River

Reserve)

DEH CHO BUSINESS DEVELOPMENT CENTRE

P.O. Box 240, Fort Simpson, NT X0E 0N0 Tel: (867) 695-2441, Fax: (867) 695-2052

Chair: Martina Norwegian

General Manager: Todd Noseworthy

E-mail: cjtodd@cancom.net

Municipalities: Fort Simpson, Fort Liard, Jean Marie River, Nahanni Butte, Wrigley and

Trout Lake

THEBACHA BUSINESS DEVELOPMENT CENTRE

P.O. Box 25, Fort Smith, NT X0E 0P0 Tel: (867) 872-2795, Fax: (867) 872-2824

Chair: Alan Schaefer

General Manager: Graham Noble

E-mail: tbds@gardtal.com

Municipalities: Ft. Smith, Lutsel Ke and Fort Resolution

AKAITCHO BUSINESS DEVELOPMENT CORPORATION

P.O. Box 427, Yellowknife, NT X1A 2N3 Tel: (867) 920-2502, Fax: (867) 920-0363

Chair: Darrell Beaulieu

General Manager: Raymond St. Arnaud

E-mail: akaitcho@ssimicro.com, rstarnau@ssimicro.com

Municipalities: Yellowknife, Ndilo and Dettah

DOGRIB AREA COMMUNITY FUTURES

P.O. Box 312, Rae, NT X0E 0Y0

Tel: (867) 392-6875, Fax: (867) 392-6322

Chair: Alex Nitsiza

General Manager: Position Currently Vacant

E-mail: dacf@arcticdata.ca

Municipalities: Rae-Edzo, Wha Ti, Gameti and Wekweti

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